



## PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604  
P 352.754.4020 ♦ F 352.754.4199 ♦ W www.HernandoCounty.us

**DATE:** May 20, 2025

**TO:** Julie Crull, Contracting Agent II, Procurement Department

**FROM:** Scott Harper, Solid Waste Services Manager

**SUBJECT:** Recommendation for Award Bid No. 25-T01029/JC  
Project Name: Recycling Processing

The attached bid(s) received from Waste Management Inc. of Florida for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 5 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is:

\$256,877.04

1. Reference checks are satisfactory: ☒ YES ☐ NO  
If no, provide an explanation using the space provided below and/or attached to this form.
2. Recommend award as responsive and responsible bidder ☒ YES ☐ NO  
If no, provide a detailed explanation using the space provided below and/or attached to this form.
3. Request Next Bidder? ☐ YES ☒ NO
4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

Pricing is fair and reasonable, compared to current contract.

5. Provide the funding information: Fund #### Dept #### Account ####  
4411 07603 5303401

Recommendation Approved By: Scott Harper Date: 5/21/2025  
Department Director/Manager

Enclosure(s)

## TECHNICAL EVALUATION FOR BID AWARD

ITB# 25-T01029

Project Name: Recycling Processing

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Procurement will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Procurement Department will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

*yes*

If the bid is considered reasonable/realistic, provide justification for your conclusion. *compared to current contract pricing it is fair and reasonable.*

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? *NO*

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

*yes*

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Procurement.**

## TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance?

*yes*

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

*Recommend for Award.*

**Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility, or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.**



## REFERENCE

Reference For (Firm/Company): Waste Management Inc. of Florida

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Miami-Dade County (Recycling Processing)

First Name, Last Name: Johanna Faddis

PHONE #: (305) 514-6778 Email: johanna.faddis@miamidade.gov

1. Describe the work contracted to firm/company.  
WM processes and sells recyclable materials collected as part of the County's single stream curbside recycling collection program to more than 360,000 customers, approximately 60,000 tons annually.
2. Was the work completed on time?  
Yes, the work is completed in a timely manner.
3. Were you satisfied with the final results?  
Yes, WM is a great partner in helping County personnel and partner municipalities as needed, answering any questions, and providing tours of the MRF to help educate interested stakeholders on the importance of recycling and the impacts of recycling contamination.
4. Did you implement their recommendations?  
Miami-Dade County works closely with WM to ensure the County's recycling education campaigns align to the contract requirements.
5. Did you encounter any problems?  
No
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes Yes No \_\_\_\_\_ Maybe \_\_\_\_\_

Hernando County Use Only

Reference checked by:

Scott Harper

Date:

5/21/2025

Scott Harper, Solid Waste Services Manager

## Scott Harper

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**From:** Faddis, Johanna (TC) <johanna.faddis@miamidade.gov>  
**Sent:** Tuesday, May 20, 2025 7:03 PM  
**To:** Scott Harper  
**Subject:** RE: reference check from WM

**CAUTION:** This email originated from outside the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Scott,

I am no longer with the Department of Solid Waste. However, at the time I filled this out, everything was good to go and as presented in the form.

Thanks,  
Johanna

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**From:** Scott Harper <SHarper@co.hernando.fl.us>  
**Sent:** Tuesday, May 20, 2025 9:05 AM  
**To:** Faddis, Johanna (TC) <johanna.faddis@miamidade.gov>  
**Subject:** reference check from WM

### EMAIL RECEIVED FROM EXTERNAL SOURCE

the attached is a reference check that is already filled out. Hernando county did a bid for recyclable processing and WM included the pre filled out forms. I am just verifying that everything is good to go with your reference.

Thanks and have a smooth trouble free day!!!!

Scott Harper  
Solid Waste Services Manager  
Hernando County Florida  
O – 352 754 4791  
C – 352 350 4348

## REFERENCE

Reference For (Firm/Company): Waste Management Inc. of Florida

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: City of Tampa, Florida (Recycling Processing)

First Name, Last Name: Shelby Lewis

PHONE #: (813) 348-1027 Email: shelby.lewis@tampagov.net

1. Describe the work contracted to firm/company.

Processing and marketing recyclable materials for the City of Tampa.

2. Was the work completed on time?

Yes, ongoing. No delays or issues with processing have occurred.

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

Yes, we have worked with them on education, material guidance, and in person tours.

5. Did you encounter any problems?

No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes X No        Maybe

Hernando County Use Only

Reference checked by:

Scott Harper

Date:

5/19/2025

Scott Harper, Solid Waste Services Manager



## Scott Harper

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**From:** Shelby Lewis <Shelby.Lewis@tampagov.net>  
**Sent:** Tuesday, May 20, 2025 10:26 AM  
**To:** Scott Harper  
**Subject:** RE: reference check for wm

**CAUTION:** This email originated from outside the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good morning Scott,

Yes, it is all good.

Thank you,

### Shelby Lewis

Waste Diversion and Outreach Supervisor, Solid Waste Department  
City of Tampa / 4010 West Spruce Street / Tampa, Florida 33607  
p: 813-348-1027 / e: Shelby.Lewis@tampagov.net

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**From:** Scott Harper <SHarper@co.hernando.fl.us>  
**Sent:** Tuesday, May 20, 2025 9:01 AM  
**To:** Shelby Lewis <Shelby.Lewis@tampagov.net>  
**Subject:** [EXTERNAL] reference check for wm

the attached is a reference check that is already filled out. Hernando county did a bid for recyclable processing and WM included the pre filled out forms. I am just verifying that everything is good to go with you reference.

Thanks and have a smooth trouble free day!!!!

Scott Harper  
Solid Waste Services Manager  
Hernando County Florida  
O – 352 754 4791  
C – 352 350 4348

## REFERENCE

Reference For (Firm/Company): Waste Management Inc. of Florida

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Seminole County, Florida (Recycling Processing)

First Name, Last Name: Oliver Bond

PHONE #: (407) 665-2253 Email: obond@seminolecountyfl.gov

1. Describe the work contracted to firm/company.

Collection and processing of residential recycling.

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

N/A

5. Did you encounter any problems?

Some small delays with material collection by third party vendor.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 4

7. Would you contract with this company again?

Yes

Hernando County Use Only

Reference checked by:

Scott Harper

Date:

5/19/2025

Scott Harper, Solid Waste Services Manager

## Scott Harper

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**From:** Bond, Oliver <obond@seminolecountyfl.gov>  
**Sent:** Tuesday, May 20, 2025 9:12 AM  
**To:** Scott Harper  
**Subject:** RE: reference check from WM

**CAUTION:** This email originated from outside the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good Morning,

Yes, I provided the attached form and still agree with the reference.

Thank you

Oliver Bond  
Solid Waste Division Manager  
Seminole County Government  
1950 State Road 419  
Longwood, FL 32750-3872  
(407) 665-2253



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**From:** Scott Harper <SHarper@co.hernando.fl.us>  
**Sent:** Tuesday, May 20, 2025 9:03 AM  
**To:** Bond, Oliver <obond@seminolecountyfl.gov>  
**Subject:** reference check from WM

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the attached is a reference check that is already filled out. Hernando county did a bid for recyclable processing and WM included the pre filled out forms. I am just verifying that everything is good to go with your reference.

Thanks and have a smooth trouble free day!!!!

Scott Harper  
Solid Waste Services Manager  
Hernando County Florida  
O – 352 754 4791  
C – 352 350 4348