



DEPARTMENT OF PLANNING AND ZONING
PLANNING DIVISION

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Justification for Sole Source Procurement / SwiftGov

In accordance with Florida's sole source procurement statute, SwiftGov appears to be the only provider capable of delivering the specific suite of proprietary services in a single, integrated engagement, thereby ensuring the best value for Hernando County. The following SwiftGov elements demonstrate the proprietary technology:

- **Proprietary Technology and Custom Portal:** Their platform centralizes plan submissions, automates checkpoints, and delivers real-time data insights. This tool is exclusive to SwiftGov and apparently cannot be procured from any third party.
- **GIS Mapping and Integrated Reviews:** This is a planned seamless merging of GIS data combined with plan reviews that is anticipated to reduce review timelines and errors. No alternative vendor has been identified that offers a comparably unified system.
- **Florida and Hernando County Specific Expertise:** SwiftGov's understanding of Florida land use codes, coupled with experience in Hernando County's ordinances and review processes, ensures that all solutions are tailored and compliant.
- **Comprehensive Code Research and Revision:** SwiftGov's proprietary data analytics, backed by AI and human expertise, identify inefficiencies in local regulations and provide practical, evidence-based revisions—a service uniquely fashioned for Hernando County.
- **Unmatched Value and Efficiency:** By combining knowledge base support, AI-driven automation, GIS integration, and regulatory expertise under one roof, SwiftGov eliminates the need to engage multiple vendors, delivering significant time and cost savings while ensuring quality and accountability.

Please let me know if you have any questions or need additional information.

Thank you.

Ronald Russo

Ronald Russo (Jan 13, 2025 08:52 EST)

Ron Russo
Development Services Facilitator






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Final Audit Report

2025-01-13

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