



## DEPARTMENT OF PUBLIC WORKS

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### MEMORANDUM

**TO:** Carla Rossiter-Smith, Chief Procurement Officer  
**FROM:** David Bland, Traffic Operations Supervisor  
**VIA:** Susan Brown / Accounting Clerk III  
**DATE:** May 20, 2025  
**RE:** Sole Source/Transportation Control Systems/Miovision Technologies Inc.

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The justification for the selection of this vendor, Transportation Control Systems (TCS), is for the utilization of the Miovision vehicle detection cameras and the accompanying software suite which includes, Miovision One, Miovision SmartView, and Miovision SmartView 360.

We currently have a Miovision vehicle detection camera operating at the County Line Road and Waterfall Drive intersection; therefore, Traffic Engineering is familiar with the technology.

The Miovision system provides wireless communication, a 360-degree vehicle detection camera, and critical alerts. Traffic Engineering plans to utilize Miovision cameras at intersections without fiber communication.

TSC is the sole authorized distributor within the State of Florida of the above listed products from Miovision Technologies Incorporated.

If additional information is needed, please contact me.

cc: Alisa Pike, Procurement Coordinator  
Lillian Hoyt, Finance Manager  
Susan Brown, Finance Specialist  
Laura A. Borgesi, Traffic Engineer  
Jon Sanchez, Signal Project Manager



April 14, 2025

Mr. Jon Sanchez  
1525 E. Jefferson St.  
Brooksville FL 34601

Dear Mr. Jon Sanchez,

Miovision Technologies Incorporated ("Miovision") is the owner of Miovision One™, a scalable software platform designed to address both current and future global mobility challenges that our customers may face. It leverages one common interface to create a seamless user experience and enable new capabilities as traffic networks grow. Miovision hardware associated with the Miovision One platform includes Miovision Core® (CTM & DCM), Miovision SmartView™ Approach, and Miovision SmartView™ 360.

Miovision Opticom™ ("Opticom") priority control system is owned and manufactured by Miovision Technologies US, LLC, a subsidiary of Miovision. Since 1968, Opticom has been the standard in emergency and transit priority traffic control.

Further to your request, this letter is provided to you to confirm that, as of the date hereof, Transportation Control Systems, Inc. ("TCS") is an authorized distributor of the above listed products from Miovision or its affiliates within the State of Florida. Please note that Miovision may change its distributors in its sole discretion from time to time and without a requirement to notify you.

Should you have any questions, please contact Kris McCoy at [kmccoy@miovision.com](mailto:kmccoy@miovision.com)

Kind Regards,

DocuSigned by:  
  
51478C232BEDAET

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Miovision Technologies Incorporated