



## DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604  
P 352.754.4020 ♦ F 352.754.4199 ♦ W [www.HernandoCounty.us](http://www.HernandoCounty.us)

**DATE:** September 16, 2025

**TO:** Joe Goulart, Contracting Agent II

**FROM:** Keith Larson, Project Manager

**SUBJECT:** Recommendation for Award Bid No. 25-C01122/JG  
Project Name: Parks and Recreation Office Expansion

The attached bid received from Waller Construction Inc for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy 140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

1. Total Contract Bid Price is: \$215,797.00
2. Reference checks are satisfactory: ☒ YES ☐ NO  
If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder ☒ YES ☐ NO  
If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? ☐ YES ☒ NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.  
Waller Construction Inc. has demonstrated the ability and resources to perform in accordance  
with the bid terms, conditions, and scope.
6. Provide the funding information: Fund 0011 Dept 04441 Account 5606301

Recommendation Approved By: 

Date: September 16, 2025

Department Director/Manager

Enclosure

## **This TECHNICAL EVALUATION FOR BID AWARD**

ITB# **25-C01122/JG**

### **Parks and Recreation Office Expansion**

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

If the bid is considered reasonable/realistic, provide justification for your conclusion.

Yes, the submitted bid from Waller Construction, Inc. came in at \$215,797 (\$131.50 sq/ft). The Park's Department determines this bid to be a reasonable/realistic amount for the requested services.

- B. Was an independent County estimate developed prior to soliciting for the procurement?

This project was estimated by the Project Manager and the submitted lowest bid came in lower than projections.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

Yes, the Park's Department determines that the resources proposed by the bidder meets the minimum requirements established by the solicitation.

## TECHNICAL EVALUATION FOR BID AWARD

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D. Does the bidder have a satisfactory record of performance?

The Park's Department determine that the references and direct experience with Waller Construction, Inc. established a record of satisfactory performance.

E. Provide your overall recommendation on the Recommendation for Award Form.

See attached references.

**Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.**

## REFERENCE

Reference For (Firm/Company): Waller Construction, Inc \_\_\_\_\_

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: STRAUGHN TROUT ARCHITECTS, LLC,  
A Grace-Design Studio \_\_\_\_\_

First Name, Gerald Trout Architect \_\_\_\_\_

PHONE #: 863-665-6205 \_\_\_\_\_  
design.com \_\_\_\_\_

Email: jtrout@grace-

1. Describe the work contracted to firm/company.  
ADA toilet room renovations for an existing 10-story Lakeland Electric Building
2. Was the work completed on time?  
Due to Hurricane damaged product the project was extended at no fault of the contractor.
3. Were you satisfied with the final results?  
Yes
4. Did you implement their recommendations?  
Yes
5. Did you encounter any problems?  
Not with the contractor
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism \_\_\_\_\_ 5 \_\_\_\_\_

Qualifications \_\_\_\_\_ 5 \_\_\_\_\_

Final Product \_\_\_\_\_ 5 \_\_\_\_\_

Cooperation \_\_\_\_\_ 5 \_\_\_\_\_

Reliability \_\_\_\_\_ 5 \_\_\_\_\_

7. Would you contract with this company again?

Yes XX \_\_\_\_\_

No \_\_\_\_\_

Maybe \_\_\_\_\_

Hernando County Use Only  
Reference checked by:



Date:

9/16/25

## REFERENCE

Reference For (Firm/Company): Waller Construction, Inc

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Hernando County Parks and Recreation

First Name, Last Name: Christopher Linsbeck

PHONE #: 352-667-1344 Email: Clinsbeck@hernandocounty.us

1. Describe the work contracted to firm/company. Anderson Snow Splash Park
2. Was the work completed on time? Yes
3. Were you satisfied with the final results? Yes, excellent construction experience.
4. Did you implement their recommendations? Yes
5. Did you encounter any problems? No
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes ☒ No ☐ Maybe ☐

Hernando County Use Only  
Reference checked by: \_\_\_\_\_



Date: 9/16/25

## REFERENCE

Reference For (Firm/Company): Waller Construction, Inc

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Department of Military Affairs

First Name, Last Name: Krystal Sheeley

PHONE #: 904-823-0287 Email: krystal.r.sheeley.nfg@army.mil

1. Describe the work contracted to firm/company.  
New Construction of approximately 2,700 SF for the Latrine and Breakroom of the building. Construction to include HVAC Systems; Electrical and Plumbing Systems; LED Lighting; Hard ceiling over the latrine and shower areas, all other areas are 24"x24" Ceiling Grid and Tiles; Flooring, Doors, Windows, and Painting as well as ADA Compliant Male and Female Latrines. Exterior renovations to include concrete sidewalk.
2. Was the work completed on time?  
No. Contract was extended twice at no cost for a total of 87 days to give Waller more time to complete work and obtain inspections.
3. Were you satisfied with the final results?  
Project is complete.
4. Did you implement their recommendations?  
No recommendations given.
5. Did you encounter any problems?  
Yes. Latrine wall tiles weren't installed properly. They didn't contract the low voltage until 21 dates to end of contract. The first superintendent was replaced for not providing adequate supervision of field work. It took 1-1/2 years to get closeout documents and as-builts.
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>6</u>
Qualifications	<u>6</u>
Final Product	<u>3</u>
Cooperation	<u>6</u>
Reliability	<u>4</u>

7. Would you contract with this company again?

Yes        No XX Maybe       

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Reference checked by: 

Date: 9/16/25

## REFERENCE

Reference For (Firm/Company): Waller Construction, Inc \_\_\_\_\_

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: CITY of lakeland - Facilities Maintenance

First Name, Last Name: Fiorella Hall

PHONE #: 803-834-2342

Email: fiorella.hall@lakelandgov.net

1. Describe the work contracted to firm/company.

BATHROOMS RENOVATION at the RP FUNDING CENTER

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

ONLY if they were applicable

5. Did you encounter any problems?

Yes, some UNFORESEEN CONDITIONS - like any renovation work.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes ☒

No ☐

Maybe ☐

Hernando County Use Only  
Reference checked by: \_\_\_\_\_



Date: 9/16/25