#### HERNANDO COUNTY BUILDING DIVISION



789 PROVIDENCE BOULEVARD 

BROOKSVILLE, FLORIDA 34601 

www.HernandoCounty.us

PHONE 352,754,4050 

FAX PERMITTING 352,754,4416 

FAX CONTRACTOR LICENSING 352,754,4159

August 13, 2025

To: Carla Rossiter-Smith

Subject: Justification for Continued Use of VIP – Video Inspection Program by SJUR Solutions

We write to highlight the compelling reasons for the continued use of VIP (Video Inspection Program), developed and supported by SJUR Solutions, Inc., as our preferred platform for remote video inspections.

### 1. State Vetted and Approved

 VIP has been thoroughly reviewed and approved by the Building Code Administrators and Inspectors Board (BCAIB), providing a solid regulatory foundation. Initial vetting occurred in June 2017, with full adoption across all inspection types confirmed in February 2019. <u>VIP</u>

## 2. Instant, On-Demand Service

- VIP supports instantaneous, on-demand inspections via live video. Homeowners and contractors simply submit a request—no pre-scheduling—and a Florida-licensed inspector connects within minutes to conduct the inspection. <u>VIP</u>
- Throughout the process, the inspector and contractor remain fully connected, ensuring clarity and responsiveness. <u>VIP</u>

## 3. Widely Accessible Across Jurisdictions

 VIP is already active in multiple Florida jurisdictions, including Palm Beach and Hernando Counties. Additional jurisdictions are able to adopt VIP by contacting SJUR Solutions at (888) 820-1180 or support@sjursolutions.com. <u>VIP</u>

# 4. Lower Cost than Competitors

• The VIP platform delivers same-day video inspections at rates significantly lower than competing services, offering cost-effective options for both homeowners and contractors—without compromising on quality or reliability.

## **5. Seamless Integration with BLDSYS**

Users already have access to our existing inspection software (BLDSYS). VIP integrates
effectively with BLDSYS, reducing training overhead, minimizing workflow disruption,
and preserving continuity.

### 6. User-Friendly Tools & Support Features

- VIP offers value-added functionality such as:
  - A Network Tester App to verify that job-site internet speeds are sufficient for reliable video. VIP
  - A Contractor Portal, accessible via the VIP app (vipiciwebprod.azurewebsites.net), allows contractors to create jobs, track documentation, and manage inspection workflows seamlessly. <u>VIP</u>
  - The ability to add designees to accounts, empowering team members to request inspections under controlled access. <u>VIP</u>
  - o Optional Bluetooth label printing via the **PuQu Portable Label Printer**, to facilitate on-site tagging and documentation. VIP

#### Conclusion & Recommendation

Given its regulatory approval, cost-efficiency, real-time capabilities, integration with BLDSYS, and user-friendly tools, **VIP by SJUR Solutions** stands out as the superior solution for video inspections in Florida.

We strongly recommend **continuation of VIP usage** across all applicable projects. Its benefits support operational efficiency, customer satisfaction, and regulatory compliance.

#### **Contact for Further Information**

- SJUR Solutions, Inc.
- Headquarters: New Port Richey, FL
- Support: (888) 820-1180 | support@sjursolutions.com VIPSignalHire

Should you require demonstrations, pilot tests, or further documentation, SJUR Solutions is readily available to assist.

Thank you for considering this justification. We believe VIP's continued use represents a smart, practical investment for all stakeholders.

Sincerely,

Dennis J. OKeefe Building Official Hernando County Development Services DOkeefe@HernandoCounty.us

#### **Summary of Key Strengths:**

- Regulatory Approval by BCAIB
- Instant, Live Video Inspections
- Cost Advantage over competitors
- FL-Licensed Inspectors on demand
- Existing BLDSYS Integration
- Robust Feature Set: Network testing, contractor portal, designees, label printing

Let me know if you'd like adjustments for specific audiences—like homeowners, —or need this customized by jurisdiction or inspection type.

