



Ecolane is the industry-leading provider of intelligent web-based transit scheduling software. Combining a powerful and intuitive demand-response platform, Ecolane software enables transit providers increased productivity, streamline efficiency, and outstanding client satisfaction.



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Quote #	1001 v4
Date	2025/09/17
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Prepared for Hernando County Transit*
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ACCEPT QUOTE

Hernando Passio Infotainment Signs

Passio Pricing

Year 1 Fees

Item	Qty	Price	Total
27" Ruggedized Intelligent Bus Displays, Mounts, Ethernet Cabling	12	\$4,954.00	\$59,448.00
DSP-M27v-G2] M27V - Ruggedized, Intelligent Bus Display			
27" Vehicle Rated FHD (1920x1080) Vertical Display LCD Panel			
with 500 NIT High Brightness LED Backlight, Automatic			
Brightness Control Sensor, Integrated 3mm Anti-Reflective			
Laminated Safety Glass for IK7 Rated Impact Protection.			
Embedded MP190 Controller with 1.8Ghz 64 Bit Quad ARM A55			
Core CPU, G-52 Dedicated GPU, 0.8 TOPS Dedicated NPU (AI /			
IoT), 2 GB RAM, 8 GB Content Cache (Expandable to 128 GB via			
SD Card), 802.11 b/g/n/ac WiFi, Gigabit Ethernet, USB 3.0, GPIO,			
LVDS & HDMI Output Up to 4K UHD, Supports MP-TV OS 11			
[MNT-M-BRK-DSP-SHLD-M27V-G1] Mobile Display Mount/ M27v			
Backshield/ M27v/ Gen 1			
Shield Bracket for MPTV-M27V			
Ethernet Cable (10FT, Black)			
Passio (Code: PMENG)			

Item	Qty	Price	Total
Professional & Onsite Services	1	\$11,326.00	\$11,326.00
[SVC-PROV] Initial Display Provisioning and Configuration Service (Standard)			
[PS-PM-T2] Professional Services: Project Management (Tier 2)			
[PS-Travel] Travel and Per-Diem for On-Site Services			
Budget for Travel and Per-Diem for up to 3 Days On-Site for Two Team Members on a Single Visit. Additional Days, Staff, or Travel with Less than 2 Weeks Notice May Result in Increased Costs			
[PS-OS-T1] Onsite Professional Services Labor (Tier 1)			
Passio (Code: PMENG)			
Installation	1	\$19,100.00	\$19,100.00
[DBE-Dispatch] DBE Dispatch Fee			
[DBE-Inst-M-Single] DBE Installation (Mobile - Single)			
Passio (Code: PMENG)			
Total Licenses and Professional Services for Year 1			\$89,874.00 USD

Ongoing Annual Fees

Item	Qty	Price	Total
Annual Subscriptions	1	\$4,042.00	\$4,042.00
[LIC-MPTV-Pro-Base] MPTV Professional License and Self-Managed Support			
MPTV Professional Base License with Self-Managed Support			
Code: PM-MAINT-ANN			

Please contact us if you have any questions.

Annual Recurring Total After Year 1	\$4,042.00 USD
Year 1 Fees	\$89,874.00
Ongoing Annual Fees due Year 1	\$4,042.00*
Total due Year 1	\$93,916.00 USD

* Recurring fees billed Ongoing Annual Fees with 1 upfront payment(s).

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Cost Breakdown

Category	Year 1 Fees	Ongoing Annual Fees
Non-Recurring Items / Hardware	\$59,448.00	—
Value Added Items / Setup/Implementation	\$30,426.00	—
Value Added Items / Recurring	—	\$4,042.00
Total	\$89,874.00 USD	\$4,042.00 USD

Standard Terms and Conditions

Installation

All installation quotes are estimates based on customer provided vehicle information. Limited vehicle availability or undocumented vehicle configuration information may result in increased installation costs and/or trip charges.

Sales & Use Tax

Customers are responsible for all applicable sales tax. If you are sales tax exempt or use taxes are accrued, please provide that documentation at the time of order acceptance.

Term of Agreement

Standard term is 36 months for optimal pricing. Customers have the option to select 60 month term to lock in pricing for an extended period. Lesser term periods are subject to higher recurring fees. After term agreement is completed customer has the option to transition to a new term agreement or month to month arrangement, any price adjustments will be communicated, in writing, at that time. Month to month customers may cancel at any time by providing a minimum of 30 days' written notification.

Recurring Fees automatically increase annually by 3% or the prevailing Consumer Price Index Rate, whichever is greater, up to a maximum of 5% per year unless otherwise determined by mutual agreement and documented, in writing, by all parties.

Financial Terms

Recurring costs begin at 'go live' which is determined when solutions are fully available and after installation (if required) of available fleet is completed.

New customers are required to pay a deposit equal to 50% of the one-time costs prior to shipment of any equipment or account setup.