



## BOARD OF COUNTY COMMISSIONERS

15470 FLIGHT PATH DRIVE • BROOKSVILLE, FLORIDA 34604  
P 352.754.4002 • F 352.754.4477 • W www.HernandoCounty.us

### MEMORANDUM

TO: Alisa Pike, Procurement Manager, Special Projects & Vendor Relations

FROM: D. Todd Crosby, P.E. 

DATE: August 20, 2025

**SUBJECT: RFP No 25-RFP01011/AP Realtor and Marketing Agent Services**

The Procurement Selection Committee (PSC) met on August 20, 2025, to review proposals from six (6) proposing firms and has completed ranking of the respondent's proposals for RFP No 25-RFP01011/AP Realtor and Marketing Agent Services.

The Committee consisted of:

D. Todd Crosby, P.E., Interim County Engineer/Public Works Director  
Kelly Soreng, Real Property Supervisor  
Patrick Taylor, Director Strategic Initiatives

The firms were ranked in order as follows:

	Points (maximum score 100):
1. McLeod Real Estate, LLC	75.7
2. Buckner Real Estate, Inc.	74.3
3. Villa D'Or Realty	60.3
4. GBGM Consulting, LLC	60.2
5. Horizon Real Estate Solutions	51.7
6. Bang Realty, Inc	41.2

Staff requests the Procurement Department to move forward with

McLeod Real Estate, LLC