

#### County of Hernando

#### Procurement Department

Carla Rossiter-Smith, Chief Procurement Officer 15470 Flight Path Drive, Brooksville, FL 34604

#### COASTAL WASTE & RECYCLING RESPONSE DOCUMENT REPORT

RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

RESPONSE DEADLINE: February 17, 2025 at 10:00 am Report Generated: Tuesday, April 29, 2025

#### Coastal Waste & Recycling Response

#### **CONTACT INFORMATION**

Company:

Coastal Waste & Recycling

Email:

edamaso@coastalwasteinc.com

Contact:

Eileen Damaso

Address:

4950 Communication Ave. Suite 920

Boca Raton, FL 33431

Phone:

(305) 343-2731

Website:

www.coastalwasteinc.com

**Submission Date:** 

Feb 16, 2025 12:31 PM (Eastern Time)

#### ADDENDA CONFIRMATION

Addendum #1 Confirmed Jul 30, 2024 2:55 PM by Eileen Damaso

Addendum #2

Confirmed Aug 30, 2024 3:55 PM by Eileen Damaso

RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

Addendum #3

Confirmed Oct 16, 2024 8:57 AM by Eileen Damaso

Addendum #4

Confirmed Oct 16, 2024 8:57 AM by Eileen Damaso

Addendum #5

Confirmed Oct 16, 2024 8:57 AM by Eileen Damaso

Addendum #6

Confirmed Oct 23, 2024 10:17 AM by Eileen Damaso

Addendum #7

Confirmed Jan 6, 2025 10:57 AM by Eileen Damaso

Addendum #8

Confirmed Jan 6, 2025 10:57 AM by Eileen Damaso

Addendum #9

Confirmed Jan 6, 2025 10:58 AM by Eileen Damaso

Addendum #10

Confirmed Jan 15, 2025 4:05 PM by Eileen Damaso

Addendum #11

Confirmed Feb 10, 2025 1:36 PM by Eileen Damaso

Addendum #12

Confirmed Feb 10, 2025 1:36 PM by Eileen Damaso

#### QUESTIONNAIRE

#### 1. PAYMENT METHOD

**ACH ELECTRONIC PAYMENT \*** 

Pass

An ACH electronic payment method is offered as an alternative to a payment by physical check.

Please check Option 1 if you accept the ACH electronic payment method.

(Recommended and Preferred)

Yes, ACH electronic payment method is acceptable.

#### 2. LOCAL VENDOR AFFIDAVIT OF ELIGIBILITY

LOCAL VENDOR AFFIDAVIT - 12 MONTH MINIMUM\*

COASTAL WASTE & RECYCLING RESPONSE DOCUMENT REPORT Curbside Residential Solid Waste and Recycling Collection Services Page 2

RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

Pass

Vendor/Individual has been in business in Hernando County for a minimum of twelve (12) months prior to date of bid or quote?

No

#### 3. ACKNOWLEDGEMENTS, CERTIFICATIONS AND SURVEY

DOES THIS FIRM TAKE ANY EXCEPTIONS TO THE FRANCHISE AGREEMENT?\*

Pass

Please check one:

No

IF YOU SELECTED "YES" IN THE PRECEDING "EXCEPTIONS" QUESTION, PLEASE UPLOAD ANY EXCEPTIONS TO THIS RFP.\*

Pass

3.2 not\_applicable\_statement.pdf

**E-VERIFY CERTIFICATION\*** 

Pass

Vendor/Contractor shall utilize the U.S. Department of Homeland Security's E-Verify system, in accordance with the terms governing use of the system, to confirm the employment eligibility of:

All persons employed by the Vendor/Contractor during the term of the Contract to perform employment duties within Florida; and

All persons, including subcontractors, assigned by the Vendor/Contractor to perform work pursuant to the Contract with the department.

Confirmed

DRUG FREE WORKPLACE CERTIFICATION

Pass

I have read and attest, in accordance with Florida Statute 287.087 (current version), that the Vendor/Contractor has implemented a drug-free workplace program that:

Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace named above, and specifying actions that will be taken against violations of such prohibition.

Informs employees about the dangers of drug abuse in the workplace, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.

RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

Gives each employee engaged in providing commodities or contractual services that are under proposal a copy of the statement specified above.

Notifies the employees that as a condition of working on the commodities or contractual services that are under proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, pleas of guilty or nolo contendere to, any violation of Chapter 893, or of any controlled substance law of the State of Florida or the United States, for a violation occurring in the workplace, no later than five (5) days after such conviction, and requires employees to sign copies of such written statement to acknowledge their receipt.

Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.

Makes a good faith effort to continue to maintain a drug free workplace through the implementation of the Drug Free Workplace Program.

"As a person authorized to sign this statement, I certify that the above named business, firm or corporation complies fully with the requirements set forth herein".

Please Confirm that you have read and attest to Download Drug Free Workplace Certificate

Confirmed

FOREIGN COUNTRIES OF CONCERN 287.138 F.S.\*

Pass

287.138 F.S., (current edition), prohibits agencies from contracting with companies which grant the Vendor/Contractor access to personal identifiable information if: a) the Contractor is owned by the government of a Foreign Country of Concern (as defined by the statute): (b) the government of a Foreign Country of Concern has a controlling interest in the entity; or (c) the Contractor is organized under the law of or has its principal place of business in a Foreign Country of Concern.

As the person authorized to bind on behalf of respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not owned, controlled or organized under the law of a Foreign Country of Concern as identified in Section 2887.138, Florida statutes. I understand that the submission of a false certification may subject company to civil penalties, attorney's fees, and/or costs.

I have read and attest that I confirm the above is acknowledged.

Confirmed

**VENDOR/CONTRACTOR SURVEY\*** 

Pass

Please provide information on where you received the knowledge of the bid/request for proposals (mark all that apply):

OpenGov Procurement

RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

#### VENDOR/CONTRACTOR SURVEY-OTHER

Pass

If you answered "Referred" or "Other" in the Survey, please specify:

n/a

#### **CONFIRM 180 DAYS PROPOSAL VALIDITY**

Pass

Any Proposals shall constitute an irrevocable offer (including pricing), for a period of one hundred eighty (180) days, to provide to the County the services set forth in this Request for Proposals, or until one (1) or more of the Proposals have been awarded.

Confirmed

## \*\*VENDOR/CONTRACTOR CERTIFICATION REGARDING SCRUTINIZED COMPANIES\*\* Pass

Section 287.135 (Current Edition), Florida Statutes, prohibits agencies from contracting with companies for goods or services of \$1,000,000.00 or more, that are on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector Lists which are created pursuant to s. 215.473 F.S. (Current Edition), or the Scrutinized Companies that Boycott Israel List, created pursuant to s. 215.4725 F.S. (Current Edition), or companies that are engaged in a boycott of Israel or companies engaged in business operations in Cuba or Syria.

As the person authorized to submit bids on behalf of respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List. I further certify that the company is not engaged in a boycott of Israel. I understand that pursuant to section 287.135 (Current Edition), Florida Statutes, the submission of a false certification may subject company to civil penalties, attorney's fees, and/or costs and does not have business operations in Cuba or Syria.

Confirmed

# AFFIDAVIT OF NON COLLUSION AND OF NON-INTEREST OF HERNANDO COUNTY EMPLOYEES\* Pass

Affidavit of Non Collusion and of Non-Interest of Hernando County Employees

Certification that Vendor/Contractor affirms that the bid/proposal presented to the Owner is made freely, and without any secret agreement to commit a fraudulent, deceitful, unlawful or wrongful act of collusion.

I have read and attest that I am the Vendor/Contractor in the above bid/proposal, that the only person or persons interested in said proposal are named therein; that no officer, employee or agent of the Hernando County Board of County Commissioners (BOCC) or of any other Vendor/Contractor is interested in said

RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

bid/proposal; and that affiant makes the above bid/proposal with no past or present collusion with any other person, firm or corporation.

Please confirm that you have read and attest to Affidavit of Non Collusion and of Non-Interest of Hernando County Employees

Confirmed

#### 4. SWORN STATEMENT

SWORN STATEMENT SECTION 287.133 (3) (A)\*
Pass

I have read and attest that I understand that a "public entity crime" as defined in section 287.133(1)(g), Florida Statutes (current version), means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

I have read and attest that I understand that "convicted" or "conviction" as defined in Paragraph 287.133 (1)(b), Florida Statutes (current version), means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any Federal or State trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

I have read and attest that I understand that an "affiliate" as defined in Paragraph 287.133 (1)(a), Florida Statutes (current version), means:

- A. A predecessor or successor of a person convicted of a public entity crime; or
- B. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one (1) person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one (1) person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding thirty-six (36) months shall be considered an affiliate.

I have read and attest that I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes (current version), means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which proposals or applies to proposal on contracts for the provisions of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers,

# COASTAL WASTE & RECYCLING RESPONSE DOCUMENT REPORT RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

I have read and attest that based on information and belief, the statement which I have confirmed below is true in relation to the entity submitting this sworn statement:

\_\_\_\_\_ [attach a copy of the final order].

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH ONE (1) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31, OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT.

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

# IF YOU CHOOSE OPTION 3, PLEASE ATTACH A COPY OF THE FINAL ORDER Pass

The entity submitting this sworn statement, or one (1) or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted Vendor/Contractor list

#### Please attach a copy of the final order

4.2\_not\_applicable\_statement.pdf

#### 5. PROPOSAL INFORMATION

VENDOR/CONTRACTOR INFORMATION\*
Pass

Please Provide the following Information:

- 1. Vendor/Contractor Name
- 2. Vendor/Contractor Federal ID Number
- 3. State of Incorporation
- 4. Vendor/Contractor's Authorized Representative Name and Title
- 5. Address
- 6. Phone Number

RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

- 7. Email Address
- 1.Coastal Waste & Recycling, Inc.
- 2.82-2069658
- 3. Delaware
- 4. Brendon Pantano, CEO and John Casagrande, Vice President
- 5. 4950 Communication Avenue, Ste 920, Boca Raton, Florida 33431
- 6. 954-947-4000
- 7. Bids@coastalwasteinc.com

TYPE OF ORGANIZATION \*

Pass

Select your organization's type below

Corporation

PROPOSAL PRINCIPALS \*

Pass

Please name all persons or entities interested in the Proposal as principals.

Provide name, title, mailing address, email address and phone number.

Brendon Pantano, CEO; 4950 Communication Avenue, Ste 920, Boca Raton, Florida 33431; bpantano@coastalwasteinc.com; 954-947-4000

Mathew Cowan, Secretary, 4950 Communication Ave., Suite 920, Boca Raton, FL 33431; mcowan@coastalwasteinc.com; 954-947-4000

Kristi Beaudoin, CFO, 4950 Communication Ave., Suite 920, Boca Raton, FL 33431; <a href="mailto:kbeaudoin@coastalwasteinc.com">kbeaudoin@coastalwasteinc.com</a>; 954-947-4000

Dennis Pantano, COO, 4950 Communication Ave., Suite 920, Boca Raton, FL 33431; dpantano@coastalwastein.com; 954-947-4000

**AUTHORIZED SIGNATURES/NEGOTIATORS \*** 

Pass

Please provide the information to support the statement below:

The Vendor/Contractor represents that the following persons are authorized to sign and/or negotiate contracts and related documents to which the Vendor/Contractor will be duly bound:

Name(s)

RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

Title(s)

Phone no (s)

Brendon Pantano, CEO; 954-947-4000 / John Casagrande, Vice President; 954-947-4000

W-9 FORM\*

**Pass** 

Please attach your W-9 form.

Coastal\_inc\_W9.pdf

#### 6. REQUEST FOR PROPOSALS SUBMISSION FORMAT

**RESPONSE SUBMISSION\*** 

Pass

The responding firm will provide a response as detailed in Section 7.5, Proposal Format, of this Solicitation.

CWR-24-RFP00582TPR.pdf

#### 7. BID GUARANTEE/BID BOND

BID BOND CONFIRMATION \*

Pass

If the foregoing proposal shall be accepted by Hernando County, Florida, and the undersigned shall fail to execute a satisfactory contract as stated in the advertisement herein attached, then the County may, at its option, determine that the undersigned has abandoned the Contract, and thereupon this proposal shall be null and void, and the certified check or bond accompanying this proposal, shall be forfeited to and become the property of Hernando County, Florida, and the full amount of said check shall be retained by the County, or if the proposal bond be given, the full amount of such bond shall be paid to the County as stipulated for liquidated damages; otherwise, the bond or certified check accompanying this proposal, or the amount of said check, shall be returned to the undersigned as specified herein.

If corporation, give the names and addresses of the president and secretary. If firm or partnership, the names and addresses of the members or partners. The Bidder shall list not only his name, but also the name of any person with whom Bidder has any type of agreement whereby such person's improvements, enrichment, employment of possible benefit, whether subcontractor, materialman, agent, supplier, or employer, is contingent upon the award of the Contract to the Bidder).

Confirmed

**BID BOND FORM \*** 

Please download the below documents, complete, and upload.

Bid Bond Form.pdf

# COASTAL WASTE & RECYCLING RESPONSE DOCUMENT REPORT RFP No. 24-RFP00582/TPR Coabail de Recidential Solid Mestes and Recycling Collection Somion

Curbside Residential Solid Waste and Recycling Collection Services

CWR-Hernando\_County\_Bid\_Bond.pdf

**BID GUARANTEE\*** 

Pass

Bidder has enclosed a Certified check, Cashier's Check or Bid Bond for an amount equal to at least five percent (5%) of the amount of Bid payable to the Hernando County Board of County Commissioners as a guarantee for the purpose set out in the Instructions to Bidders.

Confirmed

#### 8. Anti-Human Trafficking Affidavit

ANTI HUMAN TRAFFICKING AFFIDAVIT\*

Pass

Please download the below document, complete, and upload.

• Anti Human-Trafficking-Affi...

1CWR-Anti\_Human-Trafficking-Affidavit-2024.pdf



#### County of Hernando

### **Procurement Department**

Carla Rossiter-Smith, Chief Procurement Officer 15470 Flight Path Drive, Brooksville, FL 34604

# PRICE TABLES PRICING FOR UNIVERSAL AND SUBSCRIPTION SERVICE AREAS

Line Item	Description of Unit	Quantity	Unit of Measure	Unit Cost	Total
ASE RATES	FOR UNIVERSAL SERVICE AREA PAID VIA NON-AD VALOREM TAX ASSESSMENT				
1	Collection of curbside trash twice per week, in one franchisee provided roll cart per household	12	Month	\$7.98	\$95.76
2	Collection of yard waste once per week; up to 12 customer provided containers, bags or bundles per week	12	Month	\$4.16	\$49.92
3	Collection of unlimited dual stream recycling once per week in two franchisee provided recycling bins (approximately 18 gallons each) plus customer provided like size containers	12	Month	\$2.94	\$35.28
4	Collection of on-call bulk waste up to four times per calendar year per household; each collection may be seven items or one set	12	Month	\$1.44	\$17.28
ASE RATES	FOR SUBSCRIPTION AREA PAID BY CUSTOMER DIRECTLY TO VENDOR/SUBCONTRACTOR	QUARTERLY			
5	Collection of curbside trash twice per week in one franchisee provided roll cart per household	12	Month	\$8.17	\$98.04
6	Collection of yard waste once per week; up to 12 customer provided containers, bags or bundles per week	12	Month	\$4.21	\$50.52
7	Collection of unlimited dual stream recycling once per week in two franchisee provided recycling bins (approximately 18 gallons each) plus customer provided like size containers	12	Month	\$3.06	\$36.72

# COASTAL WASTE & RECYCLING RESPONSE DOCUMENT REPORT RFP No. 24-RFP00582/TPR

Curbside Residential Solid Waste and Recycling Collection Services

Line Item	Description of Unit	Quantity	Unit of Measure	Unit Cost	Total
8	Collection of on-call bulk waste up to four times per year per household; each collection may be seven items or one set	12	Month	\$1.52	\$18.24
TOTAL					\$401.76

# 24-RFP00582/TPR

# Curbside Residential Solid Waste and Recycling Collection Services

County of Hernando February 17, 2025



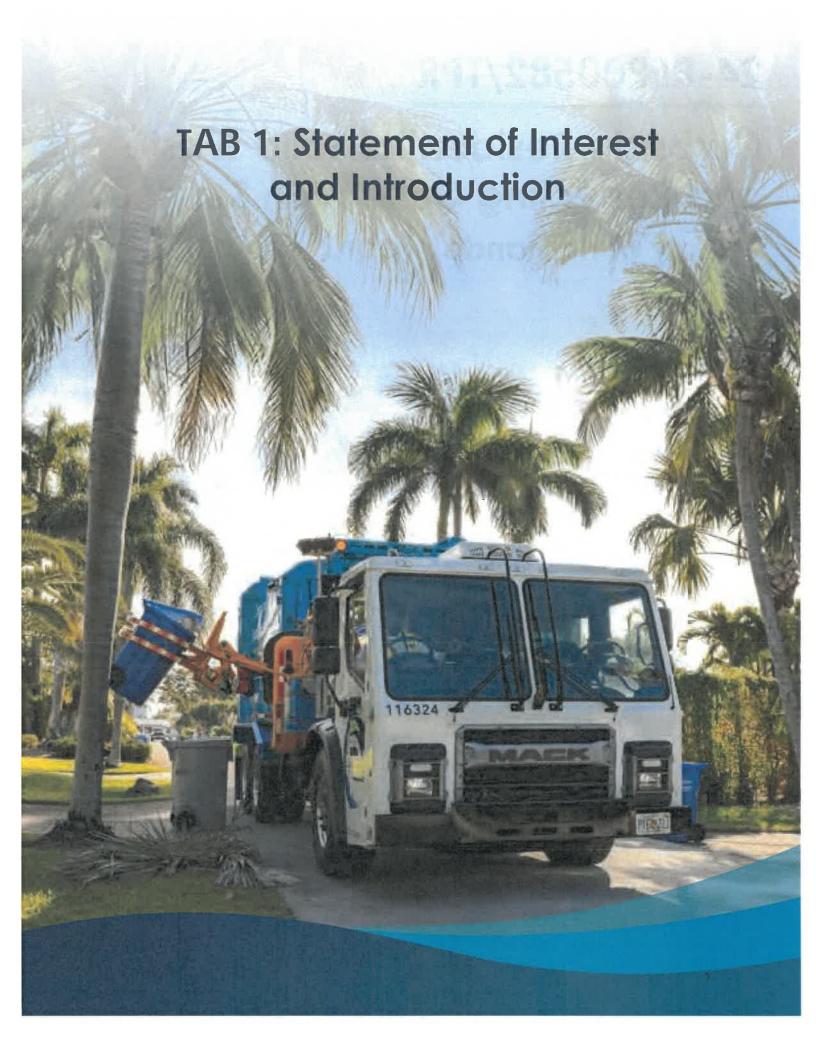


Coastal Waste & Recycling, Inc.

12600 Corporate Lakes Drive. Ste.10 Ft. Myers, Florida 33771

#### John Casagrande

Senior Vice President jcasagrande@coastalwasteinc.com 954.444.7457





Cathy Tefft - Procurement Manager
County of Hernando Procurement Department
15470 Flight Path Road
Brooksville, Florida 34604

#### To Whom It May Concern:

Coastal Waste & Recycling, Inc. ("Coastal" or "the Company") appreciates the opportunity to submit this proposal to the County of Hernando, Florida in response to 24- RFP00582/TPR Curbside Residential Solid Waste and Recycling Collection Services.

Coastal is a privately owned company, headquartered in Boca Raton, Florida, providing solid waste and recycling services throughout Florida, Georgia, and South Carolina. We offer residential, commercial, industrial, and municipal waste and recycling services to our customers collectively providing over 2 million service transactions each month. Operating from forty-two (42) locations, with over 1,600 employees, Coastal has assembled an experienced team focused on a single "Coastal Vision" of commitment to our Core Values of Safety, Integrity, and Customer Service.

We provide a full line of collection services under exclusive contract to several municipalities in the Southeastern United States. Our leadership team of industry professionals fully understands the requirements and scope of the services and specifications spelled out in the solicitation. They are a seasoned team with over 150 years of collective experience.

From our founding in 2017 until today, our goal has been to be a well-capitalized private company that can execute on all contracts with the same financial strength as our competitors while delivering exceptional customer service. Our reputation and success have led us to a partnership with Macquarie Asset Management, one of the world's largest infrastructure management groups. Our growth is strategic and well planned. This partnership provides extensive access to capital and a solid financial foundation for sustainable growth.

The entire Coastal team stands ready to provide the residents and businesses of Hernando County with the individual attention required to successfully execute this contract for County-wide Solid Waste and Recycling Collection and Disposal Service at the rates submitted with the Proposal. From the moment we are awarded the contract, our team will begin actively executing a transition plan that will fulfill the requirements spelled out in our proposal.

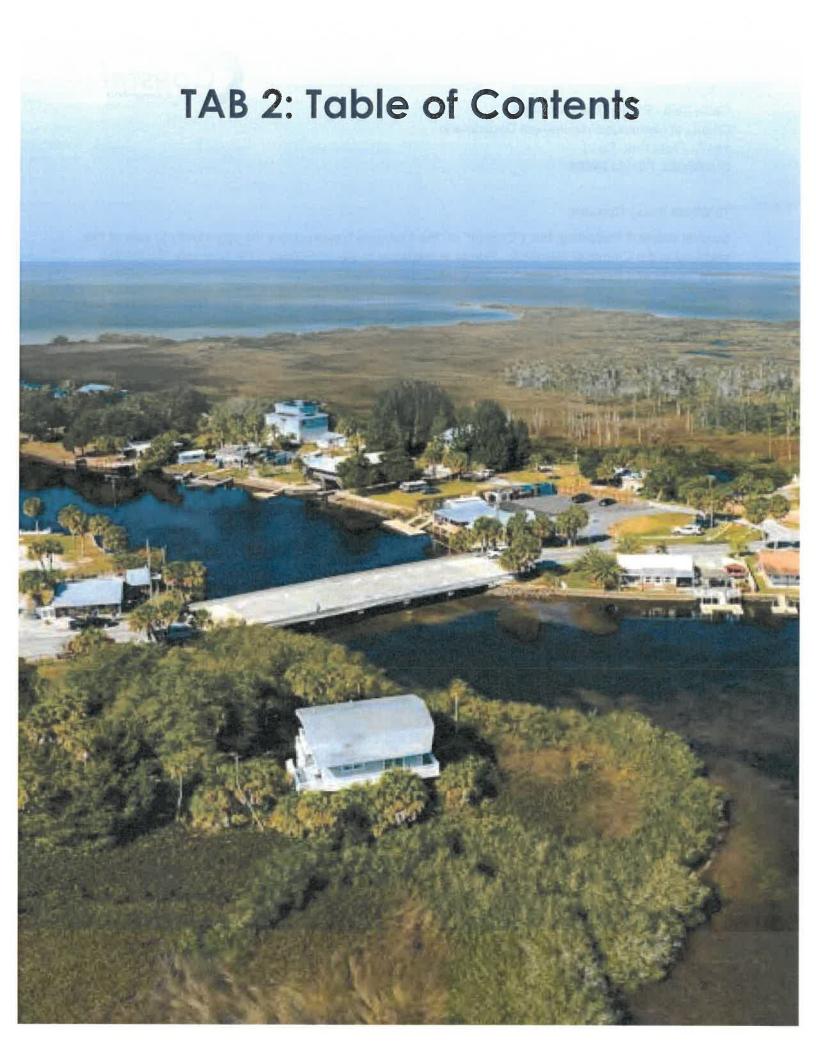
As Founder and CEO, I am authorized to commit to the County that we can provide the assets and services necessary to honor what is detailed in our response. I can represent the Company throughout negotiations and bind Coastal in contract with the County of Hernando as identified in this solicitation.

Additionally, I designate John Casagrande, Senior Vice President to negotiate on behalf of the company in this solicitation. (jcasagrande@coastalwasteinc.com - 954-947-4000)

Brendon J. Pantano, Founder and CEO

13\_5

bpantano@coastalwasteinc.com - 954-947-4000





#### **Table of Contents**

Tab 1 - Statement of Interest and Introduction/Letter of Transmittal	1
Tab 2 - Table of Contents	3
Tab 3 - Response Summary and Questionnaire Responses	5
Section 1: Price and Services	19
Section 2: Operations Approach	22
Section 3: Customer Service Approach	35
Section 4: Experience and Past Performance	43
Section 5: Transition Plan	51
Section 6: References	57
Section 7: Additional Services	65
Section 8: Added Value	67
Section 9: Hernando County Work	70

# **TAB 3: Response Summary and Questionnaire Responses** 210423



#### **Coastal Waste & Recycling Response**

- 1. PAYMENT METHOD
- 1.1. ACH electronic payment \*

An ACH electronic payment method is offered as an alternative to a payment by physical check.

Please check Option 1 if you accept the ACH electronic payment method.

(Recommended and Preferred)

Yes, ACH electronic payment method is acceptable. No, ACH electronic payment method is not acceptable.

- 2. LOCAL VENDOR AFFIDAVIT OF ELIGIBILITY
- 2.1. Local Vendor Affidavit 12 Month Minimum\*

Vendor/Individual has been in business in Hernando County for a minimum of twelve (12) months prior to date of bid or quote?

Your answer to this question may show additional questions.



- 3. ACKNOWLEDGEMENTS, CERTIFICATIONS AND SURVEY
- 3.1. Does this Firm take any Exceptions to the Franchise Agreement?\*

Please check one:



3.2. If you selected "Yes" in the preceding "Exceptions" question, please upload any exceptions to this RFP.\* File

Drop some files here or click to select files to upload.

#### 3.3. E-Verify Certification\*

Vendor/Contractor shall utilize the U.S. Department of Homeland Security's E-Verify system, in accordance with the terms governing use of the system, to confirm the employment eligibility of:

All persons employed by the Vendor/Contractor during the term of the Contract to perform employment duties within Florida; and All persons, including subcontractors, assigned by the Vendor/Contractor to perform work pursuant to the Contract with the department.

Please confirm Confirmed

#### 3.4. Drug Free Workplace Certification

I have read and attest, in accordance with Florida Statute 287.087 (current version), that the Vendor/Contractor has implemented a drug-free workplace program that:

Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace named above, and specifying actions that will be taken against violations of such prohibition.

Informs employees about the dangers of drug abuse in the workplace, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations. Gives each employee engaged in providing commodities or contractual services that are under proposal a copy of the statement specified above.

Notifies the employees that as a condition of working on the commodities or contractual services that are under proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, pleas of guilty or nolo contendere to, any violation of Chapter 893, or of any controlled substance law of the State of Florida or the United States, for a violation occurring in the workplace, no later than five (5)

days after such conviction, and requires employees to sign copies of such written statement to acknowledge their receipt.

Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.

Makes a good faith effort to continue to maintain a drug free workplace through the implementation of the Drug Free Workplace Program.

"As a person authorized to sign this statement, I certify that the above named business, firm or corporation complies fully with the requirements set forth herein".

Please Confirm that you have read and attest to Download Drug Free Workplace Certificate Please confirm Confirmed

#### 3.5. FOREIGN COUNTRIES OF CONCERN 287.138 F.S.\*

287.138 F.S., (current edition), prohibits agencies from contracting with companies which grant the Vendor/Contractor access to personal identifiable information if: a) the Contractor is owned by the government of a Foreign Country of Concern (as defined by the statute): (b) the government of a Foreign Country of Concern has a controlling interest in the entity; or (c) the Contractor is organized under the law of or has its principal place of business in a Foreign Country of Concern.

As the person authorized to bind on behalf of respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not owned, controlled or organized under the law of a Foreign Country of Concern as identified in Section 2887.138, Florida statutes. I understand that the submission of a false certification may subject company to civil penalties, attorney's fees, and/or costs.

I have read and attest that I confirm the above is acknowledged.

Please confirm Confirmed

#### 3.6. Vendor/Contractor Survey\*

Please provide information on where you received the knowledge of the bid/request for proposals (mark all that apply):

Select all that apply

**OpenGov Procurement** 

Newspaper

Purchasing Department Advertisement Board

Other

#### 3.7. Vendor/Contractor Survey-OTHER

If you answered "Referred" or "Other" in the Survey, please specify:

#### 3.8. Confirm 180 days proposal validity

Any Proposals shall constitute an irrevocable offer (including pricing), for a period of one hundred eighty (180) days, to provide to the County the services set forth in this Request for Proposals, or until one (1) or more of the Proposals have been awarded.

Please confirm Confirmed

#### 3.9. \*\*Vendor/Contractor Certification Regarding Scrutinized Companies\*\*

Section 287.135 (Current Edition), Florida Statutes, prohibits agencies from contracting with companies for goods or services of \$1,000,000.00 or more, that are on either the Scrutinized Companies with Activities in

Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector Lists which are created pursuant to s. 215.473 F.S. (Current Edition), or the Scrutinized Companies that Boycott Israel List, created pursuant to s. 215.4725 F.S. (Current Edition), or companies that are engaged in a boycott of Israel or companies engaged in business operations in Cuba or Syria.

As the person authorized to submit bids on behalf of respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List. I further certify that the company is not engaged in a boycott of Israel. I understand that pursuant to section 287.135 (Current Edition), Florida Statutes, the submission of a false certification may subject company to civil penalties, attorney's fees, and/or costs and does not have business operations in Cuba or Syria.

#### Please confirm Confirmed

#### 3.10. Affidavit of Non Collusion and of Non-Interest of Hernando County Employees\*

Affidavit of Non Collusion and of Non-Interest of Hernando County Employees

Certification that Vendor/Contractor affirms that the bid/proposal presented to the Owner is made freely, and without any secret agreement to commit a fraudulent, deceitful, unlawful or wrongful act of collusion.

I have read and attest that I am the Vendor/Contractor in the above bid/proposal, that the only person or persons interested in said proposal are named therein; that no officer, employee or agent of the Hernando County Board of County Commissioners (BOCC) or of any other Vendor/Contractor is interested in said bid/proposal; and that affiant makes the above bid/proposal with no past or present collusion with any other person, firm or corporation.

Please confirm that you have read and attest to Affidavit of Non Collusion and of Non-Interest of Hernando County Employees

Please confirm Confirmed

#### 4. SWORN STATEMENT

#### 4.1. Sworn Statement SECTION 287.133 (3) (a)\*

I have read and attest that I understand that a "public entity crime" as defined in section 287.133(1)(g), Florida Statutes (current version), means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

I have read and attest that I understand that "convicted" or "conviction" as defined in Paragraph 287.133 (1)(b), Florida Statutes (current version), means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any Federal or State trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

I have read and attest that I understand that an "affiliate" as defined in Paragraph 287.133 (1)(a), Florida Statutes (current version), means:

- 1. A predecessor or successor of a person convicted of a public entity crime; or
- 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one (1) person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair

market value under an arm's length agreement, shall be a prima facie case that one (1) person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding thirty-six (36) months shall be considered an affiliate.

I have read and attest that I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes (current version), means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which proposals or applies to proposal on contracts for the provisions of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

I have read and attest that based on information and belief, the statement which I have confirmed below is true in relation to the entity submitting this sworn statement:[attach a copy of the final order].
I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH ONE (1) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31, OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT.
X Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
The entity submitting this sworn statement, or one (1) or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
The entity submitting this sworn statement, or one (1) or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the

#### 4.2. If you choose option 3, please attach a copy of the final order

The entity submitting this sworn statement, or one (1) or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted Vendor/Contractor list

public interest to place the entity submitting this sworn statement on the convicted vendor list [attach a copy

#### Please attach a copy of the final order

File

Drop some files here or click to select files to upload.

#### 5. PROPOSAL INFORMATION

of the final order].

5.1. Vendor/Contractor Information\*

Please Provide the following Information:

1. Vendor/Contractor Name: Coastal Waste & Recycling, Inc.

2. Vendor/Contractor Federal ID Number: 82-2069658

3. State of Incorporation: Delaware

4. Vendor/Contractor's Authorized Representative Name and Title: Brendon Pantano, CEO; John Casagrande, Senior Vice President

5. Address: 4950 Communication Avenue, Suite 920, Boca Raton, FL 33431

6. Phone Number: 954-947-4000

7. Email Address: bids@coastalwasteinc.com

5.2. Type of Organization \*
Select your organization's type below
Sole Proprietorship
Joint Venture

#### Corporation

Partnership

**Limited Liability Corporation** 

#### 5.3. Proposal Principals \*

Please name all persons or entities interested in the Proposal as principals. Provide name, title, mailing address, email address and phone number.

Brendon Pantano, CEO, 4950 Communication Ave., Suite 920, Boca Raton, FL 33431;

bpantano@coastalwasteinc.com / 954-947-4000

Mathew Cowan, Secretary, 4950 Communication Ave., Suite 920, Boca Raton, FL 33431;

mcowan@coastalwasteinc.com / 954-947-4000

Kristi Beaudoin, CFO, 4950 Communication Ave., Suite 920, Boca Raton, FL 33431;

KBeaudoin@coastalwasteinc.com / 954-947-4000

Dennis Pantano, COO, 4950 Communication Ave., Suite 920, Boca Raton, FL 33431;

dpantano@coastalwasteinc.com / 954-947-4000

#### 5.4. Authorized Signatures/Negotiators \*

Please provide the information to support the statement below:

The Vendor/Contractor represents that the following persons are authorized to sign and/or negotiate contracts and related documents to which the Vendor/Contractor will be duly bound:

Name(s) Brendon Pantano / John Casagrande Title(s) CEO / Senior Vice President Phone no (s) 954-947-4000 / 954-444-7457

5.5. W-9 FORM\*

Please attach your W-9 form.

Please see the following pages.

#### 6. REQUEST FOR PROPOSALS SUBMISSION FORMAT

#### 6.1. Response Submission\*

The responding firm will provide a response as detailed in Section 7.5, Proposal Format, of this Solicitation.

Drop some files here or click to select files to upload.

#### 7. BID GUARANTEE/BID BOND

#### 7.1. Bid Bond Confirmation \*

If the foregoing proposal shall be accepted by Hernando County, Florida, and the undersigned shall fail to execute a satisfactory contract as stated in the advertisement herein attached, then the County may, at its option, determine that the undersigned has abandoned the Contract, and thereupon this proposal shall be null and void, and the certified check or bond accompanying this proposal, shall be forfeited to and become the property of Hernando County, Florida, and the full amount of said check shall be retained by the County, or if the proposal bond be given, the full amount of such bond shall be paid to the County as stipulated for liquidated damages; otherwise, the bond or certified check accompanying this proposal, or the amount of said check, shall be returned to the undersigned as specified herein.

If corporation, give the names and addresses of the president and secretary. If firm or partnership, the names and addresses of the members or partners. The Bidder shall list not only his name, but also the name of any person with whom Bidder has any type of agreement whereby such person's improvements, enrichment, employment of possible benefit, whether subcontractor, materialman, agent, supplier, or employer, is contingent upon the award of the Contract to the Bidder).

#### Please confirm Confirmed

#### 7.2. Bid Bond Form \*

Please download the below documents, complete, and upload.

#### Please see the following pages.

#### 7.3. Bid Guarantee\*

Bidder has enclosed a Certified check, Cashier's Check or Bid Bond for an amount equal to at least five percent (5%) of the amount of Bid payable to the Hernando County Board of County Commissioners as a guarantee for the purpose set out in the Instructions to Bidders.

Please confirm Confirmed

#### 8. Anti-Human Trafficking Affidavit

8.1. Anti Human Trafficking Affidavit\*

Please download the below document, complete, and upload.

Please see the following pages.

#### (Rev. October 2018) Department of the Treasury Internal Revenue Service

#### **Request for Taxpayer Identification Number and Certification**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.     Coastal Waste & Recycling, Inc.										
	2 Business name/disregarded entity name, if different from above										
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of following seven boxes.  □ Individual/sole proprietor or single-member LLC □ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►  Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not che LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC is disregarded from the owner should check the appropriate box for the tax classification of its owner.  □ Other (see instructions) ►  5 Address (number, street, and apt. or suite no.) See instructions.  4950 Communication Ave., Suite 920							4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3);				
e.	single-member LLC				Exem	pt paye	e code	(if an	y)		
Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership)											
Print or ic Instru	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) \(\)  Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner.							ing			
ecii	Other (see instructions) ▶			1	Applies	to accou	ınts maint	ained ou	ıtside th	ne U.S.)	
Sp	5 Address (number, street, and apt. or suite no.) See instructions.	Requester	's nai	ne an	d add	dress (d	optiona	ıl)			
ee	4950 Communication Ave., Suite 920					empt payee code (if any)  emption from FATCA reporting de (if any)  blies to accounts maintained outside the U.S.)  address (optional)  y number					
0,7	6 City, state, and ZIP code										
	Boca Raton, FL 33431										
	7 List account number(s) here (optional)										
Par	Taxpayer Identification Number (TIN)										
	your TIN in the appropriate box. The TIN provided must match the name given on line 1 to av	U.U.	ocial	secu	rity r	numbe	r				
reside	up withholding. For individuals, this is generally your social security number (SSN). However, for alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other es, it is your employer identification number (EIN). If you do not have a number, see <i>How to ge</i>				-		<b>-</b>				
TIN, la		or Or	,		_						
Note:	If the account is in more than one name, see the instructions for line 1. Also see What Name	and E	mplo	yer ic	dentii	fication	n numt	er			
Numb	per To Give the Requester for guidelines on whose number to enter.		Т							7	
		3	3 2	-	2	0 6	5 9	6 !	5   8	3	
Par	t II Certification										
Unde	penalties of perjury, I certify that:										
2. I an Ser	e number shown on this form is my correct taxpayer identification number (or I am waiting for in not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) vice (IRS) that I am subject to backup withholding as a result of a failure to report all interest of longer subject to backup withholding; and	I have no	bee	n no	tified	by th	e Inter				
	n a U.S. citizen or other U.S. person (defined below); and										
	e FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reportin	a in carro	.+								
		_		a da la	-4.4-	h a a la	rin sadda	la a Lalf.			
you ha	ication instructions. You must cross out item 2 above if you have been notified by the IRS that your failed to report all interest and dividends on your tax return. For real estate transactions, item 2 sition or abandonment of secured property, cancellation of debt, contributions to an individual retire than interest and dividends, you are not required to sign the certification, but you must provide you	does not a ement arra	ipply ngen	. Fór nent (	mort IRA),	gage i and g	nterest jenerali	t paid ly, pay	l, ymen	nts	

#### U.S. person ▶ **General Instructions**

Signature of

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

#### **Purpose of Form**

Sign

Here

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual
- . Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)

January 14, 2025

- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)

Date ▶

- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,

#### **BID BOND**

Any singular reference to Vendor/Contractor, Sure	ty, Owner, or other party shall be considered plural where oplicable.
49	pastal Waste & Recycling 950 Communication Ave., Suite 920 oca Raton, FL 33431
SURETY (Name and Address of Principal Place of	Business):
3	Inited States Fire Insurance Company 05 Madison Avenue Iorristown, NJ 07960
15470 F	ONERS, HERNANDO COUNTY, FLORIDA light Path Drive le, Florida 34604
Project: CURBSIDE RESIDENTIAL SOLID \ 24-RFP00582/TPR	WASTE AND RECYCLING COLLECTION SERVICES
BOND Bond Number: BID BOND Date (Not later than bid due date): Penal sum Five Percent of Amount Bid (Words)	5% of Amount Bid (Figures)
Surety and Vendor/Contractor, intending to be le reverse side hereof, do each cause this Bid Bond agent, or representative. Signed and Sealed this 16th day of January, 2025 VENDOR/CONTRACTOR	egally bound hereby, subject to the terms printed on the to be duly executed on its behalf by its authorized officer,  SURETY
Coastal Waste & Recycling (Seal) Vendor/Contractor's Name and Corporate Seal  By: Signature and Title  Attest: Signature and Title	By:  Signature and Title James I. Moore, Attorney-In-Fact (Attach Power of Attorney)  Attest:  Signature and Title Alexa Costello, Witness
Note: Above addresses are to be used for giving r	required notice.

Contract No. INSERT SOLICITATION # - Insert Name of Project (For LAP, add the LAP No. & FED No.)JANUARY, 2019

- Vendor/Contractor and Surety, jointly and severally, bind themselves, their heirs, executors, administrators, successors and assigns to pay to Owner upon default of Vendor/Contractor the penal sum set forth on the face of this bond. Payment of the penal sum is the extent of Surety's liability.
- Default of Vendor/Contractor shall occur upon the failure of Vendor/Contractor to deliver within the time required by the bid documents (or any extension thereof agreed to in writing by Owner) the executed Agreement required by the bid documents and any performance and payment bonds required by the Bid Documents.
- 3. This obligation shall be null and void if:
  - 3.1. Owner accepts Vendor/Contractor's bid and Vendor/Contractor delivers within the time required by the bid documents (or any extension thereof agreed to in writing by Owner) the executed Agreement required by the bid documents and any performance and payment bonds required by the bid documents, or
  - 3.2. All Bids are rejected by Owner, or
  - 3.3. Owner fails to issue a Notice of Award to Vendor/Contractor within the time specified in the bid documents (or any extension thereof agreed to in writing by Vendor/Contractor and, if applicable, consented to by Surety when required by Paragraph 5 hereof).
- 4. Payment under this bond will be due and payable upon default by Vendor/Contractor and within thirty (30) calendar days after receipt by Vendor/Contractor and Surety of written notice of default from Owner, which notice will be given with reasonable promptness, identifying this bond and the project and including a statement of the amount due.
- 5. Surety waives notice of any and all defenses based on or arising out of any time extension to issue Notice of Award agreed to in writing by Owner and Vendor/Contractor, provided that the total time for issuing Notice of Award including extensions shall not in the aggregate exceed one hundred twenty (120) days from bid due date without Surety's written consent.
- 6. No suit or action shall be commenced under this bond prior to thirty (30) calendar days after the notice of default required in Paragraph 4 above is received by Vendor/Contractor and Surety and in no case later than one (1) year after bid due date.
- 7. Any suit or action under this bond shall be commenced only in a court of competent jurisdiction located in the state in which the project is located.
- 8. Notices required hereunder shall be in writing and sent to Vendor/Contractor and Surety at their respective addresses shown on the face of this bond. Such notices may be sent by personal delivery, commercial courier, or by United States Registered or Certified Mail, return receipt requested, postage pre-paid, and shall be deemed to be effective upon receipt by the party concerned.
- 9. Surety shall cause to be attached to this Bond a current and effective Power of Attorney evidencing the authority of the officer, agent, or representative who executed this bond on behalf of Surety to execute, seal, and deliver such bond and bind the Surety thereby.
- 10. This bond is intended to conform to all applicable statutory requirements. Any applicable requirement of any applicable statute that has been omitted from this bond shall be deemed to be included herein as if set forth at length. If any provision of this bond conflicts with any applicable statute, then the provision of said statute shall govern and the remainder of this bond that is not in conflict therewith shall continue in full force and effect.

Contract No. INS	ERT SOLICITATI	ON # - Insert Name o	f Project (For LAP, add the	LAP No. & FED No.)	JANUARY, 2019
11. The term "	'bid" as used h	nerein includes a b	oid, offer, or proposal a	as applicable.	
	This docum	nent should be c	ompleted and return	ed with your sul	omittal.

State of Illinois}

**}** ss.

County of DuPage}

On <u>January 16, 2025</u>, before me, <u>Cynthia A. Schwinn</u>, a Notary Public in and for said County and State, residing therein, duly commissioned and sworn, personally appeared <u>James I. Moore</u> known to me to be Attorney-in-Fact of <u>United States Fire Insurance Company</u> the corporation described in and that executed the within and foregoing instrument, and known to me to be the person who executed the said instrument in behalf of the said corporation, and he duly acknowledged to me that such corporation executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, the day and year stated in this certificate above.

My Commission Expires: May 24, 2025

Cynthia A. Schwinn, Notary Public

Commission No. 932502

y Commission Expires 05/24/2026

OFFICIAL SEAL

#### POWER OF ATTORNEY UNITED STATES FIRE INSURANCE COMPANY PRINCIPAL OFFICE - MORRISTOWN, NEW JERSEY

KNOW ALL MEN BY THESE PRESENTS: That United States Fire Insurance Company, a corporation duly organized and existing under the laws of the state of Delaware, has made, constituted and appointed, and does hereby make, constitute and appoint:

James I. Moore; Stephen T. Kazmer; Melissa Schmidt; Martin Moss; Amy Wickett; Kelly A. Gardner; Vincent Carbone; Jack G. Hanson

each, its true and lawful Attorney(s)-In-Fact, with full power and authority hereby conferred in its name, place and stead, to execute, acknowledge and deliver: Any and all bonds and undertakings of surety and other documents that the ordinary course of surety business may require, and to bind United States Fire Insurance Company thereby as fully and to the same extent as if such bonds or undertakings had been duly executed and acknowledged by the regularly elected officers of United States Fire Insurance Company at its principal office, in amounts or penalties: One Hundred Twenty Five Million Eight Hundred Thousand Dollars (\$125,800,000)

This Power of Attorney limits the act of those named therein to the bonds and undertakings specifically named therein, and they have no authority to bind United States Fire Insurance Company except in the manner and to the extent therein stated.

This Power of Attorney revokes all previous Powers of Attorney issued on behalf of the Attorneys-In-Fact named above.

This Power of Attorney is granted pursuant to Article IV of the By-Laws of United States Fire Insurance Company as now in full force and effect, and consistent with Article III thereof, which Articles provide, in pertinent part:

Article IV, Execution of Instruments - Except as the Board of Directors may authorize by resolution, the Chairman of the Board, President, any Vice-President, any Assistant Vice President, the Secretary, or any Assistant Secretary shall have power on behalf of the Corporation:

- (a) to execute, affix the corporate seal manually or by facsimile to, acknowledge, verify and deliver any contracts, obligations, instruments and documents whatsoever in connection with its business including, without limiting the foregoing, any bonds, guarantees, undertakings, recognizances, powers of attorney or revocations of any powers of attorney, stipulations, policies of insurance, deeds, leases, mortgages, releases, satisfactions and agency agreements;
- (b) to appoint, in writing, one or more persons for any or all of the purposes mentioned in the preceding paragraph (a), including affixing the seal of the Corporation.

Article III, Officers, Section 3.11, Facsimile Signatures. The signature of any officer authorized by the Corporation to sign any bonds, guarantees, undertakings, recognizances, stipulations, powers of attorney or revocations of any powers of attorney and policies of insurance issued by the Corporation may be printed, facsimile, lithographed or otherwise produced. In addition, if and as authorized by the Board of Directors, dividend warrants or checks, or other numerous instruments similar to one another in form, may be signed by the facsimile signature or signatures, lithographed or otherwise produced, of such officer or officers of the Corporation as from time to time may be authorized to sign such instruments on behalf of the Corporation. The Corporation may continue to use for the purposes herein stated the facsimile signature of any person or persons who shall have been such officer or officers of the Corporation, notwithstanding the fact that he may have ceased to be such at the time when such instruments shall be issued.

IN WITNESS WHEREOF, United States Fire Insurance Company has caused these presents to be signed and attested by its appropriate officer and its corporate seal hereunto affixed this 28th day of September, 2021.

UNITED STATES FIRE INSURANCE COMPANY



Matthew E. Lubin, President

State of New Jersey County of Morris }

On this 28th day of September, 2021, before me, a Notary public of the State of New Jersey, came the above named officer of United States Fire Insurance Company, to me personally known to be the individual and officer described herein, and acknowledged that he executed the foregoing instrument and affixed the seal of United States Fire Insurance Company thereto by the authority of his office.

MELISSA H. D'ALESSIO NOTARY PUBLIC OF NEW JERSEY Commission # 50125833 My Commission Expires 47/2025

Melissa H. D'Alessio (Notary Public)

I, the undersigned officer of United States Fire Insurance Company, a Delaware corporation, do hereby certify that the original Power of Attorney of which the foregoing is a full, true and correct copy is still in force and effect and has not been revoked.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the corporate seal of United States Fire Insurance Company on the 16th day

of January 2025

Mehad Cofay

Michael C. Fay, Senior Vice President

17

\*For verification of the authenticity of the Power of Attorney, please contact Pat Taber at 860-956-3424 or email: SuretyInquiries@amyntagroup.com

#### **Anti-Human Trafficking Affidavit**

In compliance with Fla. Stat. § 787.06(13), this affidavit must be completed by <u>an officer</u> representative of a nongovernmental entity that is executing, renewing, or extending a contract verteenando County or any of its subordinate units (the "Governmental Entity").	
My name is Brendon Pantano and I am over eighteen years of age. The following information is given from my own personal knowledge.	ing
I am an officer or representative with <u>Coastal Waste &amp; Recycling, Inc.</u> , a not governmental entity (the "Nongovernmental Entity"). I am authorized to provide this affidation behalf of Nongovernmental Entity.	
Neither Nongovernmental Entity, nor any of its subsidiaries or affiliates, uses <i>coercion</i> for <i>lab</i> or <i>services</i> , as such italicized terms are defined in Fla. Stat. § 787.06, as it may be amended fro time to time.	
If, at any time in the future, Nongovernmental Entity does use coercion for labor or service Nongovernmental Entity will immediately notify Governmental Entity and no contracts may executed, renewed, or extended between the parties.	
This declaration is made pursuant to Fla, Stat. § 92.525. I understand that making a false statem in this declaration may subject me to criminal penalties.	ient
Under penalties of perjury, I <u>Brendon Pantano</u> , declarated the foregoing Anti-Human Trafficking Affidavit and that the facts stated in it are true.	
FURTHER AFFIANT SAYETH NAUGHT.	
Coastal Waste & Recycling, Inc.	
Name of Nongovernmental Entity	
Brendon Pantano	
Printed Name of Affiant	
CEO	
Title of Affiant	
13	
Signature of Affiant	

January 6, 2025

Date



# Section 1. Price and Services

Line Item	Description of Unit	Quantity	Unit of Measure	Unit Cost	Total
BASE RATES FO	OR UNIVERSAL SERVICE AREA PAID VIA NON-AD VALOREM TAX ASSESSME	NT			
1	Collection of curbside trash twice per week, in one franchisee provided roll cart per household	12	Month	\$7.98	\$95.76
2	Collection of yard waste once per week; up to 12 customer provided containers, bags or bundles per week Collection of unlimited dual stream recycling once per week in two	12	Month	\$4.16	\$49.92
3	franchisee provided recycling bins (approximately 18 gallons each) plus customer provided like size containers	12	Month	\$2.94	\$35.28
4	Collection of on-call bulk waste up to four times per calendar year per household; each collection may be seven items or one set	12	Month	\$1.44	\$17.28
	OR SUBSCRIPTION AREA PAID BY CUSTOMER DIRECTLY TO VENDOR / FOR QUARTERLY				
5	Collection of curbside trash twice per week in one franchisee provided roll cart per household	12	Month	\$8.17	\$98.04
6	Collection of yard waste once per week; up to 12 customer provided containers, bags or bundles per week	12	Month	\$4.21	\$50.52
	Collection of unlimited dual stream recycling once per week in two franchisee provided recycling bins (approximately 18 gallons each) plus				
7	customer provided like size containers	12	Month	\$3.06	\$36.72
8	Collection of on-call bulk waste up to four times per year per household; each collection may be seven items or one set	12	Month	\$1.52	\$18.24
	Total				\$401.76

Additional Services	Quantity	Unit of Measure	Rate
Additional Services	Quarterty	Micasarc	race
Purchase and delivery of additional carts for trash collection	1	Each	\$ 110.00
Collection of extra bags or containers of trash by customer request	1	Each	\$ 7.75
Collection of additional bulk items exceeding the scope of the contract	1	Each	\$ 50.00
Collection of additional yard waste items exceeding the scope of the contract	1	Each	\$ 34.50
Monthly collection fee for additional trash carts	12	Month	\$ 4.55
Door collection service for non-qualified households (addon premium)	12	Month	\$ 18.50
Re-delivery of Roll Cart after a Suspension of Service	1	Each	\$ 50.00



# Section 2. Operations Approach

Describe the technology that will be used for this contract. Include any customer service software, GPS, routing technology, Apps, etc.

Describe how this technology will benefit the residents of Hernando County.

Coastal has invested in state-of-the-art, real-time technology to ensure our drivers have all the necessary tools and the management team can efficiently and effectively manage the process to perform at the highest level.

Each technology has a distinct purpose:

TRUX - Used to locate every residential address.

LYTX - Driver dashboard, video technology and GPS, and safety enforcement.

NICE CXone - a data-driven omnichannel customer service solution

Freshdesk - Customer Service ticketing system



Coastal Waste & Recycling utilizes the TRUX Haul-IT software. TRUX Haul-IT is a complete operational, financial solution for waste and recycling haulers. The software package provides comprehensive routing, dispatch, scheduling, billing, collection, and sales reporting tools.



Coastal employs an on-route system for monitoring service: Lytx DriveCam, which is an onboard video technology, with a GPS tracking and activity management system. This camera system provides near real time visibility into the status of every vehicle in our fleet and helps increase driver accountability. The drive cam program provides an objective

image of what is happening on the road, allowing the driver to document, through time-stamped photos, any events or situations of concern, such as a late set out, bulk and vegetation debris, blocked access of the material being collected and time of service—to name a few features. This program also gives Coastal the ability to make sure our driver is operating in a safe and lawful manner



CXone is a data-driven omnichannel customer service solution trusted by some of the most reputable brands in the world (Visa, Sony, Disney, Delta Airlines, to name a few). It combines multiple contact channels (calls, text, live chat and email), into one seamless agent experience giving your residents total control over how they choose to interact with us. With all contact options being funneled into one system, Coastal can effectively monitor

all customer channels from one place using built-in and highly customizable visual data dashboards to ensure all residents across all contact options are given the attention they deserve in a timely manner. If desired, we can also create a display of live contact status (calls/text/emails/chat in queue, longest in queue, etc.) for staff to have at-will access to. In addition to this, we can offer priority routing (default to first in line when calling) for your residents during the first 90 days of the contract to ease the transition pressure.

Within CXone we are also utilizing a feature called "Quality Management" to measure and grade our agent's performance. The system holds Coastal accountable for performing evaluations every week/month so we can ensure our customer service stays within our company's high expectations.

We are also leveraging additional Al-driven reporting to measure "first call resolution" and have certified reporting engineers to bring even the most complex reporting queries to light.

Lastly, to ensure scheduling needs are met, we are forecasting call volume based on historical data using Workforce Management (also built into CXone) which gives us down-to-the-hour (and even down to every 15 minutes) information on forecasted incoming customer volume and allows us to create schedules for our agents based on forecast information and company-directed guidelines (Example: x amount of calls answered within x seconds).



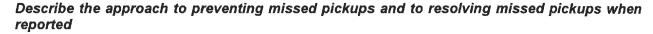
Freshdesk is a ticketing system that Coastal has customized to meet the needs of municipal officials and residents. If desired, residents can freshdesk needs of municipal officials and residents. If desired, residents can submit a ticket or use the live chat option to get in touch with an agent directly. Any resident, after creating an account, will have access to all

their open tickets and ticket history to maximize the effectiveness of our service and allow them to stay up to date on any needs they may have. This can be customized to the specific needs of your community and residents, allowing the product to work for you and always allowing the residents to come first.

Your residents will also have access to a custom landing page with your community's brand and a collection of service information presented in a "knowledge base" for easy research and self-service.

It is our people who make all the difference. Coastal Route Supervisors, in company-issued vehicles, dressed in easily identifiable logo-bearing shirts are in the field during collection hours to monitor and support team members on the trucks, such as:

- Looking for missed pick-ups and non-compliant materials, as well as identifying and helping to permanently resolve potential route-related
- Reviewing the TRUX trails (auto-tracking) to visually ensure route completion to Company and County satisfaction.
- Ensuring routes are completed and providing any required notification of such.
- Permanently resolving complaints and initiating an investigation when necessary.
- Pulling and reviewing videos from GPS to verify pick-up completion.
- Following up directly with the resident personally, as appropriate, to discuss a service matter.
- Make a notation for the report to the County as appropriate. Entering repeat concern addresses on to a Hot List for additional monitoring to prevent problem recurrence.



Our Dispatch/Operations team employs GPS technology (LYTX) to verify that customers receive service on their scheduled dates. In the event of a Missed Pickup (MPU) claim, the dispatch team will investigate the account to confirm service verification. If the account was not serviced, a truck will be dispatched in accordance with contract guidelines to ensure recovery. If the claim is found to be unsubstantiated, the customer will be informed about their service days, levels of service, and other relevant details to prevent future discrepancies.

All vehicles used to service the County will be equipped with state-of-the-art tablets and equipment appropriate for communications between the vehicle operator, the Field Supervisor, and the District Manager. These tablets will expedite communication between the customer service representative (CSR) and the service operator.

#### Customer Service-Related Issue

- Notification of a service-related issue is received in the Coastal Call Center, and a CSR will schedule a work order for the required service for the reported service address. All issues received will be resolved on the next business day or within 24 hours.
- Service inquiries are immediately sent to the tablet for collection vehicle to service.

#### Completion of Route Process:

- Driver marks the work order as "Work Completed" in the route tablet.
- Information in the Trux software is updated simultaneously.

Specific Techniques to address repeated issues at specific locations

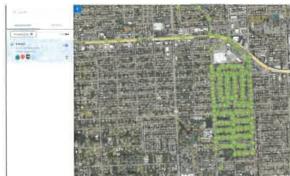


 Include any specific techniques that are used to prevent them, any techniques that are used to address repeated issues at specific locations and what the process is for recovering them.

Customers with repeated service issues will be added to a "Special Attention" list, which includes those requiring daily service verification. For each customer on this list, drivers will take a photo at the time of service. This photo, complete with a timestamp and geolocation, will be sent to the customer to confirm that service was completed.

#### Residential Truck Drive Cam





#### Discuss how door services for qualified customers will be provided.

Coastal performs Door Service for over 14,000 single family units. In Bay County we provide 1,800 door services a week. These services are provided between 3 and 4 times per week in season. In the Town of Hilton Head, almost all of the units are provided with door service. We collect approximately 12,000 units a week with service provided either 4 times a week in season or twice a week in the off season. We rely on Trux Technology to help deliver exceptional service.

The Trux system will flag back-door/side-door accounts and generate a pop-up notification for drivers upon arrival at the specified address, ensuring they are reminded of the back-door service requirement. Drivers will have the capability to capture photos for service verification purposes. Additionally, residential maps will clearly indicate back-door service locations, accompanied by reminders.

Describe the plan for preventing damage to County roads through leaking fluids and the typical remediation steps that would be taken when spills occur.

The collection trucks that will service this contract will be new vehicles which will minimize leakage issues on the road. We do know that spills can occur due to accidents, broken hoses, and ruptured fittings. The following procedures are put in place at Coastal Waste & Recycling to prevent and respond to spills on route.

# **Hydraulic Oil Leaks**

#### **Spill Prevention Procedures**

- Preventative maintenance
- Identification of leaks
- · Stock hoses, fittings, cylinders for quick repairs

#### In the Event of a Spill

- Containment
- Supervisory Notification
- Clean Up
- · City Notification (before and after)
- · Truck is locked out until repair



- Trucks to be inspected for leaks:
  - By drivers, every morning during crew out pre-trip inspections, continually throughout the day on route, then again during post-trip inspections.
  - By maintenance during daily walkarounds, morning pre-trip inspections, PMS and after trucks are in the shop for write ups.
  - By management during morning crew out inspections, daily walkarounds, safety lane inspections, and during safety observations.
  - Inspections include a visual review of tanks, hoses, and fittings to identify any leaks. All leaks need to be immediately repaired.

Spill Kits: All collection vehicles will have Berg part number 9040MDVZB medium mixed fluids vinyl zipper bag kits or equivalent spill kit. The spill kit is to be inspected every morning during pre-trip inspection. A truck will not leave the yard if it does not have the proper spill kit.

#### In the Event of a Spill

If a spill occurs on route:

- o Immediately pull the vehicle over to a safe location.
- o Close main fluid control valve (as equipped) to stop the source of the spill.
- o Keep spills out of storm drains, ditches, creeks, and other waterways.
- o Contact management immediately.
- Wear the proper PPE.
- Use absorbent materials in the truck's spill kit and/or other nearby materials to contain the spill.

#### **Notification Procedures**

- Drivers will notify management immediately in the event of a spill.
- · Management will notify the County.
- Supervisors report spill in EHS Insight, safety tracking system.
- Management to coordinate with local third-party spill response if needed.
- Management notifies EPA of spills that meet reportable quantities.

#### **Training**

- All new hires are trained in spill prevention and response during new hire training.
- Spill prevention and response refresher training to occur in daily crew out safety meetings.



Discuss the company's contingency plans and ability to provide contractual services after a hurricane or other disaster.

#### Pre-Hurricane Procedures

We are committed to providing an efficient and timely clean-up service to accommodate all of our affected customers after a storm. At the start of hurricane season prior to the first storm forming off the coast of Florida, the Coastal team will be assessing equipment and labor for the upcoming season. We have an extensive fleet of vehicles that include a full complement of yellow iron, roll off trucks, automated side load trucks, rear load trucks, front load trucks, and grapple trucks. We ensure we have the necessary equipment in the case of a storm. We can also pull equipment from locations that are not affected to aid in relief efforts. Coastal participates in Florida's Statewide Private Sector Re-Entry Program, which enables us to provide essential services to rapidly restore impacted areas.

Regular garbage and recycling pickups along with bulk pick-up service will continue on a regular schedule as long as it is safe to do so. The roadways must be clear and the winds low enough to operate safely. After the "all clear" has been given by the County Emergency Management Office, we will begin the debris removal process and commence the regular garbage pick-up schedule.

The following is an outline of corporate procedures outlining the activities of Coastal Waste & Recycling key disaster team personnel during the 72 hours period prior to an anticipated hurricane landfall.

#### Alert Level I 48-72 hours prior to anticipated strike

Weather channels are monitored and tracked daily by the Director of Disaster Operations. When a potential strike appears possible, the Vice President of EHS will notify the leadership team, including the President, CEO, and the District Managers of the potential impending event. Upon notification, all assets and resources fall under the direction of the Vice President of EHS who also will assume the duties of Director of Disaster Operations. The Director of Disaster Operations office will call a meeting of all project managers and equipment managers and alert them to the potential event.

The Director of Disaster Operations will then, through a company memo and a company meeting, alert all employees of the disaster team of the potentially impending event and have them begin preliminary personnel preparations for 48-hour notice for departure.

The Director of Disaster Operations will notify the County of the designated Coastal Waste & Recycling response point of contact person and provide the Government Agency with a 24-hour immediate telephone contact number.

#### Alert Level II 24-48 hours prior to anticipated strike:

The Director of Disaster Operations will meet with the project managers and review updated tracking information and predicted landfall possibilities. Any changes or revisions in the landfall predictions will be noted.

## Alert Level III 12-24 hours prior to anticipated strike:

The Director of Disaster Operations will meet with the project managers and review updated tracking information and predicted landfall possibilities. Any changes or revisions in the landfall predictions will be evaluated and a determination as to cease operations will take place depending on the County advisement.

#### Alert Level IV 0-12 hours prior to anticipated strike:

Coastal Waste & Recycling will cease service and wait till the storm passes and the county declares an all clear. Coastal is dependent on the disposal facility to resume service and will wait for notification of opening.

Coastal Waste & Recycling is dependent on whether the disposal facility is operational, and the County allows trucks to enter the facility.



# Residential Routing Plan

	Service Type	Vehicle Type	Number of Vehicles	Number of Drivers	Number of Driver Helpers
	Solid Waste 4 Days, 2X/Week	28 Cubic Yard Automated Side Load	Thirty (30)	Thirty (30)	Not Applicable
	Solid Waste 4 Days	25 Cubic Yard Rear Loader	Eight (8)	Eight (8)	Eight (8)
	Yard Waste 5 Days	25 Cubic Yard Rear Loader	Weds. Eleven (11) M/T/Th/F Three (3)	Weds. Eleven (11) M/T/Th/F Three (3)	Weds. Eleven (11) M/T/Th/F Three (3)
	Bulk 5 Days / on call	27 Cubic Yard Clam Shell	Three (3)	Three (3)	Not Applicable
	Recycling 5 Days	25 Cubic Yard Split Body Rearload	Nine (9)	Nine (9)	Nine (9)

# Spares include:

Four (4) Automated Side Loaders, One (1) Grapple Truck, Two (2) Split Bdy Rearloader, Two (2) Regular Rearloader.



# Residential Staffing Plan

Please see below for the number of employees working each day along with the hours they work per week.

Position	Number of Employees	Weekly Hours	w x x x x x x x x x x x x x x x x x x x
Drivers/Swing	54	45	5
Route Helpers	19	45	5
Supervisors	4	45	5
Dispatch & Customer Service	4	45	5
Mechanics/Supervisors	9	42	5

■ Please note that Drivers and Route Helpers work five (5) days a week while Customer Service and Mechanics may work six (6) days a week

# Field Supervisor Vehicle

- Coastal Waste & Recycling will deploy a satellite support vehicle to clean up after bulk collection service days
- This vehicle will be equipped with a rake and broom
- These trucks will assist in recovering and servicing missed pickups





## **Recruiting Top Talent**

Finding the right person for the position is the toughest challenge many businesses face. We are pleased that our reputation and position in the industry has afforded us the opportunity to bring some of the brightest and most experienced professionals in the market to our organization. Everyone from the owners to the representative that will personally answer your residents' calls completely understands that our customers are our greatest asset. Coastal Waste & Recycling is an equal opportunity, drug free workplace employer. We make all employment decisions without regard to any classification protected by law. Our employees receive a comprehensive package that includes benefits for their entire family.

During the past decade, the proliferation of technology and social media has profoundly transformed the recruiting process and dramatically re-defined how recruiters, organizations and candidates interact. In the face of a dynamic talent landscape, this market-driven workforce presents many challenges. At Coastal Waste & Recycling we have made recruiting top talent a priority.

Great recruiting practices start with the vision and leadership provided by senior management. Having hands on experience working in a variety of positions in the waste industry, Our Founder and CEO, Brendon Pantano, had a clear idea of the "dream team" he wanted when forming the company.

His vision of a people focused culture began with our Core Values of Safety, Integrity, and Customer service. Our recruiting team is mindful of these ideals throughout the hiring process. Everyone from the owners to the customer service representative on the phone understands that our customers are our greatest asset.

#### Recruiting strategies employed at Coastal Waste & Recycling include:

- 1. Improving and focusing on brand awareness to let potential employees, community partners and the general public know we are searching for talent.
- 2. Positioning the company as a coveted place to work in order to attract the highest caliber of prospective candidates.
- 3. Providing a comprehensive benefit package.
- 4. Establishing partnerships with local schools and Veteran's Centers.
- 5. Maintaining an Employee Referral Program with the dual benefits of supporting and sustaining retention and assisting in selection with employees bringing forward good candidates.
- 6. Utilizing LinkedIn to expand reach and shape the candidate pool through the specific use of niche job boards. Our job postings highlight Coastal's culture in addition to using a defined job description approach.



We want our employees to earn a livable wage to support a robust home life including housing and/or home ownership, children, education, vacations, and all that life has to offer. Our comprehensive benefits program which includes major medical/healthcare, retirement options, vision, and dental plans, and flexible spending accounts is detailed in the following subsection.

Coastal determined livable wages by a) scanning the wage and benefits programs provided by the competition, b) reviewing reports (government and private) that indicate the fair market value for each of our positions, and c) monitoring the current economic environment such as inflation, housing costs, escalating interest rates, and any other factors that impact purchasing power. Drivers are paid on an hourly basis, with the option for overtime paid at time and a half. The hourly wage is predicated upon career and work experience, and tenure with Coastal. The latter element supports our employee retention efforts, ensuring that drivers who remain with us are rewarded for doing so. Drivers may also train with additional equipment as a way to increase work experience which can lead to higher hourly wages.

A periodic comprehensive salary or wage review enables the validation and accuracy of underlying assumptions used to establish the compensation/wage and benefits.

## Benefits at a Glance (Full-Time)

Coastal offers the following benefits to employees. Employees must complete the enrollment process within 31 days of the date of hire to be eligible. If an employee enrolls on time, coverage is effective the first of the month following 30 days.

**Health and Welfare Benefits:** Coastal offers several plan choices as well as a variety of resources and tools to help employees maintain a healthy lifestyle.

Medical Vision Dental Flexible Spending Account

## **Retaining Current Talent**

Coastal has transitioned a number of major contracts within the five years and we have met our goal of having all personnel on board and ready to take over on the first day of operating the contracts.

When transitioning a contract, Coastal focuses on retaining existing drivers to ensure a smooth transition from the current service provider. All qualified current employees are offered employment. Coastal's human resources and recruiting professionals are trained to match existing employee skills to open positions so all are slotted into the right position. Remaining open positions are filled by recruiting local talent to complete the team of people needed to deliver unbeatable service. All new personnel are brought on board at least two months prior to the operation start date.

# **Committed to Safety**

All new staff, whether acquired through transition or outside sources, immediately attend safety, operational and company procedural training.

Safety is the first of our Core Values and emphasis on safety is top priority on a daily basis. Company-wide safety topics are communicated daily at team crew out meetings. Route supervisors regularly travel with drivers to conduct observational on the job training. It is an ongoing constant program.

Coastal is committed to every employee remaining accident and injury free. There is extra emphasis on the training that develops important skills and habits that reduce OSHA recordable injuries and vehicle accidents. Coastal Waste & Recycling is committed to key objectives in order to achieve this goal.

Benefits that lead to reaching our safety goals include:

- No injuries to our employees and the public
- No damage to trucks, property, or the environment
- Culture that puts safety in the forefront of everything we do
- · Full commitment and accountability by all employees
- · Defensive driving practiced at all times.
- Providing all employees with the tools to be successful.
- Competent trained workers who understand safe work practices
- Continuous improvement in our safety training and awareness
- Identification and mitigation of hazards.
- Properly maintained trucks.
- Full investigations into all incidents and near misses
- Open communication and feedback regarding incidents and safety concerns
- Continual improvement to safety stats, including TRIR, and VIFR



# Training a Top Priority – Leads to a Safe Environment for Your Community

- A thorough safety onboarding process is conducted with all new drivers.
- Internal Smith System certified trainers conduct Smith System defensive driving training.
- State-of-the-art camera systems are installed in all Coastal Waste & Recycling service trucks. Cameras
  have technology that utilizes artificial intelligence to monitor the driver and provide audible alerts so
  drivers can correct behavior in real time.
- Safety observations are conducted by management to identify and coach behavior.
- Summer Safety plan is implemented during the summer months to prepare and train drivers for hazards relating to the summer months.
- Daily crew out meetings are held to create engaging two-way conversations on safe work practices and job specific safety items.
- Site Hazard Assessment Program used to mitigate hazards at new and existing customer locations.
- Daily pre/post trip inspections are conducted daily on refuse trucks.
- Safety devices are maintained in all trucks.
- Applicable personal protective equipment is provided to the employees.

# **In-Field Route Supervisors Provide Key Support**

Route Supervisors, in company- issued vehicles, dressed in easily identifiable Coastal uniforms are in the field during collection hours to monitor and support team members on the trucks.

- Looking for missed pick-ups and non-compliant materials.
- To identify potential issues
- Reviewing the TRUX trails (auto-tracking) to visually ensure route completion to company and county satisfaction.
- Notifying the County of daily route completion
- o Resolving challenges.
- Pulling videos from GPS to verify pick-up completion.
- Directly communicating with residents to discuss issues should they arise.



#### Coastal Fleet and Maintenance Plan

Coastal operates over eight hundred service trucks statewide. We have a fleet that can be deployed anywhere, at any time, in the case of an emergency.

Our facilities have full repair services and washing bays. Our highly trained maintenance personnel are qualified to ensure all vehicles and equipment are running at optimum and safe levels, with a professional appearance. Coastal trucks are kept clean and in optimum condition at all times.

Safety begins with a solid Vehicle/Fleet Maintenance Guide. These guidelines identify the approved standards for Fleet Maintenance practices throughout Coastal Waste & Recycling. Every location will follow the same critical standards for maintaining our fleet of vehicles and equipment company wide. This plan was developed by seasoned professionals and is constantly monitored for changes in equipment and maintenance standards. Well maintained vehicles are the cornerstone of safety for employees, and the residents of the municipalities we have the privilege to serve.

The Fleet Maintenance Guidelines include Administrative Standards, Vehicle Standards and Procedures and Compliance Standards. Procurement and maintenance of the entire Coastal fleet is the responsibility of the Vice President of Fleet and Maintenance. This extremely detailed program includes training requirements, vehicle history files, inventory purchase and control. In addition, it provides full detail on the procedures for the preventive maintenance of every vehicle system, including, but not limited to batteries, lights, brakes, engines, and cooling systems.



# Section 3. Customer Service Approach

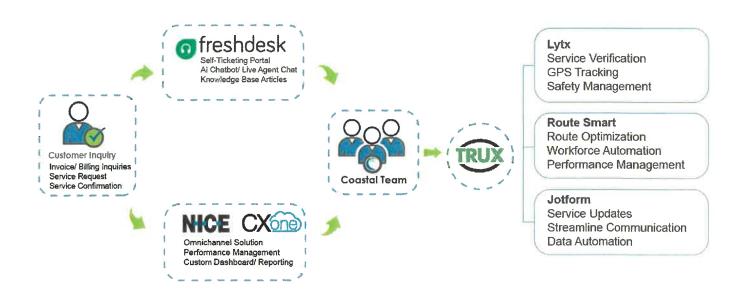
Describe the approach to customer service, including how in coming calls will be handled. Describe how the customer service approach will provide residents with a high level of service.

Customer service is not just a department. It stands as one of our three core values, and every Coastal employee—regardless of their role—is consistently coached and trained to enhance the customer experience. In line with our dedication to superior performance, we consistently review and update our standard operating procedures, and organizational framework within our swiftly expanding company.

This ensures that both our internal team and external partners have the necessary resources to meet our Service Level Agreements effectively. We aim to be the ultimate haven for our clients, offering them an impeccable white-glove journey across every facet of our services. By continuously educating and empowering our team, and collaborating with innovative technology, our goal is to significantly improve our operational experience.

Coastals' commitment to customer service excellence is thoroughly detailed in this proposal. You will have direct access to dedicated customer service representatives who are specifically trained in the contract requirements, an assigned municipal liaison who will address County requests, the direct phone numbers of all Field Supervisors assigned to the contract, and a County-monitored email address for resident communications.

To gain insight into the technology utilized by Coastal, please refer to the info-graphic below. It illustrates the functionality of each component and their interrelations.



#### **Self-Ticketing Portal**

Our call center operates Monday through Friday from 8:00 AM to 5:00 PM, and on Saturdays from 8:00 AM to 1:00 PM. Should any escalated issues arise outside of these hours, residents have the option to leave a voicemail or utilize our customized residential portal to report their inquiries. We recognize the need to ensure our customers receive adequate attention. Therefore, we will provide all residents with access to a self-ticketing portal through Freshdesk.

Our resident portal offers the flexibility of self-service. Through this portal, residents can create inquiry tickets for various issues such as broken containers, missed pick-up claims, new resident packets, and other service requests. The portal will feature an Al-integrated chatbot available 24/7 to provide support and access to knowledge-based articles. During business hours, residents will have the option to chat with a live agent instead of the Al bot all within the portal platform. The ticketing system enables residents to report issues and receive automated email alerts that inform them of all stages of the issue until resolution.



Maps and schedules will be available through this self-portal. Customers can use the chat feature to verify their scheduled garbage days, recycling days, and bulk pick-up according to their zoned schedule. The record of a resident's inquiries will be available in their account upon login. This allows them to review the resolutions provided and access relevant educational materials for related questions.

These tickets will feature an alert system designed to ensure that all issues are resolved within the timeframe specified in the contract. This mechanism allows us to maintain accountability to our standards and contractual requirements. Additionally, the County will benefit from full transparency through alerts when issues are escalated, in the event that we do not meet our internal timeframes.

The County will have a dedicated phone number and a dedicated email; hernandocounty@coastalwasteinc.com to manage all inquiries through our Nice CXone platform, enabling customers to seamlessly choose their preferred method of interaction. They will have the options to call, text, live chat, email, Whatsapp, or submit tickets via the self-

service portal. All contact methods will be integrated into a unified system, providing comprehensive visibility across all communication channels. This ensures residents receive the attention they deserve, regardless of the contact method they select.

#### Describe the planned approach to handling escalated customer service issues.

In the event of an escalated issue arising through any communication channel, Nice CXone provides email alerts to local team supervisors to ensure these escalations receive prompt attention as they approach contract SLA. Our local team will diligently ensure all issues are addressed according to the requirements, with full access granted to the County for monitoring all issues and inquiries. Whether it is the prompt response on the phones (Average speed of answer) or ensuring that a missed pickup is resolved within the contractual timeframe, the system has many alerts to get a supervisor immediately involved. Our platform provides Al analytics that measure the tone of voices during phone calls. This allows the Customer Experience Manager to handle escalations without having to listen to the call directly, enabling them to identify and address upset customers before the agent requests supervisor's support.



Phone Numbers
We will have a dedicated phone number for the County.



Language
We provide solutions in English,
Spanish, Creole & Portuguese.



Call Routing
Route to unique queues based on
the type of call. All calls are classified
by reason.



# Accountability Call response will vary based on call type. We are excited to provide monthly reporting on this.



Staff Location
We are a local team.



#### **Empowerment**

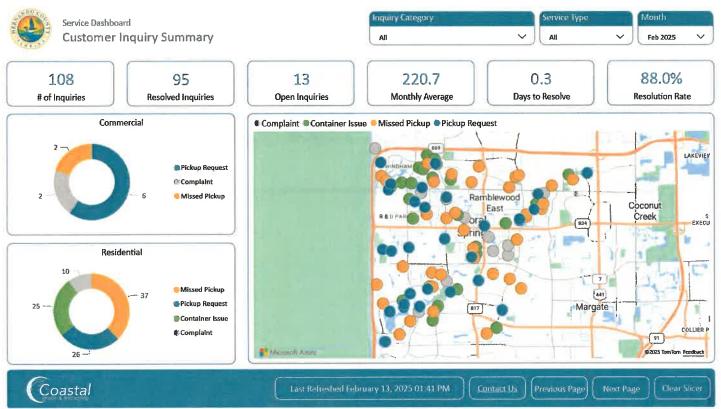
Our non-punitave infrastructure supports our representatives in making decisions with the customer at the forefront of everything we do.

In the event of unforeseen weather conditions, we employ our technology to keep all residents thoroughly informed about any operational changes. Our residential platforms will provide live updates on all such changes, ensuring that residents are well-informed about how to secure their garbage carts, rescheduled service days, and any other modifications to their services. Our call centers will remain operational until local teams report unsafe conditions. We will provide updated messages on our phone system, and additionally, we have the ability to send mass texts to our residents to ensure they are fully informed of any changes.

#### Reporting & Customization

The tools we use provide us with incredible opportunities when it comes to visual and analytical reporting. From basic report requests to intricate transcript-based reporting, Coastal has diligently ensured its team is trained and certified to deliver the data you require amongst all channels of communication.

Our capacity to tailor reporting will provide complete transparency, ensuring the county receives real-time data concurrently with our team. We will collaborate with the County to ensure the report encompasses all essential details desired and is produced at the frequency specified by the County. The following dashboard exemplifies Coastal's commitment to maintaining transparency in its communications with the County. It provides clear visibility into all commercial business inquiries and residential inquiries. Additionally, it highlights our team's accountability by providing a map with the addresses of all reported issues. This approach allows us to identify repetitive inquiries and conduct root cause analysis.





Coastal Waste & Recycling – Miami Hauling

Describe how the location of your company and project team may benefit the County as it specifically relates to the requested services.

Through our decades of experience, the Coastal leadership team understands that there is no better place to service a County Contract than operating from within that County.

Since qualifying through the RFQ process Coastal has been diligently pursuing a location from which to execute this agreement. We are excited to disclose that Coastal has entered into a Letter of Intent to acquire roughly 8 acres of property in the City of Brooksville.

That location is almost at the center of Hernando County. This facility is able to house all the required equipment and personnel necessary to fulfil the contract. We will develop and expand the site to a state-of-the-art design. It will be a facility, like all of our others, that the County will be proud of. Examples of those facilities are provided here.

Our entire team will be located within the County, offering the residents reliable service versus having them travel in from outside the area. When the routes leave each morning, they are that much closer to beginning collection for that day. If an issue arises such as a flat tire at the landfill, the road call mechanic is only minutes away. Residents will realize the service benefits of Coastal being part of the community from day one. In addition to the service advantages, Coastal will maintain a customer service department on site as well. We know from our other operations in Florida that subscription customers like the convenience of being able to come in and pay their bill in person.



Coastal Waste & Recycling – Largo, Florida



Coastal Waste & Recycling – Pompano Beach, Florida



James Roberto Jr. will be the District Manager assigned to this contract. He will be responsible for managing the technical and administrative aspects related to this contract. He will be the responsible service transition project manager leading a full team of staff that will be involved in every aspect of the transition. Hernando County will have direct and prompt communication with James throughout the life of the contract via cell phone and email. He is entrusted with operational oversight supervising and ensuring the Contractor's compliance with the performance requirements outlined in this contract, as well as partnering with County staff though out the term of the agreement.

James has over 20 years of experience in residential and commercial collection, specifically in the Pasco and Hernando County area. He has a proven track record of exceptional customer service.

Jim Gannon, Area President will ultimately be responsible for the contract and the County will have direct contact with him. Jim brings decades of experience of managing large municipal and county contracts. Most recently in the past five years, he had direct oversight for over 170,000 residential units, including the City of Joliet, Illinois, a community of 90,000 homes.



# Section 4. Experience and Past Performance



# Coastal Senior Leadership Team

# Long – Tenured management team with a collective > 200 years of industry experience and strong leadership.



Founded Yrs. Of Coastal Experience (Select Prior Experience)





Charles Lomangino President

2021 >20 Founded Yrs. Of SWWS Experience



(Select Prior Experience)



Kristi Beaudoin Chief Financial Officer

2019 >15 Joined Yrs. Of Coastal Experience





Dennis Pantano Chief Operating Officer

2021 >45 Joined Yrs. Of Coastal Experience





**Christian Gorino** Chief Revenue Officer

2023 >15 Joined Yrs. Of Coastal Experience

(Selec) Prior Experience) SUMMER STREET CAPITAL PARTNERS

>10

Yrs. Of

Experience



**Chad Abell** VP, Post Collections / EH&S

2018 >20 Yrs. Of Joined









Matt Wentzel VP, Sales and Marketing

2021 >15 Joined Yrs. Of Coastal Experience



(Select Prior Experience)



John Casagrande SVP, Business Development

2018 >40 Joined Yrs, Of Coastal Experience (Select Prior Experience)





Patti Hamilton VP, Brand and Culture

2021 Joined Yrs. Of Coastal Experience



(Select Prior Experience)



Didi Diaz VP, People Experience

gm

2019 Joined Coastal (Select Prior Experience)

Royal Caribbean CLARION



Matthew Cowan General Counsel

2022 >15 Joined Yrs. Of Coastal Experience (Select Prior Experience)



# **Experience and Past Performance**

1. Describe the number of county or municipal customers that your firm has serviced in similar sizes: 60,000 - 100,000 units to Hernando county. If you do not have previous customers of this size, describe what factors you believe will make your company successful with a contract of this size.

The largest contract Coastal Waste & Recycling services is the Miami-Dade County curbside recycling contract. We provide collection service to 230,961 homes. This is performed on a bi-weekly basis, and we service approximately 33,500 homes a day.

This service is based on a four-day week. The services are performed with the same automatic side load truck that is used to collect both solid waste carts and recycling carts. The organization that goes into routing that number of homes, driver staffing to perform the services, and maintain support staff, including (mechanics), (dispatchers), and route supervisors, guarantees Coastal's pathway to a successful transition and ongoing performance for the term of the Hernando County contract.

Another key factor that promises our success in Hernando County is the fact we service over 63,000 homes through subscription service in Florida alone. Although the total is not under one contract, we have a proven track record for each subscription customer being billed correctly and serviced on schedule every time. We service approximately 24,700 residential subscription units in Bay County, 21,200 in Pasco County and 15,000 in Pinellas County. This total is double the subscription services the contracted hauler will be required to provide in Hernando County under this agreement. We understand the geography and seasonality of that region of Florida. We have the billing processes, routing software, and customer service procedures to add new homes for anticipated growth and have extensive experience managing seasonal customers request stop service and reinstatement of the same.

We currently provide contracted exclusive service to several communities with services similar to Hernando County. Although it is not the size of Hernando County, our references verify (as indicated during the qualifying process) that we are fully capable of meeting the contractual requirements for the County, while providing exceptional service to its residents.

These contracts include:

#### City of Coral Springs, FL. - 28,774 homes.

Twice a week solid waste collection
Once a week recycling
Once a week yard waste/bulk -6 cubic yard limit

#### City of Augusta, GA. - 41,712 Homes

Once a week solid waste collection
Once a week recycling
Once a week yard waste / bulk unlimited yardage

### Town of Davie, FL. - 25,285 Homes

Twice a week solid waste collection

Once a month yard waste / bulk- unlimited yardage

#### City of Pompano Beach, FL. - 27,150 Homes

Twice a week solid waste collection
Once a week recycling collection
Once a week yard waste/bulk 4 cubic yard limit.

Having the experience to collect and perform the required services is important. Just as important is having the resources and the financial stability to deliver the necessary assets in time to have them on the ground in Hernando County weeks before the start date. Coastal has transitioned into over a dozen new agreements and has never failed to start on time.

For example, Coastal launched two contracts in 2024, six months apart. The cities of Cooper City and Coral Springs started April 1 and October 1, 2024, respectively, representing service to 40,000 total residential units. Coastal had all the necessary equipment and personnel on the ground more than 30 days prior to kicking off the contract for each of the cities.

Additionally, the Coastal leadership team brings with it a vast amount of experience learned from previous contracts of comparable size, (refer to leadership page)

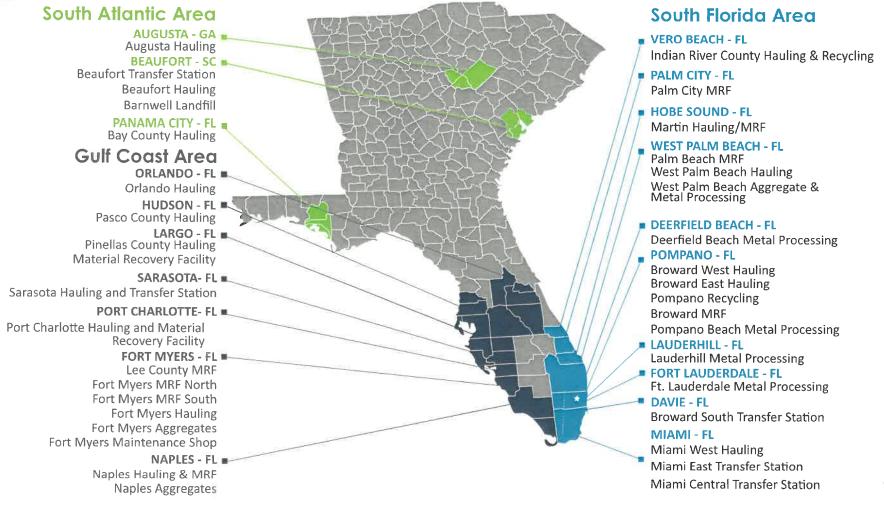
2. Describe the most significant challenge you have had with a county and municipality where service was severely compromised include a detailed explanation of what factors led to this compromise service what actions were taken to rectify the situation and what the final outcome was if the contract continued, describe the service after the compromise was resolved if the contract ended described the circumstances that led to the contract ending.

Coastal has not had any significant challenges where our service has been severely compromised. As you will see from our references, both the transition of the contracts from the previous providers, as well as during the service to date, we have provided exceptional service to our customers.

3. Have any previous contracts that were terminated before the end of the contract period. Include a detailed explanation of what factors led to the termination and what, if any, actions your company has taken to prevent a similar challenge in the future.

Coastal has never had a contract terminated before the end of the contract period.







# **EXPERIENCE AND PAST PERFORMANCE**

#### CITY OF POMPANO BEACH - Residential, Multi-family and Commercial **Exclusive Franchise**

#### Contact:

Russell Ketchem, Director of Environmental Services

- 1190 NE 3rd Ave., Pompano Beach, FL 33060
- (954) 786-4030 / russell.ketchem@cpbfl.com

#### **Contract Type:**

- Residential collection services with automated. semi-automated and clam shell vehicles.
- Commercial collection with front-end loaders and roll-off vehicles.

#### Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Weekly Collection of Yard, Bulk and Recycling

#### **Duration:**

 October 1, 2022 – September 30, 2027 Plus two (2) ten-year renewal options



27.150 Homes



Curbside Automated Solid Waste, Recycling & Bulk Collection



Commercial - 1.2 million cubic yards/year



Contract Value - \$33,100,284 Annually (primary provider)

#### TOWN OF DAVIE - Residential, Multi-family and Commercial **Exclusive Franchise**

#### Contact:

Phillip Holste, Assistant Town Manager

- 8800 SW 36th Street, Davie, FL 33328
- (954) 797-1041 pholste@davie.fl.gov

#### **Contract Type:**

- Residential collection services with automated, semi-automated and clam shell vehicles.
- Commercial collection with front-end loaders
- and roll-off vehicles.

#### Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Monthly Collection of Bulk and Recycling

#### **Duration:**

June 1, 2021- December 31, 2030 Plus three (3) five-year renewal options



24.728 Homes



Curbside Automated Solid Waste & Monthly Bulk Collection



Commercial - 600,000 cubic yards/year



Contract Value - \$20,827,911 Annually (primary provider)



# **EXPERIENCE AND PAST PERFORMANCE**

## **BAY COUNTY - Residential Collection**

**Subscription Collection** 

#### Contact:

Cassie Allen, Solid Waste Accounts Specialist

(805) 233-5064/callen@baycountyfl.gov

#### **Contract Type:**

- Residential collection with automated, semi-automated and clam shell type vehicles.
- Commercial collection with front-end loaders and roll-off type vehicles.

#### Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Every Other Week Collection of Residential Recycling Monthly Collection of Bulk



21,706 Homes



Curbside Automated Solid Waste



Contract Value - N/A

# **Coral Springs** - Residential, Multi-family and Commercial

**Exclusive Franchise** 

#### Contact:

John C. Norris, Public Works Director

- 9500 West Sample Rd. Coral Springs, FL 33065
- inorris@coralsprings.org

#### **Contract Type:**

- Residential collection services with automated, semi-automated
- Commercial collection with front-end loaders and roll-off vehicles.

#### Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Weekly Collection of Residential Recycling
- Weekly Collection of Bulk

#### **Duration:**

October 1, 2024 – September 30, 3031
 2 (Two) Five (5) Year Renewals



28,774 Homes



Curbside Automated Solid Waste, Recycling and Bulk Collection



Commercial - 564,840 cubic yards/year



Contract Value - \$20,989,000 Annually



# Section 5. Transition Plan



# **Transition History**

Coastal Waste & Recycling has transitioned into more new municipal contracts in Florida over the last four years than any of the other haulers participating in this RFP. Provided below you will find a list of those contracts including start date, residential unit count, number of employees hired and who the incumbent hauler was prior to Coastal starting service.

City	Award Start Date	Single Family Units	# of Employees	Transition From
Coral Springs	10/1/24	28,616	48	WASTE PRO
Cooper City	4/1/24	10,919	8	WW
Wilton Manors	10/1/23	3,507	6	W
Lantana	10/1/23	3.176	7	WASTE PRO
Pompano Beach	10/1/22	27,150	34	WW
N. Miami Beach	6/1/22	8,400	25	VVV
Davie	6/1/21	25,130	22	W
Fort Lauderdale	12/1/20	39,540	9	THE PART OF THE PA
El Portal	10/1/20	854	2	W
Unincorporated Broward Co	ounty 4/1/20	4,250	6	WASTE PRO

## **Implementation Plan**

#### Collaboration

A collaborative process amongst all stakeholders assures a smooth transition. Regular communication is essential, and Coastal recommends an initial strategy session with the County and regularly scheduled coordination meetings in advance of the operations start date, on a schedule agreed to by both parties.

#### **Intelligent Planning**

Utilizing the proposed transition plan included in this proposal as a starting point, the transition team will continually define and/or adjust subtasks as the team moves closer to the collection start date.

We have learned after many successful contract transitions that to be effective, an implementation plan must function in a manner that can easily adjust to events that may arise during the period leading up to the operation's start date. Therefore, the following timeline is flexible and will be fine-tuned based on the initial planning session and adjusted weekly as needed. Coastal's transition team will be in close communication with County staff to ensure that all challenges and changes are discussed with solutions developed and built into the plan on a go-forward basis. This plan will fluidly deepen and evolve over the course of the transition time period.

Immediately upon contract award, the key transition team members will meet with the County in a strategy session to review and outline all programs and specific requirements of the contract. The team will outline all program objectives, key contractual requirements, timelines, and important milestones, as well as to assign specific responsibilities related to all aspects of the transition. A more detailed Implementation Plan will be developed by both teams.

#### **Expert Execution of Tasks**

Coastal's team of managers will ensure each task/subtask is completed within the specified timeframe and to Franchise Agreement parameters and the satisfaction of the County. To facilitate project success, Coastal requires a high level of accountability and communication of project team members, including equipment vendors.

#### Coastal will ensure:

All team members have clear, unambiguous milestones and deliverables that tie directly to the finalized Franchise agreement.

The formal and informal interfaces between Coastal, its vendors and suppliers, the County, and all other stakeholders are well documented and communicated.

Before starting on any group of tasks, Coastal will obtain or issue any necessary authorization to proceed and document it.

This planning work will be closely coordinated by Coastal to ensure the efforts of all parties are integrated into a cohesive plan through the process of top-down project control, which will assure a successful transition. Coastal will provide the County with status reports of its progress on a regular basis throughout the entire implementation period.

# **Implementation Plan**

Coastal has developed an insightful, strategic and holistic service initiation approach that minimizes customer impact and provides an excellent foundation for the start of a new contract. Features of Coastal's plan will include the following elements.

"The transition from the previous service provider was seamless. The Coastal team was well prepared and did an excellent job."

- Andres Conde, Solid Waste Collections Administrator,
Broward Municipal Services District



#### **Displaced Workers**

Coastal will strive for an experienced local work force through the hiring of collection personnel who work for the current provider. These new employees will be on board for company orientation and additional paid professional driver development in the weeks leading up to the operations start date.

#### Routing

With the experience Coastal has built servicing over 400,000 single family homes, our approach to routing is a blend of route optimization through the use of appropriate technology and the safeguards inherent in the manual fine tuning of routes for safety.

Upon receiving the tax roll data, we first review the information to ensure it is accurate and consistently formatted, particularly the addresses. If discrepancies are found, we standardize the formatting. We then verify the geo-coding accuracy and map the data.

Historical data on service times and single-family disposal weights is incorporated into the process. Using specialized software, we define new service day boundaries and create individual routes. A route optimization tool is employed to verify that the routes are efficient and can be completed within the contract's service window. The optimization tool considers several factors to determine the most efficient service plan. This includes the type of service required, the style of truck needed for the account, service frequency, cart size, the type of material within the cart (or loose Yard waste), and the available disposal facilities for handling the waste. Once the routes and times are finalized, the data is input into a mapping tool for presentation to project stakeholders.

#### Account Data Confirmation

Coastal's approach to the development of its customer account database is comprehensive. We do not assume we will always receive account data in a timely manner so we have developed a multi-pronged approach to database build-out and testing to ensure the first invoice cycle is accurate.

#### **Outreach and Education Plan**

Coastal's implementation features a light-touch initial customer outreach plan. This plan is designed based on our experience that just the right amount of information at the right time eliminates unnecessary customer concerns and inquiry and allows Coastal the ability to focus on developing its supporting systems, training personnel, and procuring and deploying equipment in preparation for the operations start date.



Route Optimization Software provides detailed geo-fencing of each route.





# **Timeline Upon Award**

2 Weeks Post Award Date Scoping session with the County and introduce all team members and County representatives, outlining individual responsibilities for the transition.

4 Weeks
Post Award Date

Complete the Transition Plan Submission - Verify billing preferences for residential service.

6 Weeks
Post Award Date

Provide proof of vehicle procurement.

**8 Weeks**Prior to Start Date

Submit final route maps to the County for final approval.

7 Weeks
Prior to Start Date

Submit a copy of the notice on the website and outreach materials, including service guidelines and change of hauler information.

4 Weeks
Prior to Start Date

Hold a status meeting between the County and Coastal staff to finalize communications to the residents.

3 Weeks
Prior to Start Date

Confirm all vehicles are registered, licensed, equipped and ready for deployment. Provide the County with a final vehicle list including all necessary details as requested.

**3 Weeks**Prior to Start Date

Confirm to the County the distribution of information to customers, number of necessary employees hired/trained and ensure all collection personnel have confirmed the ability to complete collection routes.

2 Weeks
Prior to Start Date

Confirm delivery of all vehicles to the County.



# Section 6. References



February 10, 2025

Re: Letter of Reference

To Whom it May Concern:

On October 1<sup>st</sup>, 2024 the City of Coral Springs commenced a partnership with Coastal Waste and Recycling as our solid waste hauler through an exclusive franchise agreement. Prior to Coastal taking over, the city had been contracted with a different hauler for over 10 years, which required substantial planning for a smooth transition.

Immediately following the award of the contract, Coastal sprang into action to begin planning this huge transition. Not only were they responsible for swapping out dumpsters, solid waste carts and recycling carts for the entire city, but they were charged with being the bearer of bad news about significant price increases to commercial customers. Due to the changing climate in solid waste collection and disposal since the previous bids in 2013, there were significant price increases to commercial and multifamily customers. Coastal did an excellent job of engaging these customers early in the process to make them aware of the budgetary impacts.

They have worked great with city staff to resolve disputes with commercial customers and provide a smooth process for residents. Their staff has been professional, both in their actions and their presentation. They delivered an exceptional fleet of brand-new vehicles and ensured they had extra coverage early on to avoid missed pickups.

No transition of this size comes without hiccups, and Coastal is quick to react to any issues. No one likes change and that includes the residents of Coral Springs, however Coastal has proven to the residents that they will provide exceptional service. I highly recommend Coastal for a solid waste transition of this size and hope our experience continues to be just as good.

Sincerely

John C. Norris

Director of Public Works



# Environmental Services Department Russell S. Kelchem

Director of Environmental Services

City of Pompano Beach, Florida 1180 No. 5: Armon, Bldg B Pompano Beach Florida 33060 Phone 354 786 5518 | Emil R stell Kalatern Brought com

10 July 20223

To whom it may concern.

Re: Letter of reference for Countal Waste & Rucyclass for

As Director of Commencental Services and an includiffor the City of Pompana Leach, I withink this letter of occumentation and reference for Coastal Waste & Recycling.

The City of Poppenio Beach recently awarded a commer and entered into an exclusive franchise agreement with Coastal Waste & Recycling. The commet began on October 1, 2022. Coastal provides. residential solid waste collection pages a week, residential accycling once a week, and residential bulk ouce a week. In addition, they provide culterion to all multifamily and commercial proporties up to seven days a week

Constal accomplished a sempless from them the city's previous service provider, who had been servicing the city for nearly the past 48 years.

Coastal had all personal and equipment ready to air on day one. They exchanged over 450 mil off containers and compactors as well as over 1,50% commercial and multifamily containers. Thiring the transition process, and several months into the startup. Casastal scheduled weekly meetings with myself and my staff to review the process and discuss any issue, that may have arisen. The entire Coastal tenus made themselves available whenever the need areas from the C.C.(3), and Sr. VP to the District numbers. toute managers and customers service supervisor

Additionally, Coastal Waste & Recycling is already an active participant within the community. They collaborate with the city with awarding scholarships to spedents and help spapers lessel events.

While there are times that an issue arises, the Coastal team responds quickly and effectively.

In short, Constal has stood behind and delivered on every promise. Should you have any questions, please do not besitate to give me a call.

Russell S. Ketchem

Director of Environmental Services

#### **ADMINISTRATION DEPARTMENT**



8800 SW 36TH STREET • DAVIE, FLORIDA 33328 PHONE: 954.797.1034 • FAX: 954.797.2061 • WWW.DAVIE-FL.GOV

June 22, 2023

John Casagrande VP Business Development Coastal Waste and Recycling 2481 NW 2<sup>nd</sup> Avenue, Boca Raton, FL 33431

RE: Town of Davie's Successful Partnership with Coastal Waste & Recycling

To Whom It May Concerna

In June 2021, the Town of Davie (Town), a municipality of 107,000 residents and over 5,500 husinesses transitioned from a prior long-serving solid waste company to Coastal Waste & Recycling (Coastal) as our solid waste provider. The transition was intricate in that it included an overall change in services including waste collection service days, bulk pickup days, new residential solid waste containers, new service days for the business community, and new policies for the solid waste program. Nevertheless, Coastal was able to complete a successful transition and has continued to meet and exceed the Town's performance expectations.

A transition of this magnitude took a lot of time, planning, and most importantly, a partner organization that was invested in ensuring that the process was carried out scamlessly. In so doing, benchmarks and goals were set to ensure that the impact on the community was minimal. As such, several months prior to the transition. Coastal and Town personnel met on numerous occasions to discuss the new routes, bulk maps. Town service areas, garbage container swap-outs, adjusting the commercial/business containers, and most importantly, communication with the community.

For the past two years, the collective goals instituted have provided the framework for the successful partnership between the Town and Coastal. The designated contacts for the respective solid waste fields including residential, commercial, and billing have proven time and time again to be helpful in resolving customer issues. Another key element that we have seen really drive the community's positive interaction with Coastal is the consistency in addressing concerns promptly.

The designated Coastal route managers, drivers, and customer service teams have continually provided enhanced service and customer-facing experiences in the community which are vital when establishing positive connections with our community.

Coastal's proactive approach to providing exemplary services and addressing the solid waste needs in the community is evident in the way they carry out business day-to-day.

The Town is proud of our partnership with Coastal and looks forward to our continued relationship that benefits the residents and businesses of Davie.

Should you have any questions or need to dialogue further, do not hesitate to contact me at pholste@davic-fl.gos or 954-797-1041.

Sincerely.

Phillip R. Holste

Philler 11 Holsto

Assistant Town Administrator/CRA Director





July 7, 2023

RE: Letter of recommendation for Coastal Waste & Recycling of Florida, Inc.

#### To Whom It May Concern:

Coastal Waste and Recycling of Florida, Inc. (Coastal) provides curbside recycling service to the City of Fort Lauderdale under contract 12412-803 *Curbside Residential Recycling Services*. This contract has been in effect and in good standing since December 1, 2020.

Under contract 12412-803 Curbside Residential Recycling Services, Coastal provides once weekly curbside recycling service to more than 38,000 Fort Lauderdale properties. Included in their service are all cart shop related activities, including cart deliveries, repairs, exchanges and removals. Coastal has proven themselves to be an incredible service partner. Their missed pick-ups are extremely low-with less than 10 being recorded monthly. Additionally, they provide cart services typically within 48 hours of a request being made, exceeding their contractual obligation to provide services within 5 days.

Coastal transitioned services in December 2010 from an under-performing incumbent vendor. Not only were they successful in cleaning up what was incomplete behind this vendor, but they also successfully resouted the City from a 6-day per week schedule to 5-days per week. The local management team was instrumental in this successful transition, reaching out to stall daily to make sure any issues were addressed immediately before they became larger problems.

Coastal has been a valued partner during normal operations as well as in times of emergency such as tropical storms, humicanes and recent flooding eyents. They have extended their commitment by participating in community events, like the annual Big Toy and Truck Show, where they distributed children's "recycle driver" shirts and provided other giveaways to children as a means to reinforce the importance of recycling and truck safety.

From transparent communications, to going the extra mile in delivering carts that have been swept away during storm events, Coastal simply rules up their sleeves and gets to work. There are no excises. Their nin do extraordinary asks. They simply get the job done.

Should you have any questions, please contact me at indovice fortlauderdale goy or (954) 828-5111.

Sincerely,

Melissa Poyle

Division Manager- City of Fort Lauderdalo



#### To Whom it May Concern:

I am happy to write this letter of recommendation for Coastal Waste and Recycling Services on behalf of Meadow Pointe IV CDD. Meadow Pointe IV includes approximately 950 homes in nine neighborhoods. We have used Coastal as our waste and recycling contractor for the past year. We've found them to be reliable, consistent, affordable and extremely responsive to our communications. Accommodations were made by Coastal over many weeks when street paving and tree replacement projects in our neighborhoods were complicating their regular pickup services. Daphne Luck, JR and the team do an outstanding job. It is a pleasure to work with them.

Clubhouse Manager

Lori Stanger

CDD and Amenities



July 29, 2024

Meadow Pointe II has been a customer of Coastal Waste & Recycling since October 2023. They have been extremely professional and courteous. They take in needs of the residents and are very responsive to any questions or concerns. The drivers have been very open minded to the residents during the transition to the processes of Coastal. I would highly recommend Coastal Waste & Recycling to any community.

Justin Wright Operations Manager To whom it may concern:

My name is Justin and I am the clubhouse manager from Meadow Pointe III CDD (Community District Development) in Wesley Chapel, Florida.

We entered in a contract with Coastal Waste & Recycling in October of 2023. Since the switchover we have been very pleased with how we have been treated and the communication we have received. Any small hiccups that we had with pickups, which is normal and expected in the industry, were handled fast and with professionalism.

Our residents were hesitant to switch due to just being scared of change but once they saw how they operated, it seems that the vast majority of our residents are also very happy with the service as well. I would comfortably recommend them to any community who is interested.

Any further questions or concerns, feel free to call me at 813-383-6676.

Justin Lawrence





# Section 7. Additional Services



Coastal will provide the following additional services to the residents of Hernando County.

#### **Bulk Collection**

Coastal will offer six (6) bulk collection services per residential unit per year, which represents two (2) additional services over the requirement of the contract. Additionally, we will increase the number of items per service to ten (10), allowing for three (3) additional items than required by the contract.

This additional service will be performed at no additional cost to the resident or County.

#### Yard Waste Collection

Coastal will increase the number of containers, bundles and/or bags allowed by contract to be placed at the curb from twelve (12) to fifteen (15) items.

The additional items will be collected and included in the scheduled once a week yard waste service at no additional cost to the resident or the County.





# Section 8. Added Value

#### Intergenerational Recycling Education

Education is the key to sustainability. It is the generator of the materials that makes the initial decision on how to dispose of their waste. We believe that effective communication and ongoing intergenerational educational programs are what truly make a difference. We have the ability to do this through community organizations, County sustainability efforts, community events, and effective communication. We look forward to working with the County to establish the programs that best fit the needs of its demographics.

Another one of our key initiatives is the commitment to providing additional public benefits to our customers. We will do this through our regular donation of recycling dumpsters to ensure that County events have the necessary resources to effectively recycle debris during events.

In alignment with our unwavering commitment to the environment, Coastal Waste & Recycling has established an annual donation of two dumpsters to the County. This support extends to various municipal needs, reinforcing our dedication to the community. Moreover, we offer complimentary pickup services at local beaches and parks, actively participating in maintaining clean and sustainable public spaces that benefit all residents and visitors.

Our commitment to environmental responsibility goes beyond mere waste disposal. Coastal Waste & Recycling is determined to be an essential part of the solution, actively contributing to the preservation of the natural beauty of Hernando County. Through collaborative efforts with the County, we are dedicated to being a part of assisting the County meet their sustainability goals, enriching the lives of residents and visitors alike.



We are passionate about sponsoring community events that support sustainability, helping to educate citizens on the part they can play for a better Hernando County. We will work closely with County staff to better understand where the greatest needs are in the County and create a collaborative plan, working together with the County to provide support.

#### Scholarship Support



Students - Coastal Waste

Supporting education and the youth in the community is a focus at Coastal. We will commit \$15,000 dollars annually, to each of the six (6) **commision districts to be used as** scholarship dollars **to be awarded in the districts at the discretion of the district leadership.**This will be a total of \$90,000 annually. The guidelines and parameters of the scholarship criteria will be determined by leadership and the local school district.

68



We recognize that every community is unique and brings a wide variety of objectives and goals surrounding waste diversion. As a company that owns and operates several recycling facilities, waste diversion is at the core of what we do. Our commitment to waste diversion goes beyond just our initiatives; it extends to collaborating with the communities we serve to develop effective programs that best fit the needs of the individual community.

Our goal is to increase waste diversion throughout our customer base. We do that by extending our recycling services to all our valued clients and actively encouraging and facilitating their engagement in recycling practices. Our goal is to partner with the County in developing custom programs ensuring they are effective and produce results in the County.

#### **Waste Composition Study**

We propose to sponsor a waste composition study for the County. We will provide the study within the first six months of the contract to establish a baseline. We will dedicate resources to evaluating the results and collaborate with the County in developing goals for waste diversion that best fit the actual waste generation and composition in the County.

This composition study will provide valuable information on waste mix and accurate information on materials by generator by geographic location in the County. It will allow the ability to craft a recycling collection plan that will alleviate stress on the County. We understand the scope of marketing and customer engagement that is necessary to educate on this important topic.



# Section 9. Hernando County Work

# BOARD OF COUNTY COMMISSIONERS HERNANDO COUNTY, FLORIDA

## **COMMERCIAL SOLID WASTE COLLECTORS FRANCHISE**

ISSUED TO	Coastal Waste & Recycling of Central Florida LLC
	12021 Hicks Rd.
	Hudson, Florida 34669

DISTRICT HERNANDO COUNTY

EXPIRATION DATE DECEMBER 31, 2024

FEE PAID \$2,000.00

BECOMES A RECEIPT ONLY WHEN VALIDATED BY SIMPON

### **Hernando County Customers**

Site Name	Site Address	City	State	Zip
ACHIEVE MARINER	7126 MARINER BLVD	SPRING HILL	FL	34609
PACE CENTER FOR GIRLS	10386 CHALMER ST	SPRING HILL	FL	34608
PACE CENTER FOR GIRLS	10386 CHALMER ST	SPRING HILL	FL	34608
DAVIDS BRIDAL 0335	1333 WENDY CT	SPRING HILL	FL	34607
QUALITY PARKING LOT MAINTENCE INC	18302 ROGERLAND	SPRING HILL	FL	34610
ADAM L. WOOD	16625 HELEN K DR	SPRING HILL	FL	34610
ALAN DOTY	12202 VANCE DR	SPRING HILL	FL	34610
ALBERT GORNEY	18535 AKINS DR	SPRING HILL	FL	34610
ALIAS ROSADO	<b>18817 GREENSBORO ST</b>	SPRING HILL	FL	34610
ANN M. LEE	17936 BOSLEY DR	SPRING HILL	FL	34610
ANNE HELMER	15031 GLENROCK RD	SPRING HILL	FL	34610
ANNE T. BEAUDRY	16441 JETSON DR	SPRING HILL	FL	34610
ANNETTE NOACK	17425 VALENCIA DR	SPRING HILL	FL	34610
ANTHONY SULINSKI	15035 LANCER RD	SPRING HILL	FL	34610
ARTHUR VEGA	16748 LEMANS DR	SPRING HILL	FL	34610
ASHLEY EDWARDS	17825 GOOD HOPE LN	SPRING HILL	FL	34610
BRANDI PAULUS	17704 GALVESTON ST	SPRING HILL	FL	34610
BRENDAN J. MURPHY	18037 RIGSBY RD	SPRING HILL	FL	34610
BRIAN IVEY	16606 DALBERG DR	SPRING HILL	FL	34610
BRIAN LAPLUME	14901 FRISKY LN	SPRING HILL	FL	34610
BRITTANY ROXBERRY	15352 LITTLE RANCH RD	SPRING HILL	FL	34610
CARLA D. BARBER	17721 GALVESTON ST	SPRING HILL	FL	34610
CARMEN RODRIGUEZ	16805 PLATINUM DR	SPRING HILL	FL	34610
CASEY BAKER	16127 ALLIANCE LN	SPRING HILL	FL	34610
CASSANDRA LANZETTA	18607 GALVESTON ST	SPRING HILL	FL	34610
CHANDLER BUILDERS	14441 DABNEY CT	SPRING HILL	FL	34610
CHARLES A. NORTH	15901 OLNEY LN	SPRING HILL	FL	34610
CHAR'S CERAMIC SHOP	15011 PEACE BLVD	SPRING HILL	FL	34610
CHRIS CANTY	16528 SHADY HILLS RD	SPRING HILL	FL	34610
CHRIS ELROD	16551 DALBERG DR	SPRING HILL	FL	34610
CHRIS J. BINDER	16122 HELEN K DR	SPRING HILL	FL	34610
CHRIS J. BINDER	16738 BOSLEY DR	SPRING HILL	FL	34610
CHRISTINE A HARPER	14838 GLENROCK RD	SPRING HILL	FL	34610
CLAIRE COCHRAN	17302 AKINS DR	SPRING HILL	FL	34610
CLAIRE DAVENPORT	17702 MEDLEY AVE	SPRING HILL	FL	34610
CLAIRE VALENTINE	16331 CRELA DR	SPRING HILL	FL	34610
CLAUDIE J. DAVIS	18375 NELSON RD	SPRING HILL	FL	34610
COREY J. ELKO	13632 TREATY RD	SPRING HILL	FL	34610
CRISTINA RAMOS	17734 LAURA LEE DR	SPRING HILL	FL	34610
CRYSTAL CHILDRESS	18023 NICKS DR	SPRING HILL	FL	34610
DANIELLE BENZ	16407 MONTEVERDE DE		FL	34610
DANIELLE GONCE	16651 PLATINUM DR	SPRING HILL	FL	34610
DANNY MC CRAY		SPRING HILL	FL	34610
DAVID CHAYA	18814 COATS ST	SPRING HILL	FL	34610
DAVID RUTH		SPRING HILL	FL	34610
HEIDI TOOKER	15719 HELEN K DR	SPRING HILL	FL	34610

DAVID W. WALKER	16441	ALBRIGHT RD	SPRING	HILL	FL	34610
DAYLON TOOLE	14105	LITTLE RANCH RD	SPRING	HILL	FL	34610
DENISE SEMCHENKO	18001	MEDLEY AVE	SPRING	HILL	FL	34610
DENNIS LOGERING	17548	MAGGIE CT	<b>SPRING</b>	HILL	FL	34610
DIANE COTTAM	16234	MEMORY LN	<b>SPRING</b>	HILL	FL	34610
DONNIE WILLIAMS	17811	GOOD HOPE LN	<b>SPRING</b>	HILL	FL	34610
DOREEN F. KADEN	14015	LITTLE RANCH RD	<b>SPRING</b>	HILL	FL	34610
EDWARD BRATTEN	16715	JETSON DR	SPRING	HILL	FL	34610
TOPICS RV RESORT	13063	<b>COUNTY LINE RD</b>	<b>SPRING</b>	HILL	FL	34609
ERIC A. PARKER	17815	MEDLEY AVE	SPRING	HILL	FL	34610
ERNEST MABRY	16950	ELDRIDGE AVE	<b>SPRING</b>	HILL	FL	34610
FRAN K. BRYANT	17913	DRAYTON ST	<b>SPRING</b>	HILL	FL	34610
FRANCES EVANS	17715	GOOD HOPE LN	<b>SPRING</b>	HILL	FL	34610
FRANK BALOGH	15951	SHADY HILLS RD	<b>SPRING</b>	HILL	FL	34610
FRANK L. BRANDON	17862	CORPUS CHRISTI	SPRING	HILL	FL	34610
FRED HERSH	17236	DALBERG DR	SPRING	HILL	FL	34610
FREDDY & RAQUEL BAEZ	17711	BOSLEY DR	<b>SPRING</b>	HILL	FL	34610
GEORGETTE LISI	16550	LAURA LEE DR	SPRING	HILL	FL	34610
GREG DIAZ	16224	JETSON DR	<b>SPRING</b>	HILL	FL	34610
HEATHER ALLEN	18155	NICKS DR	SPRING	HILL	FL	34610
HEATHER MYRICK	13619	TREATY RD	SPRING	HILL	FL	34610
IVIS A. DIAZ-ALONZO	16401	JETSON DR	SPRING	HILL	FL	34610
JAMES RAMSEY	17512	VALENCIA DR	SPRING	HILL	FL	34610
SHERE MASON	16248	CRELA DR	SPRING	HILL	FL	34610
JARED KIMBALL	17018	DALBERG DR	SPRING	HILL	FL	34610
JASON BIASOTTI	15715	LARRY RD	SPRING	HILL	FL	34610
JENNIFER S. LINN	16318	HELEN K DR	SPRING	HILL	FL	34610
JESSY CABRERA	14951	LITTLE RANCH RD	SPRING	HILL	FL	34610
JIM A. MOORE	14506	TODD TRAIL	SPRING	HILL	FL	34610
JODY A. THURMOND	18644	FURMAN DR	SPRING	HILL	FL	34610
LORNA SINATRA	13304	PEACE BLVD	SPRING	HILL	FL	34610
JOE BREHENY	17847	CARTHAGE AVE	SPRING	HILL	FL	34610
JOE NICOLINI	17814	ROCKLEDGE AVE	SPRING	HILL	FL	34610
JOHN NELSON		VAN CT	SPRING		FL	34610
JOHN REDMOND	17528	BATHURST AVE	SPRING		FL	34610
JOHN V. DAVIS		AKINS DR	SPRING		FL	34610
JEAN MARIE WANSER		DILBECK DR	SPRING		FL	34610
JOSEFINA BACA		CHORVAT AVE	SPRING		FL	34610
JOSEPH LIDDICK		HELEN K DR	SPRING		FL	34610
JOSEPH MUMMA		LAURA LEE DR	SPRING		FL	34610
JOSH ABBOTT		AKINS DR	SPRING		FL	34610
JOYCE CARPENTER		GALVESTON ST	SPRING		FL	34610
JULIE BOLIN		COOK LN	SPRING		FL	34610
JUSTIN JURY		NELSON RD	SPRING		FL	34610
JUSTIN KEIPPER		MONTEVERDE DE			FL	34610
JUSTIN SOUTHERN		SHIRLA RAE DR	SPRING		FL	34610
KATELYN JACOBS		CALDWELL LN	SPRING		FL	34610
KATELIN JACOBS	17,520	CHED WILL LIN	JI MING	THEE		24010

KATHLEEN CHRISTNER	14330 DABNEY CT	SPRING HILL	FL	34610
KATRINA PRYJMAK	17450 NELSON RD	SPRING HILL	FL	34610
KIM R. KELLER	13714 TREATY RD	SPRING HILL	FL	34610
KIMBERLEE HADSELL	14605 BOLAND AVE	SPRING HILL	FL	34610
KRISOL TURKE	15129 LITTLE RANCH RE	SPRING HILL	FL	34610
L. CLIFF FRIEND	14506 SPELLMAN CT	SPRING HILL	FL	34610
LARRY T. CAMPBELL	18508 HAVENWOODS R	SPRING HILL	FL	34610
LEEANN M. SMITH	16846 DALBERG DR	SPRING HILL	FL	34610
LINDA EICHNER	14600 TODD TRAIL	SPRING HILL	FL	34610
LOUIE'S MARINE ELECTRIC	18530 HOLDEN DR	SPRING HILL	FL	34610
LUTZ VON MAGNUS	18706 GREENSBORO ST	SPRING HILL	FL	34610
MAITE ESTRADA	17244 CEMETERY RD	SPRING HILL	FL	34610
MARK & JENNIFER ZWEERES	16216 MEMORY LN	SPRING HILL	FL	34610
MARK MILER	18846 BOWMAN RD	SPRING HILL	FL	34610
MARLO L. JOHNSON	15914 OLNEY LN	SPRING HILL	FL	34610
MARTHA OVERSTREET	17948 NORMANDEAU S	SPRING HILL	FL	34610
MARY TOMECSEK	17008 NELSON RD	SPRING HILL	FL	34610
MICHAEL DRISCOLL	17029 ROCKLEDGE AVE	SPRING HILL	FL	34610
MICHAEL GONZALEZ	16508 DALBERG DR	SPRING HILL	FL	34610
MICHELE EASTMAN	16327 ALLIANCE LN	SPRING HILL	FL	34610
MICHELLE MADDOX	16855 PLATINUM DR	SPRING HILL	FL	34610
NANCY E. BURNS	16315 MONTEVERDE DE	SPRING HILL	FL	34610
NANCY M. DAY	16548 DALBERG DR	SPRING HILL	FL	34610
NANCY M. MARTIN	14341 PEACE BLVD	SPRING HILL	FL	34610
ORION PORPERTIES, INC.	16238 COASTAL PLAIN D	SPRING HILL	FL	34610
OTE GROUP LLC	16125 COASTAL PLAIN D	SPRING HILL	FL	34610
PROVISION RENOVATIONS	15424 LARRY RD	SPRING HILL	FL	34610
RACHEL QUINN	14327 HUDSON AVE	SPRING HILL	FL	34610
RAY MULLER	16835 JETSON DR	SPRING HILL	FL	34610
REBBECA D. PATTERSON	16410 MEMORY LN	SPRING HILL	FL	34610
REGINALD BEAN	17349 SHIRLA RAE DR	SPRING HILL	FL	34610
RICHARD ANGWIN	14633 FRISKY LN	SPRING HILL	FL	34610
RICHARD AYERS	16946 HELEN K DR	SPRING HILL	FL	34610
RICHARD E. FLEMING	17647 HADDOCK DR	SPRING HILL	FL	34610
RICHARD LEGAL	17525 MAGGIE CT	SPRING HILL	FL	34610
RICHARD MCCURLEY JR	15811 OLNEY LN	SPRING HILL	FL	34610
ANTONIETTA RENNA	15130 HAYS RD	SPRING HILL	FL	34610
RITA LUNDBERG	15529 HAYS RD	SPRING HILL	FL	34610
ROBERT DARR PALMER	16344 PLATINUM DR	SPRING HILL	FL	34610
ROBERT G. EICHHORN	12331 KENT GROVE DR	SPRING HILL	FL	34610
ROBERTO C. PEREZ	15000 HAYS RD	SPRING HILL	FL	34610
RONALD R. COX	17912 GALVESTON ST	SPRING HILL	FL	34610
ROSE CARLISLE	17735 GOOD HOPE LN	SPRING HILL	FL	34610
ROSE WELCH	16122 PLATINUM DR	SPRING HILL	FL	34610
ROSIE LEE ERCOLANO	16040 PLATINUM DR	SPRING HILL	FL	34610
ROXANNE S. O'CONNOR	18005 AKINS DR	SPRING HILL	FL	34610

RYAN TOKOS	14830 BOLAND AVE	SPRING HILL	FL	34610
SAL PARRINO	17620 NELSON RD	SPRING HILL	FL	34610
SAMANTHA E. MARTIN	18222 OXENHAM AVE	SPRING HILL	FL	34610
SANDRA E. BAILEY	15714 PEACE BLVD	SPRING HILL	FL	34610
SANDRA PERRY	18744 BOWMAN RD	SPRING HILL	FL	34610
SARAH STINNETT	17720 GREENSBORO ST	SPRING HILL	FL	34610
SHARON TURNER	17136 PASCO ACRES DR	SPRING HILL	FL	34610
SHAWN M. TATE	18702 GALVESTON ST	SPRING HILL	FL	34610
SKY P.E. MATHOS	15634 LITTLE RANCH RD	SPRING HILL	FL	34610
SKYLAR SOSNOWSKI	16809 LAURA LEE DR	SPRING HILL	FL	34610
STEPHANIE REITANO	18405 NORMANDEAU S		FL	34953
STEPHANIE RUGER	18133 RIGSBY RD	SPRING HILL	FL	34610
STEVE M. MITCHELL	16763 DALBERG DR	SPRING HILL	FL	34610
SUSAN YOUAKIM	17850 NELSON RD	SPRING HILL	FL	34610
TABATHA CHAMBERS	18219 GALVESTON ST	SPRING HILL	FL	34610
TAMMY HEINTZELMAN	16625 JAYARE RD	SPRING HILL	FL	34610
		SPRING HILL	FL	34610
TERRY IANOSKI	16545 PLATINUM DR 17248 VALENCIA DR			
TERRY JANOSKI	2721077122112117211	SPRING HILL	FL	34610
TERRY SHEA	16526 DALBERG DR	SPRING HILL	FL	34610
THERESA G. SMITH	15250 DILBECK DR	SPRING HILL	FL	34610
THOMAS S. CARMAN	16547 LAWLESS RD	SPRING HILL	FL	34610
TOM RITZ	14636 DILBECK DR	SPRING HILL	FL	34610
TONY GONZALEZ	16677 ALBRIGHT RD	SPRING HILL	FL	34610
TRAVIS KILGO	18835 GALVESTON ST	SPRING HILL	FL	34610
TRAVIS LAMBERTON	14441 LITTLE RANCH RD		FL	34610
VALERIE TURCHIN	18030 SCOOTER CT	SPRING HILL	FL	34610
VERONICA SIMONETTO	16319 HELEN K DR	SPRING HILL	FL	34610
WALTER MARKEY	15204 HAYS RD	SPRING HILL	FL.	34610
WALTER MATAMOROS	16801 DELFT PL	SPRING HILL	FL	34610
WANDA GORDY	17549 LAURA LEE DR	SPRING HILL	FL	34610
WENDY SZAFRAN	14331 LITTLE RANCH RD	SPRING HILL	FL	34610
WEST COAST MUDDERS & CONCRET	18609 SHADY HILLS RD	SPRING HILL	FL	34610
WILLIAM LORENTSEN	16731 LAURA LEE DR	SPRING HILL	FL	34610
WOODROW & FREDA JAMES	17310 VALENCIA DR	SPRING HILL	FL	34610
YULISSA AGUILAR	18216 PORSCHE PL	SPRING HILL	FL	34610
ZACH LIPSCOMB	16941 JETSON DR	SPRING HILL	FL	34610
INA MARADIAGA	17437 CALDWELL LN	SPRING HILL	FL	34610
JAMES A. HANKS	14744 DILBECK DR	SPRING HILL	FL	34610
RYAN D. CROSBY	14245 DABNEY CT	SPRING HILL	FL	34610
JLL ATT - 96	1395 DELTONA BLVD	SPRING HILL	FL	34606
NIKI NAYLOR	13731 TREATY RD	SPRING HILL	FL	34610
KRYSTAL EVERETT	18346 HAVENWOODS R		FL	34610
MANUEL FRIAS	21505 FONTAINE AVE	SPRING HILL	FL	34610
	14745 FRISKY LANE	SPRING HILL	FL	34610
MARTHA FERNANDEZ		SPRING HILL		34610
CHUCK GOOD	17240 BOSLEY DR		FL	
JOSHUA DERRINGER	15630 DAYBREEZE DR	SPRING HILL	FL	34610
BUFFIE JENKINS	14905 TODD TRAIL	SPRING HILL	FL	34610

JACK BABCOCK	15101 GLENROCK RD	SPRING HILL	FL	34610
MONTY HOFF LCD	15241 GLENROCK ROAD	SPRING HILL	FL	34610
JULISSA CATALAN	17912 GOOD HOPE LAN	SPRING HILL	FL	34610
JESSICA BRIGHTMAN	17351 MAGGIE CT	SPRING HILL	FL	34610
LAURIE BECKER	14715 BATTENWOOD D	SPRING HILL	FL	34610
GARY BRUSH	17508 MEDLEY AVE	SPRING HILL	FL	34610
FRED DONATELLI	17509 BOSLEY DRIVE	SPRING HILL	FL	34610
PUBLIX AT HERNANDO WEST PLAZA STR	1400 PINEHURST DRIVE	SPRING HILL	FL	34606
GABRIEL MALESTEIN	16933 BOSLEY DR	SPRING HILL	FL	34610
JOHNATHAN WOMAK	17931 ORANGE DRIVE	SPRING HILL	FL	34610
MARTIN ROSA	18317 CAUFIELD ROAD	SPRING HILL	FL	34610
MARINERS CROSSING	4185 MARINER BLVD	SPRING HILL	FL	34609
MARINERS CROSSING	4185 MARINER BLVD	SPRING HILL	FL	34609
MARINERS CROSSING	4185 MARINER BLVD	SPRING HILL	FL	34609
MARINERS CROSSING	4185 MARINER BLVD	SPRING HILL	FL	34609
MARINERS CROSSING	4185 MARINER BLVD	SPRING HILL	FL	34609
MARINERS CROSSING	4185 MARINER BLVD	SPRING HILL	FL	34609
MARINERS CROSSING	4185 MARINER BLVD	SPRING HILL	FL	34609
SPRING HILL PROFESSIONAL CONDO	224 & 260 MARINER BL\	SPRING HILL	FL	34609
SPRING HILL PROFESSIONAL CONDO	224 & 260 MARINER BLV	SPRING HILL	FL	34609
JP MORGAN CHASE 159785	4279 MARINER BLVD	SPRING HILL	FL	34609
LILLY NELSON	17050 VALENCIA DRIVE	SPRING HILL	FL	34610
ALICIA KIRK	17625 GALVESTON STRE	SPRING HILL	FL	34610
NICOLE LACHANCE	14133 LITTLE LAKE ROAL	SPRING HILL	FL	34610
MARK AYALA	17736 MEDLEY AVENUE	SPRING HILL	FL	34610
BILL'S EUROPEAN AUTO WORKS	10479 COUNTY LINE RO	SPRING HILL	FL	34609
SELF STORAGE	20030 CORTEZ BLVD	BROOKSVILLE	FL	34601
CHRISTY TAYLOR	13043 SMALL LANE	SPRING HILL	FL	34610
SERENGETI COMMUNITY - LOT 32	15054 SERENGETI BLVD	SPRING HILL	FL	34610
SERENGETI COMMUNITY - LOT 45	12500 WILDEBEEST WAY	SPRING HILL	FL	34610
SERENGETI COMMUNITY - LOT 70	12929 MARIBOU DR	SPRING HILL	FL	34610
SERENGETI COMMUNITY - LOT 84	15534 SERENGETI BLVD		FL	34610
SERENGETI COMMUNITY - LOT 86	15602 SERENGETI BLVD	SPRING HILL	FL	34610
SERENGETI COMMUNITY - LOT 94	15726 SERENGETI BLVD	SPRING HILL	FL	34610
SERENGETI COMMUNITY - LOT 85	15546 SERENGETI BLVD		FL	34610
SERENGETI COMMUNITY - LOT 87	15614 SERENGETI BLVD	SPRING HILL	FL	34610
SERENGETI COMMUNITY - LOT 31	15042 SERENGETI BLVD		FL	34610
SERENGETI COMMUNITY - LOT 40	12553 WILDEBEEST WAY	SPRING HILL	FL	34610
STEPHEN NOGA	14837 BATTENWOOD D	SPRING HILL	FL	34610
ROCKY NAND		SPRING HILL	FL	34610
DAWN HARRIS		SPRING HILL	FL	34610
DAVID DERRINGER		SPRING HILL	FL	34610
WILLIAM STEWART		SPRING HILL	FL	34610
CHARLES MUELLER III		SPRING HILL	FL	34610
J CROMPTON ELECTRIC - SPRINGHILL, FL		SPRING HILL	FL	34610
CYNTHIA PHILLIPS		SPRING HILL	FL	34610
TANNER PICERNO	15701 PEACE BOULEVAF	SPRING HILL	FL	34610

DEBRA NEVILLE	15833 LANCER ROAD SPRING HILL FL 34610
AARON SWARTHOUT	14941 LOMA AVENUE SPRING HILL FL 3461
ANNIE GUERRA	14057 LITTLE LAKE ROAI SPRING HILL FL 3461
JAMES PARIS	14114 SLOAN COURT SPRING HILL FL 34610
KEN NEILAND	18135 MCMULLEN ROAI SPRING HILL FL 3461
DOROTHY SPIVEY	18010 NORMANDEAU S'SPRING HILL FL 3461
CAROLYN BLISS	17852 NORMANDEAU S' SPRING HILL FL 34610
ZACHARY PIERCE	14741 GLENROCK ROAD SPRING HILL FL 3461
RACHEL MEREDITH	17650 AKINS DRIVE SPRING HILL FL 3461