



Proposal Evaluation Airport Runway Equipment with Related Supplies and Services RFP #111522

Possible Points		Aebi Schmidt North America	Airport Technologies, Inc.	Alamo Group (USA), Inc.	BOSCHUNG AMERICA, LLC	Broce Manufacturing Company, Inc.	Buyers Products Company, Inc.	Cyclone Technology, LLC	Fortbrand Services	Gamma Scientific, Inc.	Hali-Brite, Inc.	Halliday Technologies, Inc.
Conformance to RFP Requirements	50	44	41	45	41	35	36	40	40	41	36	37
Pricing	400	339	322	337	290	299	268	305	333	319	266	305
Financial Viability and Marketplace Success	75	67	61	68	57	54	57	60	61	52	51	53
Ability to Sell and Deliver Service	100	85	66	87	66	75	73	72	71	69	66	63
Marketing Plan	50	45	37	45	38	35	40	39	42	38	33	28
Value Added Attributes	75	64	62	65	57	51	52	56	59	54	50	54
Warranty	50	43	42	43	40	39	40	42	42	41	39	41
Depth and Breadth of Offered Equipment, Products, or Services	200	173	159	175	159	125	155	145	162	129	140	133
Total Points	1,000	860	790	865	748	713	721	759	810	743	681	714
Rank Order		2	11	1	14	19	17	13	9	16	20	18

Possible Points		International Cybernetics Company, LP	J.A. Larue	Multihog, Ltd.	Oshkosh Defense, LLC	SASE Company	SB Manufacturing, Inc.	Team Eagle, Ltd.	TYMCO, Inc.	Waterblasting, LLC	Wille North America
Conformance to RFP Requirements	50	35	43	43	43	35	42	42	42	43	41
Pricing	400	329	306	334	321	266	331	339	321	335	303
Financial Viability and Marketplace Success	75	58	64	65	65	52	62	64	61	63	59
Ability to Sell and Deliver Service	100	70	83	79	83	64	82	78	80	81	78
Marketing Plan	50	36	43	43	42	29	39	42	43	43	40
Value Added Attributes	75	49	63	64	66	47	61	60	67	63	61
Warranty	50	32	44	42	42	34	42	43	43	43	42
Depth and Breadth of Offered Equipment, Products, or Services	200	136	165	171	171	118	149	169	158	158	163
Total Points	1,000	745	811	841	833	645	808	837	815	829	787
Rank Order		15	8	3	5	21	10	4	7	6	12

DocuSigned by:
Kim Austin
6830543C58384D1...

Kim Austin, MBA, CPPB, Procurement Lead Analyst

DocuSigned by:
Carol Jackson
8EE63AEDEDSF46E...

Carol Jackson, Procurement Analyst

DocuSigned by:
Craig West
7F41572C858B4BA...

Craig West, Procurement Analyst

DocuSigned by:
Beverly Hoemberg
38394C13F1E84C7...

Beverly Hoemberg, Procurement Analyst