



AGENDA ITEM

**TITLE**

Award of Contract to Friends Recycling, LLC, for Hernando County Recyclable Processing (Contract No. 21-T00030/DK; Amount: \$193,000.00)

**BRIEF OVERVIEW**

The Purchasing and Contracts Department issued Invitation to Bid (ITB) No. 21-T000030/DK on January 13, 2021, at the request of the Hernando County Solid Waste and Recycling Department, to obtain bids for Hernando County Recyclable Processing (Re-Bid of 19-T00062).

The Purchasing and Contracts Department placed the legal advertisement and the Invitation to Bid (ITB) on the County’s electronic website on January 13, 2021. The bid was sent to sixty-seven (67) matching vendors from the website and direct solicitation to thirteen (13) vendors. The bid document was downloaded by twenty-four (24) vendors. Two (2) bids submissions were received, and two (2) no-bids were received. The bid was based upon 4,300 tons recycled products annually and was offered with the four (4) following options:

1. Processing Compensation at County Owned Facility with split of proceeds upon sale.
2. Processing Compensation at Other than County Owned Facility with Bidder transporting, with split of proceeds upon sale.
3. Processing Compensation at Other than County Owned Facility with County transporting with split of proceeds upon sale.
4. Processing Compensation at County Owned facility for recyclable delivered outside the County Recyclable program, in combination with No.1.

Hernando County Solid Waste Department analyzed all options and determined Option 3 was the most favorable and in the best interests for Hernando County.

**Bidders - Option 3**

	<b>Total Yearly Price</b>	<b>Proceed Split Vendor/County</b>
Friends Recycling, LLC, Ocala, FL	\$193,500.00	No Split
Recycling Services of Florida, Inc., Clearwater, FL	\$580,500.00	40%/60%
Republic Services of Florida, Lakeland, FL	No Bid	
Waste Connections of Florida, Clearwater, FL	No Bid	

The bids were evaluated by the Hernando County Solid Waste Department based on price, conformance with specifications, and the Bidder’s ability to perform the Contract in accordance with the terms, conditions and specifications required. Bid responses

were reviewed, evaluated and award recommendation by the Hernando County Solid Waste and Recycling Department staff. The Purchasing and Contracts Department provided review of bid submissions and were found to be responsive and responsible.

The Chief Procurement Officer has reviewed this requirement for conformance to the Procurement Ordinance and Purchasing Policies and Procedures.

**FINANCIAL IMPACT**

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Funding to award the Contract for FY21 in the amount of \$193,000.00 is available in Expense Account 4411-07603-5303401 Recycling Operations, Contracted Services.

**LEGAL NOTE**

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In accordance with Part II, Chapter 2, Article V of the Hernando County Code of Ordinances.

**RECOMMENDATION**

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It is recommended the Board approve the award of Contract No. 21-T00030/DK to Friends Recycling, LLC for an initial three (3) year term in the estimated annual amount of \$193,000.00. The estimated total for the three (3) year term is \$579,000.00. It is further recommended the Board authorize the Chief Procurement Officer (CPO) to renew the Contract with the same pricing, terms and authorize the CPO to approve Change Orders as they become necessary and required.

It is understood and undetermined that the actual utilization could be under or exceed the estimated annual awarded amount based upon actual recyclable's needing processing annually. The Board authorizes the CPO to approve change orders up to the Board's approved annual department budget and as amended.

There are three (3), one (1) year unilateral renewal options available in accordance with Contract condition/provision in Paragraph 11.3, Page 10.

**REVIEW PROCESS**

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James Wunderle	Completed	05/06/2021 3:46 PM
Brooks Ahrens	Completed	05/05/2021 10:37 AM
Scott Harper	Completed	05/06/2021 8:32 AM
Gordon Onderdonk	Completed	05/11/2021 11:24 AM
Toni Brady	Completed	05/11/2021 1:25 PM

Pamela Hare	Completed	05/12/2021 9:12 AM
Maureen Sikora	Completed	05/11/2021 5:00 PM
Jenine Wimer	Completed	05/12/2021 9:56 AM
Tobey Phillips	Completed	05/12/2021 10:01 AM
Jeffrey Rogers	Completed	05/17/2021 2:17 PM
Colleen Conko	Completed	05/17/2021 3:24 PM
Board of County Commissioners	Completed	06/22/2021 9:00 AM

<p><b>RESULT:</b>        <b>ADOPTED [4 TO 1]</b></p> <p><b>MOVER:</b>        Jeff Holcomb, Second Vice Chairman</p> <p><b>SECONDER:</b>   Elizabeth Narverud, Commissioner</p> <p><b>AYES:</b>         John Allocco, Jeff Holcomb, Wayne Dukes, Elizabeth Narverud</p> <p><b>NAYS:</b>         Steve Champion</p>
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