



CONFIDENTIAL

January 2, 2024

2024 SOURCEWELL PRICE GUIDE

Ordering Requirements: Coat or Pant

1. Model Numbers
2. Complete measurements
3. Complete configuration forms
4. Color of outer shell
5. Trim: type, color, placement
6. Lettering information: color, size, design

General Information

1. Garments ordered incorrectly (size, color, materials, options, etc) may not be returned for credit. Please check your order carefully before submitting.
2. All items returned for repair work must be cleaned using the NFPA 1851 guidelines or repairs will not be able to be processed.
3. If you need assistance, please contact our Customer Service Department at 757-402-2685.

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Measurement Procedure for Proper Fit

1. Coats:

- **Lengths:** Available: 28", 30", 32" & 34".
 - When DDNP is selected, it will add app. 5" to rear length of coat.
- **Chest Sizes:** Available in 36", 38", 40", 42", 44", 46", 48", 50", 52" & 54".
 - Sizes over 56" will be subjected to a 25% upcharge per coat.
- **Sleeve Lengths:** Available in 28", 30", 32", 34" & 36" lengths.
- **Shoulder:** Standard shoulder is graded according to chest size.

2. Pants:

- **Inseam:** Available in 28", 30", 32", 34", 36" & 38".
- **Waist Sizes:** Available in 32", 34", 36", 38", 40", 42", 44", 46", 48" & 50".
 - Sizes over 52" will be subjected to a 25% upcharge per pant.
- **Crotch Rise:** Standard rise is graded according to the waist size.

Any non-proportional or unusual body dimensions should be noted on your order so our cutting room may make the necessary allowances (i.e.: pear shaped hips, larger thighs or larger biceps).

Please call our Customer Service Department for assistance with any fit challenges.

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Creating a product number

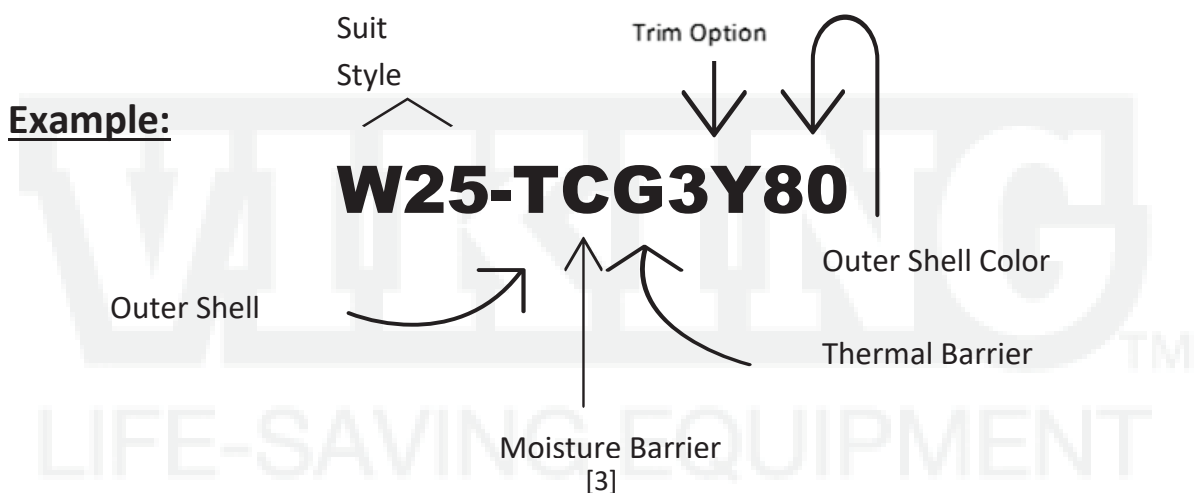
Color abbreviations are provided for materials where applicable. It's essential to understand that fabric manufacturers may use different terminology to describe colors. For instance, what is labeled as "Dark Navy" by one manufacturer might be considered "BLACK" by another. If there is any uncertainty about the color of the selected fabric, please do not hesitate to inquire.

Please be aware that fabric color options and availability may undergo changes without prior notice. It is advisable to verify the current status if there is any doubt. As our developments progress, new fabrics may be introduced, and others may be discontinued. For the latest updates, kindly consult with your regional manager or contact our customer service.

| WARRIOR Outer Shell Fabric Colors | |
|---|------------|
| 80 | Gold |
| 20 | Red |
| 31 | Dark Navy |
| 01 | Yellow |
| 10 | Orange |
| 85 | Khaki |
| 60 | White/Ecru |
| 50 | Black |
| 83 | Light Gold |

| WARRIOR DUO Outer Shell Fabric Color Combinations | |
|---|--------------------|
| 8031 | Gold / Dark Navy |
| 2031 | Red / Dark Navy |
| 0131 | Yellow / Dark Navy |
| 1031 | Orange / Dark Navy |
| 8050 | Gold / Black |
| 8550 | Khaki / Black |
| 8020 | Gold / Red |
| 2080 | Red / Gold |

| SHIELD Outer Shell Fabric Colors | |
|--|-------------------|
| 90 | Tan |
| 31 | Dark Navy |
| 50 | Black |
| 9050 | DUO - Tan / Black |



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Fabric Combinations

| Outer Shell Code | | Thermal Liner Code | |
|------------------------------|----------------------|---------------------------|------------------------------|
| A | Advance | S | Caldura SL2i |
| S | Armor AP | N | Caldura Npi |
| B | Brigade | D | Defender M NP |
| K | Kombat Flex | G | Glide Ice 2-Layer |
| 7 | PBI Max 7 | 8 | Q-8 |
| P | Pioneer | Q | Quantum 3D |
| S | Sigma (SHIELD Only) | | |
| T | VIKING IQ | | |
| L | VIKING LC | | |
| Moisture Barrier Code | | Suit Style Code | |
| C | Crosstech 2f | T00 | COAT - SHIELD, Tech Rescue |
| O | Gore RT7100 | T50 | PANT - SHIELD, Tech Rescue |
| 3 | Stedair3000 | W25 | COAT - WARRIOR |
| 4 | Stedair4000 | W75 | PANT - WARRIOR |
| 5 | StedairGOLD | L00 | COAT - SHIELD, Wildland Only |
| X | GoreSR (SHIELD Only) | L50 | PANT - SHIELD, Wildland Only |

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Standard items included on VIKING Turnout Gear

WARRIOR

- Outer Shell
- Moisture barrier
- Thermal liner
- COAT
 - 1 Radio Pocket
 - 2 Cargo Pockets
 - 3M Triple Trim
- PANT
 - 2 Cargo Pockets
 - 3M Triple Trim

SHIELD

- Outer Shell
- Moisture barrier
 - Not included in WILDLAND Only Spec.
- COAT
 - 1 Radio Pocket
 - 2 Cargo Pockets
 - 3M Comfort trim
- PANT
 - 2 Cargo Pockets
 - 3M Comfort Trim

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SOURCEWELL Contract Pricing

| Item No. | Catalog Description | MSRP | Sourcewell Member Price | Discount |
|-------------|---|---------|-------------------------|----------|
| W25-TCGxxxx | WARRIOR - COAT w/ IQ/Crosstech Black/Glide Ice 2-Layer, (choose trim and fabric options per catalog codes) | \$2,078 | \$1,455 | 30% |
| W75-TCGxxxx | WARRIOR - PANT w/ IQ/Crosstech Black/Glide Ice 2-Layer, (choose trim and fabric options per catalog codes) | \$1,771 | \$1,240 | 30% |
| W25-TCSxxxx | WARRIOR - COAT w/ IQ/Crosstech Black/Caldura SL2i, (choose trim and fabric options per catalog codes) | \$2,139 | \$1,497 | 30% |
| W75-TCSxxxx | WARRIOR - PANT w/ IQ/Crosstech Black/Caldura SL2i, (choose trim and fabric options per catalog codes) | \$1,821 | \$1,275 | 30% |
| W25-ACQxxxx | WARRIOR - COAT w/ Agility/Crosstech Black/Titanium Nano, (choose trim and fabric options per catalog codes) | \$2,720 | \$1,904 | 30% |
| W75-ACQxxxx | WARRIOR - PANT w/ Agility/Crosstech Black/Titanium Nano, (choose trim and fabric options per catalog codes) | \$2,300 | \$1,610 | 30% |
| W25-SCGxxxx | WARRIOR - COAT w/ Armor/Crosstech Black/Glide Ice 2-Layer, (choose trim and fabric options per catalog codes) | \$2,379 | \$1,665 | 30% |
| W75-SCGxxxx | WARRIOR - PANT w/ Armor/Crosstech Black/Glide Ice 2-Layer, (choose trim and fabric options per catalog codes) | \$2,028 | \$1,420 | 30% |
| W25-BODxxxx | WARRIOR - COAT w/ Brigade/Crosstech Black/Titanium, (choose trim and fabric options per catalog codes) | \$2,485 | \$1,740 | 30% |
| W75-BODxxxx | WARRIOR - PANT w/ Brigade/Crosstech Black/Titanium, (choose trim and fabric options per catalog codes) | \$2,113 | \$1,479 | 30% |
| W25-KCNxxxx | WARRIOR - COAT w/ Flex 7/Crosstech Black/Titanium SL2i, (choose trim and fabric options per catalog codes) | \$2,491 | \$1,744 | 30% |
| W75-KCNxxxx | WARRIOR - PANT w/ Flex 7/Crosstech Black/Titanium SL2i, (choose trim and fabric options per catalog codes) | \$2,277 | \$1,594 | 30% |
| W25-7CGxxxx | WARRIOR - COAT w/ PBI Max 7oz/Crosstech Black/Glide Ice 2-Layer, (choose trim and fabric options per catalog codes) | \$2,641 | \$1,849 | 30% |

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|-------------|---|---------|---------|-----|
| W75-7CGxxxx | WARRIOR - PANT w/ PBI Max 7oz/Crosstech Black/Glide Ice 2-Layer, (choose trim and fabric options per catalog codes) | \$2,259 | \$1,581 | 30% |
| W25-PCGxxxx | WARRIOR - COAT w/ Pioneer/Crosstech Black/Glide Ice 2-Layer, (choose trim and fabric options per catalog codes) | \$2,319 | \$1,623 | 30% |
| W75-PCGxxxx | WARRIOR - PANT w/ Pioneer/Crosstech Black/Glide Ice 2-Layer, (choose trim and fabric options per catalog codes) | \$1,977 | \$1,384 | 30% |
| W25-PCSxxxx | WARRIOR - COAT w/ Pioneer/Crosstech Black/Caldura SL2i, (choose trim and fabric options per catalog codes) | \$2,379 | \$1,665 | 30% |
| W75-PCSxxxx | WARRIOR - PANT w/ Pioneer/Crosstech Black/Caldura SL2i, (choose trim and fabric options per catalog codes) | \$2,028 | \$1,420 | 30% |
| W25-PODxxxx | WARRIOR - COAT w/ Pioneer/RT7100/Defender M NP, (choose trim and fabric options per catalog codes) | \$1,741 | \$1,219 | 30% |
| W75-PODxxxx | WARRIOR - PANT w/ Pioneer/RT7100/Defender M NP, (choose trim and fabric options per catalog codes) | \$1,645 | \$1,152 | 30% |
| W25-LOVxxxx | WARRIOR - COAT w/ LC/RT7100/AAV, (choose trim and fabric options per catalog codes) | \$1,310 | \$917 | 30% |
| W75-LOVxxx | WARRIOR - PANT w/ LC/RT7100/AAV, (choose trim and fabric options per catalog codes) | \$1,135 | \$795 | 30% |
| W25-MDFR7 | WARRIOR - COAT w/ Full MDFR specification PBI7/Crosstech/Glide - MDFR ONLY, RESTRICTED | \$2,180 | \$1,526 | 30% |
| W75-MDFR7 | WARRIOR - PANT w/ Full MDFR specification PBI7/Crosstech/Glide - MDFR ONLY, RESTRICTED | \$2,000 | \$1,400 | 30% |
| W25-MDFRIQ | WARRIOR - COAT w/ Full MDFR specification IQ/Crosstech/Glide - MDFR ONLY, RESTRICTED | \$2,078 | \$1,455 | 30% |
| W75-MDFRIQ | WARRIOR - PANT w/ Full MDFR specification IQ/Crosstech/Glide - MDFR ONLY, RESTRICTED | \$1,850 | \$1,295 | 30% |
| W25-MDFRP | WARRIOR - COAT w/ MDFR Piggyback, (choose options - limited due to current configuration) | \$2,180 | \$1,526 | 30% |
| W75-MDFRP | WARRIOR - PANT w/ MDFR Piggyback, (choose options - limited due to current configuration) | \$2,000 | \$1,400 | 30% |
| L00-S--xxxx | SHIELD -COAT WILDLAND ONLY w/ Sigma outer shell (choose trim and fabric options per catalog codes) | \$736 | \$515 | 30% |

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| L50-S--xxxx | SHIELD -PANT WILDLAND ONLY w/ Sigma outer shell (choose trim and fabric options per catalog codes) | \$635 | \$445 | 30% |
| T00-SX-xxxx | SHIELD -COAT - Tech Rescue COAT w/ Sigma / Gore SR (choose trim and fabric options per catalog codes) | \$1,162 | \$813 | 30% |
| T50-SX-xxxx | SHIELD -PANT - Tech Rescue PANT w/ Sigma / Gore SR (choose trim and fabric options per catalog codes) | \$967 | \$677 | 30% |
| ADD - OY | ADD to SET - Orafol Diamond trim, yellow | \$130 | \$91 | 30% |
| ADD - TY | ADD to SET - 3M Comfort, heat transfer trim, yellow | \$130 | \$91 | 30% |
| ADD - TR | ADD to SET - 3M Comfort, heat transfer trim, orange | \$130 | \$91 | 30% |
| ADD - NY Trim | ADD to SET - New York Trim Style | \$36 | \$25 | 30% |
| ADD - PF Trim | ADD to SET - Project Fire Trim Style | \$50 | \$35 | 30% |
| ADD - HiVis | ADD to COAT - Hi Visibility trim | \$50 | \$35 | 30% |
| ADD-PXC | ADD to COAT - PartX package to WARRIOR, including Nomex nano wristlets and internal waist filtration | \$160 | \$112 | 30% |
| ADD - DEP | ADD to COAT - Department tag including lettering color of choice | \$100 | \$70 | 30% |
| ADD - Felt | ADD to COAT - extra felt in shoulders | \$32 | \$22 | 30% |
| ADD - SLC | ADD to COAT - Ara-Shield (or Equivalent) reinforcement to cuff | \$40 | \$28 | 30% |
| ADD - ELB | ADD to COAT - Ara-Shield (or Equivalent) reinforcement to elbows | \$50 | \$35 | 30% |
| ADD - handwarmer | ADD to COAT - cargo handwarmer pockets | \$32 | \$22 | 30% |
| ADD - Half Wrap - C | ADD to COAT - Kevlar 1/2 Wrap on Cargo pockets | \$48 | \$34 | 30% |
| ADD - USA Flag | ADD to COAT - American flag on shoulder (choose left or right) | \$20 | \$14 | 30% |
| ADD - Acct. Tag | ADD to COAT - Accountability Tag on shoulder (choose left or right) | \$20 | \$14 | 30% |
| ADD - PXP | ADD to PANT - PartX package to WARRIOR, including fitted leg gaiter assembly | \$120 | \$84 | 30% |
| ADD - PAC | ADD to PANT - Ara-Shield (or Equivalent) reinforcement to cuff | \$40 | \$28 | 30% |
| ADD - KNEE | ADD to PANT - Ara-Shield (or Equivalent)reinforcement to knee | \$70 | \$49 | 30% |

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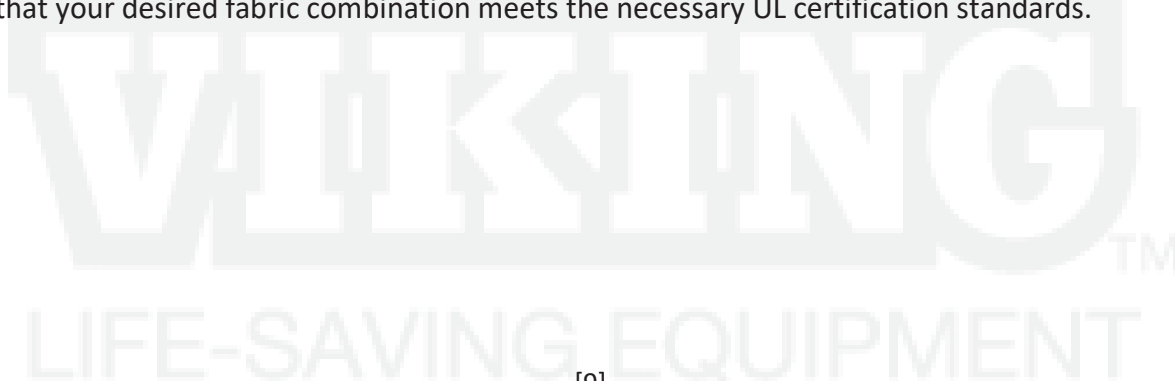
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|-----------------------|--|-------|-------|-----|
| ADD - Half Wrap - P | ADD to PANT - Kevlar 1/2 Wrap on Cargo pockets | \$48 | \$34 | 30% |
| ADD - bail out pocket | ADD to PANT - bail out pocket | \$120 | \$84 | 30% |
| ADD - Calf pocket | ADD to PANT - Calf pockets | \$20 | \$14 | 30% |
| ADD - Arapaho | ADD NFPA 1983 Escape belt, Arapaho | \$279 | \$195 | 30% |
| ADD - Arapaho leg | ADD Arapaho leg loops for Class II | \$156 | \$109 | 30% |
| ADD - Cree belt | ADD NFPA 1983 Escape belt, Cree | \$125 | \$88 | 30% |
| ADD - Ladder hook | ADD Ladder hook for either belt | \$120 | \$84 | 30% |
| ADD - SP H Back | ADD Suspender upgrade to Padded H-Back Suspender | \$40 | \$28 | 30% |
| ADD - SP PRO | ADD Suspender upgrade to PRO Suspender | \$48 | \$34 | 30% |
| PS-3838 | VIKING Nomex Nano Particle Filtration Fire Hood | \$125 | \$88 | 30% |

Please note:

That due to the expenses associated with yearly NFPA fabric certifications, our product listings may only include a select number of fabric combinations. However, we want to assure our customers that we have the capability to utilize any combination listed on the NFPA UL Datashare files.

The NFPA UL Datashare files provide a comprehensive repository of certified fabric combinations, and we are committed to accommodating your specific needs. If you require a fabric combination that is not currently listed on our product pages, please feel free to reach out to our customer support team. We will work diligently to ensure that your desired fabric combination meets the necessary UL certification standards.



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VIKING Life-Saving Equipment, America

Primary physical office locations

| | |
|-------------------|---|
| Global HQ | Sædding Ringvej 13, 6710 Esbjerg Kommune, Denmark |
| North American HQ | 11255 NW 106th St, Miami, FL 33178 |
| Fire PPE HQ | 1141 Ingleside Rd., Norfolk, VA 23502 |

Any questions, please do not hesitate to reach out to any member of the team for assistance.

| | | | |
|------------------|--|--------------|--|
| Sean Murray | Fire Segment, Sales Director, North America | 678-836-7219 | SMUR@viking-life.com |
| Grant Grinstead | Key Account and Product Manager, North America | 719-989-0590 | GGR@viking-life.com |
| Deb Balik | Internal Sales and Technical Support | 757-855-2233 | DBA@viking-life.com |
| Sheryl Wyche | Internal Support and QC Manager | 757-434-7718 | SWY@viking-life.com |
| Ken Crouch | Regional Sales Manager, SE U.S. | 757-323-1153 | KC@viking-life.com |
| Dave Miller | Regional Sales Manager, NE U.S. | 313-434-4582 | DMI@viking-life.com |
| Megan Walker | Regional Sales Manager, East Central U.S. | 615-861-0095 | MWAL@viking-life.com |
| Larry Bucher | Regional Sales Manager, TX U.S. | 214-980-4191 | LBUC@viking-life.com |
| Weston Grinstead | Regional Sales Manager, Midwest U.S. | 561-643-5396 | WGR@viking-life.com |

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