

Sourcewell Service Labor Addendum for Contract 080124_NVS

International Motors, LLC d/b/a International Motors USA LLC (and formerly known as Navistar, Inc.) and our International Dealer Network in **Florida** are pleased to offer Sourcewell Member the ability to use the Sourcewell Parts Program for Dealer Provided Labor.

International have chosen to start this program with a pilot **in the State of Florida**, expanding into other territories in the future.

Dealer Labor

Dealer Labor will be referred to as Monthly Flat Rate Fee, abbreviated as MFRF. Each dealer has its own Monthly Flat Rate Fee, which is based on its cost and labor market. This Monthly Flat Rate Fee will be capped at the established rate, which is negotiated between the dealer and the customer. In the pricing document, there will be a tab for each dealer, disclosing its Monthly Flat Fee per location. The Monthly Flat Rate Fee is inclusive of all associated labor, personnel, and additional supplies, unless communicated to and pre-approved by the participating Sourcewell Member.

Managed Inventory Services

The services provided under Dealer Managed Inventory may include, but are not limited to:

- Supplying parts, fluids, equipment, and materials necessary for vehicle, truck, fleet, and warehouse operations;
- Providing on-site and off-site storage solutions, including service and parts room operation, management, and staffing;
- Delivering performance reporting and data analytics services related to inventory and operational efficiency.

Any additional services outside the scope outlined above must be clearly communicated to and receive prior written approval from the participating Sourcewell Member.

Personnel

The dealer shall provide all necessary personnel to perform services related to Dealer Managed Inventory.

After Closing of Work Order.

All work performed using this Contract; must use the International Motors, Fleet Charge system. There are options for P-Card to Pay Fleet Charge or take advantage of the 30-day terms that Fleet Charge provides. Attached is the link to Fleet Charge Paperwork. Fleet Charge link <https://fs28.formsite.com/MultiServiceTechnologySolutions/h0xnu5gll3/login> . Fleet Charge is not a credit card, there are no fees or charges to use.

Review and Approval

The work outlined are the only labor charges that are billable without written approval from Sourcewell Member.

Which dealers this is relevant to Addendum

This Contract Addendum will be piloted in the state of Florida with Sun State International.

Execute PA with State of Florida

Sourcewell Fee will be 2% of the net service fees billed through this Sourcewell Addendum.

Fleet Charge will reduce dealer reimbursement on labor by 2% and accrue the funds to pay to Sourcewell.

Fees will be calculated and paid on a quarterly basis along with summary information.

Attachments:

Sourcewell Service Workbook for each Dealer

Samples of Monthly Flat Rate Fee (MFRF) tool for each Dealer

Fleet Charge Details (add link to sign up in body of letter)

International Motors Service Labor Addendum to International Motors Parts Contract 080124-NVS:

1. Monthly Flat Rate Fee:

- Each dealer has its own Monthly Flat Rate Fee, capped at an established rate.
- Dealers can charge less than the monthly fee if necessary.

2. Managed Inventory Services:

- Any additional services outside the scope outlined above must be clearly communicated to and receive prior written approval from the participating Sourcewell Member.

3. Fleet Charge System:

- All work must use the International Motors Fleet Charge system, with options for payment and terms.

4. Review and Approval:

- The work outlined are the only labor charges that are billable without written approval from Sourcewell Member.

5. Pilot Program:

- The Addendum will be piloted in Florida with Sun State International

6. Sourcewell Fee:

- A 2% fee on net service fees will be billed through the addendum, to be paid quarterly.