



PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE * BROOKSVILLE, FLORIDA 34604
P 352.754.4020 * F 352.754.4199 * W www.HernandoCounty.us

DATE: 4/22/2024

TO: Alisa Pike, Procurement Coordinator

FROM: Scott Harper, Solid Waste Services Manager

SUBJECT: Recommendation for Award Bid No 24-ITB00713/AP
Project Name: Supply and Delivery of Certified Sand Material for Landfill Protective Cover Layer (Sand Drainage ASTM and USCS Specific)

The attached bid(s) received from BRW Contracting Inc. for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 6 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is: \$10/ton requesting 45,000 tons minimum

- 1. Reference checks are satisfactory: [X] YES [] NO
If no, provide an explanation using the space provided below and/or attached to this form.
2. Recommend award as responsive and responsible bidder [X] YES [] NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
3. Request Next Bidder? [] YES [X] NO
4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions, and scope.

__Pricing is fair and reasonable. Vendor has a stockpile of material located closer than other bidders, which also meets the required specifications.

5. Provide the funding information: Fund 4421 Dept 07701 Account 5666572

Recommendation Approved By: [Signature] Date: 4/22/2024
Department Director/Manager

Enclosure(s)

TECHNICAL EVALUATION FOR BID AWARD

ITB# 24-ITB00713/AP

Supply and Delivery of Certified Sand Material for Landfill Protective Cover Layer (Sand Drainage ASTM and USCS Specific)

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Procurement will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Procurement Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? *yes*

If the bid is considered reasonable/realistic, provide justification for your conclusion. *Pricing is reasonable*

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? *NO*

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation? *yes*

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Procurement.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing Procurement with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance?

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Procurement for additional references. Procurement shall request from the bidder in writing of this fact, and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid. *ye 5*

E. Provide your overall recommendation on the Recommendation for Award Form. *Recommend award.*

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

REFERENCE CHECK QUESTIONNAIRE

BID #: 24-ITB00713/AP

BID TITLE: Supply and Delivery of Certified Sand Material for Landfill Protective Cover Layer
(Sand Drainage ASTM and USCS Specific)

RESPONDENT: BRW

REFERENCE (Company or Person): H.C. Solid Waste

PHONE #: _____ PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

digging, moving 22 million cubic yards of material

2. Was the work completed on-time?

yes

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

no recommendations were needed

5. Did you encounter any problems?

none

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 4

Reliability 4

7. Would you contract with this company again?

Yes No Maybe

Reference Checked By: Scott

Date: 4/22/2024

REFERENCE CHECK QUESTIONNAIRE

BID #: 24-ITB00713/AP

BID TITLE: Supply and Delivery of Certified Sand Material for Landfill Protective Cover Layer
(Sand Drainage ASTM and USCS Specific)

RESPONDENT: BRW Contracting Inc

REFERENCE (Company or Person): Miller Construction

PHONE #: 4079196077

PERSON YOU SPOKE TO: Steve Glascoff

1. Describe the work contracted by your firm/company.

Mass grading, fine grading, Paving, Curbs, Sidewalks, sod

2. Was the work completed on-time?

yes

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

yes

5. Did you encounter any problems?

No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 4

Qualifications 5

Final Product 4

Cooperation 4

Reliability 4

7. Would you contract with this company again?

Yes No Maybe

Reference Checked By: Scott

Date: 4/22/2024

REFERENCE CHECK QUESTIONNAIRE

BID #: 24-ITB00713/AP

BID TITLE: Supply and Delivery of Certified Sand Material for Landfill Protective Cover Layer
(Sand Drainage ASTM and USCS Specific)

RESPONDENT: B.R.W. Contracting Inc

REFERENCE (Company or Person): Metro Development Group Marc Schwartz

PHONE #: 8132888078 PERSON YOU SPOKE TO: Marc

1. Describe the work contracted by your firm/company.

MASS grading, paving, curbs, sidewalks, soil, sanitary utilities

2. Was the work completed on-time?

yes

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

BRW always brought alternative perspectives to the table when discussing challenges

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 4

Qualifications 5

Final Product 4

Cooperation 4

Reliability 4

7. Would you contract with this company again?

Yes X No _____ Maybe _____

Reference Checked By: Scott

Date: 4/22/2024