

August 2, 2022

Ms. Diane Kafrissen
Purchasing Agent II
Hernando County Purchasing & Contracts
15470 Flight Path Dr.
Brooksville, FL 34604

Re: Spring Hill Water Reclamation Facility Wastewater Flow Diversions Project

Dear Ms. Kafrissen:

Regarding the above-mentioned project Rowland Inc. can offer the following cost savings.

Item #5 MOT – \$10,000.00 reduction due to no VMB's necessary. New price is \$18,025.00

Item #22 Construct 4" cert-a-loc – 10% reduction due to new information. New unit price is \$434.79.

Item #23 Construct 4" C-900 – 10% reduction due to new information. New unit price is \$160.47

Item #24 Construct 6" C-900 – 10% reduction due to new information. New unit price is \$296.91

Item #25 Construct 10" C-900 – 10% reduction due to new information. New unit price is \$716.31

Please let us know if you need anything else.

Sincerely,



Kevin D. Rowland
President

VENDORS

Rowland, Inc.
6855 102nd Ave. N.
Pinellas Park, FL 33782

ITEM NO.	DESCRIPTION	UNIT	QTY	UNIT PRICE	AMOUNT
1	Mobilization and Demobilization	LS	1	\$ 47,864.60	\$ 47,864.60
2	Bonding and Insurance	LS	1	\$ 2,488.90	\$ 2,488.90
3	Surveying, Video, As-Builts	LS	1	\$ 14,500.00	\$ 14,500.00
4	Erosion Control	LS	1	\$ 8,091.00	\$ 8,091.00
5	Maintenance of Traffic	LS	1	\$ 18,025.00	\$ 18,025.00
6	Construct DI Fitting - 4" 45° Bend (MJ) County to ODP Fittings only– price for labor, eqpt, etc for installation.	EA	15	\$ 702.00	\$ 10,530.00
7	Construct DI Fitting - 6" 45° Bend (MJ) County to ODP Fittings only – price for labor, eqpt, etc for installation.	EA	6	\$ 907.70	\$ 5,446.20
8	Construct DI Fitting - 10" 45° Bend (MJ) County to ODP Fittings only – price for labor, eqpt, etc for installation.	EA	3	\$ 1,700.30	\$ 5,100.90
9	Construct DI Fitting - 4" 22.5 Bend (MJ) County to ODP Fittings only – price for labor, eqpt, etc for installation.	EA	2	\$ 646.40	\$ 1,292.80
10	Construct DI Fitting - 4"x4"x4" Tee (MJ) County to ODP Fittings only – price for labor, eqpt, etc for installation.	EA	1	\$ 869.80	\$ 869.80
11	Construct DI Fitting - 10"x10"x10" Tee (MJ) County to ODP Fittings only – price for labor, eqpt, etc for installation.	EA	1	\$ 2,403.50	\$ 2,403.50
12	Construct DI Fitting - 4"x4"x4" Wye (MJ) County to ODP Fittings only – price for labor, eqpt, etc for installation.	EA	1	\$ 1,311.10	\$ 1,311.10
13	Construct DI Fitting - 10"x4" Reducer (MJ) County to ODP Fittings only– price for labor, eqpt, etc for installation.	EA	2	\$ 1,420.60	\$ 2,841.20
14	Construct DI Fitting – 4" Sleeve (MJ) County to ODP Fittings only– price for labor, eqpt, etc for installation.	EA	3	\$ 652.50	\$ 1,957.50
15	Construct DI Fitting - 6" Sleeve (MJ) County to ODP Fittings only– price for labor, eqpt, etc for installation.	EA	2	\$ 934.50	\$ 1,869.00
16	Construct DI Fitting - 10" Sleeve (MJ) County to ODP Fittings only– price for labor, eqpt, etc for installation.	EA	1	\$ 1,715.40	\$ 1,715.40
17	Construct 10" DI Plug/Cap (MJ) County to ODP Plug/Cap only– price for labor, eqpt, etc for installation.	EA	8	\$ 1,523.90	\$ 12,191.20
18	Construct 4" Gate Valve Assembly (MJ) County to ODP Valve Assembly only– price for labor, eqpt, etc for installation.	EA	2	\$ 1,823.70	\$ 3,647.40
19	Construct 10" Tapping Valve (MJ) County to ODP Valve only – price for labor, eqpt, etc for installation.	EA	1	\$ 5,842.10	\$ 5,842.10
20	Construct 10" Tapping Sleeve County to ODP Sleeve only – price for labor, eqpt, etc for installation.	EA	1	\$ 5,418.80	\$ 5,418.80
21	Construct 10" Temporary Line Stop County to ODP Line Stop only– price for labor, eqpt, etc for installation.	EA	3	\$ 11,175.90	\$ 33,527.70
22	Construct 4" C900/RJ PVC Force Main (Certa Lok) County to ODP Force Main only– price for labor, eqpt, etc for installation.	LF	345	\$ 434.79	\$ 150,002.55
23	Construct 4" C900 PVC Force Main County to ODP Force Main only– price for labor, eqpt, etc for installation.	LF	122	\$ 160.47	\$ 19,577.34
24	Construct 6" C900 PVC Force Main County to ODP Force Main only– price for labor, eqpt, etc for installation.	LF	24	\$ 296.91	\$ 7,125.84

25	Construct 10" C900 PVC Force Main County to ODP Force Main only– price for labor, eqpt, etc for installation.	LF	25	\$ 716.31	\$ 17,907.75
26	2" Existing PVC Pipe Removal	LF	30	\$ 4.00	\$ 120.00
27	4" Existing PVC Pipe Removal	LF	134	\$ 8.25	\$ 1,105.50
28	6" Existing PVC Pipe Removal	LF	80	\$ 8.25	\$ 660.00
29	10" Existing PVC Pipe Removal	LF	125	\$ 10.30	\$ 1,287.50
30	10" Existing AC Pipe Removal	LF	40	\$ 25.70	\$ 1,028.00
31	Construct Grouting on Existing Pipe	CY	180	\$ 263.40	\$ 47,412.00
32	Joint Restraint Existing 10" FM County to ODP Force Main only – price for labor, eqpt, etc for installation.	EA	11	\$ 331.10	\$ 3,642.10
33	Construct Locator Wire Riser Assembly	EA	18	\$ 152.40	\$ 2,743.20
34	Concrete Sidewalk Removal & Replacement	SY	61	\$ 67.40	\$ 4,111.40
35	Additional Sod	SY	200	\$ 4.00	\$ 800.00
36	Unsuitable Material Removal	CY	50	\$ 23.30	\$ 1,165.00
37	Additional Select Fill Material	CY	50	\$ 28.00	\$ 1,400.00
	Total Base Bid				\$ 447,022.28

From: [Kevin Rowland](#)
To: [Diane Kafrissen](#)
Cc: [Jared Waring](#)
Subject: RE: Spring Hill Water Reclamation Facility Wastewater Flow Diversions
Date: Wednesday, August 3, 2022 8:50:28 AM

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Yes that is the correct new total.

Thanks,
Kevin

From: Diane Kafrissen <DKafrissen@co.hernando.fl.us>
Sent: Wednesday, August 3, 2022 8:42 AM
To: Kevin Rowland <kevin@rowland-inc.com>
Cc: Jared Waring <JWaring@co.hernando.fl.us>
Subject: RE: Spring Hill Water Reclamation Facility Wastewater Flow Diversions

Kevin,

Thanks for the letter.

Please confirm my figures – you new bid price for the project would be \$447,022.28.

Diane Kafrissen
Purchasing Agent II
Hernando County Purchasing & Contracts
15470 Flight Path Dr.
Brooksville, FL 34604
(352) 540-6268
(352) 754-4199 Fax

Sign up to receive the [Hernando Highlights](#) monthly newsletter.

From: Kevin Rowland <kevin@rowland-inc.com>
Sent: Tuesday, August 2, 2022 3:32 PM
To: Diane Kafrissen <DKafrissen@co.hernando.fl.us>
Cc: Jared Waring <JWaring@co.hernando.fl.us>
Subject: RE: Spring Hill Water Reclamation Facility Wastewater Flow Diversions

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Hey Diane,

Please let me know if I need to change/add anything.

Thanks,
Kevin

From: Diane Kafrissen <DKafrissen@co.hernando.fl.us>
Sent: Tuesday, August 2, 2022 1:35 PM
To: Kevin Rowland <kevin@rowland-inc.com>
Cc: Jared Waring <JWaring@co.hernando.fl.us>
Subject: RE: Spring Hill Water Reclamation Facility Wastewater Flow Diversions

Kevin,

Utilities has reviewed your below email and are in support of the items you have listed below.

Could you provide this on Rowland letterhead (and please sign) so I can move forward with award of the contract.

Diane Kafrissen
Purchasing Agent II
Hernando County Purchasing & Contracts
15470 Flight Path Dr.
Brooksville, FL 34604
(352) 540-6268
(352) 754-4199 Fax

Sign up to receive the [Hernando Highlights](#) monthly newsletter.

From: Kevin Rowland <kevin@rowland-inc.com>
Sent: Friday, July 22, 2022 10:33 AM
To: Jared Waring <JWaring@co.hernando.fl.us>; Diane Kafrissen <DKafrissen@co.hernando.fl.us>
Subject: Spring Hill Water Reclamation Facility Wastewater Flow Diversions

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Good Morning:

Regarding our meeting last week Rowland Inc. can offer the following savings regarding the above-mentioned bid.

Item #5 MOT – We can reduce this item by \$10,000.00 if no variable message boards are needed.

Item #22, #23, #24, #25 – We can reduce these items by 10% each

This should provide a savings of approximately \$32,000.00 or 7%.

Please let me know if you need anything else.

Thanks,
Kevin Rowland