



## AGENDA ITEM

Initiator: James Wunderle  
DOC ID: 18218  
Legal Request Number: 2021-0062-01  
Bid/Contract Number: 21-T00047/TPR

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### TITLE

Award of Contract to Bound Tree Medical, LLC; Henry Schein, Inc.; Malor & Company, Inc.; Medline Industries, Inc.; Nashville Medical & EMS Products, Inc.; QuadMed, Inc.; Uweport LLC; Venous Technologies Inc.; and Vita Persona, LLC for Provision of Medical Supplies for Hernando County Fire Rescue District (Contract No. 21-T00047/TPR; Amount: \$550,000.00)

### BRIEF OVERVIEW

The Purchasing and Contracts Department issued Bid No. 21-T00047/TPR on February 17, 2021, at the request of Hernando County Fire and Emergency Services (HCFEMS) to obtain bids to procure various medical supplies on an as-needed basis in support of HCFEMS ongoing operations.

The Purchasing and Contracts Department placed the legal advertisement and bid on the County's website. The bid was sent to one-hundred and twenty-seven (127) matching vendors from the website. The bid document was downloaded by ninety-three (93) vendors and nine (9) Bid submissions and one (1) No Bid were received. HCFEMS estimates an annual cost of \$550,000 to obtain medical supplies.

#### Bidders:

- Bound Tree Medical, LLC - Dublin, OH
- Henry Schein, Inc. - Melville, NY
- Malor & Company Inc. - New York, NY
- Medline Industries, Inc. - Northfield, IL
- Nashville Medical and EMS Products, Inc. - Springfield, TN
- QuadMed, Inc. - Jacksonville, FL
- Uweport LLC - Charlotte, NC
- Venous Technologies Inc. - Los Angeles, CA
- Vita Persona, LLC - Fort Worth, TX

The Bids were evaluated on the basis of price, conformance with specifications, and the bidder's ability to perform the contract in accordance with the terms, conditions and specifications required. Bid responses were reviewed and evaluated by County HCFEMS department staff and Purchasing and Contracts Department and found to be responsive and responsible. Staff recommends that awards be made to these bidders.

The method of award as stated in the Bid, Section 14, Sub-Section 14.2, Page 7 such that the County reserves the right to make multiple awards to the lowest, responsive, and responsible bid. Also, Section 62, Sub-Section 62.1 on Page 24 of the Bid document states - "All items listed on the Bid Form will be awarded line by line to

multiple Vendors/Contractors based on the lowest bid for that item. Each Vendor/Contractor who submits a Bid deemed responsive and responsible agrees to supply that individual item at the price submitted on their Bid Form. Items will be ordered from the Vendors/Contractors in order from lowest Bidder to highest Bidder."

HCFEMS staff has determined that all bids that were submitted were deemed to be responsive and responsible. By awarding the Contract to multiple Vendor/Contractors (responsive responsible bidders) it will ensure that HCFEMS will have adequate medical supplies at all times. The Contract is awarded on a line by line item basis so that in the event that the necessary supplies are unavailable from the lowest vendor, HCFEMS can obtain the supplies from the next lowest bidder.

A Notice of Intent to Award a Contract to Bound Tree Medical, LLC; Henry Schein, Inc.; Malor & Company Inc.; Medline Industries, Inc.; Nashville Medical & EMS Products, Inc.; QuadMed, Inc.; Uweport LLC; Venous Technologies Inc.; and Vita Persona, LLC dated April 15, 2021, was posted to [www.BIDNETDIRECT.com](http://www.BIDNETDIRECT.com) and posted to the Hernando County Administration electronic public bulletin board.

The Chief Procurement Officer has reviewed this requirement for conformance to Procurement Ordinance and Purchasing Policies and Procedures.

## **FINANCIAL IMPACT**

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Funds are available from Hernando County Fire Rescue Department budget line item 02492-5305225 Logistics - Rescue, Oper Supp-Medical Supl's in the estimated amount of \$550,000.00.

## **LEGAL NOTE**

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In accordance with Part II, Chapter 2, Article V of the Hernando County Code of Ordinances.

## **RECOMMENDATION**

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It is recommended that the Board approve multiple awards for a twelve (12) month term contract to the following:

- Bound Tree Medical, LLC
- Henry Schein, Inc.
- Malor & Company Inc.
- Medline Industries, Inc.
- Nashville Medical & EMS Products, Inc.
- QuadMed, Inc.

- Uweport, LLC
- Venous Technologies Inc.
- Vita Persona, LLC

for medical supplies on an as-needed basis. The effective date of the contract is from the date of award and extends for a period of twelve (12) months, with three (3) additional twelve (12) month renewal periods. It is further recommended that the Board authorize the Chief Procurement Officer (CPO) to approve renewal periods and approve change orders as they become necessary and required.

The estimated annual cost for contract approval of all sources is \$550,000. This amount shall be utilized across all contractor supply sources for award.

## REVIEW PROCESS

James Wunderle	Completed	04/23/2021 1:12 PM
Kelly Trout	Completed	04/26/2021 9:55 AM
James Billotte	Completed	04/26/2021 11:10 AM
Scott Hechler	Completed	04/22/2021 8:55 AM
Toni Brady	Completed	04/27/2021 8:57 AM
Pamela Hare	Completed	04/22/2021 4:59 PM
Jon Jouben	Completed	04/27/2021 8:58 AM
Jenine Wimer	Completed	04/27/2021 9:28 AM
Tobey Phillips	Completed	04/29/2021 1:38 PM
Jeffrey Rogers	Completed	05/03/2021 9:18 AM
Colleen Conko	Completed	05/04/2021 12:51 PM
Board of County Commissioners	Completed	05/11/2021 9:00 AM

<b>RESULT:</b>	<b>ADOPTED BY CONSENT VOTE [UNANIMOUS]</b>
<b>MOVER:</b>	Wayne Dukes, Commissioner
<b>SECONDER:</b>	Jeff Holcomb, Second Vice Chairman
<b>AYES:</b>	Allocco, Champion, Holcomb, Dukes, Narverud