

Beautification Board (4 year terms - 7 members)

CITY OF BROOKSVILLE

Application for Volunteer Board Positions

201 Howell Avenue Brooksville, Florida 34601-2041 Telephone: (352) 540-3810 Facsimile: (352) 544-5424

New Application

□ Re-application

Brooksville Housing Authority (4 year terms - 5 Members & 1 Alternate)					
CDBG Citizen's Advisory Task Force (4 year terms - 5 members & 1 alternate)					
Cemetery Advisory Committee (4 year terms - 7 members - city residency or documented tie to Cemetery)					
Firefighters Pension Trust Fund Board of Trustees* (2 year terms - 5 members)					
Good Neighbor Trail (Non-Expiring Terms - 10 members)					
Parks & Recreation Advisory Board (4 year terms - 7 members & 2 alternates)					
Planning & Zoning Commission* (4 year terms - 5 members & 2 alternates)					
Police Officers Pension Trust Fund Board of Trustees* (2 year terms - 5 members)					
Screening Committee (1 year Terms – 5 members)					
Other: Beautification Board Student Representative (I year term)					
•					
Name: Dinu Whitney Danie					
Address: (Last) (First) (Middle)					
Address:					
Brooksville, FL 34601					
Mailing Address (if different):					
Maining Address (it different).					
Business Address: 312 S BYDOCK St.					
Brooksville, PL 34601					
•					
Occupation: Executive Director, Habitat-for Humanity					
Business Phone: 352-650-2952Home Phone:					
Email address: Whitney. dinu @gmail-com					
Do you reside within the City limits? Yes INo .					
Are you a Registered Voter in Hernando County? Yes \(\text{No Voter ID # 117011026} \)					
Please rank your board preference(s): 1. South Brooksville CRA Committee					
2. Braudification prairie					
3. Planning & Zoning Commission					
2 - AMIN'S - COMMON -					

^{*} These positions require City Residency and that a Financial Disclosure Statement be filed with the Supervisor of Elections Office within 30 days of appointment and then subsequently on a yearly basis.

City of Brooksville Application for Volunteer Board Position Page 2 of 4
Have you ever served on a volunteer board or in a volunteer capacity with the City of Brooksville before? Yes No If yes, please indicate name of board and dates of service:
Why would you like to serve on this board? As a fifth-neneration resident, I have a distinct interest in protecting and supporting basidents in our rommunity. As ED of Habitat for Humanity. I also understand the sked for redevelopment projects.
What special skills would you bring to this position? <u>CRA experience in affordable</u> housing space, strategy and planning; executive leadership
List fields of work experience: Affordable housing, talent acquisition, executive leadership, strategy.
List any licenses and/or degrees (location & year): BS in Marketing, University of Florida
Local References (Please list three (3): 1. Blave Bell - 1001 - 573 - 101642 2. John Ehlenbeck - 352 - 428 - 8474 3. Miva Rotunda - 352 - 585 - 2387
Would you have a problem with the meeting dates and times for the board/agency? ☐ Yes
Signed: Date: 8 20 2025 SCHEDULE OF BOARD MEETINGS [Note - Balance of Boards meet quarterly or as needed]
BEAUTIFICATION BOARD 2nd TUES of each MONTH (except July & August – 5:00 PM in Council Chambers
BROOKSVILLE HOUSING AUTHORITY 3 rd TUES of each MONTH – 5:00 PM in Council Chambers
PLANNING & ZONING COMMISSION 2nd WED of each MONTH - 5:30 PM in Council Chambers

`

¥

City of Brocksville Application for Volunteer Board Position Page 3 of 4

CITY OF BROOKSVILLE ADVISORY BOARD MEMBER APPLICATION

AUTHORIZATION FOR CRIMINAL BACKGROUND HISTORY INFORMATION AND BACKGROUND/REFERENCE CHECK

Acknowledgments					
1. Accuracy of Information. I certify that the information provided in my Board application with the City of Brooksville is correct to the best of my knowledge.					
2. <u>Information Release</u> . I authorize the City of Brooksville to contact any company, institution, or individual it deems appropriate to investigate my criminal background history, character, qualifications, or related information. I give my full consent for all contacted persons to provide the information concerning this application. Further, I waive my right to bring a claim against these individuals for any damages arising from furnishing the requested information to the City of Brooksville. I also release the City of Brooksville from all liability that might result from checking such references.					
Wille		8 20 2025			
Signature Date					
THE FOLLOWING INFORMATION IS NEEDED FOR THE CITY TO PERFORM A CRIMINAL BACKGROUND HISTORY:					
Applicant: Dinu	Whitney	Daniel			
Last	First)	Middle	_		
Date of Birth: 12 64	SEN:		· —		
Race: (Circle One)	African American	Alaskan Native	American Indian		
	Asian (Caucasian	Hispanic		
	Jnknown ,	Other:			
Gender: (Circle One)	Female	Male			
NOTE: This information will be kept in a separate file and is not a part of your appointment application.					
Please remove my application from consideration.					
(Please Initial)					
			i		

WHITNEY DINU

whitney.dinu@gmail.com / wdinu@habitattbg.org 352,650.2952

SUMMARY

- 15 years of Sales and Operational leadership with expertise in executing strategy for people operations, community engagement, and relationship management.
- Specialties include employee development, career coaching, performance management, process improvement, data analysis, internal talent acquisition and employee engagement.
- Passion for delivering exceptional service while fostering the career development of internal employees.

EDUCATION

University of Florida – Warrington College of Business, Gainesville, FL.
 Bachelor of Science in Business Administration, Marketing, May 2008
 Activities: Kappa Kappa Gamma Fraternity

PROFESSIONAL AFFILIATIONS

- Hernando County Affordable Housing Advisory Committee (2025-2027 Term)
- HCA Florida Oak Hill Community Advisory Council (2024, Ongoing)
- Kiwanis Club of Brooksville, President (2025-2026 Term)
- Greater Hernando County Chamber of Commerce Ambassador (2025, Ongoing)
- Greater Hernando County Chamber of Commerce Training Committee (2024, Ongoing)

EXPERIENCE

Habitat for Humanity Tampa Bay Gulfside, Brooksville, FL Executive Director – Hernando County

August 2024 - Present

- In partnership with the CEO, Executive Vice President, and Board of Directors, identify and execute growth
 opportunities to further the Habitat for Humanity mission in Hernando County and surrounding areas.
- Provide strategic leadership to define goals, plans, and policies and establish and maintain relationships with community leaders, partners, and stakeholders.
- Support and supervise the homeownership program department, including homeowner program recruitment, homeowner candidate education, and mortgage loan origination.
- Work with other executive team leaders to create systems, structures, processes, goals, and initiatives to help achieve Strategic Plan objectives.
- Along with CEO and Development Team, develop strategic partnerships with specific donors, organizations, and companies concerning engagement and fundraising for the Habitat for Humanity homeownership program.
- Lead Hernando County staff to include Director of Construction, Sr. Construction Crew Supervisor, Homeowner Recruitment Manager, and Programs Manager.

Apex Service Partners, Tampa, FL Talent Manager – Executive Search

February 2022 – August 2024

- Reporting directly to the Chief People Officer, led all executive recruitment for \$2 billion PE-backed organization.
- Exceeded annual hiring goals by 22.5% year-over-year with 140 total executive hires despite organizational Reduction in Force and other business impacts.
- Achieved retention rate of 85% for all hires made.
- Built internal executive search process that enabled organization to hire 50+ Market Area Presidents, VP of Operations/Sales, and General Managers annually.
- Established nationwide talent pipelines through cultivating relationships with the top 10 MBA programs, veteran transition organizations, and diversity-focused talent pools.
- Created forecasts, monthly reporting, and recruiting plans for executive search to support rapid expansion through M&A, organic growth, and greenfielding efforts.

- Collaborated with Talent Development for continuous improvement to Leadership Development Program and executive onboarding.
- Developed talent pipeline to support forecasted needs 60 days preacquisition, reducing time-to-fill to >45 days.
- Coached and influenced hiring managers to increase close ratios to greater than 90%.
- Partnered with VP of Talent and Regional Talent leaders to develop "Employer of Choice" brand.

Kforce, Inc., Tampa, FL Healthcare Vertical September 2009 - February 2022

Managing Director, Technology and Finance & Accounting (March 2020 – February 2022)
Strategic Account Executive (April 2018 – February 2020)
Delivery Director, Technology and Finance & Accounting (January 2017 – March 2018)
Manager, National Recruiting Center (January 2015 – December 2016)
Response Manager, National Recruiting Center (January 2013 – December 2014)

- Managed and directed recruiting delivery for Kforce's enterprise Healthcare clients, generating annual revenue of ~\$35 million.
- Oversaw and managed performance of a team of up to 30 associates, including Delivery Directors, Business
 Development, Market Managers, Recruiters, and other staff supporting specialized skillsets within Information
 Technology, Finance & Accounting, and Business Operations nationwide.
- Functioned as the single point of contact for internal stakeholders, client partners, and Managed Service
 Provider (MSP) client representatives for delivery prioritization, client and internal compliance, and operations.
- Engaged hiring managers and MSP client representatives to ensure quality of delivery efforts, appropriately
 prioritize client requisitions, and support consultant onboarding and on-assignment activities.
- Worked closely with internal and client leadership to evaluate and recommend processes to improve
 organizational efficiency and provide operational excellence in the delivery of staffing services.
- Assembled performance metrics, identified trends, and analyzed operational data; prepared forecasts and
 projections for client demand and resource planning.
- Directed the activities of recruiting teams and developed and provided ongoing training aimed at continuous improvement in candidate identification and qualification, as well as streamlining the onboarding of candidates.
- Responsible for resource capacity planning and forecasting, hiring, training, and career development of associates.
- Provided ongoing performance feedback to each team member, both through bi-weekly 1:1 meetings and formal performance evaluation processes. Drove performance accountability for all team members.

Lead Talent Qualification Specialist (October 2011 - December 2012)

- Led, mentored, and trained delivery associates in Boolean sourcing strategies, job order dissection, and candidate qualification recruiting strategies while meeting or exceeding individual Key Performance Indicators (KPIs).
- Assigned workflow and job order alignment to delivery associates based upon client priorities.
- Tracked, analyzed, and interpreted KPIs to monitor team performance and to support high volume of prospect identification.
- Attended client qualification calls to gather additional insight on client requirements, as well as provided market information in relation to candidate inventory, pricing, and potential challenges.
- Responded to and communicated with MSP client representatives to resolve delivery issues, gather client
 information, and appropriately align client requirements.

Sr. Talent Qualification Specialist (March 2011 – September 2011) Talent Qualification Specialist (September 2009 – February 2011)

- Specialized in finding Information Technology and Business Professional talent for a portfolio of the largest and most forward-thinking Healthcare clients nationwide.
- Analyzed client requirements against candidate qualifications and performed full lifecycle recruiting, including candidate sourcing, screening, packaging for submittal, and onboarding.

- Qualified candidates by averaging 40-60 outbound calls daily; conducted phone interviews; and obtained work history, education, training, job skills, and salary requirements.
- Collaborated with Account Managers, clients, and prospective candidates to find the best solution for client staff augmentation needs. Prioritized job orders to ensure coverage on all assigned requisitions.
- Identified and placed high-level consultants, including Project Managers, Business/Systems Analysts, Application
 Analysts, EDI/Interface Analysts, Network Engineers, QA/Test Analysts, Application Engineers (.NET/Java), and
 Trainers/Instructional Designers.

SERVPRO of Alachua County West, Gainesville, FL Marketing Representative

February 2008 - August 2009

- Marketed SERVPRO's fire, water, and mold mitigation services to an assigned territory through in-person route selling and cold calling.
- Conducted onsite client visits to gain new business and maintain established relationships.
- Coordinated marketing events, trade shows, and insurance agent Continuing Education (CE) classes in addition to developing innovative marketing materials and strategies.
- Functioned as liaison to local trade associations and the Gainesville Chamber of Commerce.