



PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE • BROOKSVILLE, FLORIDA 34604  
P 352.754.4020 • F 352.754.4199 • W www.HernandoCounty.us

DATE: December 2, 2024  
TO: Julie Crull, Purchasing Agent II  
FROM: Nicholas Babino, Contract and Training Coordinator  
SUBJECT: Recommendation for Award Bid No 24-T00865/JC  
Project Name: Mowing Services – South Brooksville

The attached bid(s) received from American Standard Landscaping for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 5 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is: \$2,324.00

- 1. Reference checks are satisfactory:  YES  NO  
If no, provide an explanation using the space provided below and/or attached to this form.
- 2. Recommend award as responsive and responsible bidder  YES  NO  
If no, provide a detailed explanation using the space provided below and/or attached to this form.
- 3. Request Next Bidder?  YES  NO
- 4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions, and scope.

Award American Standard Landscaping

- 5. Provide the funding information: Fund 1017 Dept 03232 Account 5305413 Contract serv mowing  
Please include the name of the account.

Recommendation Approved By: [Signature] Date: 12/10/24  
Department Director/Manager

Enclosure(s)

## REFERENCE

Reference For (Firm/Company): American Standard Landscaping LLC

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Harbeck Hospitality

First Name, Last Name: Stephanie Curtis

PHONE #: 352-428-6203 Email: stephaniec@hrrmgt.com

1. Describe the work contracted to firm/company.  
American Standard Landscaping was hired to handle all of commercial properties. We had over 180 buildings in over 10 Florida counties that consisted of medical offices, strip malls, and even cancer centers. Our company used American
2. Was the work completed on time?  
Yes, even during the busy summer months.
3. Were you satisfied with the final results?  
Yes!
4. Did you implement their recommendations?  
If recommendations were given, we dicussed and implmented them accordingly.
5. Did you encounter any problems?  
We never encountered any problems. If tenant complaints were given, American Standards owner would be back the same day to address the complaint.
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>
7. Would you contract with this company again?  
Yes X No \_\_\_\_\_ Maybe \_\_\_\_\_

Hernando County Use Only  
Reference checked by:

*[Handwritten signature]*

Date:

*12/2/24*

## REFERENCE

Reference For (Firm/Company): American Standard Landscaping LLC

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: HNC Realty Services, LLC and Auro Property Management prior to 4/26/24

First Name, Last Name: Kelly, Savarese

PHONE #: (352) 584-2132 Email: Kelly@HNC-Realty.com

1. Describe the work contracted to firm/company.  
Monthly Grounds for commercial, and residential properties managed. (Mowing, parking lot debris removal, landscaping projects, and mulching) I've worked with this company for 7 years successfully, and highly recommend them.
2. Was the work completed on time?  
Yes.
3. Were you satisfied with the final results?  
Yes.
4. Did you implement their recommendations?  
Provided the work recommended fit the budget of the property or Association, yes.
5. Did you encounter any problems?  
Only during Florida's rainy season, but it is a common problem, due to excessive weed growth, and fewer dry scheduled working hours for the crews to accomplish the work.
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>
7. Would you contract with this company again?  
Yes X No \_\_\_\_\_ Maybe \_\_\_\_\_

Hernando County Use Only  
Reference checked by:



Date:

12/2/24

**REFERENCE**

Reference For (Firm/Company): American Standard Landscaping LLC

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Palmwood Commercial

First Name, Last Name: Al Isnetto

PHONE #: (352) 597-2100

Email: Al@Palmwoodcommercial.com

1. Describe the work contracted to firm/company.  
Grounds maintenance for commercial properties managed. Predominantly mowing, flower bed detail, parking lot debris removal, landscaping update projects and yearly mulching.
2. Was the work completed on time?  
Yes.
3. Were you satisfied with the final results?  
Yes.
4. Did you implement their recommendations?  
Yes, when we requested ideas for landscaping.
5. Did you encounter any problems?  
Only during Florida's rainy season, but it is a common problem, due to excessive weed growth, and fewer dry scheduled working hours for the crews to accomplish the work.
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>
7. Would you contract with this company again?  
Yes   X   No        Maybe

Hernando County Use Only  
Reference checked by:

*[Handwritten Signature]*

Date:

12/2/24