

HOW WE HELP

Benefits for Public Sector Suppliers

CoreTrust goes beyond traditional cooperative models to deliver real value to our supplier partners. By leveraging strategic sales engagement, data-driven insights, and dedicated support, we empower you to strengthen relationships, drive greater contract utilization, and expand your footprint in the public sector



Public Sector Solutions

CoreTrust streamlines the supplier experience by minimizing administrative tasks, enabling localized customization, incorporating regional terms, and enhancing the usability of contracts overall.



Supplier Challenges

Public sector suppliers face complex requirements, heavy workloads, and contracts that are hard to manage—slowing sales and limiting growth. CoreTrust removes these barriers with flexible, supplier-friendly cooperative contracts.



Local Preferences

We understand the distinct priorities of local and state governments. That's why CoreTrust structures contracts to reflect those specific needs—trimming processes and protecting your budget.

CONTRACTING PROCESS

Our Lead Agency Process

CoreTrust Public Sector's cooperative contracting process is built to reduce friction for suppliers. We incorporate local preference requirements, accommodate regional labor costs, prioritize local terms, and back it all with strong sales engagement and customer support.

Solicitation Prep

1) The lead agency prepares a competitive solicitation for national access.

Issuance of Solicitation

2) The lead agency issues the solicitation, conducts a pre-proposal conference, and handles amendments.

Supplier Responses

3) Interested suppliers respond to the solicitation.

Evaluation, Negotiation, and Awarding

4) The lead agency evaluates responses, negotiates terms, and awards the cooperative contract.

Availability of Contracts Nationwide

5) The cooperative contract is available nationwide to public agencies, educational institutions, and nonprofits.