



County of Hernando  
Procurement and Grants  
Toni Brady, Chief Procurement Officer  
15470 Flight Path Drive, Brooksville, FL 34604

EVALUATION TABULATION

T No. 23-T00341/FH

UTILITIES BILL PRINT AND MAILING SERVICES

RESPONSE DEADLINE: September 11, 2023 at 10:00 am

Report Generated: Tuesday, September 12, 2023

SELECTED VENDOR TOTALS

Vendor	Total
InfoSend, Inc	\$119,359.20
Cathedral Corporation	\$129,271.64
TC Delivers	\$234,144.40

-150.00(hourly Rate table) = \$119,209.20

-175.00(hourly Rate table) = \$129,096.64

-179.00(hourly Rate table) = \$233,965.40

Tonya Parker  
Rimes

Digitally signed by Tonya  
Parker Rimes  
Date: 2023.09.12 11:46:40  
-04'00'

BILL STATEMENTS AND ENVELOPES

Bill Statements and Envelopes					Cathedral Corporation		InfoSend, Inc		TC Delivers	
Selected	Line Item	Description	Estimated Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
X	1	Statements (Blue ink pre-printed - Utility Statement) (24lb.-pre-printed white paper)	786000	1	\$0.0853	\$67,045.80	\$0.0545	\$42,837.00	\$0.14	\$110,040.00
X	2	Statements (Green ink pre-printed - Utility Statement) (24lb.-pre-printed white paper)	4800	1	\$0.0853	\$409.44	\$0.0545	\$261.60	\$0.14	\$672.00

## EVALUATION TABULATION

T No. 23-T00341/FH

## UTILITIES BILL PRINT AND MAILING SERVICES

Bill Statements and Envelopes					Cathedral Corporation		InfoSend, Inc		TC Delivers	
Selected	Line Item	Description	Estimated Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
X	3	BILL ENVELOPES (White Pre-Printed No. 10 - Single Window)	790800	1	\$0.0279	\$22,063.32	\$0.026	\$20,560.80	\$0.038	\$30,050.40
X	4	RETURN ENVELOPES (Excluded from EFT and other statements)	670800	1	\$0.0251	\$16,837.08	\$0.023	\$15,428.40	\$0.035	\$23,478.00
X	5	BILL ENVELOPES with endorsement (White Pre-printed No 10-Single Window)	131000	1	\$0.029	\$3,799.00	\$0.023	\$3,013.00	\$0.046	\$6,026.00
X	6	Estimated Print Template Cost	3	1	\$150.00	\$450.00	\$0.00	\$0.00	\$125.00	\$375.00
Total						\$110,604.64		\$82,100.80		\$170,641.40

## E-BILLS

E-Bills					Cathedral Corporation		InfoSend, Inc		TC Delivers	
Selected	Line Item	Description	Estimated Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
X	1	Utility Statements(e-billing/actual bill retrieval capability)	786000	1	\$0.01	\$7,860.00	\$0.023	\$18,078.00	\$0.045	\$35,370.00

## EVALUATION TABULATION

Invitation to Bid - UTILITIES BILL PRINT AND MAILING SERVICES

EVALUATION TABULATION  
T No. 23-T00341/FH  
UTILITIES BILL PRINT AND MAILING SERVICES

Selected	Line Item	E-Bills			Cathedral Corporation		InfoSend, Inc		TC Delivers	
		Description	Estimated Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
X	2	Interim Assessments(e-billing/actual bill retrieval capability)	4800	1	\$0.01	\$48.00	\$0.023	\$110.40	\$0.045	\$216.00
Total						\$7,908.00		\$18,188.40		\$35,586.00

BILL INSERTS

Selected	Line Item	Bill Inserts			Cathedral Corporation		InfoSend, Inc		TC Delivers	
		Description	Estimated Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
X	1	Inserts received electronically - print and fold. (estimate - 372,000 - 6 inserts, run once per month)	372000	1	\$0.00	\$0.00	\$0.031	\$11,532.00	\$0.054	\$20,088.00
X	2	Inserts pre-printed; fold only	372000	1	\$0.02	\$7,440.00	\$0.01	\$3,720.00	\$0.01	\$3,720.00
X	4	Buckslip inserts, colored paper with black print	131000	1	\$0.024	\$3,144.00	\$0.028	\$3,668.00	\$0.03	\$3,930.00
X	3	Inserts received to be inserted only	0	No charge	\$0.00	\$0.00	\$0.007	\$0.00	\$0.00	\$0.00
Total						\$10,584.00		\$18,920.00		\$27,738.00

EVALUATION TABULATION  
T No. 23-T00341/FH  
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**HOURS & RATES**

Hours & Rates				Cathedral Corporation	InfoSend, Inc	TC Delivers
Selected	Line Item	Description	Unit of Measure	Total	Total	Total
X	1	Estimated Number of Hours for Statement Modification	Hours	\$25.00	\$0.00	\$4.00
X	2	Estimated Hourly Rate	Rate	\$150.00	\$150.00	\$175.00
Total				\$175.00	\$150.00	\$179.00

**VENDOR QUESTIONNAIRE PASS/FAIL**

Question Title	Cathedral Corporation	Energy Air, Inc.	FactoryMation LLC	InfoSend, Inc	Rep Services, Inc.	TC Delivers	VariVerge, LLC
VENDOR/CONTRACTOR INFORMATION	Pass	No Response	No Response	Pass	No Response	Pass	No Response
VENDOR/CONTRACTOR CERTIFICATION REGARDING SCRUTINIZED COMPANIES	Pass	No Response	No Response	Pass	No Response	Pass	No Response
VENDOR/CONTRACTOR SURVEY	Pass	No Response	No Response	Pass	No Response	Pass	No Response
VENDOR/CONTRACTOR SURVEY (OTHER)	Pass	No Response	No Response	No Response	No Response		No Response
Please confirm bid validity for 90 days	Pass	No Response	No Response	Pass	No Response	Pass	No Response
Equipment and Facilities list	Pass	No Response	No Response	Pass	No Response	Pass	No Response

EVALUATION TABULATION  
T No. 23-T00341/FH  
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Question Title	Cathedral Corporation	Energy Air, Inc.	FactoryMation LLC	InfoSend, Inc	Rep Services, Inc.	TC Delivers	VariVerge, LLC
Personnel List	Pass	No Response	No Response	Pass	No Response	Pass	No Response
BID CONFIRMATION	Pass	No Response	No Response	Pass	No Response	Pass	No Response
Drug Free Workplace Certification	Pass	No Response	No Response	Pass	No Response	Pass	No Response
Affidavit of Non Collusion and of Non-Interest of Hernando County Employees	Pass	No Response	No Response	Pass	No Response	Pass	No Response
Sworn Statement							
Sworn Statement SECTION 287.133 (3) (a)	Pass	No Response	No Response	Pass	No Response	Pass	No Response
If you choose option 3, please attach a copy of the final order	Pass	No Response	No Response	No Response	No Response	Pass	No Response
Authorized Signatures/Negotiators							
Authorized Signatures/Negotiators	Pass	No Response	No Response	Pass	No Response	Pass	No Response
Type of Organization	Pass	No Response	No Response	Pass	No Response	Pass	No Response
Company ID	Pass	No Response	No Response	Pass	No Response	Pass	No Response
W-9 Form	Pass	No Response	No Response	Pass	No Response	Pass	No Response
ACH electronic payment	Pass	No Response	No Response	Pass	No Response	Pass	No Response

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T No. 23-T00341/FH  
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Question Title	Cathedral Corporation	Energy Air, Inc.	FactoryMation LLC	InfoSend, Inc	Rep Services, Inc.	TC Delivers	VariVerge, LLC
LOCAL VENDOR AFFIDAVIT OF ELIGIBILITY							
Local Vendor Affidavit - 12 Month Minimum	Pass	No Response	No Response	No Response	No Response	No Response	No Response
Proof of Real Property Tax	Pass	No Response	No Response	No Response	No Response	No Response	No Response
Copy of Florida Division of Corporations Annual Report	Pass	No Response	No Response	No Response	No Response	No Response	No Response
E-VERIFY CERTIFICATION	Pass	No Response	No Response	Pass	No Response	Pass	No Response
QUALIFICATION SUBMITTAL REQUIREMENTS							
REFERENCES	Pass	No Response	No Response	Pass	No Response	Pass	No Response
EQUIPMENT LISTING	Pass	No Response	No Response	Pass	No Response	Pass	No Response
HERNANDO COUNTY EMPLOYMENT DISCLOSURE CERTIFICATION STATEMENT							

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T No. 23-T00341/FH

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Question Title	Cathedral Corporation	Energy Air, Inc.	FactoryMation LLC	InfoSend, Inc	Rep Services, Inc.	TC Delivers	VariVerge, LLC
Is any officer, partner, director, proprietor, associate or member of the business entity a former employee of Hernando County within the last two (2) years?	Pass	No Response	No Response	Pass	No Response	Pass	No Response
Is any officer, partner, director, proprietor, associate or member of the business entity a relative or member of the household of a current Hernando County employee that had or will have any involvement with this procurement or contract authorization?	Pass	No Response	No Response	Pass	No Response	Pass	No Response
Relatives and Former Hernando County Employees - Roles and Signatures	Pass	No Response	No Response	Pass	No Response	No Response	No Response
Solicitation-Offer-Award	Pass	No Response	No Response	Pass	No Response	Pass	No Response

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Invitation to Bid - UTILITIES BILL PRINT AND MAILING SERVICES

Page 7