

Cyber24 39291  
 REQUISITION NUMBER  
 4/9/24  
 REQUISITION DATE

PURCHASE REQUISITION

152 (W)  
 24000  
 PURCHASE ORDER NUMBER  
 4/9/24  
 DATE

Fire Rescue  
 REQUESTING DEPARTMENT/DIVISION

Barbara Carter-Lansaw  
 INITIATOR  
 SUGGESTED VENDOR(S)

TOTAL ESTIMATED COST: \$ 53,612.40  
 DEPARTMENT APPROVAL: see attached email  
 FUNDING APPROVAL: \_\_\_\_\_  
 PURCHASE JUSTIFICATION: *[Signature]*  
 SPECIAL INSTRUCTIONS: \_\_\_\_\_

*InSight*  
 4-12-24

CONTRACT NUMBER	REQ. DEL. DATE	DELIVERY POINT	SHIPPING INFORMATION	DEPT. VENDOR APPROVAL ?
				YES _____
FOB POINT	TERMS	OVERSHIP AUTHORIZATION	CONFIRMING PURCHASE ORDER ?	BUYER
			YES _____ NO _____	
SOL/TYPE	VENDOR CODE	FUND	ACCOUNT NUMBER	DEPT. NO.
EPO	6125	1661	5305274	41661
				BID ITEM ?
				YES _____ NO _____
				BID NO.
				BID DATE

ITEM NUMBER	QTY. ORDERED	UNIT	MATERIALS OR SERVICES	ESTIMATED COST		CIC CODE	ACTUAL COST	
				UNIT	TOTAL		UNIT	TOTAL
1	40	ea	EPO 40 iPads needed for the CAD run, on a secure connection iPad Pro 12.9 6th generation	\$1232.53	\$49301.20			
2	40	ea	Apple care + Extended Service Agreement 2 years	\$107.78	\$4311.20			
			Total		\$53612.40			
			Apple ID # 1301935 Cyber 24 - Project code					

Procurement Agent: *Mary Payne* 4/9/24

# REQUEST FOR QUOTE

HERNANDO COUNTY BOARD OF  
COUNTY COMMISSIONERS

THIS IS NOT  
AN  
ORDER

352-754-4020, FAX 352-754-4199  
15470 Flight Path Drive  
BROOKSVILLE 34604

Date: 4/4/24 Quotation No. 227289014  
Name: Hernando County IT Dept Project Name Fire Services  
Address: 20 N. Main Street, Room 363 Requesting Department: Fire Services (ticket 57589)  
Brooksville, FL 34601  
Contact Person: Obery Taylor Telephone: 352-754-4009 Fax 352-754-4452

Date & Time Due for Return of Quote: ASAP\*Urgent\*

**\*\*All quotes have to be returned on our form or they will not be accepted.\*\***

Illegible Quotes risk opportunity for award. See reverse side for Terms, Conditions applicable to any Orders resulting from this Quotation.

ITEM	QUAN.	DESCRIPTION	STOCK NO.	NET PRICE	TOTAL
1.	40	iPad Pro 12.9 (6 <sup>th</sup> generation) with Cellular-Wifi & Sim 128GB		\$1,232.53	\$49,301.20
<i>2</i>	40	Apple Care+ Extended Service Agreement-2 years		\$107.78	\$4,311.20
		Apple ID Number 1301935			
		QUOTE TOTAL			\$53,612.40

All Quotes shall be FOB Destination

Delivery Date or Start of Work: \_\_\_\_\_

Create a continuation sheet if necessary

It is hereby certified and affirmed that the bidder will accept any awards made to him as a result of this quotation.

The award may be all or partial being in the best interest of Hernando County.

Quote validity is 60 days unless noted otherwise.

Contact Person Submitting Quote: Kelly Riedel

Firm Name: Insight

Address: 2701 E Insight Way City: Chandler State: AZ Zip: 85286

Telephone/Fax No: 919-379-8548 Email: Kelly.riedel@insight.com Date: 4/5/2024

PRINT/TYPE NAME: Erica Falchetti

TITLE: Director, Public Sector SIGNATURE: *Erica Falchetti*

**PURCHASE ORDER TERMS AND CONDITIONS**

**GENERAL**

The condition of this order may not be changed by vendor. If order is not acceptable, return to Hernando County Purchasing and Contracts Department. Failure of a vendor to deliver according to this purchase order awarded to him or to comply with any of the terms and conditions therein may disqualify him from receiving future orders.

**QUALITY**

All material or services furnished on this order must be as specified and subject to County inspection and approval within a reasonable time after delivery at destination. Variations in materials or services from those specified in this order must not be made without written authority from the Chief Procurement Officer. Materials rejected will be returned at the vendor's risk and expense.

**QUANTITY/PRICE**

The quantity of materials ordered or the prices specified must not be exceeded without written authority being first obtained from the Chief Procurement Officer.

**INDEMNITY AND INSURANCE**

The vendor agrees to indemnify and hold harmless Hernando County, including its officers, agents and employees, from all claims, damages, losses and expenses, including reasonable attorneys' fees, and costs brought or incurred on account of injuries or damages sustained by any party due to the operations of the vendor under this contract. The vendor further agrees to provide workers' compensation for all employees, and to maintain such general and auto liability insurance as is deemed necessary by the County for the particular circumstances and operations of the vendor. The vendor further agrees to provide the County with Certificates of Insurance, indicating the amount of coverage in force, upon request.

**PACKING**

Packages must be plainly marked with shipper's name and purchase order number; charges are not allowed for boxing or crating unless previously agreed upon in writing.

**DELIVERY**

All materials must be shipped F. O. B. destination. The County will pay no freight or express charges, except by previous agreement. If specific purchase is negotiated on the basis of F. O. B. shipping point. **VENDOR IS TO PREPAY SHIPPING CHARGES AND ADD TO INVOICE.** Delivery must actually be effected within the time stated on purchase made between 8:00 AM and 5:00 PM Monday to Friday inclusive unless otherwise stated. In case of default by the vendor, Hernando County may procure the articles or services covered by this order from other sources and hold the vendor responsible for any excess occasioned thereby.

**MATERIAL SAFETY DATA SHEET**

The vendor agrees to furnish Hernando County with a current Material Safety Data Sheet (MSDS) on or before delivery of each and every hazardous chemical or substance purchased which is classified as toxic under Florida Statute 442. Appropriate labels and MSDSs shall be provided for all shipments. Send MSDSs and other pertinent data to: Hernando County Purchasing and Contracts Department, 20 North Main Street, Room 365, Brooksville, FL 34601-2828.

**OSHA REQUIREMENT**

The vendor or contractor hereby guarantees Hernando County that all materials, supplies and equipment as listed on the purchase order meet the requirements, specifications and standards as provided for under the Federal Occupations Safety and Health Administration Act of 1970, as from time to time amended and in force at the date thereof.

**LEGALLY AUTHORIZED WORKFORCE**

VENDOR represents and warrants that VENDOR is in compliance with all applicable federal, state and local laws, including, but not limited to, the laws related to the requirement of an employer to verify an employee's eligibility to work in the United States. VENDOR is encouraged (but not required) to incorporate the IMAGE best practices into its business and, when practicable, incorporate verification requirements into its agreements with subcontractors. The IMAGE Best Practices can be found on the COUNTY'S website at [www.hernandocounty.us/pur/](http://www.hernandocounty.us/pur/).

**INSURANCE**

Unless otherwise specified, the Contractor shall, at its sole expense, maintain in effect at all times during the performance of the services insurance coverage with limits not less than those set forth below (unless limits have been lowered) and with insurers and under forms of policies satisfactory to COUNTY.

<u>Coverage</u>	<u>Minimum Amounts and Limits</u>
(a) Worker's Compensation	Statutory requirements at location of work
Employer's Liability	\$100,000 each accident \$100,000 by employee \$500,000 policy limit
(b) Commercial General Liability	\$2,000,000 General Aggregate
(County must be listed as additional	\$2,000,000 Products-Comp. Ops Agg.
Insured and must contain a Waiver of	\$1,000,000 Each Occurrence
Subrogation)	\$ 50,000 Fire Damage
	\$ 5,000 Medical Expense
(c) Automobile Liability	\$1,000,000 Combined Single Limit (owned, hired and non-owned)
Option of Split Limits: (1.) Bodily Injury	\$1,000,000 Per Person or \$1,000,000 Per Accident
(2.) Property Damage	\$1,000,000

# REQUEST FOR QUOTE (ticket 57589) org

Final Audit Report

2024-04-05

Created:	2024-04-05
By:	Emily Thompson (emily.thompson@insight.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAkqHLsM3iEsSUFc1vCeY5dDzO91GzDoef

## "REQUEST FOR QUOTE (ticket 57589) org" History

-  Document created by Emily Thompson (emily.thompson@insight.com)  
2024-04-05 - 4:52:24 PM GMT- IP address: 198.206.188.6
-  Document emailed to Erica Falchetti (erica.falchetti@insight.com) for signature  
2024-04-05 - 4:52:42 PM GMT
-  Email viewed by Erica Falchetti (erica.falchetti@insight.com)  
2024-04-05 - 4:57:12 PM GMT- IP address: 20.125.67.140
-  Document e-signed by Erica Falchetti (erica.falchetti@insight.com)  
Signature Date: 2024-04-05 - 4:57:22 PM GMT - Time Source: server- IP address: 20.125.67.140
-  Agreement completed.  
2024-04-05 - 4:57:22 PM GMT

# REQUEST FOR QUOTE

HERNANDO COUNTY BOARD OF  
COUNTY COMMISSIONERS

THIS IS NOT  
AN  
ORDER

352-754-4020, FAX 352-754-4199  
15470 Flight Path Drive  
BROOKSVILLE 34604

Date: 4/4/24 Quotation No. 25617283.01  
Name: Hernando County IT Dept Project Name Fire Services  
Address 20 N. Main Street, Room 363 Requesting Department: Fire Services (ticket 57589)  
Brooksville, FL 34601  
Contact Person: Obery Taylor Telephone: 352-754-4009 Fax 352-754-4452

Date & Time Due for Return of Quote: ASAP\*Urgent\*

**\*\*All quotes have to be returned on our form or they will not be accepted.\*\***

Illegible Quotes risk opportunity for award. See reverse side for Terms, Conditions applicable to any Orders resulting from this Quotation.

ITEM	QUAN.	DESCRIPTION	STOCK NO.	NET PRICE	TOTAL
1.	40	iPad Pro 12.9 (6 <sup>th</sup> generation) with Cellular-Wifi & Sim 128GB	41540180	\$1258.31	\$50,332.40
3.	40	Apple Care+ Extended Service Agreement-2 years	41540644	\$110.92	\$4436.80
		Apple ID Number 1301935			
		QUOTE TOTAL			\$54769.20

All Quotes shall be FOB Destination

Delivery Date or Start of Work: 7-10 days for in stock items

Create a continuation sheet if necessary

It is hereby certified and affirmed that the bidder will accept any awards made to him as a result of this quotation.

The award may be all or partial being in the best interest of Hernando County.

Quote validity is 60 days unless noted otherwise.

Contact Person Submitting Quote: Alicia Nicol

Firm Name: GovConnection

Address: 732 Milford Road City: Merrimack State: NH Zip: 03054

Telephone/Fax No: 800-800-0019x34351 Email: Alicia.nicol@co Date: 4/4/2024  
nnection.com

PRINT/TYPE NAME: Robert Bush

TITLE: Senior Director SIGNATURE: Robert Bush

Presented to:  
**Hernando County**

**Darius McGrew - AT&T Mobility Lead**

Date: 04/04/24



**Monthly Recurring Services**

**Voice & Data Access**

Base Plan Description	Rate Per User	Minutes	Messaging	Data Per User	Quantity	Total MRCs *
FirstNet Unlimited Mobile Data (Tablets)	\$34.99	N/A	N/A	Unlimited	40	\$1,399.96

**One Time Charges**

**Devices**

	Storage	Unit Cost	Quantity	Total OTCs *
iPad Pro 12.9 (6th generation) with Cellular-Wifi & Sim	128GB	\$999.99	40	\$39,999.60

**Accessories**

AppleCare+ for 12.9-Inch iPad Pro (6th generation)	N/A	\$149.00	40	\$5,960.00
--	-----	----------	----	------------

**Summary**

Monthly Recurring Charges (Before Taxes & Fees)\* **\$1,399.96**

One-time Fees **\$45,959.60**

**PURCHASE ORDER TERMS AND CONDITIONS**

**GENERAL**

The condition of this order may not be changed by vendor. If order is not acceptable, return to Hernando County Purchasing and Contracts Department. Failure of a vendor to deliver according to this purchase order awarded to him or to comply with any of the terms and conditions therein may disqualify him from receiving future orders.

**QUALITY**

All material or services furnished on this order must be as specified and subject to County inspection and approval within a reasonable time after delivery at destination. Variations in materials or services from those specified in this order must not be made without written authority from the Chief Procurement Officer. Materials rejected will be returned at the vendor's risk and expense.

**QUANTITY/PRICE**

The quantity of materials ordered or the prices specified must not be exceeded without written authority being first obtained from the Chief Procurement Officer.

**INDEMNITY AND INSURANCE**

The vendor agrees to indemnify and hold harmless Hernando County, including its officers, agents and employees, from all claims, damages, losses and expenses, including reasonable attorneys' fees, and costs brought or incurred on account of injuries or damages sustained by any party due to the operations of the vendor under this contract. The vendor further agrees to provide workers' compensation for all employees, and to maintain such general and auto liability insurance as is deemed necessary by the County for the particular circumstances and operations of the vendor. The vendor further agrees to provide the County with Certificates of Insurance, indicating the amount of coverage in force, upon request.

**PACKING**

Packages must be plainly marked with shipper's name and purchase order number; charges are not allowed for boxing or crating unless previously agreed upon in writing.

**DELIVERY**

All materials must be shipped F. O. B. destination. The County will pay no freight or express charges, except by previous agreement. If specific purchase is negotiated on the basis of F. O. B. shipping point. **VENDOR IS TO PREPAY SHIPPING CHARGES AND ADD TO INVOICE.** Delivery must actually be effected within the time stated on purchase made between 8:00 AM and 5:00 PM Monday to Friday inclusive unless otherwise stated. In case of default by the vendor, Hernando County may procure the articles or services covered by this order from other sources and hold the vendor responsible for any excess occasioned thereby.

**MATERIAL SAFETY DATA SHEET**

The vendor agrees to furnish Hernando County with a current Material Safety Data Sheet (MSDS) on or before delivery of each and every hazardous chemical or substance purchased which is classified as toxic under Florida Statute 442. Appropriate labels and MSDSs shall be provided for all shipments. Send MSDSs and other pertinent data to: Hernando County Purchasing and Contracts Department, 20 North Main Street, Room 365, Brooksville, FL 34601-2828.

**OSHA REQUIREMENT**

The vendor or contractor hereby guarantees Hernando County that all materials, supplies and equipment as listed on the purchase order meet the requirements, specifications and standards as provided for under the Federal Occupations Safety and Health Administration Act of 1970, as from time to time amended and in force at the date thereof.

**LEGALLY AUTHORIZED WORKFORCE**

VENDOR represents and warrants that VENDOR is in compliance with all applicable federal, state and local laws, including, but not limited to, the laws related to the requirement of an employer to verify an employee's eligibility to work in the United States. VENDOR is encouraged (but not required) to incorporate the IMAGE best practices into its business and, when practicable, incorporate verification requirements into its agreements with subcontractors. The IMAGE Best Practices can be found on the COUNTY'S website at [www.hernandocounty.us/pur/](http://www.hernandocounty.us/pur/).

**INSURANCE**

Unless otherwise specified, the Contractor shall, at its sole expense, maintain in effect at all times during the performance of the services insurance coverage with limits not less than those set forth below (unless limits have been lowered) and with insurers and under forms of policies satisfactory to COUNTY.

<u>Coverage</u>	<u>Minimum Amounts and Limits</u>
(a) Worker's Compensation	Statutory requirements at location of work
Employer's Liability	\$100,000 each accident \$100,000 by employee \$500,000 policy limit
(b) Commercial General Liability	\$2,000,000 General Aggregate
(County must be listed as additional	\$2,000,000 Products-Comp. Ops Agg.
insured and must contain a Waiver of	\$1,000,000 Each Occurrence
Subrogation)	\$ 50,000 Fire Damage
	\$ 5,000 Medical Expense
(c) Automobile Liability	\$1,000,000 Combined Single Limit (owned, hired and non-owned)
Option of Split Limits: (1.) Bodily Injury	\$1,000,000 Per Person or \$1,000,000 Per Accident
(2.) Property Damage	\$1,000,000

**Fran Hallet**

---

**From:** Paul Hasenmeier  
**Sent:** Tuesday, April 9, 2024 3:27 PM  
**To:** Barbara Carter-Lansaw  
**Cc:** Carla Rossiter-Smith; Fran Hallet; Kelly Trout  
**Subject:** Re: EPO for 40 iPads

Approved

Paul Hasenmeier, MPA/EFO  
Fire Chief / Public Safety Director  
Hernando County Fire Reacue  
15470 Flight Path Drive  
Brooksville, Florida 34604  
352-345-5059  
[www.hernandocounty.us/firerescue](http://www.hernandocounty.us/firerescue)

On Apr 9, 2024, at 3:21 PM, Barbara Carter-Lansaw <[bcarterlansaw@co.hernando.fl.us](mailto:bcarterlansaw@co.hernando.fl.us)> wrote:

Chief,

Please reply to this email with your approval for Carla for the 40 iPads to be purchased.

Thank you,

<Outlook-  
Logo  
Desc.png>  
<Outlook-  
nuecblbt>

**Barbara Carter-Lansaw | Accounting Clerk III**

Hernando County Fire Rescue

Direct: (352) 754-4829

Administration: (352) 540-4353

15470 Flight Path Drive, Brooksville, Florida, 34604

Email Address: [bcarterlansaw@co.hernando.fl.us](mailto:bcarterlansaw@co.hernando.fl.us)



Website Link: <https://www.hernandocounty.us/firerescue>

<Outlook-facebook.gif>

<Outlook-twitter.gif>

<Request for EPO for 40 iPads.pdf>

## Request for Emergency Purchase Order

Requesting Department: Hernando County Fire Rescue

Requested Vendor: Insight

Three Quotes are attached.

### **Purpose for EPO:**

The 40 iPads needed for the CAD run on a secure connection from an application directly to the CAD system bypassing any county network connections. This also eliminates the need for Net Mobility moving forward.

The iPads also have the GPS antenna required for Automatic Vehicle Location service required to dispatch the closest emergency apparatus to an emergency.

This quote includes warranty for the iPads.

Please charge to 1661-41661-5305274 CYBER24 \$53,612.40

If insurance does not cover the charges, we will charge to \$26,806.20 to 1661-02261-5305274

and \$26,806.20 to 1691-02491-5305274.

*Kelly Trout*

April 9, 2024

---

Kelly Trout, Finance Manager

Date:

Per Paul Hasenmeier, Fire Chief and Director of Public Safety