



Submission of Information

Request for Changes from Currently
Contracted Network Service Providers or
Request for Funding from Uncontracted
Service Providers

Introduction

LSF Health Systems is the Managing Entity for the Department of Children and Families SAMH programs in the Northeast Region responsible for the administration of mental health and substance abuse treatment programs for the underserved populations creating a safety net for vulnerable consumers.

Each program serves the neediest individuals that meet the Department of Children SAMH target population criteria in the Northeast region and provides for a comprehensive array of outpatient, inpatient and residential services including, but not limited to; therapy, case management, medication management, residential, room and board, crisis and emergency support, prevention, intervention, outreach, peer services, supported housing, and supported employment.

LSFHS uses the Submission of Information process for the following:

- Requests for funding from uncontracted service providers;
- Requests for restoration of funds pulled due to lapse;
- Requests for changes to programming;
- Request for shifts between funding areas;
- Requests for an increase in funding for any reason.

It is the policy for contracted Network Service Providers to provide information and justification for any of the above circumstances. LSFHS accepts submissions from providers at any time and may also initiate this process due to a specific funding concern within the system of care including the need to redistribute lapsed funding.

Submissions shall be submitted to the Network Service Provider's assigned Network Manager via email. LSFHS Management Team will review all submissions, conduct an analysis of the impact of the request and provide a written response within 60 days. Additional information and follow-up questions may be solicited based on this review.

Funding Request Form

Please fill out the information below accurately and completely, then submit to procurement@lsfnet.org.

1. Organization Name, Address and Contract Number:

Hernando County Fire Rescue
15470 Flight Path Drive
Brooksville FL 34604
Phone: (352) 540-4353

2. Organization Contact Person for this Submission:

Paul Hasenmeier, Fire Chief and Director of Public Safety

3. Please briefly describe the programs, counties and populations served which are impacted by this request.

The opioid epidemic effects more than just the individual with the addiction - it impacts, families and the fabric of the Hernando County community. Hernando County was established in 1843 and is the 62nd largest county in total land area at 473 square miles. Now known as Florida's Adventure Coast, our freshwater rivers and springs, state forests and preserves and Gulf waters provide opportunities for many land and water adventures for residents and tourists. The County is the geographic center of the state and is located on the central-west coast of Florida. The City of Brooksville, the only incorporated city in the County, is the county seat and is rich in history and traditions.

According to the Community Health Status Assessment completed in May 2023, Hernando County residents identified the following as the most important factors that contribute to a healthy community: 1. Access to health care; 2. Low crime/safe neighborhoods; 3. Affordable housing; 4. Job Opportunities for all level of education; 5. Availability of first responders; 6. Access to convenient, affordable and nutritious foods; 7. Clean environment; 8. Affordable goods and services; 9. Awareness of health care and social services; 10. Residents engaging in healthy behaviors. Not only do these factors contribute to overall wellness; creating a healthy and sustainable environment opens pathways that reduce physical and mental illness and substance abuse.

The top three health issues Hernando County residents identified to be addressed in the County as major impediments to a healthy community are Substance Abuse, Mental Health and Homelessness. These health issues are important to recognize as Hernando County is federally designated as a Mental Health Professional Shortage Area, as well as a Primary Health and Dental Health Professional Shortage Area and a Medically Underserved Area/Population (Florida Department of Health in Hernando County, WellFlorida Council, 2023).

Hernando County has consistently had a higher rate of mental health hospitalizations and emergency room visits than the state average. While these rates have been decreasing since 2017 in both Hernando County and statewide, this factor is still a significant concern based on resident survey results indicating the health care gaps in Hernando County. These issues were a common theme throughout the entire Community Health Status Assessment. Survey respondents recognized that substance abuse was a prevailing problem in the community (40.1% of residents classified it as a priority problem), and mental health problems were also identified as a priority problem (30.4% of respondents.) Mental health and substance abuse often go hand in hand and lead to behavioral health issues. Survey respondents ranked drug abuse as the number one priority item and having the greatest impact on overall health (Florida Department of Health in Hernando County, WellFlorida Council, 2023).

Students in Hernando County experience childhood trauma at a higher rate than the county average. The most common trauma children in Hernando experience is their parents being separated or divorced. This is closely followed by mental illness or substance abuse in the home (35 and 40%) and having an incarcerated household member (35%). The same students also experience emotional and physical neglect at a higher rate than the state average. Over one quarter of Hernando County students have been exposed to at least four adverse childhood experiences.

Almost two-thirds (62.5%) of WellFlorida Council survey respondents indicated that mental and behavioral health care/counseling services are difficult to obtain in Hernando County; this is followed by substance abuse services, which 44.6% of respondents identified as being difficult to obtain (Florida Department of Health in Hernando County, WellFlorida Council, 2023).

4. Please briefly describe your organization's need for additional funding, for a change in programming and/or for a change in funding as currently allocated. Please include the dollar amount(s) you are requesting and whether or not the amount requested is for a full year or partial. If the need for additional funding is due to funding being lapsed in the previous Fiscal Year, please provide an explanation for the lapse and describe your organization's capacity to spend funds if restored.

(See next page.)

HCFR is requesting \$730,904 for year 1 (prorated to \$485,629 for the last 6 months of the fiscal year) and \$518,410 for year 2. The costs as established in year 2 are expected to continue for the life of the program.

Year 1 costs are significantly higher due to program start-up costs, including the purchasing of vehicles for the community paramedicine program and defibrillators for the paramedic vehicles. Vehicles are anticipated to exceed mileage that would be limited by a lease program therefore the department is requesting to purchase vehicles. This also allows for the installation of radio system and other equipment.

- 5. Please briefly describe your organization's plan for the additional funding, change in funding or change in programming. In the event that a service is being discontinued, this plan should outline how the previously served population will be served after the change is made.**

Currently there is no paramedicine program within Hernando County; this funding will allow the County to provide new services to residents with substance abuse issues, specifically assisting with detoxification of opioid addiction. Hernando County Fire Rescue is equipped to provide critical first response to stabilize patients and coordinate with partner agencies to provide long-term care for the target population.

- 6. If a license is required for the proposed program, have you obtained it (DCF Substance Abuse license for Outpatient services, AHCA license, etc.)?**

No additional licenses are required.

- 7. Please briefly describe your organization's expertise about the delivery of service to the identified population which will be impacted by this change.**

Hernando County Fire Rescue is the sole advanced life support entity in unincorporated Hernando County and the City of Brooksville. Thus, the Department has significant experience

in addressing opioid-related issues in the community. In the last 3 years, Hernando County has utilized Narcan 1,490 times to assist with immediately addressing overdose issues while on scene.

- 8. Are the changes outlined above to be made for this fiscal year only or to be continued beyond year-end into subsequent fiscal years, assuming an ongoing contractual relationship between the agency and LSF Health Systems? Please explain this response.**

The proposal submitted is for years one and two and expected to be continued indefinitely.

- 9. Please define and describe the Program Goals.**

The goal of the Hernando County Community Paramedicine program is to increase long-term positive outcomes for Hernando County residents. This will be accomplished through the hiring of a Program Supervisor and 2 Paramedics who will provide critical care to stabilize patients in the first 72 hours post-overdose event with the handoff to a participating mental health counseling and/or peer support agency to develop a long-term care plan and assist with holistic recovery.

Paramedics will complete in-home visits, conduct risk assessments, complete interventions/monitoring, assist with medical management to transition off opioid, and connect families/patients with wraparound social services to address larger needs.

- 10. Please define and describe the Proposed Outcome Measures for the program in which funding is being requested.**

The Hernando County Fire Rescue Community Paramedicine Program has the following program outcomes:

- Reduce the number of 911 calls and emergency room visits for NARCAN usage.
- Increase awareness and utilization of transitional recovery programs to assist with long-term opioid addiction recovery.
- Increase collaboration among partner agencies and HCFR to assist with other barriers to health care (i.e. health insurance, housing, transportation, etc.)
- Increase education and awareness of opioid addiction and strategies to address.

These objectives will be measured through the following evaluation data:

- Total number of opioid overdose calls received where narcan is used.
- Total number of residents who voluntarily enroll in the program.
- Total number of residents who enter into long-term recovery programs.
- Total number of referrals to wrap-around services by type.
- Self-evaluation pre and post program

11. Outside organizations only: Please describe your organization's data collection capacity and list the name of the data collection system. If you utilize an Electronic Health Record (EHR) system, confirm its capacity to export data as an XML file.

Hernando County Fire Rescue is currently utilizing ImageTrend's Patient Care Reporting system however is transitioning this year to EPR (Fireworks) Patient Care Reporting system. Both systems can export data as an XML format.

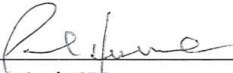
12. Outside organizations only: Please describe your organization's business administration capacity specifically related to employee screening and financial management.

Hernando County Fire Rescue has an intense screening process which includes a Criminal Justice Information Services (CJIS) background check and fingerprinting. HCFR has a financial team which monitors all spending within the department and reports to grant agencies for grant spending and accountability.

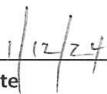
13. Please provide, as an attachment, the Exhibit C and D - Projected Operating and Capital Budget, using the most recent template, outlining the requested funding including OCAs and associated

EXHIBIT G

covered services. Statistics or data regarding utilization to substantiate the request may also be supplied.



Organization's CEO



Date

Organization's Contract Manager

Date

SAMH PROJECTED OPERATING AND CAPITAL BUDGET


Hernando County Fire Rescue
1/2/2024
AGENCY
Date
CONTRACT #
FY 23-24
Fiscal Year
PART I: PROJECTED FUNDING SOURCES & REVENUES

FUNDING SOURCES & REVENUES	DCF/LSFHS	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Total Revenue
IA. STATE SAMH FUNDING									
(1) Management, Oversight and Administration	\$								\$0
(2) Services Revenue	\$								\$0
IB. OTHER GOVT. FUNDING									
(1) Other State Agency Funding		\$	\$	\$	\$	\$	\$	\$	\$0
(2) Medicaid		\$	\$	\$	\$	\$	\$	\$	\$0
(3) Local Government		\$	\$	\$	\$	\$	\$	\$	\$0
(4) Federal Grants and Contracts		\$	\$	\$	\$	\$	\$	\$	\$0
(5) In-kind from local govt. only		\$	\$	\$	\$	\$	\$	\$	\$0
TOTAL GOVERNMENT FUNDING =	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IC. ALL OTHER REVENUES									
(1) 1st & 2nd Party Payments		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(2) 3rd Party Payments (except Medicare)		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(3) Medicare		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(4) Contributions and Donations		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(5) Other Grants and Contracts		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(6) In-kind		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
TOTAL ALL OTHER REVENUES =	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROJECTED FUNDING =	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

EXHIBIT C

EXPENSE CATEGORIES	DCF	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Total Expenses
IIA. PERSONNEL EXPENSES									
(1) Salaries	\$ 94,577.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$94,577
(2) Fringe Benefits	\$ 63,698.56	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$63,699
TOTAL PERSONNEL EXPENSES =	\$158,276	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$158,276
IIB. OTHER EXPENSES									
(1) Building Occupancy	\$0								\$0
(2) Professional Services									\$0
(3) Travel									\$0
(4) Equipment	\$30,500								\$30,500
(5) Food Services									\$0
(6) Medical and Pharmacy	\$27,500								\$27,500
(7) Subcontracted Services									\$0
(8) Insurance									\$0
(9) Interest Paid									\$0
(10) Operating Supplies & Expenses	\$94,354								\$94,354
(11) Donated Items									\$0
(12) Other Expense									\$0
TOTAL OTHER EXPENSES =	\$152,354	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$152,354
TOTAL PERSONNEL & OTHER EXPENSES =	\$310,630	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$310,630
IIC. DISTRIBUTED INDIRECT COSTS									
(a) Other Support Costs (Optional)	\$	\$	\$	\$	\$	\$	\$	\$	\$0
(b) Administration	\$	\$	\$	\$	\$	\$	\$	\$	\$0
TOTAL DISTRIBUTED INDIRECT COSTS =	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ALLOWABLE OPERATING EXPENSES =	\$310,630	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$310,630
IID. UNALLOWABLE COSTS									
	\$	\$	\$	\$	\$	\$	\$	\$	\$0
IIE. CAPITAL EXPENDITURES									
	\$175,000	\$	\$	\$	\$	\$	\$	\$	\$175,000
TOTAL PROJECTED OPERATING EXPENSES =	\$485,630	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$485,630
IIIG. BUDGET NARRATIVE (attach separate set of workpapers)									
PART III: CERTIFICATION									
I certify the above to be an accurate projection and in agreement with this agency's records and with the terms of this agency's contract.									
Signature			Title			Date			

SAMH PROJECTED OPERATING AND CAPITAL BUDGET PERSONNEL DETAIL

HERNANDO COUNTY FIRE RESCUE
AGENCY

1/2/2024
DATE

		Total Agency		DCF ME Contract		
POSITION TITLE / NUMBER		# of FTE	Annual Salary Cost	% of Time	# of FTE	Salary
1	Paramedic	2.0	\$47,077	50%	1.00	\$47,077
2	Paramedicine Supervisor	1.0	\$95,000	50%	0.50	\$47,500
3					0.00	\$0
4					0.00	\$0
5					0.00	\$0
6					0.00	\$0
7					0.00	\$0
8					0.00	\$0
9					0.00	\$0
10					0.00	\$0
11					0.00	\$0
12					0.00	\$0
13					0.00	\$0
14					0.00	\$0
15					0.00	\$0
16					0.00	\$0
17					0.00	\$0
18					0.00	\$0
19					0.00	\$0
20					0.00	\$0
21					0.00	\$0
22					0.00	\$0
23					0.00	\$0
24					0.00	\$0
25					0.00	\$0
26					0.00	\$0
27					0.00	\$0
28					0.00	\$0
29					0.00	\$0
30					0.00	\$0
Totals		3.0	\$142,077		1.50	\$94,577



SAMH PROJECTED OPERATING AND CAPITAL BUDGET Budget Narrative

Hernando County Fire Rescue		1/2/2024
AGENCY		Date
		DCF/LSFHS
IIA. PERSONNEL EXPENSES		
(1) Salaries	See Personnel Detail	
(2) Fringe Benefits	Personnel and fringe benefits is based on a 6 month period. Fringe benefits is based on 67% of Salaries. Includes, FICA taxes, worker's comp, health insurance and retirement.	
IIB. OTHER EXPENSES		
(1) Building Occupancy		
(2) Professional Services		
(3) Travel		
(4) Equipment	1 AED's, 3 iPads, and office equipment. Upfront costs	
(5) Food Services		
(6) Medical and Pharmacy	Includes medications, needles, etc for 6 months plus 2 EMS "Go bags" for each vehicle.	
(7) Subcontracted Services		
(8) Insurance		
(9) Interest Paid		
(10) Operating Supplies & Expenses	Includes fuel, repairs and maintenance on vehicles, cell phones, software maint, and office supplies for 6 months	
(11) Donated Items		
(12) Other Expense		
IIC. DISTRIBUTED INDIRECT COSTS		
(a) Other Support Costs (Optional)		
(b) Administration		
IIE. CAPITAL EXPENDITURES		Includes 2 vehicles and 1 LifePak Debifrilators

SAMH PROJECTED OPERATING AND CAPITAL BUDGET


Hernando County Fire Rescue
1/2/2024
AGENCY
Date
CONTRACT #
FY 24-25
Fiscal Year
PART I: PROJECTED FUNDING SOURCES & REVENUES

FUNDING SOURCES & REVENUES	DCF/LSFHS	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Total Revenue
IA. STATE SAMH FUNDING									
(1) Management, Oversight and Administration	\$								\$0
(2) Services Revenue	\$								\$0
IB. OTHER GOVT. FUNDING									
(1) Other State Agency Funding		\$	\$	\$	\$	\$	\$	\$	\$0
(2) Medicaid		\$	\$	\$	\$	\$	\$	\$	\$0
(3) Local Government		\$	\$	\$	\$	\$	\$	\$	\$0
(4) Federal Grants and Contracts		\$	\$	\$	\$	\$	\$	\$	\$0
(5) In-kind from local govt. only		\$	\$	\$	\$	\$	\$	\$	\$0
TOTAL GOVERNMENT FUNDING =	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IC. ALL OTHER REVENUES									
(1) 1st & 2nd Party Payments		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(2) 3rd Party Payments (except Medicare)		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(3) Medicare		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(4) Contributions and Donations		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(5) Other Grants and Contracts		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
(6) In-kind		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
TOTAL ALL OTHER REVENUES =	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROJECTED FUNDING =	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

EXHIBIT C

EXPENSE CATEGORIES	DCF	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Other Funding Source	Total Expenses
IIA. PERSONNEL EXPENSES									
(1) Salaries	\$ 189,154.00		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$189,154
(2) Fringe Benefits	\$ 127,402.79	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$127,403
TOTAL PERSONNEL EXPENSES =	\$316,557	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$316,557
IIB. OTHER EXPENSES									
(1) Building Occupancy									\$0
(2) Professional Services									\$0
(3) Travel									\$0
(4) Equipment	\$0								\$0
(5) Food Services									\$0
(6) Medical and Pharmacy	\$50,000								\$50,000
(7) Subcontracted Services									\$0
(8) Insurance									\$0
(9) Interest Paid									\$0
(10) Operating Supplies & Expenses	\$151,854								\$151,854
(11) Donated Items									\$0
(12) Other Expense									\$0
TOTAL OTHER EXPENSES =	\$201,854	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$201,854
TOTAL PERSONNEL & OTHER EXPENSES =	\$518,411	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$518,411
IIC. DISTRIBUTED INDIRECT COSTS									
(a) Other Support Costs (Optional)	\$	\$	\$	\$	\$	\$	\$	\$	\$0
(b) Administration	\$	\$	\$	\$	\$	\$	\$	\$	\$0
TOTAL DISTRIBUTED INDIRECT COSTS =	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ALLOWABLE OPERATING EXPENSES =	\$518,411	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$518,411
IID. UNALLOWABLE COSTS									
	\$	\$	\$	\$	\$	\$	\$	\$	\$0
IIE. CAPITAL EXPENDITURES									
	\$0	\$	\$	\$	\$	\$	\$	\$	\$0
TOTAL PROJECTED OPERATING EXPENSES =	\$518,411	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$518,411
IIIG. BUDGET NARRATIVE (attach separate set of workpapers)									
PART III: CERTIFICATION									
I certify the above to be an accurate projection and in agreement with this agency's records and with the terms of this agency's contract.									
Signature			Title			Date			

SAMH PROJECTED OPERATING AND CAPITAL BUDGET PERSONNEL DETAIL

HERNANDO COUNTY FIRE RESCUE
AGENCY

1/2/2024
DATE

		Total Agency		DCF ME Contract		
POSITION TITLE / NUMBER		# of FTE	Annual Salary Cost	% of Time	# of FTE	Salary
1	Paramedic	2.0	\$47,077	100%	2.00	\$94,154
2	Paramedicine Supervisor	1.0	\$95,000	100%	1.00	\$95,000
3				0%	0.00	\$0
4				0%	0.00	\$0
5				0%	0.00	\$0
6					0.00	\$0
7					0.00	\$0
8					0.00	\$0
9					0.00	\$0
10					0.00	\$0
11					0.00	\$0
12					0.00	\$0
13					0.00	\$0
14					0.00	\$0
15					0.00	\$0
16					0.00	\$0
17					0.00	\$0
18					0.00	\$0
19					0.00	\$0
20					0.00	\$0
21					0.00	\$0
22					0.00	\$0
23					0.00	\$0
24					0.00	\$0
25					0.00	\$0
26					0.00	\$0
27					0.00	\$0
28					0.00	\$0
29					0.00	\$0
30					0.00	\$0
Totals		3.0	\$142,077		3.00	\$189,154



SAMH PROJECTED OPERATING AND CAPITAL BUDGET Budget Narrative

Hernando County Fire Rescue		1/2/2024
AGENCY	Date	
	DCF/LSFHS	
IIA. PERSONNEL EXPENSES		
(1) Salaries	See Personnel Detail	
(2) Fringe Benefits	Personnel and fringe benefits is based on a full year. Fringe benefits is based on 67% of Salaries. Includes, FICA taxes, worker's comp, health insurance and retirement.	
IIB. OTHER EXPENSES		
(1) Building Occupancy		
(2) Professional Services		
(3) Travel		
(4) Equipment		
(5) Food Services		
(6) Medical and Pharmacy	Includes medications, needles, etc	
(7) Subcontracted Services		
(8) Insurance		
(9) Interest Paid		
(10) Operating Supplies & Expenses	Includes fuel, repairs and maintenance on vehicles, cell phones, and office supplies	
(11) Donated Items		
(12) Other Expense		
IIC. DISTRIBUTED INDIRECT COSTS		
(a) Other Support Costs (Optional)		
(b) Administration		
IIE. CAPITAL EXPENDITURES		



DEPARTMENT OF PUBLIC SAFETY
HERNANDO COUNTY FIRE RESCUE

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE FLORIDA 34604
P 352.540.4353 ♦ F 352.540.4355 ♦ W www.HernandoCounty.us



January 16, 2024

Shelley Katz, Chief Operating Officer
LSF Health System
9428 Baymeadows Road, Suite 320
Jacksonville, FL 32256

Reference: Proposal for Hernando County Paramedicine Program through Hernando County Fire Rescue

Dear Mrs. Katz,

The Hernando County Fire Rescue proposal for the paramedicine program included three new vehicles as a purchase. The options before us were to either purchase or lease vehicles for this program. We are requesting a purchase for three Chevrolet Tahoes or similar vehicles. Hernando County Fire Rescue would make modifications to the vehicles including an emergency response package. This would consist of upgraded components such as heavy-duty power train and electrical systems. Vehicles would also be equipped with a lighting package and radio systems, attaching to the vehicle. The rear of the vehicles will be equipped with specialized medical equipment mounting systems to prevent damage to equipment or occupants. All additional components are line itemed in the attached quotes.

Since COVID, the supply chain for vehicles have increased delivery times significantly. It is not uncommon for a delay in delivery for a common-type vehicle for upwards of six to nine months. To keep from any delay for the start of the program, we are requesting flexibility to be able to purchase the Chevrolet Tahoes or similar vehicle. I am including a quote for Ford F-150's that would also suffice for the program. Once a commitment is received for the program and approval from the Board of County Commissioners, we can search for available vehicles that would not exceed the quotes for the Ford F-150's, thus allowing for a quicker start date of the program.

We appreciate your consideration for this request. Please let me know if you have any questions.

Kelly Trout | Finance Manager

Hernando County Fire Rescue
Direct: (352) 754-4282
Administration: (352) 540-4353
15470 Flight Path Drive, Brooksville, Florida, 34604
Email Address: kt trout@hernandocounty.us



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	51532-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
1/9/2024

QUICK QUOTE SHEET

REVISED QUOTE DATE
1/9/2024

REQUESTING AGENCY	HERNANDO COUNTY			
CONTACT PERSON	BRENDA PESHEL		EMAIL	BPeshel@co.hernando.fl.us
PHONE	352-540-6508 Ext. 1761	MOBILE	FAX	

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06 www.NationalAutoFleetGroup.com

MODEL	CK10706 1FL 9C1	MSRP	\$56,535.00
2024 CHEVY TAHOE POLICE 4WD			
CUSTOMER ID	NJPA PRICE		\$52,733.00
BED LENGTH	SUV		

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
5T4	Exterior body colored parts, Victory Red	\$245.00
TGK	Special Paint, one color	\$445.00
H1T	Jet Black, Cloth seat trim	\$0.00
01U	OPTIONS Special Paint	\$0.00
L84	Engine, 5.3L EcoTec3 V8	\$0.00
MHU	Transmission, 10-speed automatic	\$0.00
1FL	Commercial Preferred Equipment Group	\$0.00
5J3	Calibration, Surveillance Mode interior lighting	\$0.00
5J9	Calibration, taillamp flasher, Red/White	\$0.00
5LO	Calibration, taillamp flasher, Red/Red	\$0.00
5T5	Seats, front cloth and second row vinyl	\$0.00
5Y1	Front center seat (20% seat) delete	\$0.00
6C7	Lighting, red and white front auxiliary dome	\$165.00
6J7	Flasher system, headlamp and taillamp, DRL compatible with control wire	\$0.00
9C1	Identifier for Police Package Vehicle	\$0.00
AMF	Remote Keyless Entry Package	\$70.00
ATD	Seat delete, third row passenger	\$0.00
AX2	Key, unique	\$0.00
AZ3	Seats, front 40/20/40 split-bench	\$0.00
BCV	Lock control, driver side auto door lock disable	\$0.00
C6G	GVWR, 7600 lbs. (3447 kg)	\$0.00
GU5	Rear axle, 3.23 ratio	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system, 8" diagonal HD color touchscreen	\$0.00
J55	Brake system, heavy duty	\$0.00
K3W	Battery, 850 cold-cranking amps with 95 amp hour rating	\$0.00
K6K	Battery, auxiliary, 760 cold-cranking amps with 70 amp hour rating	\$0.00
KX4	Alternator, 250 amps	\$0.00
PQA	1FL Safety Package	\$390.00
PXT	Wheels, 20" x 9" (50.8 cm x 22.9 cm) steel	\$0.00
RAV	Tire, spare 275/55R20 all-season, blackwall, Firestone Firehawk Pursuit	\$0.00
RC1	Skid plate, front	\$0.00
RNQ	Wheel, full-size spare, matching 20" (50.8 cm) steel wheel without center cap	\$0.00
T66	Wiring provision, for outside mirrors and cargo side mirrors	\$0.00
UE4	Following Distance Indicator	\$0.00
UEU	Forward Collision Alert	\$0.00
UHX	Lane Keep Assist	\$0.00

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UHY	Automatic Emergency Braking	\$0.00
UKJ	Front Pedestrian Braking	\$0.00
UT7	Ground wires, blunt cut cargo area and blunt cut console area	\$0.00
V03	Cooling system, extra capacity	\$0.00
V53	Luggage rack side rails, delete	\$0.00
VPV	Ship Thru, Produced in Arlington Assembly and shipped to Kerr Industries and onto Arlington Assembly	\$0.00
VZ2	Speedometer calibration	\$0.00
WUA	Fascia, front high-approach angle	\$0.00
XCS	Tires, 275/55R20SL all-season, blackwall, Firestone Firehawk Pursuit	\$0.00
Z56	Suspension Package, heavy-duty, police-rated.	\$0.00
---	Capless Fuel Fill	\$0.00
---	Exterior ornamentation delete	\$0.00
---	Instrumentation, analog	\$0.00
---	Theft-deterrent system, vehicle, PASS-Key III	\$0.00
---	Power supply, 50-amp, power supply, auxiliary battery	\$0.00
---	Power supply, 100-amp, auxiliary battery, rear electrical center	\$0.00
---	Power supply, 120-amp, (4) 30-amp circuit, Primary battery	\$0.00
---	Seat belts, 3-point, all seating positions	\$0.00
---	Protected idle	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$1,315.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.		\$0.00
DTF SUV	Deep tint film on SUV with full side and rear glass coverage.		\$335.00
WSTP	Windshield strip		\$50.00
WTF SUV 3	Weather Tech floor liner system (1st & 2nd rows plus cargo area).		\$415.00

CONTRACT OPTIONS \$800.00

TRADE IN	TOTAL COST	\$54,848.00
YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~		\$0.00

TOTAL COST LESS TRADE IN(S) QTY 2 \$109,696.00

Estimated Annual payments for 60 months paid in advance: \$12,283.70 Extended: \$24,567.39
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER christy.self@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr CommercialMSRP:\$53,450.00

Interior:Jet Black, Cloth seat trim

Exterior 1:Special Paint

Exterior 2:No color has been selected.

Engine, 5.3L EcoTec3 V8

Transmission, 10-speed automatic

OPTIONS

CODE	MODEL	MSRP
CK10706	[Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial	\$53,450.00
OPTIONS		
01U	Special Paint	\$0.00
1FL	Commercial Preferred Equipment Group	\$0.00
5J3	Calibration, Surveillance Mode interior lighting	Inc.
5J9	Calibration, taillamp flasher, Red/White	Inc.
5LO	Calibration, taillamp flasher, Red/Red	Inc.
5T4	Special paint, Victory Red WA 9260	\$250.00
5T5	Seats, front cloth and second row vinyl	\$0.00
5Y1	Front center seat (20% seat) delete	\$0.00
6C7	Lighting, red and white front auxiliary dome	\$170.00

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (Complete)

6J7	Flasher system, headlamp and taillamp, DRL compatible with control wire	Inc.	
9C1	Identifier for Police Package Vehicle		\$0.00
AMF	Remote Keyless Entry Package		\$75.00
ATD	Seat delete, third row passenger	Inc.	
AX2	Key, unique	Inc.	
AZ3	Seats, front 40/20/40 split-bench		\$0.00
BCV	Lock control, driver side auto door lock disable	Inc.	
C6G	GVWR, 7600 lbs. (3447 kg)	Inc.	
FE9	Emissions, Federal requirements		\$0.00
GU5	Rear axle, 3.23 ratio		\$0.00
H1T	Jet Black, Cloth seat trim		\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system, 8" diagonal HD color touchscreen		\$0.00
J55	Brake system, heavy duty	Inc.	
K3W	Battery, 850 cold-cranking amps with 95 amp hour rating	Inc.	
K6K	Battery, auxiliary, 760 cold-cranking amps with 70 amp hour rating	Inc.	
KX4	Alternator, 250 amps	Inc.	
L84	Engine, 5.3L EcoTec3 V8		\$0.00
MHU	Transmission, 10-speed automatic	Inc.	
PQA	1FL Safety Package		\$395.00
PXT	Wheels, 20" x 9" (50.8 cm x 22.9 cm) steel	Inc.	
RAV	Tire, spare 275/55R20 all-season, blackwall, Firestone Firehawk Pursuit	Inc.	
RC1	Skid plate, front	Inc.	
RNQ	Wheel, full-size spare, matching 20" (50.8 cm) steel wheel without center cap	Inc.	
T66	Wiring provision, for outside mirrors and cargo side mirrors	Inc.	
TGK	Special Paint, one color		\$450.00
UE4	Following Distance Indicator	Inc.	
UEU	Forward Collision Alert	Inc.	
UHX	Lane Keep Assist	Inc.	
UHY	Automatic Emergency Braking	Inc.	

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (Complete)

UKJ	Front Pedestrian Braking	Inc.	
UT7	Ground wires, blunt cut cargo area and blunt cut console area	Inc.	
V03	Cooling system, extra capacity	Inc.	
V53	Luggage rack side rails, delete	Inc.	
VPV	Ship Thru, Produced in Arlington Assembly and shipped to Kerr Industries and onto Arlington Assembly		\$0.00
VXT	Incomplete vehicle	Inc.	
VZ2	Speedometer calibration	Inc.	
WUA	Fascia, front high-approach angle	Inc.	
XCS	Tires, 275/55R20SL all-season, blackwall, Firestone Firehawk Pursuit	Inc.	
Z56	Suspension Package, heavy-duty, police-rated.	Inc.	
—	Capless Fuel Fill	Inc.	
—	Exterior ornamentation delete	Inc.	
—	Instrumentation, analog	Inc.	
—	Theft-deterrent system, vehicle, PASS-Key III	Inc.	
—	Power supply, 50-amp, power supply, auxiliary battery	Inc.	
—	Power supply, 100-amp, auxiliary battery, rear electrical center	Inc.	
—	Power supply, 120-amp, (4) 30-amp circuit, Primary battery	Inc.	
—	Seat belts, 3-point, all seating positions	Inc.	
—	Protected idle	Inc.	
SUBTOTAL			\$54,790.00
Adjustments Total			\$0.00
Destination Charge			\$1,995.00
TOTAL PRICE			\$56,785.00

FUEL ECONOMY

Est City:14 (2023) MPG
Est Highway:20 (2023) MPG
Est Highway Cruising Range:480.00 mi

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (Complete)

Standard Equipment

Mechanical	
	Engine, 5.3L EcoTec3 V8 with Dynamic Fuel Management, Direct Injection and Variable Valve Timing, includes aluminum block construction (355 hp [265 kW] @ 5600 rpm, 383 lb-ft of torque [518 Nm] @ 4100 rpm) (STD)
	Transmission, 10-speed automatic electronically controlled with overdrive, includes Traction Select System including tow/haul (STD)
	Rear axle, 3.23 ratio
	Suspension Package, Premium Smooth Ride (STD)
	GVWR, 7500 lbs. (3402 kg) (4WD models only.) (STD)
	Keyless start, push button
	Automatic Stop/Start
	Engine control, stop/start system disable button, non-latching
	Engine air filtration monitor
	Fuel, gasoline, E15
	Transfer case, active, single-speed, electronic Autotrac does not include neutral. Cannot be dinghy towed (4WD models only. Deleted when (NHT) Max Trailering Package is ordered.)
	Differential, mechanical limited-slip
	4-wheel drive
	Air filter, heavy-duty
	Cooling, external engine oil cooler, heavy-duty air-to-oil integral to driver side of radiator
	Cooling, auxiliary transmission oil cooler, heavy-duty air-to-oil
	Battery, 730 cold-cranking amps with 80 amp hour rating
	Alternator, 220 amps
	Trailering equipment includes trailering hitch platform, 7-wire harness with independent fused trailering circuits mated to a 7-way connector and 2" trailering receiver
	Trailer sway control
	Hitch Guidance
	Suspension, front coil-over-shock with stabilizer bar
	Suspension, rear multi-link with coil springs
	Steering, power
	Brakes, 4-wheel antilock, 4-wheel disc with DURALIFE rotors
	Exhaust, single system, single-outlet
	Mechanical Jack with tools

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (Complete)

Exterior

Wheels, 18" x 8.5" (45.7 cm x 21.6 cm) Bright Silver painted aluminum (STD)
Tires, 265/65R18SL all-season, blackwall (Standard with (PZX) 18" Bright Silver painted aluminum wheels only.) (STD)
Wheel, full-size spare, 17" (43.2 cm)
Tire, spare P265/70R17 all-season, blackwall
Tire carrier, lockable outside spare, winch-type mounted under frame at rear
Active aero shutters, upper
Fascia, front
Luggage rack side rails, roof-mounted, Black, standard (Available with (5W4) Special Services Vehicle.)
Assist steps, Black with chrome accent strip
Headlamps, LED
Lamps, stop and tail, LED
Mirrors, outside heated power-adjustable, manual-folding, body-color
Mirror caps, body-color
Glass, deep-tinted (all windows, except light-tinted glass on windshield and driver- and front passenger-side glass)
Glass, acoustic, laminated
Glass, windshield shade band
Windshield, solar absorbing
Wipers, front intermittent, Rainsense
Wiper, rear intermittent with washer
Door handles, body-color
Liftgate, rear manual

Entertainment

Audio system, Chevrolet Infotainment 3 system, 8" diagonal HD color touchscreen AM/FM stereo, Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Wireless Apple CarPlay and Wireless Android Auto compatibility (STD)
Audio system feature, 6-speaker system
SiriusXM, delete
Infotainment display, 8" diagonal touchscreen
Bluetooth for phone personal cell phone connectivity to vehicle audio system
Wireless Apple CarPlay/Wireless Android Auto

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (Complete)

Entertainment	
	Wi-Fi Hotspot capable (Standard with (UE1) OnStar only. Terms and limitations apply. See onstar.com or dealer for details.)
Interior	
	Seats, front 40/20/40 split-bench (Not available with (D07) center floor console and (USR) USB data ports.) (STD)
	Seat trim, cloth
	Seat adjusters, 8-way power includes 6-way power front passenger seat with 2-way power lumbar
	Seat adjusters, 10-way power includes 8-way power driver seat with 2-way power lumbar
	Seats, second row 60/40 split-folding bench, manual
	Seats, third row 60/40 split-folding bench, manual (Not available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)
	Floor covering, Black rubberized vinyl (Deleted when (B30) floor covering is ordered.)
	Electronic Precision Shift
	Steering column lock, electrical
	Steering column, manual tilt and telescopic
	Steering wheel, urethane
	Steering wheel controls, mounted audio, Driver Information Center, cruise control and Forward Collision Alert following gap button (if equipped) (left backside Seek/Scan steering wheel radio buttons are inoperable; these 2 buttons can be repurposed for aftermarket emergency equipment)
	Driver Information Center, 4.2" diagonal color display includes driver personalization
	Rear Seat Reminder
	Door locks, power programmable with lockout protection and delayed locking (When ordered with (9C1) Police Vehicle or (5W4) Special Service Vehicle, Auto Lockout is disabled on driver door.)
	Keyless Open includes extended range Remote Keyless Entry
	Cruise control, electronic with set and resume speed
	Theft-deterrent system, content, electrical, unauthorized entry
	USB data ports, 4 total; 2, one type-A and one type-C located within center console and 2, one type-A and one type-C located on instrument panel
	USB charging-only ports, 4 type-C, (2) located on rear of center console and (2) in 3rd row (1 left and 1 right side below quarter glass side window) (When ordered with (9C1) Police Vehicle or (5W4) Special Service Vehicle, (2) type-C ports are moved to the rear of center seat base and (2) type-C are moved to the cargo area. Deleted when (A50) front bucket seats are ordered.)
	Window, power with driver Express-Up/Down
	Window, power with front passenger Express-Up/Down
	Windows, power with rear Express-Down

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (Complete)

Interior	
	Air conditioning, tri-zone automatic climate control with individual climate settings for driver, right front passenger and rear seat occupants
	Air conditioning, rear
	Defogger, rear-window electric
	Power outlets, 2, 120-volt, located on the rear of the center seat and rear cargo area
	Power outlet, front auxiliary, 12-volt, located in the center stack of instrument panel
	Mirror, inside rearview manual day/night
	Visors, driver and front passenger illuminated vanity mirrors, sliding
	Assist handles, overhead, driver and front passenger, located in headliner
	Assist handles, front passenger A-pillar and second row outboard B-pillar (Deleted when SEO (7X2) left- and right-hand spotlamps or SEO (7X3) left-hand spotlight are ordered.)
	Lighting, interior with dome light, driver- and passenger-side door switch with delayed entry feature, cargo lights, door handle or Remote Keyless Entry-activated illuminated entry and map lights in front and second seat positions. On Police/Special Service vehicles, the control switch is located in the roof console in lieu of the driver - and passenger-side door switch with delayed entry feature.
	Cargo management system
	Chevrolet Connected Access capable (Subject to terms. See onstar.com or dealer for details.)
Safety-Mechanical	
	Automatic Emergency Braking
	Hill Start Assist
	StabiliTrak, stability control system with brake assist, includes traction control
Safety-Exterior	
	Daytime Running Lamps, reduced intensity low beam
Safety-Interior	
	Airbags, Frontal airbags for driver and front outboard passenger; Seat-mounted side-impact airbags for driver and front outboard passenger; Head-curtain airbags for all rows in outboard seating positions (Deleted when (A50) front bucket seats are ordered. Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
	Front outboard Passenger Sensing System for frontal outboard passenger airbag (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
	OnStar and Chevrolet connected services capable (Terms and limitations apply. See onstar.com or dealer for details.)
	Front and Rear Park Assist
	Following Distance Indicator (Deleted when (9C1) Police Vehicle or (5W4) Special Service Vehicle is ordered.)

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (Complete)

Safety-Interior
HD Rear Vision Camera
Front Pedestrian Braking (Deleted when (9C1) Police Vehicle or (5W4) Special Service Vehicle is ordered.)
Lane Keep Assist with Lane Departure Warning (Deleted when (9C1) Police Vehicle or (5W4) Special Service Vehicle is ordered.)
Forward Collision Alert (Deleted when (9C1) Police Vehicle or (5W4) Special Service Vehicle is ordered.)
Buckle to Drive prevents vehicle from being shifted out of Park until driver seat belt is fastened; times out after 20 seconds and encourages seat belt use, can be turned on and off in Settings or Teen Driver menu (When ordered with (9C1) Police Vehicle or (5W4) Special Service Vehicle, defaulted off. Feature can be turned on in the Infotainment menu.)
Door locks, rear child security, manual
LATCH system (Lower Anchors and Tethers for CHildren), for child restraint seats lower anchors and top tethers located in all second-row seating positions (Deleted when (ATZ) second row seat delete is ordered.)
Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver
Tire Pressure Monitoring System auto learn, includes Tire Fill Alert (does not apply to spare tire)
Warning tones headlamp on, driver and right-front passenger seat belt unfasten and turn signal on
3 Years of OnStar Remote Access. The OnStar Remote Access Plan gives you simplified remote control of your properly equipped vehicle and unlocks a variety of great features in your myChevrolet mobile app. See dealer for details. (Deleted when (UDA) vehicle deactivated communication system is ordered. OnStar Remote Access Plan does not include emergency or security services. Fleet customers will get Fleet Remote Access through OnStar Vehicle Insights. See onstar.com for details and limitations. Available on select Apple and Android devices. Service availability, features and functionality vary by vehicle, device, and the plan you are enrolled in. Terms apply. Device data connection required.)

WARRANTY
Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Drivetrain Note: 3.0L & 6.0L Duramax® Turbo-Diesel engines, and certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles
Corrosion Years (Rust-Through): 6
Corrosion Years: 3
Corrosion Miles/km (Rust-Through): 100,000
Corrosion Miles/km: 36,000
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000
Roadside Assistance Note: 3.0L & 6.0L Duramax® Turbo-Diesel engines, and certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles
Maintenance Note: First Visit: 12 Months/12,000 Miles

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Quote

PHONE (800) ALANJAY (252-6529)

DIRECT 863-385-9610

WWW.ALANJAY.COM

46080-7

Corporate Office
2003 U.S. 27 South
Sebring, FL 33870

MOBILE 904-838-4999
FAX 863-402-4221

Mailing Address
P.O. BOX 9200
Sebring, FL 33871-9200

ORIGINAL QUOTE DATE
6/30/2023

QUICK QUOTE SHEET

REVISED QUOTE DATE
10/16/2023

REQUESTING AGENCY HERNANDO COUNTY

CONTACT PERSON BRENDA PESHEL

EMAIL BPeshel@co.hernando.fl.us

PHONE 352-540-6508 Ext. 17611 MOBILE

FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06 www.NationalAutoFleetGroup.com

MODEL	W1L 101A	MSRP	\$50,055.00
2024 FORD F-150 CREW CAB 4WD XL 6.5' BED 157" WB			
CUSTOMER ID	DEPT 2261 / FIRE - (17593/20345/17684)	NJPA PRICE	\$46,469.00
BED LENGTH	6.5' BED		

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS

DESCRIPTION

E4	Vermillion Red	\$655.00
AS	Black Medium Dark Slate, Vinyl 40/20/40 Front Seat	\$0.00
995 44G	5.0L V8 Engine with Electronic 10-Speed Automatic Transmission.	\$0.00
153	FRONT LICENSE PLATE BRACKET	\$0.00
18B	BLACK PLATFORM RUNNING BOARDS	\$245.00
TT24	Class IV Trailer Hitch (incl. Smart Trailer Tow Connector, 7/4 pin-connector; Class IV trailer hitch receiver, Trailer Sway Control, Trailer Towing – 4-pin wiring, ball mounting provisions in rear bumper)	\$0.00
85H	FACTORY BACK UP ALARM	\$140.00
XL3	AXLE 3:31 ELECTRONIC LOCKING REAR DIFFERENTIAL	\$415.00
SYNC 4	SYNC 4 w/Enhanced Voice Recognition -inc: 12" LCD capacitive touchscreen w/swipe capability, wireless phone connection, cloud connected, AppLink w/App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation, Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles), Eligible vehicles receive a complimentary 1-year trial of navigation services that begins on the new vehicle warranty start date, Customers must unlock the navigation service trial by activating the eligible vehicle w/a FordPass member account, If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation, Connected service and features depend on compatible AT&T network availability, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, FordPass App, compatible w/select smartphone platforms, is available via a download, Message and data rates may apply	\$0.00
BUC	FACTORY BACK UP CAMERA(STD).	\$0.00
PW PL	PWR WINDOWS AND LOCKS (INCL)	\$0.00
RKE	REMOTE KEYLESS ENTRY (STD)	\$0.00

FACTORY OPTIONS

\$1,455.00

CONTRACT OPTIONS

DESCRIPTION

NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00
WTF CRW	Weather Tech floor liner system for crew cab pick-up trucks.	\$270.00
4KR	(2) Additional keys and remotes, cut and programmed.	\$440.00
CARGO-GLIDE 1200	Cargo Glide 1200lb bed slide with 4" sides and rubber coated floor.	\$2,070.00
HAV F150-CON30	Havis 30"L x 10"H console with tunnel mount plate, (3) 12V outlets, (2) cupholders, armrest, and necessary blanks.	\$1,130.00
PRE WIRE	Provide clean power and ground circuits for Harris L3, terminating under the middle of the front bench seat allowing 12 inches of additional harness to extend past the front of bench seat. Install Motorola 800mhz radio antenna base and antenna. Antenna base to be installed in the center of the most rearward area of the roof. Antenna cable will terminate under the middle of the front bench seat allowing 12 inches of additional harness to extend past the front of the bench seat. (Radio power and ground harness will terminate with antenna cable).	\$450.00
AJ C-WIRE	Customer specific wire plug, please provide detail. Pre-wire ran to back of truck bed for remote head to be installed by customer.	\$145.00

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06 www.NationalAutoFleetGroup.com

GRAPHICS	CUSTOM GRAPHICS FIRE PACKAGE, PER HERNANDO COUNTY FIRE SPEC (Crew Cab PU)	\$1,492.00
FS MPS62U-8	(8) Federal Signal MicroPulse Ultra dual color with (2) mounted in grille, (2) mounted to rear of vehicle and (1) mounted over each wheelwell (red/white)	\$1,620.00
WPLB-2L-HHS	Whelen Legacy lightbar with full DUO LED Modules, two wire controlled traffic advisor, (2) LED flashing/takedown lights, (2) LED flashing/alley lights, mounting kit, HHS4200 hand held combination light/siren controller, SA315P siren speaker and mounting (red/white)	\$3,230.00
RWGC	LIGHT BAR TO BE RED/WHITE WITH CLEAR LENSES AND GREEN LED CORNERS TO BE WIRED TO TURN ON WHEN NEEDED	\$0.00
C3 OUTLINER-72	CODE3 DUAL COLOR OUTLINER 72" INSTALLED ALONG RUNNING BOARD. (red/white)	\$1,120.00
W DOM8	Whelen Dominator 8-LED traffic advisor with moun brackets, requires controller. (red/white)	\$990.00
TK LEER 100RCC-SB	Leer commercial fiberglass topper includes front picture window, black headliner, full length side doors with driver and passenger side tool boxes including 1 vertical and 1 horizontal divider, rear lift up door with picturer window, 20" interior light bar mounted to ceiling inside rear lift door, and LED brake light.	\$5,610.00
EBC	ELECTRIC BRAKE CONTROLLER (Dealer Installed)	\$329.00
CONTRACT OPTIONS		\$18,896.00

TRADE IN

TOTAL COST

\$66,820.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

3

\$200,460.00

Estimated Annual payments for 60 months paid in advance: \$14,964.93

Extended: \$44,894.79

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY

CHRISTY SELF

GOVERNMENT ACCOUNT MANAGER christy.self@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.
I am always happy to be of assistance.



ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2024 Ford F-150 (W1L) XL 4WD SuperCrew 6.5' Box (Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2024 Ford F-150 (W1L) XL 4WD SuperCrew 6.5' Box	MSRP:\$49,205.00
Interior:Black w/Medium Dark Slate, Vinyl 40/20/40 Front Seat	
Exterior 1:Vermillion Red	
Exterior 2:No color has been selected.	
Engine: 5.0L V8	
Transmission: Electronic 10-Speed Automatic	

OPTIONS

CODE	MODEL	MSRP
W1L	[Fleet] 2024 Ford F-150 (W1L) XL 4WD SuperCrew 6.5' Box	\$49,205.00
OPTIONS		
101A	Equipment Group 101A Standard	\$0.00
153	Front License Plate Bracket	\$0.00
18B	Black Platform Running Boards	\$250.00
44G	Transmission: Electronic 10-Speed Automatic	\$0.00
64C	Wheels: 17" Silver Steel	\$0.00
85H	Back-Up Alarm System	\$220.00
995	Engine: 5.0L V8	\$0.00
AS	Black w/Medium Dark Slate, Vinyl 40/20/40 Front Seat	\$0.00
E4	Vermillion Red	\$660.00

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Vehicle: [Fleet] 2024 Ford F-150 (W1L) XL 4WD SuperCrew 6.5' Box (Complete)

XL3	Electronic Locking w/3.31 Axle Ratio	\$420.00
—	Tires: 265/70R17 BSW A/T	\$0.00
SUBTOTAL		\$50,755.00
Adjustments Total		\$0.00
Destination Charge		\$1,995.00
TOTAL PRICE		\$52,750.00

FUEL ECONOMY

Est City:17 (2023) MPG
Est Highway:22 (2023) MPG
Est Highway Cruising Range:792.00 mi

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Vehicle: [Fleet] 2024 Ford F-150 (W1L) XL 4WD SuperCrew 6.5' Box (🔧 Complete)

Standard Equipment

Mechanical

- Engine: 5.0L V8 -inc: auto start-stop technology (STD)
- Transmission: Electronic 10-Speed Automatic -inc: SelectShift w/progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut (STD)
- 3.31 Axle Ratio (STD)
- 50 State Emissions System
- Electronic Transfer Case
- Part-Time Four-Wheel Drive
- 70-Amp/Hr 610CCA Maintenance-Free Battery w/Run Down Protection
- 200 Amp Alternator
- Class IV Towing Equipment -inc: Hitch and Trailer Sway Control
- Trailer Wiring Harness
- 2135# Maximum Payload
- GVWR: 7,150 lbs Payload Package
- HD Shock Absorbers
- Front Anti-Roll Bar
- Electric Power-Assist Steering
- Single Stainless Steel Exhaust
- 36 Gal. Fuel Tank
- Auto Locking Hubs
- Double Wishbone Front Suspension w/Coil Springs
- Solid Axle Rear Suspension w/Leaf Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Exterior

- Wheels: 17" Silver Steel (STD)
- Tires: 265/70R17 BSW A/T (STD)
- Regular Box Style
- Steel Spare Wheel
- Full-Size Spare Tire Stored Underbody w/Crankdown
- Clearcoat Paint

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Vehicle: [Fleet] 2024 Ford F-150 (W1L) XL 4WD SuperCrew 6.5' Box (📁 Complete)

Exterior

- Black Rear Step Bumper
- Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks
- Black Side Windows Trim
- Black Door Handles
- Black Power Heated Side Mirrors w/Manual Folding
- Fixed Rear Window
- Light Tinted Glass
- Variable Intermittent Wipers
- Aluminum Panels
- Black Grille
- Tailgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Integrated Storage
- Ford Co-Pilot360 - Autolamp Auto On/Off Aero-Composite Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
- Cargo Lamp w/High Mount Stop Light
- Perimeter/Approach Lights
- Headlights-Automatic Highbeams

Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control and Radio Data System
- Radio: AM/FM SiriusXM w/360L -inc: 6 speakers and auxiliary audio input jack
- Fixed Antenna

Interior

- Cloth 40/20/40 Front Seat -inc: 2-way manual driver/passenger and armrest
- Driver Seat
- Passenger Seat
- 60-40 Folding Split-Bench Front Facing Fold-Up Cushion Rear Seat
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Trip Odometer and Trip Computer
- Power Rear Windows

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Interior

- FordPass Connect 5G Mobile Hotspot Internet Access
- Front Cupholder
- Rear Cupholder
- Compass
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
- Cruise Control w/Steering Wheel Controls
- Manual Air Conditioning
- HVAC -inc: Underseat Ducts
- Locking Glove Box
- Interior Trim -inc: Cabback Insulator and Chrome Interior Accents
- Full Cloth Headliner
- Urethane Gear Shifter Material
- Day-Night Rearview Mirror
- Passenger Visor Vanity Mirror
- Mini Overhead Console w/Storage and 1 12V DC Power Outlet
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Pickup Cargo Box Lights
- Smart Device Remote Engine Start
- Connected Navigation Integrated Navigation System w/Voice Activation
- SYNC 4 w/Enhanced Voice Recognition -inc: 12" LCD capacitive touchscreen w/swipe capability, wireless phone connection, cloud connected, AppLink w/App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation, Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles), Eligible vehicles receive a complimentary 1-year trial of navigation services that begins on the new vehicle warranty start date, Customers must unlock the navigation service trial by activating the eligible vehicle w/a FordPass member account, If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation, Connected service and features depend on compatible AT&T network availability, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, FordPass App, compatible w/select smartphone platforms, is available via a download, Message and data rates may apply
- Instrument Panel Bin, Dashboard Storage, Interior Concealed Storage, Driver / Passenger And Rear Door Bins
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Power Door Locks w/Autolock Feature

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Vehicle: [Fleet] 2024 Ford F-150 (W1L) XL 4WD SuperCrew 6.5' Box (📁 Complete)

Interior

- Trip Computer
- Outside Temp Gauge
- Digital/Analog Appearance
- Seats w/Cloth Back Material
- Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- Perimeter Alarm
- Securilock Anti-Theft Ignition (pats) Immobilizer
- 1 12V DC Power Outlet
- Air Filtration

Safety-Mechanical

- AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control

Safety-Exterior

- Side Impact Beams

Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Reverse Sensing System Rear Parking Sensors
- BLIS (Blind Spot Information System) Blind Spot
- Pre-Collision Assist with Automatic Emergency Braking (AEB)
- Lane Keeping Alert Lane Keeping Assist
- Lane Keeping Alert Lane Departure Warning
- Collision Mitigation-Front
- Driver Monitoring-Alert
- Collision Mitigation-Rear
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Airbag Occupancy Sensor
- Safety Canopy System Curtain 1st And 2nd Row Airbags
- Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
- Rear Child Safety Locks
- Ford Co-Pilot360 - Reverse Camera Back-Up Camera

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WARRANTY

- Basic Years: 3
- Basic Miles/km: 36,000
- Drivetrain Years: 5
- Drivetrain Miles/km: 60,000
- Corrosion Years: 5
- Corrosion Miles/km: Unlimited
- Roadside Assistance Years: 5
- Roadside Assistance Miles/km: 60,000

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