ECONOMIC IMPACT OF TIMBER PINES COMMUNITY ASSOCIATION



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BACKGROUND OF THE ECONOMIC IMPACT STUDY

- This study was requested by TPCA and assisted by UF/IFAS Extension
- It assesses the economic impact of TPCA on Hernando County and the region in FY 2023
- There has never been an Impact Study for TPCA previously
- The study was designed to measure and quantify the economic impact of the Community Regionally, within Hernando, and Spring Hill





WHAT IS AN ECONOMIC IMPACT STUDY? Direct, Indirect, and Induced Impacts



THE ABSTRACT

Situation:

- Homeownership provides a sense of emotional and financial stability
- Homeownership plays a vital role in building strong, stable communities
- Homeownership builds community through taxes, volunteerism, improved health, and less crime
- Homeowners have a greater stake in community and become more involved
- Home value appreciation increases as homeowners remain in their home longer adding additional stability in the community
- Homeowners spend more time and money maintaining residences which contributes to the quality of community

THE ABSTRACT

Methodology:

- This Economic Resource Impact Study was developed in partnership with Hernando County Government and the Timber Pines Community Association
- The study was completed to determine the economic impact of this community on Hernando County
- A comprehensive survey was developed to measure the amount of resources TPCA infuses into the broader economy
- Survey based on spending by individual households, Association, employment, and philanthropy through volunteerism

THE ABSTRACT

Results: 2021 Expenditures primarily within Hernando County

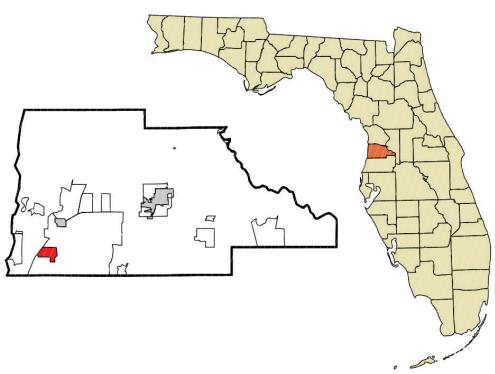
- Health Care \$13,808,000 per year
- Retail \$24,087,953
- Property Maintenance \$7,767,000
- Dining \$9,320,400
- Charity \$1,391,156
- Direct Impact \$56,374,509

Applying the direct impact expenditure multiplier resulted in regional economic impact of \$306,300,000 per year

ECONOMIC IMPACT STUDY AREAS

The study assessed the economic impact of Timber Pines Community Association on:

- Hernando County
- Nature Coast
- Spring Hill



ECONOMIC IMPACT RESULTS



Economic Impact: \$242.2 Million

THE LOCAL ECONOMIC IMPACT 2023

We assessed the economic impacts of the following categories of spending

- Revenue from Owners
- Employment Impact
- Owners and Association Expenditures
- County Taxable Expenditures@6.5%
- Capital spending
- Alumni spending

| Residents* | | Revenue | |
|---------------------|--------|------------|---------------|
| Full Time | 2300 | Residents: | \$276,160,000 |
| Part Time | 1152 | Total: | \$276,160,000 |
| Total Residents | 3452 | | |
| * Based on Survey R | esults | | |

| Association | | Employment Impact |
|-------------|-----|--------------------------|
| Employees | 102 | Indirect Jobs 2,132 |
| | | Av Salary* \$26,520 |
| | | *Census Data (2020) |

Local Expenditures

| Association H | <u>Expenditures</u> | Health Care | \$13,808,000 |
|--------------------|---------------------|-------------|--------------|
| Personnel: | \$5,704,963 | Retail | \$24,087,953 |
| Grounds: | \$1,274,470 | Prop Maint. | \$ 3,413,320 |
| Admin/Other | \$5,810,441 | Dining | \$ 776,700 |
| Total Expenditures | \$12,789,874 | Charity | \$ 1,391,156 |
| | | Total: | \$43,477,129 |

| Value of Volunteering | \$ 295,284 |
|------------------------------------|----------------------|
| Expenditures (Community/Residents) | \$ 56,267,003 |
| Value of Job Creation | <u>\$185,681,110</u> |
| Total Economic Impact | \$242,243,397 |

REGIONAL IMPACTS BY TPCA, FY 2023

| | Value of Volunteering | \$ 295,284 |
|---|------------------------------------|----------------------|
| | Expenditures (Community/Residents) | \$ 80,985,068 |
| Indirect Jobs - 2,694 | Value of Job Creation | <u>\$267,250,724</u> |
| Direct Jobs - 197 | Total Economic Impact | \$348,531,076 |

- Personnel Expenditures \$5,704,963
- Grounds Expenditures \$1,274,470
- Administrative Expenditures \$5,810,441
- Capital Investment \$2,000,000
- Owner Expenditures \$56,374,509

TIMBER PINES DIRECT DOLLAR BENEFIT TO HERNANDO COUNTY *Per Year*

- Road Maintenance schedule of County: \$7,517 (x35 miles) \$263,095
- Road Maintenance Timber Pines: \$14,067 (x35miles)
 \$492,345
- Tax Base: \$2475 per home, for a total of \$8,543,700.
- TRIM Statement: School Assessments \$3,844,665

(no impact on schools)

• Crime Rate Value: Avg of 2.4 LE/1000 residents, 6000 residents, savings of \$898,500 per year based on \$62,400 average salary for Deputy.

• Wellness Center Impact: \$126,880 in payroll, \$24,000 in contracted services to YMCA for a total of \$150,880.

• Timber Pines Real Estate Activity (Local Area Comparisons): when comparing similar aged property, roughly a 10% higher volume in resales is seen, with average value of home sale of \$352,529 versus \$322,257 in surrounding area.

• Total Average Property value of Homes is \$1.3 Billion

Total Direct cash influx from Timber Pines \$13,700,840 per year

Economic Impact: \$242.2 Million

TOTAL COUNTY IMPACT, FY 2023

- Roadways \$492,345- No Impact
- School System \$3,845,000- No Impact
- Law Enforcement \$900,000- minimal impact
- Total Tax Base \$8,500,000

| <u>Residents</u> * | | Revenu | <u>le</u> |
|--------------------|---------|------------|---------------|
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<u>Employment Impact</u>

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