

**AGENDA ITEM**

**TITLE**

Award of Contract to Communications International, Inc., for P-25 Interoperable Public Safety Radio Network System (Contract No. 20-R00014/JWS; Amount: \$12,536,141.16)

**BRIEF OVERVIEW**

Reference MT No. 17507

On December 28, 2019, the Hernando County Purchasing and Contracts Department issued Request for Proposals (RFP) No. 20-R00014/JSW entitled Hernando County P-25 Interoperable Public Safety Radio Network System. The contract covers implementation of the system and 15 years of maintenance.

Two (2) timely proposals were received on the opening date of May 28, 2020, from the following firms:

- Communications International, Inc.
- Motorola Solutions, Inc.

A Professional Services Review Committee (PSRC) comprised of Matthew Balogh, Sheriff's Department; Larry Cooper, Utilities Department; James Billotte, Fire Rescue and Scott Herring, Public Works Department; with Dennis Ward and Dean Hart, represented as the County Consultant named "TUSA" through Carr, Riggs & Ingram, LLC met on August 27, 2020, to review and rank the Proposals. The PSRC consensus scoring actions resulted in highest ranking order:

<u>Firm</u>	<u>PSRC/Compensation</u>	<u>Ranking</u>
Communications International Inc.	91.25	1
Motorola Solutions, Inc.	87.00	2

Staff entered negotiations for RFP No. 20-R00014/JSW with Communications International, Inc., and has successfully completed negotiations.

**FINANCIAL IMPACT**

Funding for the system in the amount of \$12,536,141.16 will be from Account No. 0011-01051-5636444 Equip > \$5K Radio System Tech. CARES funding being utilized. Maintenance costs will be paid from 800MHZ fund administered by HCSO.

**LEGAL NOTE**

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The Board has the authority to take the recommendation action pursuant to Part II, Chapter 2, Article V of the Hernando County Code of Ordinances as well as Florida Statutes Chapter 287.055 (Current Edition)(LR No. 2019-672-1)

**RECOMMENDATION**

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It is recommended that the Board approve and authorize the Chairman’s signature on the attached contract agreement for negotiated Contract No. 20-R00014/JSW with Communications International, Inc., for an emergency radio system upgrade including maintenance.

**REVIEW PROCESS**

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Patty Hall	Skipped	06/10/2021 3:21 PM
Frances Pioszak	Completed	06/11/2021 1:46 PM
Amy Gillis	Completed	06/11/2021 1:47 PM
Toni Brady	Completed	06/11/2021 2:50 PM
Pamela Hare	Completed	06/11/2021 5:30 PM
Garth Coller	Completed	06/14/2021 10:28 AM
Jenine Wimer	Completed	06/14/2021 11:14 AM
Tobey Phillips	Completed	06/13/2021 12:32 PM
Jeffrey Rogers	Completed	06/16/2021 9:52 AM
Colleen Conko	Completed	06/16/2021 10:04 AM
Board of County Commissioners	Completed	06/22/2021 9:00 AM

**RESULT:**        **ADOPTED [UNANIMOUS]**  
**MOVER:**        Steve Champion, Vice Chairman  
**SECONDER:**    Jeff Holcomb, Second Vice Chairman  
**AYES:**         Allocco, Champion, Holcomb, Dukes, Narverud