



HERNANDO COUNTY BUILDING DIVISION

PERMITTING ♦ CONTRACTOR LICENSING

789 PROVIDENCE BOULEVARD ♦ BROOKSVILLE, FLORIDA 34601 ♦ www.HernandoCounty.us

PHONE 352.754.4050 ♦ FAX PERMITTING 352.754.4416 ♦ FAX CONTRACTOR LICENSING 352.754.4159

August 13, 2025

To: Carla Rossiter-Smith

A handwritten signature in blue ink, appearing to be "CRS", is written over the recipient's name.

Subject: Justification for Continued Use of VIP – Video Inspection Program by SJUR Solutions

We write to highlight the compelling reasons for the continued use of **VIP (Video Inspection Program)**, developed and supported by **SJUR Solutions, Inc.**, as our preferred platform for remote video inspections.

1. State Vetted and Approved

- VIP has been thoroughly reviewed and approved by the **Building Code Administrators and Inspectors Board (BCAIB)**, providing a solid regulatory foundation. Initial vetting occurred in June 2017, with full adoption across all inspection types confirmed in February 2019. [VIP](#)

2. Instant, On-Demand Service

- VIP supports instantaneous, on-demand inspections via live video. Homeowners and contractors simply submit a request—no pre-scheduling—and a Florida-licensed inspector connects within minutes to conduct the inspection. [VIP](#)
- Throughout the process, the inspector and contractor remain fully connected, ensuring clarity and responsiveness. [VIP](#)

3. Widely Accessible Across Jurisdictions

- VIP is already active in multiple Florida jurisdictions, including Palm Beach and Hernando Counties. Additional jurisdictions are able to adopt VIP by contacting SJUR Solutions at (888) 820-1180 or support@sjursolutions.com. [VIP](#)

4. Lower Cost than Competitors

- The VIP platform delivers same-day video inspections at rates significantly lower than competing services, offering cost-effective options for both homeowners and contractors—without compromising on quality or reliability.

5. Seamless Integration with BLDSYS

- Users already have access to our existing inspection software (**BLDSYS**). VIP integrates effectively with BLDSYS, reducing training overhead, minimizing workflow disruption, and preserving continuity.

6. User-Friendly Tools & Support Features

- VIP offers value-added functionality such as:
 - A **Network Tester App** to verify that job-site internet speeds are sufficient for reliable video. [VIP](#)
 - A **Contractor Portal**, accessible via the VIP app (vipiciwebprod.azurewebsites.net), allows contractors to create jobs, track documentation, and manage inspection workflows seamlessly. [VIP](#)
 - The ability to add designees to accounts, empowering team members to request inspections under controlled access. [VIP](#)
 - Optional Bluetooth label printing via the **PuQu Portable Label Printer**, to facilitate on-site tagging and documentation. [VIP](#)

Conclusion & Recommendation

Given its regulatory approval, cost-efficiency, real-time capabilities, integration with BLDSYS, and user-friendly tools, **VIP by SJUR Solutions** stands out as the superior solution for video inspections in Florida.

We strongly recommend **continuation of VIP usage** across all applicable projects. Its benefits support operational efficiency, customer satisfaction, and regulatory compliance.

Contact for Further Information

- **SJUR Solutions, Inc.**
- Headquarters: New Port Richey, FL
- Support: (888) 820-1180 | support@sjursolutions.com [VIPSignalHire](#)

Should you require demonstrations, pilot tests, or further documentation, SJUR Solutions is readily available to assist.

Thank you for considering this justification. We believe VIP's continued use represents a smart, practical investment for all stakeholders.

Sincerely,

Dennis J. OKeefe
Building Official
Hernando County Development Services
DOkeefe@HernandoCounty.us

Summary of Key Strengths:

- **Regulatory Approval** by BCAIB
- **Instant, Live Video Inspections**
- **Cost Advantage** over competitors
- **FL-Licensed Inspectors** on demand
- **Existing BLDSYS Integration**
- **Robust Feature Set:** Network testing, contractor portal, designees, label printing

Let me know if you'd like adjustments for specific audiences—like homeowners, —or need this customized by jurisdiction or inspection type.

