## Pay Plan - Proposed

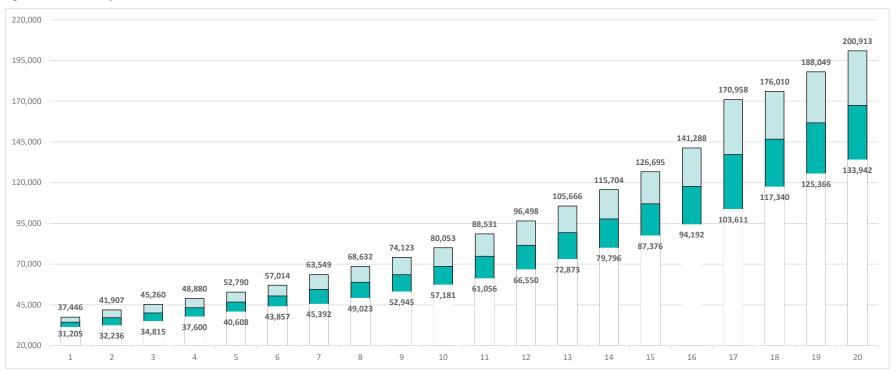
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1   \$31,205   \$34,325   \$37,446   20%   8.00%     2   \$32,236   \$37,071   \$41,907   30%   8.00%     3   \$34,815   \$40,037   \$45,260   30%   8.00%     4   \$37,600   \$43,240   \$48,880   30%   8.00%     5   \$40,608   \$46,699   \$52,790   30%   8.00%     6   \$43,857   \$50,435   \$57,014   30%   8.00%     7   \$45,392   \$54,470   \$63,549   40%   8.00%     8   \$49,023   \$58,828   \$68,632   40%   8.00%     9   \$52,945   \$63,534   \$74,123   40%   8.00%     10   \$57,181   \$68,617   \$80,053   40%   8.00%     11   \$61,056   \$74,793   \$88,531   45%   9.00%     12   \$66,550   \$81,524   \$96,498   45%   9.00%     13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50% <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>						
2   \$32,236   \$37,071   \$41,907   30%   8.00%     3   \$34,815   \$40,037   \$45,260   30%   8.00%     4   \$37,600   \$43,240   \$48,880   30%   8.00%     5   \$40,608   \$46,699   \$52,790   30%   8.00%     6   \$43,857   \$50,435   \$57,014   30%   8.00%     7   \$45,392   \$54,470   \$63,549   40%   8.00%     8   \$49,023   \$58,828   \$68,632   40%   8.00%     9   \$52,945   \$63,534   \$74,123   40%   8.00%     10   \$57,181   \$68,617   \$80,053   40%   8.00%     11   \$61,056   \$74,793   \$88,531   45%   9.00%     12   \$66,550   \$81,524   \$96,498   45%   9.00%     13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%	Grade	Minimum	Midpoint	Maximum		Mid Diff
3   \$34,815   \$40,037   \$45,260   30%   8.00%     4   \$37,600   \$43,240   \$48,880   30%   8.00%     5   \$40,608   \$46,699   \$52,790   30%   8.00%     6   \$43,857   \$50,435   \$57,014   30%   8.00%     7   \$45,392   \$54,470   \$63,549   40%   8.00%     8   \$49,023   \$58,828   \$68,632   40%   8.00%     9   \$52,945   \$63,534   \$74,123   40%   8.00%     10   \$57,181   \$68,617   \$80,053   40%   8.00%     11   \$61,056   \$74,793   \$88,531   45%   9.00%     12   \$66,550   \$81,524   \$96,498   45%   9.00%     13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%	1	\$31,205	\$34,325	\$37,446	20%	8.00%
4   \$37,600   \$43,240   \$48,880   30%   8.00%     5   \$40,608   \$46,699   \$52,790   30%   8.00%     6   \$43,857   \$50,435   \$57,014   30%   8.00%     7   \$45,392   \$54,470   \$63,549   40%   8.00%     8   \$49,023   \$58,828   \$68,632   40%   8.00%     9   \$52,945   \$63,534   \$74,123   40%   8.00%     10   \$57,181   \$68,617   \$80,053   40%   8.00%     11   \$61,056   \$74,793   \$88,531   45%   9.00%     12   \$66,550   \$81,524   \$96,498   45%   9.00%     13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%<	2	\$32,236	\$37,071	\$41,907	30%	8.00%
5     \$40,608     \$46,699     \$52,790     30%     8.00%       6     \$43,857     \$50,435     \$57,014     30%     8.00%       7     \$45,392     \$54,470     \$63,549     40%     8.00%       8     \$49,023     \$58,828     \$68,632     40%     8.00%       9     \$52,945     \$63,534     \$74,123     40%     8.00%       10     \$57,181     \$68,617     \$80,053     40%     8.00%       11     \$61,056     \$74,793     \$88,531     45%     9.00%       12     \$66,550     \$81,524     \$96,498     45%     9.00%       13     \$72,873     \$89,269     \$105,666     45%     9.50%       14     \$79,796     \$97,750     \$115,704     45%     9.50%       15     \$87,376     \$107,036     \$126,695     45%     9.50%       16     \$94,192     \$117,740     \$141,288     50%     10.00%       17     \$103,611     \$137,285     \$170,958     65%     10.00%	3	\$34,815	\$40,037	\$45,260	30%	8.00%
6     \$43,857     \$50,435     \$57,014     30%     8.00%       7     \$45,392     \$54,470     \$63,549     40%     8.00%       8     \$49,023     \$58,828     \$68,632     40%     8.00%       9     \$52,945     \$63,534     \$74,123     40%     8.00%       10     \$57,181     \$68,617     \$80,053     40%     8.00%       11     \$61,056     \$74,793     \$88,531     45%     9.00%       12     \$66,550     \$81,524     \$96,498     45%     9.00%       13     \$72,873     \$89,269     \$105,666     45%     9.50%       14     \$79,796     \$97,750     \$115,704     45%     9.50%       15     \$87,376     \$107,036     \$126,695     45%     9.50%       16     \$94,192     \$117,740     \$141,288     50%     10.00%       17     \$103,611     \$137,285     \$170,958     65%     10.00%	4	\$37,600	\$43,240	\$48,880	30%	8.00%
7     \$45,392     \$54,470     \$63,549     40%     8.00%       8     \$49,023     \$58,828     \$68,632     40%     8.00%       9     \$52,945     \$63,534     \$74,123     40%     8.00%       10     \$57,181     \$68,617     \$80,053     40%     8.00%       11     \$61,056     \$74,793     \$88,531     45%     9.00%       12     \$66,550     \$81,524     \$96,498     45%     9.00%       13     \$72,873     \$89,269     \$105,666     45%     9.50%       14     \$79,796     \$97,750     \$115,704     45%     9.50%       15     \$87,376     \$107,036     \$126,695     45%     9.50%       16     \$94,192     \$117,740     \$141,288     50%     10.00%       17     \$103,611     \$137,285     \$170,958     65%     10.00%	5	\$40,608	\$46,699	\$52,790	30%	8.00%
8   \$49,023   \$58,828   \$68,632   40%   8.00%     9   \$52,945   \$63,534   \$74,123   40%   8.00%     10   \$57,181   \$68,617   \$80,053   40%   8.00%     11   \$61,056   \$74,793   \$88,531   45%   9.00%     12   \$66,550   \$81,524   \$96,498   45%   9.00%     13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%	6	\$43,857	\$50,435	\$57,014	30%	8.00%
9     \$52,945     \$63,534     \$74,123     40%     8.00%       10     \$57,181     \$68,617     \$80,053     40%     8.00%       11     \$61,056     \$74,793     \$88,531     45%     9.00%       12     \$66,550     \$81,524     \$96,498     45%     9.00%       13     \$72,873     \$89,269     \$105,666     45%     9.50%       14     \$79,796     \$97,750     \$115,704     45%     9.50%       15     \$87,376     \$107,036     \$126,695     45%     9.50%       16     \$94,192     \$117,740     \$141,288     50%     10.00%       17     \$103,611     \$137,285     \$170,958     65%     10.00%	7	\$45,392	\$54,470	\$63,549	40%	8.00%
10   \$57,181   \$68,617   \$80,053   40%   8.00%     11   \$61,056   \$74,793   \$88,531   45%   9.00%     12   \$66,550   \$81,524   \$96,498   45%   9.00%     13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%	8	\$49,023	\$58,828	\$68,632	40%	8.00%
11   \$61,056   \$74,793   \$88,531   45%   9.00%     12   \$66,550   \$81,524   \$96,498   45%   9.00%     13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%	9	\$52,945	\$63,534	\$74,123	40%	8.00%
12   \$66,550   \$81,524   \$96,498   45%   9.00%     13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%	10	\$57,181	\$68,617	\$80,053	40%	8.00%
13   \$72,873   \$89,269   \$105,666   45%   9.50%     14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%	11	\$61,056	\$74,793	\$88,531	45%	9.00%
14   \$79,796   \$97,750   \$115,704   45%   9.50%     15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%	12	\$66,550	\$81,524	\$96,498	45%	9.00%
15   \$87,376   \$107,036   \$126,695   45%   9.50%     16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%	13	\$72,873	\$89,269	\$105,666	45%	9.50%
16   \$94,192   \$117,740   \$141,288   50%   10.00%     17   \$103,611   \$137,285   \$170,958   65%   10.00%	14	\$79,796	\$97,750	\$115,704	45%	9.50%
<b>17</b> \$103,611 \$137,285 \$170,958 65% 10.00%	15	\$87,376	\$107,036	\$126,695	45%	9.50%
	16	\$94,192	\$117,740	\$141,288	50%	10.00%
	17	\$103,611	\$137,285	\$170,958	65%	10.00%
<b>18</b>   \$117,340   \$146,675   \$176,010   50%   6.84%	18	\$117,340	\$146,675	\$176,010	50%	6.84%
<b>19</b> \$125,366 \$156,708 \$188,049 50% 6.84%	19	\$125,366	\$156,708	\$188,049	50%	6.84%
<b>20</b> \$133,942 \$167,427 \$200,913 50% 6.84%	20	\$133,942	\$167,427	\$200,913	50%	6.84%

## Hourly

Minimum	Midpoint	Maximum
\$15.00	\$16.50	\$18.00
\$15.50	\$17.82	\$20.15
\$16.74	\$19.25	\$21.76
\$18.08	\$20.79	\$23.50
\$19.52	\$22.45	\$25.38
\$21.09	\$24.25	\$27.41
\$21.82	\$26.19	\$30.55
\$23.57	\$28.28	\$33.00
\$25.45	\$30.55	\$35.64
\$27.49	\$32.99	\$38.49
\$29.35	\$35.96	\$42.56
\$32.00	\$39.19	\$46.39
\$35.04	\$42.92	\$50.80
\$38.36	\$47.00	\$55.63
\$42.01	\$51.46	\$60.91
\$45.28	\$56.61	\$67.93
\$49.81	\$66.00	\$82.19
\$56.41	\$70.52	\$84.62
\$60.27	\$75.34	\$90.41
\$64.40	\$80.49	\$96.59

## Pay Grades - Proposed



## Implementation Scenarios

		Option 1 - Move to Minimum, if Below							
	# of Staff	Current Salary	Proposed Salary	Difference	% Increase				
Totals	576	\$ 28,662,822.24	\$29,837,694.05	\$1,174,871.81	4.1%				
Employees Below Minimum	273	\$10,192,620.88	\$11,367,492.69	\$1,174,871.81	11.5%				
Employees Within Range	230	\$13,954,746.00	\$13,954,746.00	\$0.00	0.0%				
Employees Above Maximum	73	\$4,515,455.36	\$4,515,455.36	\$0.00	0.0%				

	Option 2 - Greater of Minimum or 2%								
	# of Staff	Cu	rrent Salary	Pro	posed Salary	Diff	erence	% Increase	
Totals	576	\$	28,662,822.24	\$	30,122,519.53	\$	1,459,697.29	5.1%	
Employees Below Minimum	273	\$	10,192,620.88	\$	11,377,112.33	\$	1,184,491.45	11.6%	
Employees Within Range	230	\$	13,954,746.00	\$	14,229,951.84	\$	275,205.84	2.0%	
Employees Above Maximum	73	\$	4,515,455.36	\$	4,515,455.36	\$	-	0.0%	

		Option 3 - Minimum if Below + .5% per YOS							
	# of Staff	Cu	rrent Salary	Pro	posed Salary	Diff	erence	% Increase	
Totals	576	\$	28,662,822.24	\$	30,266,116.58	\$	1,603,294.34	5.6%	
Employees Below Minimum	273	\$	10,192,620.88	\$	11,492,590.51	\$	1,299,969.63	12.8%	
Employees Within Range	230	\$	13,954,746.00	\$	14,258,070.71	\$	303,324.71	2.2%	
Employees Above Maximum	73	\$	4,515,455.36	\$	4,515,455.36	\$	-	0.0%	