



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE • BROOKSVILLE, FLORIDA 34604
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DATE: 2025-10-22

TO: Joe Goulart, Contracting Agent II

FROM: Donald Carey, P.E.

SUBJECT: Recommendation for Award Bid No. 25-TFG00999/CT
Project Name: Slip Lining for Gravity Sewer Lines and Storm Drain Lines

The attached bid received from Atlantic Pipe Services LLC for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy 140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

1. Total Contract Bid Price is: \$47,338.18
2. Reference checks are satisfactory: ☒ YES ☐ NO
If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder ☒ YES ☐ NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? ☐ YES ☒ NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

Overall total pricing for Stormwater bid tabulation Table B Items 235 through 323 is the lowest of the three. The Atlantic Pipe Services bid is in line with historic norms and compares favorably to current market rates. Atlantic Pipe Services is highly regarded in the industry and has ample resources to perform the work outlined in the bid.

6. Provide the funding information: Fund 7552 Dept 09552 Account 5606309

Recommendation Approved By: D. Todd Carey

Department Director/Manager

Date: 10/24/25

Enclosure

TECHNICAL EVALUATION FOR BID AWARD

ITB# 25-TFG00999/CT

Glen WRF Denitrification and Plant Upgrades Slip Lining for Gravity Sewer Lines and Storm Drain Lines

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation.** This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation. Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? **Yes.**

If the bid is considered reasonable/realistic, provide justification for your conclusion. **The bid amounts are in line with market rates.**

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? **No.**

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation? **Yes.**

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance? **Yes.**

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

REFERENCE

Reference For (Firm/Company): Atlantic Pipe

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: City of Gulfport

First Name, Last Name: Dwayne Stefanski

PHONE #: (727) 893-1085 Email: dstefanski@mygulfport.us

1. Describe the work contracted to firm/company.
APS is contracted to clean, televise, and CIPP line sanitary sewer lines from 6" to 24" in diameter.
2. Was the work completed on time?
Yes.
3. Were you satisfied with the final results?
Yes.
4. Did you implement their recommendations?
Yes.
5. Did you encounter any problems?
No
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes X No Maybe

Hernando County Use Only

Reference checked by:

Donald Carey

Date:

2025-09-05

REFERENCE

Reference For (Firm/Company): Atlantic Pipe

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Seminole County

First Name, Last Name: Owen Reagan

PHONE #: (407) 665-5946 Email: oreagan@seminolecountyfl.gov

1. Describe the work contracted to firm/company.

a. Storm-water CIPP

2. Was the work completed on time?

a. Yes.

3. Were you satisfied with the final results?

a. Yes.

4. Did you implement their recommendations?

a. n/a

5. Did you encounter any problems?

a. No.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 4

Qualifications 5

Final Product 5

Cooperation 4

Reliability 5

7. Would you contract with this company again?

Yes ☒ No ☐ Maybe ☐

Hernando County Use Only

Reference checked by:

Donald Carey

Date:

2025-09-05

REFERENCE

Reference For (Firm/Company): Atlantic Pipe

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: South Daytona

First Name, Last Name: Becky Witte

PHONE #: (386) 322-3011 Email: bwitte@southdaytona.org

1. Describe the work contracted to firm/company.
 - a. Sewer lining and stormwater
2. Was the work completed on time?
 - a. absolutely
3. Were you satisfied with the final results?
 - a. absolutely
4. Did you implement their recommendations?
 - a. yes
5. Did you encounter any problems?
 - a. no
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 6

Reliability 5

7. Would you contract with this company again?

Yes ☒ No ☐ Maybe ☐

Hernando County Use Only

Reference checked by: _____

Donald Carey

Date: 2025-09-05