



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604
P 352.754.4020 ♦ F 352.754.4199 ♦ W www.HernandoCounty.us

DATE: May 20, 2024
TO: Joseph Goulart, Purchasing Agent II
FROM: Donal Carey P.E. Hernando County Stormwater Engineer
SUBJECT: Recommendation for Award Bid No. 23-C00673/JG
Project Name: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

The attached bid received from Midsouth, Inc. for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

- 1. Total Contract Bid Price is: \$806,372.78.
2. Reference checks are satisfactory: [X] YES [] NO
3. Recommend award as responsive and responsible bidder [X] YES [] NO
4. Request Next Bidder? [] YES [X] NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

The bid price aligns closely with the County's internal cost estimate. Midsouth's references indicated that the vendor has sufficient experience and qualifications to undertake this work.

6. Provide the funding information: Fund 7552 Dept 09552 Account 5606309

Recommendation Approved By: [Signature] Date: 2024-05-20
Department Director/Manager

Enclosure

REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

REFERENCE (Company or Person): Len Brown

PHONE #: (352) 527-5402 PERSON YOU SPOKE TO: Leonard Brown

- 1. Describe the work contracted by your firm/company.
*For the LP sewer system; mostly directional (drill)
MS crew really good; had poor sub contractor (PPC)*
- 2. Was the work completed on time?
fighting to get back on schedule - 1 month delayed due to
- 3. Were you satisfied with the final results?
sub not good; MS good
- 4. Did you implement their recommendations?
only bidder; recommended DD vs. open cut; good citizen interaction
- 5. Did you encounter any problems?
just the sub contractor

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>	<i>(nobody gets a 5)</i>
Qualifications	<u>4</u>	
Final Product	<u>n/a</u>	
Cooperation	<u>4.5</u>	
Reliability	<u>3.5</u>	

7. Would you contract with this company again?

Yes No Maybe

Reference checked by: Donald S. Carey

Date: 2024 05-15

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REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

VM

REFERENCE (Company or Person): Len Brown

PHONE #: (352) 527-5402 PERSON YOU SPOKE TO: Len Brown

1. Describe the work contracted by your firm/company.

WWTF

2. Was the work completed on time?

no, but not their fault

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

yes

5. Did you encounter any problems?

no

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 4

Qualifications 4

Final Product 4

Cooperation 3.5

Reliability 4

(nobody gets a 5)

7. Would you contract with this company again?

Yes No Maybe

Reference checked by: Donal Carey

Date: 2024-05-17

REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: Mitch South

VM REFERENCE (Company or Person): Arnel Santos, FGVA

PHONE #: (407) 629-6900 PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:
 - Professionalism _____
 - Qualifications _____
 - Final Product _____
 - Cooperation _____
 - Reliability _____

7. Would you contract with this company again?

Yes _____ No _____ Maybe _____

Reference checked by: _____ Date: _____

REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

REFERENCE (Company or Person): Alan Turner, Hernando County

PHONE #: ~~(907) 629~~
(352) 754-4020 PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism _____

Qualifications _____

Final Product _____

Cooperation _____

Reliability _____

7. Would you contract with this company again?

Yes _____ No _____ Maybe _____

Reference checked by: Donal Carey Date: _____

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REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

VM REFERENCE (Company or Person): Lee Denver

PHONE #: (352) 236-1400 PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism _____

Qualifications _____

Final Product _____

Cooperation _____

Reliability _____

7. Would you contract with this company again?

Yes _____ No _____ Maybe _____

Reference checked by: Donald Carey Date: _____

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REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

VM

REFERENCE (Company or Person): Lee Denver

PHONE #: (352) 236-1400 PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism _____

Qualifications _____

Final Product _____

Cooperation _____

Reliability _____

7. Would you contract with this company again?

Yes _____ No _____ Maybe _____

Reference checked by: Donald Carey Date: _____

REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

vm REFERENCE (Company or Person): Juan Cardenas

PHONE #: (904) 292-4240 PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism _____

Qualifications _____

Final Product _____

Cooperation _____

Reliability _____

7. Would you contract with this company again?

Yes _____ No _____ Maybe _____

Reference checked by: Donal Carey Date: _____

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REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

REFERENCE (Company or Person): Eric Williams (ewilliams@inverness.gov)

PHONE #: (352) 726-2321 PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism _____

Qualifications _____

Final Product _____

Cooperation _____

Reliability _____

7. Would you contract with this company again?

Yes _____ No _____ Maybe _____

Reference checked by: Donald Carey Date: _____

REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

REFERENCE (Company or Person): David Farrar

PHONE #: (407) 466-1833 PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

clearing for 80 homes, pond,

2. Was the work completed on time?

yes, so far

3. Were you satisfied with the ~~final~~ results?

pending (yes)

4. Did you implement their recommendations?

yes

5. Did you encounter any problems?

no

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes No Maybe

Reference checked by: Donald Carey

Date: 2024-05-15

REFERENCE CHECK

BID #: 23-C00673/JG BID TITLE: Retrofit Existing DRAs for BMP Weeki Wachee Phase 2

RESPONDENT: MidSouth

VM

REFERENCE (Company or Person): Tyler Sparlock

PHONE #: (904) 292-4240 PERSON YOU SPOKE TO: _____

x4780

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism _____

Qualifications _____

Final Product _____

Cooperation _____

Reliability _____

7. Would you contract with this company again?

Yes _____ No _____ Maybe _____

Reference checked by: Donald Carey Date: _____