



AGENDA ITEM

TITLE

Award of Term Contract to TFR Enterprises, Inc.; Custom Tree Care, Inc.; D&J Enterprises, Inc.; Ceres Environmental Services, Inc.; DRC Emergency Services, LLC; and Grubbs Emergency Services, LLC, for Emergency Debris Removal (Contract No. 20-TF0023/TPR; Amount: \$15 Million)

BRIEF OVERVIEW

The Hernando County Purchasing and Contracts Department issued Invitation to Bid (ITB) No. 20-TF0023/TPR, Emergency Debris Removal, at the request of the Hernando County Department of Public Works.

The Purchasing and Contracts Department staff placed the legal advertisement and the ITB on Bid Net Direct website on February 5, 2020. The Bid was sent to one hundred sixty-two (162) matching vendors/contractors from the website and thirty (30) vendors/contractors were directly solicited. The Bid document was downloaded by thirty-seven (37) and six (6) Bid submissions were received.

All bids were evaluated on the basis of price, conformance with specifications, and the bidder’s ability to perform the contract in accordance with the terms, conditions and specifications required. Bid responses were reviewed and evaluated by the Department of Public Works staff and the Purchasing and Contracts Department’s staff and was found to be responsive and responsible.

The method of award for the bid is to award multiple awards to the lowest, responsive, and responsible bids for the required services.

The following is a summary of the response(s) received. (Attached is the detailed bid tabulation.)

Bidders	Total Base Bid
TFR Enterprises, Inc. - Leander, TX	\$9,221,947.50
Custom Tree Care, Inc. - Topeka, KS	\$11,064,193.75
D&J Enterprises, Inc. - Auburn, AL	\$13,334,644.62
Ceres Environmental Services, Inc. - Sarasota, FL	\$13,441,670.73
DRC Emergency Services, LLC - West Palm Beach, FL	\$13,923,045.05
Grubbs Emergency Services, LLC - Hudson, FL	\$15,039,034.00

The Chief Procurement Officer has reviewed this requirement for conformance to Procurement Ordinance and Purchasing Policies and Procedures.

FINANCIAL IMPACT

Funding will be appropriated based on the severity of an event and the County's need at the time of the emergency.

LEGAL NOTE

In accordance with Part II, Chapter 2, Article V of the Hernando County Code of Ordinances.

RECOMMENDATION

It is recommended the Board approve the Award of Term Contract No. 20-TF0023/TPR to all six (6) responsive, responsible bidders to be utilized in the order listed below, approve and authorize the Chief Procurement Officer to approve renewal of the contract when there is no change to the terms and conditions and when a price increase does not exceed 5% and authorize the Chief Procurement Officer to approve change orders as they become necessary and required.

- | | | |
|----|------------------------------------|--------------------|
| A) | TFR Enterprises, Inc. | Leander, Texas |
| B) | Custom Tree Care, Inc. | Topeka, Kansas |
| C) | D&J Enterprises, Inc. | Auburn, Alabama |
| D) | Ceres Environmental Services, Inc. | Sarasota, Florida |
| E) | DRC Emergency Services, LLC | Metaire, Louisiana |
| F) | Grubbs Emergency Services, LLC | Hudson, Florida |

Contract will be for debris removal on an as-needed basis following natural disasters. The effective date of the contract is from the date of award and extends for a period of thirty-six (36) months. The Contract can unilaterally be renewed for two (2) additional twelve (12) month periods at the same prices, terms and conditions.

The estimated value of this contract award is \$15 million and is based upon the highest bid total identified. This estimated award amount is identified as the maximum award amount for the three (3) year period and any renewals exercised the yearly estimated value is \$5 million. Purchases are performed utilizing available department budgets.

REVIEW PROCESS

James Wunderle	Completed	04/16/2020 2:09 PM
Helen Gornes	Completed	04/23/2020 5:11 PM
Jeannie Austin	Completed	04/28/2020 7:54 AM
Katrina Tejera	Completed	04/22/2020 10:57 AM

Lillian Hoyt	Completed	04/22/2020 8:56 AM
Elaine Singer	Completed	04/17/2020 11:03 AM
Fred LaPiana	Completed	04/20/2020 6:53 AM
Scott Herring	Completed	04/22/2020 8:48 AM
Stephanie Russ	Completed	04/28/2020 4:03 PM
Sue Bishop	Completed	04/24/2020 5:06 PM
Garth Coller	Completed	04/29/2020 3:06 PM
Maureen Sikora	Skipped	04/24/2020 5:03 PM
Jenine Wimer	Completed	04/30/2020 1:27 PM
Jeffrey Rogers	Completed	05/01/2020 5:13 PM
Tina Duenninger	Completed	05/04/2020 11:37 AM
Board of County Commissioners	Completed	05/12/2020 9:00 AM

RESULT: **ADOPTED BY CONSENT VOTE [UNANIMOUS]**
MOVER: Steve Champion, Commissioner
SECONDER: Wayne Dukes, Second Vice Chair
AYES: Mitten, Allocco, Dukes, Champion, Holcomb