



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE BROOKSVILLE, FLORIDA 34604
P 352.754.4020 F 352.754.4199 W www.HernandoCounty.us

DATE: 02/28/2023

TO: Georgia Lim, Purchasing Agent II, and 352-754-4020

FROM: Sandra Fisher-Grainger, Project Manager, and 352-540-6652

SUBJECT: Recommendation for Award, Bid No. 23-T00025/GL
Project Name: Hernando County Mosquito Control Pesticides
Estimated Project Cost: \$130,000

The attached Bid received from Clarke Mosquito Control Products Inc for the above referenced project/solicitation are submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy 140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager on or by 3:00 PM on March 14, 2023.

1. Total Contract Bid Price is: \$ 670,963.30
2. Reference checks are satisfactory: ☒ YES ☐ NO
If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder ☒ YES ☐ NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? ☐ YES ☒ NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

The department recommends Clarke Mosquito Control Products Inc. for this contract based on past performance in customer service, responsiveness, and pricing.

6. Provide the funding information: Fund 1171 Dept 03302 Account 5305216

Recommendation Approved By: Sandra Fisher-Grainger Date: 2/22/23
Department Director/Manager

Enclosure

TECHNICAL EVALUATION FOR BID AWARD

ITB NO. 23-T00025GL

HERNANDO COUNTY MOSQUITO CONTROL PESTICIDES

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

The bid is considered reasonable as per industry standard pricing.

- B. Was an independent County estimate developed prior to soliciting for the procurement?

No.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

Yes, the proposed quantity included in the bid were estimates based on past usage by the department.

TECHNICAL EVALUATION FOR BID AWARD

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D. Does the bidder have a satisfactory record of performance?

Yes, the bidder has been a vendor for the department for a number of years without any issues.

E. Provide your overall recommendation on the Recommendation for Award Form.

The department is satisfied with the bidder's response in pricing for the products included in the bid. The bidder has been a vendor for the department for a number of years and always provides good customer service and support for their products in application and usage.

REFERENCE CHECK

BID NO.: 23-T00025/GL

BID TITLE: Hernando County Mosquito Control
Pesticides

RESPONDENT: Clarke Mosquito Control Products, Inc

REFERENCE (Company or Person): COLLIER COUNTY MOSQUITO CONTROL _____

PHONE NO.: (239)436-1000 PERSON YOU SPOKE TO: LUCAS, KEIRA

1. Describe the work contracted by your firm/company.

PESTICIDE PRODUCTS

2. Was the work completed on time?

NA

3. Were you satisfied with the final results?

NA

4. Did you implement their recommendations?

YES

5. Did you encounter any problems?

SOMETIMES HAS ISSUE WITH PRODUCT CONSISTENCY, ALWAYS QUICKLY RECTIFIED.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 3

Qualifications 4

Final Product 4

Cooperation	4
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Reliability	4
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7. Would you contract with this company again?

Yes X_____ No _____ Maybe _____

Reference checked by: _____ Date: _____

REFERENCE CHECK

BID NO.: 23-T00025/GL

BID TITLE: Hernando County Mosquito Control
Pesticides

RESPONDENT: Clarke Mosquito Control Products. Inc

REFERENCE (Company or Person): MANATEE COUNTY MOSQUITO CONTROL

PHONE NO.: (941)-981-3895 PERSON YOU SPOKE TO: WELLMAN, ANGELA

1. Describe the work contracted by your firm/company.

PESTICIDE PRODUCTS

2. Was the work completed on time?

NA

3. Were you satisfied with the final results?

NA

4. Did you implement their recommendations?

YES

5. Did you encounter any problems?

SOMETIMES BILLING NEEDS TO BE CORRECTED.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 4

Reliability 4

7. Would you contract with this company again?

Yes ☒ No ☐ Maybe ☐

Reference checked by: _____ Date: _____

REFERENCE CHECK

BID NO.: 23-T00025/GL

BID TITLE: Hernando County Mosquito Control
Pesticides

RESPONDENT: Clarke Mosquito Control Products, Inc.

REFERENCE (Company or Person): PASCO COUNTY MOSQUITO CONTROL

PHONE NO.: (727)376-4568 PERSON YOU SPOKE TO: DANIELS, WAYNE

1. Describe the work contracted by your firm/company.

PESTICIDE PRODUCTS

2. Was the work completed on time?

NA

3. Were you satisfied with the final results?

NA

4. Did you implement their recommendations?

YES

5. Did you encounter any problems?

NO

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 4

Qualifications	4
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Final Product	4
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Cooperation	<u>5</u>
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Reliability 5

7. Would you contract with this company again?

Yes X_____ No _____ Maybe _____

Reference checked by: _____ Date: _____