



PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604
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DATE: September 4, 2024
TO: Cathy Tefft, CPPB, NIGP-CPP
FROM: Scott Harper, Solid Waste
SUBJECT: Recommendation for Award Bid No.: 23-C00489/FH
Project Name: Hernando County Municipal Solid Waste (MSW) Cell 4 Construction

The attached bid(s) received from B.R.W. Contracting, Inc. for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 5 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is:
\$17,637,315.00

- 1. Reference checks are satisfactory: X YES NO
If no, provide an explanation using the space provided below and/or attached to this form.
2. Recommend award as responsive and responsible bidder X YES NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
3. Request Next Bidder? YES X NO
4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

Bidder pricing was compared to other construction bids and is reasonable and fair. The bidder has indicated subcontractors that are qualified to assist in the building of a landfill garbage cell.

Table with 4 columns: Fund, Dept, Account, Amount. Row 1: 4421, 07701, 5666572, \$7,642,829.42. Row 2: 4461, 07681, 5666572, \$9,994,485.58

Recommendation Approved By: [Signature] Date: 9/04/2024
Department Director/Manager

Enclosure(s)

## TECHNICAL EVALUATION FOR BID AWARD

ITB# 23-C00489/FH

### Hernando County Municipal Solid Waste (MSW) Cell 4 Construction

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? **Yes**

If the bid is considered reasonable/realistic, provide justification for your conclusion. **Reviewed against other recent landfill construction bids the price comparable.**

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? **No, EOR did not do a specific estimate for the construction project. As seen in the attached, 5.8 million is for subgrade excavation and 0.5 million for pond excavation. If we remove this then the construction cost is 18.13 million. Line items do not match with the bid sheet. This item 21 was considered separately and should be deleted as well.**

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation? **Yes**

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Procurement.**

## TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance?

**Yes, work done previously for the Solid Waste Department**

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form. **Recommend Award for Construction of Cell 4.**

F.

**Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.**

**OPTION 3: REDUCE CELL FOOTPRINT TO PROTECT TREE BUFFER  
ENGINEERS COST ESTIMATE**

| No.  | Item  | Quantity  | Unit | Unit Cost | Total Cost           | References                                  |
|--|---|-----------|------|-----------|----------------------|---|
| 1  | Mobilization, Demobilization and General Conditions                                     | 1         | LS   | 1,405,317 | \$ 1,405,317         | Assume 7% of Total Cost                     |
| 2  | Erosion and Sediment Control  | 29.9      | AC   | 3,172     | \$ 94,828            | Based on a Recent Bid                       |
| 3  | Surveying   | 33        | AC   | 4,513     | \$ 148,416           | Based on a Recent Bid                       |
| 4  | Leachate Forcemain  | 3,143     | FT   | 20.77     | \$ 65,282            | RSMeans 2019                                |
| 5  | Supply and Installation of Leachate Tanks, Truck Loading and Piping (2 NosX150,000 gal) | 1         | LS   | 1,197,600 | \$ 1,197,600         | Recent Bid, HDR Estimate                    |
| 6  | Clearing and Grading  | 30        | AC   | 2,500     | \$ 74,750            |   |
| 7  | Installation of Stormwater Conveyance System  |           |      |           |                      |   |
|  | Perimeter Channel (Type 1)  | 3,967     | CY   | 7.00      | \$ 27,767            | FDOT 2020                                   |
|  | Perimeter Channel (Type 2)  | 5,847     | CY   | 7.00      | \$ 40,931            | FDOT 2020                                   |
|  | Perimeter Channel (Type 3)  | 1,902     | CY   | 7.00      | \$ 13,317            | FDOT 2020                                   |
|  | Perimeter Channel (Type 4)  | 2,368     | CY   | 7.00      | \$ 16,576            | FDOT 2020                                   |
|  | Culverts (Number of Culverts 6)   | 622       | FT   | 61.98     | \$ 38,552            | FDOT 2019                                   |
|  | Mitered End Section   | 9         | EA   | 2,058.00  | \$ 18,522            | FDOT 2019                                   |
|  | Drop Inlets   | 3         | EA   | 7,807.50  | \$ 23,423            | FDOT 2020                                   |
|  | Stormwater Pond - Cut   | 188,094   | CY   | 3.00      | \$ 564,282           | Site Data                                   |
|  | Stormwater Pond - Fill  | 13,925    | CY   | 2.98      | \$ 41,497            | RSMeans 2019                                |
|  | Miscellaneous Stormwater Control Structures   | 1         | LS   | 50,000.00 | \$ 50,000            | HDR Estimate                                |
| 8  | Subgrade  |           |      |           |                      |   |
|  | Backfill  | 8,831     | CY   | 2.98      | \$ 26,316            | RSMeans 2019                                |
|  | Excavation  | 1,958,840 | CY   | 3.00      | \$ 5,876,520         | Site Data                                   |
|  | Inter Cell Berm   | 23,570    | CY   | 12.54     | \$ 295,568           | RSMeans 2019                                |
|  | Rock Excavation   | 871,896   | CY   | 3.00      | \$ 2,615,688         | Site Data                                   |
|  | Woven Geotextile Reinforcement Layer  | 1,497,811 | SF   | 0.20      | \$ 299,562           |   |
|  | 12-Inch Soil Cover above Geotextile   | 729,870   | SF   | 0.21      | \$ 153,273           |   |
| 9  | Low Permeability Soil and Anchor Trenches   | 1,487     | CY   | 60.57     | \$ 90,074            | Recent Bid                                  |
|  | Existing Liner Tie-In   | 1,282     | FT   | 10.00     | \$ 12,820            | HDR Estimate                                |
| 10   | GCL   | 1,497,811 | SF   | 0.74      | \$ 1,108,380         | Recent Bid                                  |
| 11   | Secondary HDPE Geomembrane  | 1,497,811 | SF   | 0.66      | \$ 988,555           | Recent Bid                                  |
| 12   | Leak Detection Geocomposite   | 1,497,811 | SF   | 0.74      | \$ 1,108,380         | Recent Bid                                  |
| 13   | Primary HDPE Geomembrane  | 1,497,811 | SF   | 0.66      | \$ 988,555           | Recent Bid                                  |
| 14   | Leachate Collection Geocomposite  | 1,497,811 | SF   | 0.74      | \$ 1,108,380         | Recent Bid                                  |
| 15   | Protective Cover Layer  | 110,949   | CY   | 5.65      | \$ 626,861           | Recent Bid (On-Site Soil)                   |
| 16   | Leachate Collection/Leak Detection Swale  | 2,528     | LF   | 82.55     | \$ 208,685           | Recent Bid                                  |
| 17   | Leachate Collection and Leak Detection Sump   | 3         | Nos  | 150,000   | \$ 450,000           | Recent Bid                                  |
| 18   | Electrical System Relocation and Supply Electricity                                     | 1         | LS   | 100,000   | \$ 100,000           | HDR Estimate                                |
| 19   | Perimeter Road  |           |      |           |                      |   |
|  | Cut   | 95,204    | CY   | 4.83      | \$ 459,835           | FDOT 2020                                   |
|  | Fill  | 22,284    | CY   | 2.98      | \$ 66,406            | FDOT 2020                                   |
|  | Paved Roads   | 18,038    | SY   | 49.00     | \$ 883,862           | RSMeans 2020                                |
|  | Gravel Road   | 1,563     | SY   | 18.17     | \$ 28,400            | FDOT 2020, 12-INCH LIMEROCK                 |
| 20   | Monitoring Systems  |           |      |           |                      |   |
|  | Groundwater Monitoring Well Abandonment   | 2         | EA   | 600.00    | \$ 1,200             | HDR Estimate                                |
|  | Groundwater Monitoring Well Installation  | 4         | EA   | 8,500.00  | \$ 34,000            | HDR Estimate                                |
|  | Gas Monitoring Probe Abandonment  | 3         | EA   | 600.00    | \$ 1,800             | HDR Estimate                                |
|  | Gas Monitoring Probe Installation   | 3         | EA   | 2,500.00  | \$ 7,500             | HDR Estimate                                |
| 21   | Subsurface Anomalies  | 30        | Ac   | 4,000.00  | \$ 119,600           |   |
| 22   | Rain Liner  | 0         | SF   | 0.34      | \$ -                 | Previous Bid Item updated for Inflation     |
| <b>TOTAL BASE BID</b>  |   |           |      |           | <b>\$ 21,481,278</b> |   |
| <b>10% CONTINGENCY</b>   |   |           |      |           | <b>\$ 2,148,128</b>  |   |
| <b>PERFORMANCE &amp; PAYMENT BONDS</b>                                   |   |           |      |           | <b>\$ 945,176</b>    | Assume 4% of Total Cost Based on Recent Bid |
| <b>TOTAL BID (BASE BID + CONTINGENCY+ PERFORMANCE AND PAYMENT BONDS)</b> |   |           |      |           | <b>\$ 24,574,582</b> |   |

# REFERENCE CHECK QUESTIONNAIRE

## First Reference

**BID #:** 23-C00489/FH      **BID TITLE:** Hernando County Municipal Solid Waste (MSW) Cell 4 Construction

RESPONDENT: B.R.W. Contracting, Inc.

REFERENCE (Company or Person): Miller Construction (Steve Glascott 407-919-6077)

PHONE #: 407-919-6077      PERSON YOU SPOKE TO: Steve Glascott

1. Describe the work contracted by your firm/company.

industry sector 10-50 acres, storm, ponds, paving

2. Was the work completed on-time?

yes

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

yes

5. Did you encounter any problems?

no

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 4

Qualifications 5

Final Product 5

Cooperation 4

Reliability 5

7. Would you contract with this company again?

Yes X      No \_\_\_\_\_      Maybe \_\_\_\_\_

Reference Checked By: Scott Harper

Date: 9/6/2024

# REFERENCE CHECK QUESTIONNAIRE

## Second Reference

BID #: 23-C00489/FH BID TITLE: Hernando County Municipal Solid Waste (MSW) Cell 4 Construction

RESPONDENT: B.R.W. Contracting, Inc.

REFERENCE (Company or Person): Metro Development Group (Marc Schwartz 813-288-8078 xt 307)

PHONE #: 813-288-8078 xt 307 PERSON YOU SPOKE TO: \_\_\_\_\_

1. Describe the work contracted by your firm/company.

Residential site development

2. Was the work completed on-time?

yes

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

yes

5. Did you encounter any problems?

Normal issues that arise during the site development process. BRW always assisted in moving forward whether the issue was truly theirs to handle or someone else (landscaper/power company/etc) BRW approached the project with the correct mindset.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes X No \_\_\_\_\_ Maybe \_\_\_\_\_

Reference Checked By: Scott Harper

Date: 9/4/2024

# REFERENCE CHECK QUESTIONNAIRE

## Third Reference

**BID #:** 23-C00489/FH      **BID TITLE:** Hernando County Municipal Solid Waste (MSW) Cell 4 Construction

RESPONDENT: B.R.W. Contracting, Inc.

REFERENCE (Company or Person): Hernando County (Scott Harper)

PHONE #: 352-350-4348      PERSON YOU SPOKE TO: \_\_\_\_\_

15. Describe the work contracted by your firm/company.

Dirt excavation 2.2 million cubic yards

16. Was the work completed on-time?

Yes

17. Were you satisfied with the final results?

Yes

18. Did you implement their recommendations?

No recommendations were needed

19. Did you encounter any problems?

No

20. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism      5

Qualifications      5

Final Product      5

Cooperation      5

Reliability      5

21. Would you contract with this company again?

Yes X      No \_\_\_\_\_      Maybe \_\_\_\_\_

Reference Checked By: \_\_\_\_\_      Date: \_\_\_\_\_



September 4, 2024

Scott Harper  
Solid Waste Services Manager  
14450 Landfill Road  
Brooksville  
FL 34614

RE: Bid Evaluation  
Hernando County Municipal Solid Waste (MSW) Cell 4 Construction  
Bid No: 23-C00489/FH

Dear Mr. Harper:

HDR Engineering, Inc. (HDR) has reviewed the bid information for the MSW Landfill Cell 4 Construction at the Northwest Waste Management Facility (NWWMF). Five bids were received as summarized in the below table:

Bid Summary Table  
Class I Landfill Phase III Construction

| Company Name                  | Total Bid        | Rank |
|-------------------------------|------------------|------|
| B.R.W. Contracting, Inc.      | \$17,637,315.00  | 1    |
| COMANCO Environmental Corp.   | \$18,992,750.00  | 2    |
| Thalle Construction Co., Inc. | \$ 19,040,000.00 | 3    |
| T&K Construction LLC          | \$ 19,964,990.00 | 4    |
| Carr & Collier, Inc.          | \$ 21,607,700.00 | 5    |

The total construction cost of B.R.W. Contracting, Inc. (BRW) is \$17,637,315.00 which is 7.7% lower than the bid submitted by COMANCO Environmental Corp. which is the 2<sup>nd</sup> lowest bid. In reviewing the bid, HDR had concerns about lump sum price for supply and installation of leachate storage tanks, truck filling station pad, lift station pump pad and appurtenances (Bid Item #27). Based on subsequent communication and correspondence, BRW indicated that they mistakenly included this cost with Bid Item #24 and the two cost items to be swapped. Otherwise, HDR has not discovered irregularities in the bid that would be a reason to reject BRW's bid. BRW has also demonstrated sufficient experience with other projects of similar scope to Cell 4 construction.





Please do not hesitate to contact me at (904) 598-8979 if you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mark Roberts". The signature is stylized with a large "M" and "R".

Mark Roberts PE  
Vice President

cc:  
Kanishka Perera, PE, Project Manager, HDR Engineering