



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE BROOKSVILLE, FLORIDA 34604
P 352.754.4020 F 352.754.4199 W www.HernandoCounty.us

DATE: June 19, 2023
TO: Fran Hallet, Procurement Agent II
FROM: Nicholas J. Babino, Contract and Training Coordinator
SUBJECT: Recommendation for Award Bid No. 23-TGF00199/AP
Project Name: Reclaimed Asphalt Millings

The attached bid received from Superior Asphalt, Inc. for the above-referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager on or by 5:00 p.m. on April 4, 2023.

- 1. Total Contract Bid Price is: \$492,000.00
2. Reference checks are satisfactory: X YES NO
3. Recommend award as responsive and responsible bidder X YES NO
4. Request Next Bidder? YES XNO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection.

Bidder is Lowest and responsible.

6. Provide the funding information: Fund 1017 Dept 03232 Account 5305301

Recommendation Approved By: [Signature] Date: 6-28-23
Department Director/Manager

Enclosure

## TECHNICAL EVALUATION FOR BID AWARD

ITB# 23- TGF00199/AP  
Reclaimed Asphalt Millings

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

If the bid is considered reasonable/realistic, provide justification for your conclusion. **YES, BID PRICE IS LOWEST.**

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? **YES, attached in the onboarding documents.**

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation? **YES.**

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance? **YES**

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact, and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form. **RECOMMEND THE AWARD TO SUPERIOR ASPHALT.**

F.

**Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.**

## REFERENCE CHECK

BID NO.: 23-TGF00199/AP BID TITLE: Reclaimed Asphalt Millings

RESPONDENT: Superior Asphalt, Inc.

REFERENCE (Company or Person): Florida Department of Transportation

PHONE NO.: (941) 359-7351 PERSON YOU SPOKE TO: Greg Falcone

1. Describe the work contracted by your firm/company.

*mill and fill*

2. Was the work completed on time?

*yes*

3. Were you satisfied with the final results?

*yes*

4. Did you implement their recommendations?

*yes*

5. Did you encounter any problems?

*no*

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes  No  Maybe

Reference checked by:

*Greg Falcone*  
*Director*  
*9301*

Date:

*6/27/23*  
*6/27/23*

# REFERENCE CHECK

BID NO.: 23-TGF00199/AP BID TITLE: Reclaimed Asphalt Millings

RESPONDENT: Superior Asphalt, Inc.

REFERENCE (Company or Person): MANATEE COUNTY

PHONE NO.: (941) 708-7450 PERSON YOU SPOKE TO: PHIL CATALANO

1. Describe the work contracted by your firm/company.

*Resurfacing, Received millings (trucking)*

2. Was the work completed on time?

*Yes*

3. Were you satisfied with the final results?

*Yes*

4. Did you implement their recommendations?

*Yes*

5. Did you encounter any problems?

*No*

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes

No

Maybe

Reference checked by: *Phil Catalano*

Date: 6/20/23

Alisa,

We have been trying to purchase Reclaimed Asphalt Millings since 2020, with little to no success. We have hauled from VLJ before and their product was unsatisfactory for what we need. Superior Asphalt is the only local vendor that supplies Asphalt Millings that will meet the needs and demands of our department. They are the current owners of the old DAB plant, who we originally had a contract with.

Due to the lack of material and the struggle of acquiring this material, our millings projects have been placed on hold for the last two years. Back in 2020, \$42.50 was considered high and we went with VLJ, but that was before COVID and inflation within the supply chains. As mentioned before VLJ also provided material that wouldn't meet the needs of our department.

Since that Contract, we tried soliciting other Contracts, and no one would bid on the Contracts. This contract has a lot of attention on it. Superior Asphalt has the product we need, based on the product we purchased from DAB, and we also have been picking up Hot Mix Asphalt material from there. We are pleased with their service, and the material we have been hauling from their plant. Also, the bid prices listed below from the last Contract were for pick-up by Hernando County. The Contract currently being evaluated is to have the millings delivered to Hernando County.

# REFERENCE CHECK

BID NO.: 20-TF0168/TPR

BID TITLE: Reclaimed Asphalt Millings

RESPONDENT: Superior Asphalt

REFERENCE (Company or Person): Hernando County Department of Public Works

PHONE NO.: 352-667-1356 PERSON YOU SPOKE TO: Nicholas Babino

1. Describe the work contracted by your firm/company.

**Providing Asphalt (Hot Mix)**

2. Was the work completed on time?

**YES**

3. Were you satisfied with the final results?

**YES**

4. Did you implement their recommendations?

**N/A**

5. Did you encounter any problems?

**NO**

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 4

Reliability 4

7. Would you contract with this company again?

Yes  No  Maybe

Reference checked by: 

Date: 6-28-23