HERNANDO COUNTY

#20231120-135821774

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RTA
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Prepared for

Hernando County
20 North Main Street
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Brenda Peshel
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Brenda with Hernando County,

RTA has been the premier software for tracking and improving fleet maintenance since 1979.

Our software was and continues to be, built by fleet professionals. We have **helped over 3,000 fleets** manage their day-to-day operations resulting in millions of dollars and countless hours of savings.

At RTA we are the only FMIS that can stand behind ★★★★★ **Customer Support**. As fleet professionals, we know you have enough to worry about, don't add subpar service to that list.

Our cloud connectivity **allows flexibility in access and sophisticated integrations**. Countless telematics, fueling systems, and other softwares sync with RTA in order to automate your processes and increase data quality.

We believe that the 4 pillars of Fleet Success, *Stakeholder Satisfaction*, *Intentional Culture, Resource Efficiency, and Risk Management*, are keys to the success of your fleet operation. These 4 pillars of Fleet Success are expanded on in our recently published book: **The Fleet Success Playbook**.

Our podcast: **The Fleet Success Show** discusses these principles weekly to help you and your organization cut out inefficiencies and improve overall

productivity.

Once you've reviewed the proposal, please reach out to me with any questions or feel free to sign if you're ready! We sincerely appreciate the opportunity to partner with Hernando County on your path to fleet success.

All the best,

Shauna Barker
sbarker@rtafleet.com

Book a meeting: https://meetings.hubspot.com/sbarker

Proposed Fleet Management Solution

Quantity	Products & Services	Price
20	RTA Platinum Tier SaaS - Unlimited Assets Track UNLIMITED assets, and 15 user logins with our Platinum Tier FMIS software.	$27,132.00 / year after 5% discount for 1 year

RTA FMIS Includes:
Vehicle Information, Preventive Maintenance (PM) Scheduling, Parts Inventory Tracking, Parts-Kit functionality, Purchase Orders, Work Orders, Repair Histories, Mechanic Productivity Tracking, over 40+ Reports, Access to Advance Trainings Videos, In-person Training, Webinar access, Access to Ron Turley seminars.

Platinum Tier Benefits:
Integration with Samsara

Quantity	Products & Services	Price
	Fueling Integration	
	Always Included: RTA Technical Support, Updates & Enhancements, Simultaneous Backups, Unlimited Training Classes, & RTA Users Group Membership.	
1	Fleet Keyless Entry Fleet Keyless Entry Includes: White glove account setup White glove data import and conversion Up to 12 Hours of Virtual Implementation** Additional dedicated virtual group training for your organization (up to 2 Hours) Dedicated RTA Virtual Specialist for Go-Live Date (up to 8 Hours) Special assistance with PM Scheduling (up to 2 Hours) Work Order History conversion (estimating 550 assets)* *Contingent upon the data exported from AssetWorks ** $250 an hour for additional dedicated implementation, dedicated virtual training, or professional services.	$13,086.25 after 5% discount

Annual subtotal	$27,132.00
	after $1,428.00 discount
One-time subtotal	$13,086.25
	after $688.75 discount
Total	**$40,218.25**

Comments

Sourcewell Contract ID: 020221-RTA

Terms & Conditions

By proceeding with the acceptance & signing, the signer agrees to the proposed fleet management solution listed above, RTA Cloud Hosting Agreement Terms of Service and Service Level Agreement on behalf of Hernando County. Please read these terms carefully prior to e-signing this service agreement.

Proposal Acceptance

Signature

Before you sign, you must verify your identity by clicking "Verify to sign" and then following the prompts in the verification email.

Brenda Peshel
bpeshel@hernandocounty.us

Verify to sign