



PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE BROOKSVILLE, FLORIDA 34604
P 352.754.4020 F 352.754.4199 W www.HernandoCounty.us

DATE: July 30, 2024
TO: Alisa Pike, Procurement Coordinator
FROM: Nicholas Babino, Contract and Training Coordinator
SUBJECT: Recommendation for Award Bid No 24-T00600/JG
Project Name: Mowing Services – Rural Collector Roads

The attached bid(s) received from AB5 Enterprises for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 6 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is: \$549,936.00.

- 1. Reference checks are satisfactory: X YES NO
If no, provide an explanation using the space provided below and/or attached to this form.
2. Recommend award as responsive and responsible bidder X YES NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
3. Request Next Bidder? YES X NO
4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions, and scope.

Please see the attached Technical Evaluation.

5. Provide the funding information: Fund 1011 Dept 03051 Account 5303413

Recommendation Approved By: [Signature] Date: 8/1/24
Department Director/Manager

Enclosure(s)

TECHNICAL EVALUATION FOR BID AWARD

ITB# 24-T00600/JG

Mowing Services – Rural Collector Roads

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Procurement will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Procurement Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? **Their bid is the lowest compared to the other bids.**

If the bid is considered reasonable/realistic, provide justification for your conclusion.

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? **N/A**

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation? **They meet minimum requirements.**

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Procurement.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing Procurement with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance? **Yes**

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Procurement for additional references. Procurement shall request from the bidder in writing of this fact, and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form. **It is recommended to award the bid.**

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

Employees

Aaron Blake	Supervisor
Michael Blake	Labor
Jerry Harp	Labor
Karem Kamau	Labor
Zachary Gilbert	Labor
Devon Tripplet	Labor
Willie Russ	Labor
Auturio Counsel	Labor

Equipment

11226 Southwind Lake Dr.

Gibsonton FL 33534

Owned

- (1) Exmark 60" zero turn mower**
- (1) Toro 60" zero turn mower**
- (1) Exmark 60" Zero Turn mower**
- (1) Exmark 60" deck walk behind**
- (1) Toro 52" zero turn mower**
- (1) Toro 48" zero turn mower**
- (3) Husqvarna 60" zero turn mower**
- (1) Husqvarna 48" zero turn mower**
- (6) Weed eaters (Stihl)**
- (3) Edger**
- (4) Back pack blower**
- (2) Truck (Dodge 1500 and Dodge Dakota)**
- (2) Trailers**

Equipment can be purchased or rented on an as needed basis.

Lease for this project

- (1) Massey Ferguson Tractor 5700 Series**
- (1) Titan 3515 – 15" Flex Wing Mower**

REFERENCE CHECK QUESTIONNAIRE

ITB #: 24-T00600/JG

BID TITLE: Mowing Services – Rural Collector Roads

RESPONDENT: AB5 Enterprises

REFERENCE (Company or Person): Hernando County Department of Public Works

PHONE #: 352-754-4060 PERSON YOU SPOKE TO: Shannan Lakis, Special Assessment Coordinator

1. Describe the work contracted by your firm/company.

Provides mowing services and ground maintenance, including weeding, mulching, pest control and fertilizer, for Hernando County Municipal Service Benefit Units program. Specifically, the work is performed in the common areas and the County Right of Way within four residential subdivisions.

2. Was the work completed on-time?

Mowing is usually completed timely, and the owner is diligent in keeping the County informed of schedule changes. However, hedging and trimming is occasionally missed. Additionally, mulching services for each of the pertinent subdivisions was not completed until three months after the scheduled contracted due date.

3. Were you satisfied with the final results?

AB5 meets the minimum expectations as they had to be informed multiple times of failed attention to details including missed hedging and trimming. Two of the MSBU subdivisions have expressed dissatisfaction with the quality of work. AB5 has willingly meet with the subdivision board members to understand concerns and is usually diligent in addressing issues in a courteous and timely manner.

4. Did you implement their recommendations?

The vendor has not made any recommendations

5. Did you encounter any problems?

Problems included missed and/or delayed areas of service which were eventually remediated.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>	Cooperation	<u>5</u>
Qualifications	<u>4</u>	Reliability	<u>3</u>
Final Product	<u>3</u>		

7. Would you contract with this company again?

Yes _____ No _____ Maybe X

Reference Checked By: Nicholas Babino

Date: 07/09/2024

REFERENCE CHECK QUESTIONNAIRE

ITB #: 24-T00600/JG

BID TITLE: Mowing Services – Rural Collector Roads

RESPONDENT: AB5 Enterprises

REFERENCE (Company or Person): HD Supply

PHONE #: 407 – 600 - 2020 PERSON YOU SPOKE TO: Michelle Davis

1. Describe the work contracted by your firm/company.

Landscaping and lawn care

2. Was the work completed on-time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

Yes

5. Did you encounter any problems?

No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes X No Maybe

Reference Checked By: Nicholas Babino

Date: 07/09/2024

REFERENCE CHECK QUESTIONNAIRE

ITB #: 24-T00600/JG

BID TITLE: Mowing Services – Rural Collector Roads

RESPONDENT: AB5 Enterprises

REFERENCE (Company or Person): Citrus County Utilities

PHONE #: (352) 400-0110 PERSON YOU SPOKE TO: David Meeks

1. Describe the work contracted by your firm/company.

Mow and weedeat wastewater and water plants

2. Was the work completed on-time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

No

5. Did you encounter any problems?

Weedeating, they would come back and fix it.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 4

Qualifications 4

Final Product 3

Cooperation 3

Reliability 3

7. Would you contract with this company again?

Yes X No Maybe

Reference Checked By: Nicholas Babino

Date: 07/09/2024

REFERENCE CHECK QUESTIONNAIRE

ITB #: 24-T00600/JG

BID TITLE: Mowing Services – Rural Collector Roads

RESPONDENT: AB5 Enterprises

REFERENCE (Company or Person): Hernando County Department of Public Works - Operations

PHONE #: 352-540-0276 PERSON YOU SPOKE TO: Nicholas Babino

1. Describe the work contracted by your firm/company.

Mow the Right of ways of residential roads for two contracts.

2. Was the work completed on-time?

Yes

3. Were you satisfied with the final results?

Yes with room for improvement

4. Did you implement their recommendations?

N/A

5. Did you encounter any problems?

Deficiencies were issued, but they quickly remediated the issues.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 4

Final Product 4

Cooperation 4

Reliability 4

7. Would you contract with this company again?

Yes X No Maybe

Reference Checked By: 

Date: 7-9-24