



PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE • BROOKSVILLE, FLORIDA 34604
P 352.754.4020 • F 352.754.4199 • W www.HernandoCounty.us

DATE: December 02, 2024
TO: Julie Crull, Purchasing Agent II
FROM: Nicholas Babino, Contract and Training Coordinator
SUBJECT: Recommendation for Award Bid No 24-T00836/JC
Project Name: Supply, Delivery and Installation of Sod

The attached bid(s) received from Megascapes Landscape Services, Inc for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 5 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is: \$254,513.00.

- 1. Reference checks are satisfactory: YES NO
If no, provide an explanation using the space provided below and/or attached to this form.
- 2. Recommend award as responsive and responsible bidder YES NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
- 3. Request Next Bidder? YES NO
- 4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions, and scope.

Award as primary Contractor.

- 5. Provide the funding information: Fund 1017 Dept 03252 Account 5303408 Contract SRV Sod
Please include the name of the account.

Recommendation Approved By: [Signature] Date: 12/2/24
Department Director/Manager

Enclosure(s)

REFERENCE

24-T00836/JC

Supply, Delivery and Installation of Sod

Reference For (Firm/Company): Megascares Landscape Services, Inc.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Hernando County Department of Public Works

First Name, Last Name: Nicholas Babino

PHONE #: (352) 754-4060 Email: njbabino@co.hernando.fl.us

1. Describe the work contracted to firm/company.

Provided pallets and pieces of sod purchase at the Department's request. Also provided sod installation services within our Rights of Way, Drainage Areas, and various County properties.

2. Was the work completed on time?

The work could have been completed in a quicker time frame. We have met with the Contractor regarding these concerns. The Contractor could have done better to communicate the completion or the lack thereof to our department.

3. Were you satisfied with the final results?

Deficiencies were given throughout the Contract period. The Contractor did remedy the deficiencies. Aside from the concern of sod being installed quicker, the work was performed well.

4. Did you implement their recommendations?

N/A

5. Did you encounter any problems?

Often sod was installed dry (brown). Once they were notified, they would replace the sod with better quality.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 4

Qualifications 4

Final Product 3

Cooperation 3

Reliability 2

7. Would you contract with this company again?

Yes No Maybe

Hernando County Use Only

Reference checked by:



Date:

12-2-24

REFERENCE

24-T00836/JC
Supply, Delivery and Installation of Sod

Reference For (Firm/Company): Megascapes Landscape Services, Inc.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Hernando County Department of Solid Waste

First Name, Last Name: Scott Harper

PHONE #: (352) 754-4791 Email: Sharper@co.hernando.fl.us

1. Describe the work contracted to firm/company.
Megascapes provided and laid sod for a retention pond, and as cover on our Construction & Demolition cell
2. Was the work completed on time?
Yes, the services were completed on time
3. Were you satisfied with the final results?
Staff was satisfied with the work that Megascapes performed.
4. Did you implement their recommendations?
The work was performed as prescribed, not additional recommendations were suggested.
5. Did you encounter any problems?
No problems were encountered during the installation.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

| | |
|-----------------|----------|
| Professionalism | <u>5</u> |
| Qualifications | <u>5</u> |
| Final Product | <u>5</u> |
| Cooperation | <u>4</u> |
| Reliability | <u>5</u> |

7. Would you contract with this company again?

Yes No Maybe

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Reference checked by:



Date:

12/2/24

REFERENCE

24-T00836/JC

Supply, Delivery and Installation of Sod

Reference For (Firm/Company): Megascapes Landscape Services, Inc.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Hernando County Department of Parks and Recreation

First Name, Last Name: Rob Talmage

PHONE #: (352) 754-4031 Email: RTalmage@co.hernando.fl.us

1. Describe the work contracted to firm/company. Installation and delivery of Bahia sod at various parks.
2. Was the work completed on time? Yes
3. Were you satisfied with the final results? Yes
4. Did you implement their recommendations? N/A
5. Did you encounter any problems? Yes. A sidewalk at one of the parks was damaged by the Contractors skid-steer. The contractor eventually repaired the sidewalk, but it took quite some time for the repairs to be made.
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

| | |
|-----------------|----------|
| Professionalism | <u>3</u> |
| Qualifications | <u>4</u> |
| Final Product | <u>4</u> |
| Cooperation | <u>5</u> |
| Reliability | <u>4</u> |

7. Would you contract with this company again?

Yes No Maybe

Hernando County Use Only

Reference checked by:



Date:

12/2/24