



# SUTPHEN

## PROPOSAL

**TO THE:**

Hernando County Fire Rescue  
Operations Chief Kristian Sloane  
15470 Flight Path Drive  
Brooksville, Florida 34604

**DATE:** October 3, 2023

We hereby propose and agree to furnish the following firefighting equipment upon your acceptance of this proposal:

**Three (3) Sutphen Heavy Duty 75' Mid-Mount Ladders Complete and Delivered**

**for the Total Sum of .....\$4,441,495.23**

***If you elect to make a 100% prepayment within 30 days of receipt of contract or purchase order, you may deduct \$212,821.65 for a final contract amount of .....\$4,228,673.58***

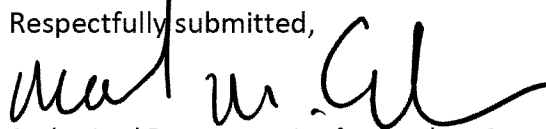
**\*\*Pricing is based on Sourcewell Cooperative Purchasing Contract #113021-SUT.**

The unit shall be manufactured completely in accordance to the following proposal and delivered in approximately **26-28** months from the date of the contract signing or purchase order, subject to delays from all causes beyond our control.

This proposal shall be valid for thirty (30) days. If the contract or purchase order is not received within this proposed duration, we reserve the right to extend, withdraw, or modify our proposal, including pricing, delivery times, and prepayment discounts as applicable.

Should any changes be required as mandated by NFPA, EPA, or other Federal, State or Local Governments, or changes due to part availability or vendor relationships, such changes shall be documented on a change order and purchaser shall be responsible for additional charges as applicable. These may include but are not limited to changes that affect the major vendors of the fire apparatus industry such as pump manufacturer, seat manufacturer, electrical power supplies (generators) and powertrain (engine & transmission).

Respectfully submitted,



Authorized Representative for Sutphen Corporation  
321-460-0555

**SUTPHEN CORPORATION**

6450 Eiterman Road | Dublin, OH 43016 | 1-800-848-5860