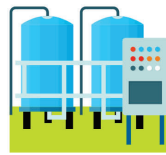


# Area of Operations – Utilities



Water



Wastewater



Solid Waste



Fleet

## Utilities Area of Operation

The Area of Operation is a grouping of departments under the Director of Utilities. The activities of those departments includes Utilities (water & wastewater), Solid Waste, and Fleet.

The financials below summarize the combined totals of the areas of operation; whereas, the subsequent pages, and links at the bottom, are department specific. The goals, metrics, and projects are referenced on the individual department summaries.



### Area of Operations of Utilities

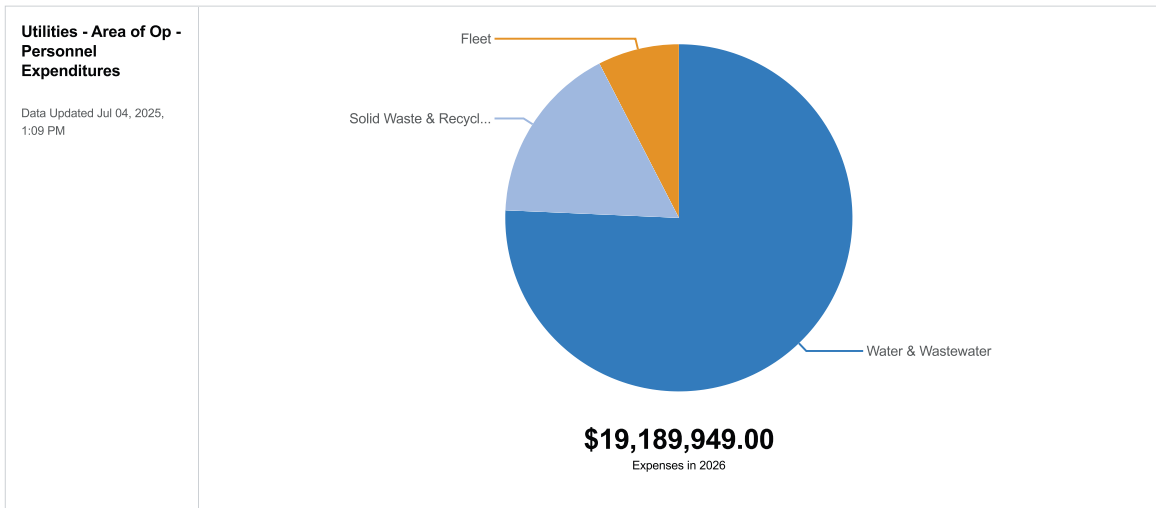
|                       | PRIOR YEAR BUDGET    |                      | RECOMMENDED BUDGET   | Increase   (Decrease) | Percentage Increase   (Decrease) |
|-----------------------|----------------------|----------------------|----------------------|-----------------------|----------------------------------|
|                       | FY2024               | FY2025               | FY2026               |                       |                                  |
| <b>Expenses</b>       |                      |                      |                      |                       |                                  |
| Personnel Services    | \$18,052,948         | \$18,415,181         | \$19,189,949         | \$774,768             | 4%                               |
| Operating Expense     | \$39,540,878         | \$39,091,927         | \$38,994,081         | (\$97,846)            | 0%                               |
| Capital Outlay        | \$97,537,902         | \$179,654,199        | \$113,846,413        | (\$65,807,786)        | (37%)                            |
| Debt Service          | \$7,584,905          | \$9,046,989          | \$9,859,863          | \$812,874             | 9%                               |
| Grants & Aid          | \$51,211             | \$53,172             | \$53,230             | \$58                  | 0%                               |
| Transfers             | \$32,004,965         | \$47,352,371         | \$26,438,637         | (\$20,913,734)        | (44%)                            |
| Non-Operating         | –                    | \$22,857             | \$22,857             | \$0                   | 0%                               |
| Budget Reserves       | \$67,505,446         | \$71,760,939         | \$133,917,802        | \$62,156,863          | 87%                              |
| <b>EXPENSES TOTAL</b> | <b>\$262,278,255</b> | <b>\$365,397,635</b> | <b>\$342,322,832</b> | <b>(\$23,074,803)</b> | <b>(6%)</b>                      |
| <b>Revenues</b>       |                      |                      |                      |                       |                                  |
| Revenues              | \$1,000              | \$1,000              | –                    | (\$1,000)             | (100%)                           |
| Licenses and Permits  | \$7,793,042          | \$8,271,093          | \$8,417,658          | \$146,565             | 2%                               |
| Charges for Services  | \$61,190,618         | \$67,701,387         | \$76,296,464         | \$8,595,077           | 13%                              |
| Miscellaneous         | \$1,041,351          | \$1,288,011          | \$1,301,136          | \$13,125              | 1%                               |
| Transfers             | \$25,436,415         | \$42,856,689         | \$23,585,805         | (\$19,270,884)        | (45%)                            |
| Other Sources         | \$166,815,829        | \$245,279,455        | \$232,721,769        | (\$12,557,686)        | (5%)                             |
| <b>REVENUES TOTAL</b> | <b>\$262,278,255</b> | <b>\$365,397,635</b> | <b>\$342,322,832</b> | <b>(\$23,074,803)</b> | <b>(6%)</b>                      |

Other Sources Revenue is Balance Forward Cash reserved for specific departments within Utilities. Intergovernmental Revenue consists of State Grants and Revenue Sharing.

### Utilities by Department

|                                    | 2022 - 23 Adopted Budget | 2023 - 24 Adopted Budget | 2024 - 25 Adopted Budget | 2025 - 26 Budget     |
|------------------------------------|--------------------------|--------------------------|--------------------------|----------------------|
| <b>Water &amp; Wastewater</b>      | \$136,079,825            | \$162,991,668            | \$246,818,785            | \$248,326,095        |
| <b>Solid Waste &amp; Recycling</b> | \$39,643,792             | \$62,019,092             | \$65,735,191             | \$68,833,016         |
| <b>Fleet</b>                       | \$12,323,520             | \$19,878,642             | \$26,669,108             | \$25,163,721         |
| <b>TOTAL</b>                       | <b>\$188,047,137</b>     | <b>\$244,889,402</b>     | <b>\$339,223,084</b>     | <b>\$342,322,832</b> |

# Personnel Expense by Area of Operations



Utilities - Area of Op - Personnel Expenditures

|                                    | 2021 - 22 Adopted Budget | 2022 - 23 Adopted Budget | 2023 - 24 Adopted Budget | 2024 - 25 Adopted Budget | 2025 - 26 Budget    |
|------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------|
| <b>Water &amp; Wastewater</b>      | \$11,270,028             | \$11,636,780             | \$13,523,192             | \$13,878,988             | \$14,526,176        |
| <b>Solid Waste &amp; Recycling</b> | \$2,711,343              | \$2,715,671              | \$3,128,289              | \$3,150,239              | \$3,210,100         |
| <b>Fleet</b>                       | \$1,153,072              | \$1,050,367              | \$1,349,722              | \$1,344,260              | \$1,453,673         |
| <b>TOTAL</b>                       | <b>\$15,134,443</b>      | <b>\$15,402,818</b>      | <b>\$18,001,203</b>      | <b>\$18,373,487</b>      | <b>\$19,189,949</b> |

Area of Operations - Utilities

| Job Title                                   | Utilities |
|---|-----------|
| <b>Allocated FTE Count</b>                  |           |
| ACCOUNTING CLERK II                         | 1         |
| ACCOUNTING CLERK III                        | 5         |
| ADMINISTRATIVE ASSISTANT III                | 1         |
| ASSET COORDINATOR                           | 1         |
| Asset Coordinator (N) - Vacant              | 1         |
| ASSET INFORMATION SPECIALIST                | 3         |
| ASSET MANAGEMENT SUPERVISOR                 | 1         |
| BACKFLOW TECHNICIAN                         | 1         |
| BILLING COORDINATOR                         | 1         |
| BILLING/COLLECTION SUPERVISOR               | 1         |
| CAPITAL PROGRAM MANAGER                     | 1         |
| CHIEF WATER/WASTEWATER PLANT OPERATOR       | 1         |
| CLERICAL ASSISTANT II                       | 1         |
| COLLECTION SYSTEM TECHNICIAN II             | 1         |
| COLLECTION TECHNICIAN II                    | 1         |
| COLLECTION/ELECTRICAL MECHANICAL SUPERVISOR | 1         |
| COLLECTIONS SPECIALIST                      | 1         |
| COLLECTIONS SYSTEM TECHNICIAN I             | 1         |
| COLLECTIONS SYSTEM TECHNICIAN II            | 9         |
| COLLECTIONS SYSTEM WORKER/TECHNICIAN        | 4         |
| COMMERCIAL ACCOUNT SPECIALIST               | 1         |
| COMPOST/RECYCLE TECH II                     | 2         |
| CONSTRUCTION COORDINATOR                    | 4         |
| CUSTOMER CARE SPECIALIST                    | 8         |
| CUSTOMER RELATIONS COORDINATOR              | 1         |
| CUSTOMER RELATIONS SUPERVISOR               | 1         |
| DEPUTY COUNTY ADMINISTRATOR                 | 0.2       |
| DEVELOPMENT SERVICES ASSISTANT              | 1         |

| Job Title                                      | Utilities |
|--|-----------|
| DIRECTOR OF UTILITIES                          | 1         |
| DISTRIBUTION SYSTEM OPERATOR I                 | 5         |
| DISTRIBUTION SYSTEM OPERATOR II                | 5         |
| DISTRIBUTION SYSTEM OPERATOR II (IS FOR I)     | 1         |
| DISTRIBUTION SYSTEM WORKER                     | 5         |
| DISTRIBUTION SYSTEM WORKER -WATER              | 4         |
| ELECTRICAL/MECHANICAL FOREMAN                  | 1         |
| ELECTRICAL/MECHANICAL SPECIALIST               | 1         |
| ELECTRICAL/MECHANICAL SPECIALIST (TRAINEE)     | 1         |
| ELECTRICAL/MECHANICAL SPECIALIST I             | 3         |
| ELECTRICAL/MECHANICAL SPECIALIST II            | 1         |
| ENVIRONMENTAL SPECIALIST                       | 1         |
| ENVIRONMENTAL TECHNICIAN                       | 1         |
| EQUIPMENT AND COMPLIANCE SPECIALIST            | 1         |
| FACILITY ATTENDANT I                           | 9         |
| FACILITY ATTENDANT II                          | 5.9       |
| FINANCE COORDINATOR                            | 1         |
| FINANCE SPECIALIST                             | 1         |
| FLEET MAINTENANCE SUPERVISOR                   | 1         |
| FLEET MANAGER                                  | 1         |
| FLEET TECHNICIAN                               | 1         |
| FLEET TECHNICIAN II                            | 5         |
| FLORIDA FRIENDLY LANDSCAPE (FFL) COORDINATOR   | 1         |
| HEAVY EQUIPMENT OPERATOR                       | 6         |
| INDUSTRIAL WASTEWATER PRETREATMENT COORDINATOR | 1         |
| LEAD FACILITY ATTENDANT                        | 1         |
| LEAD HEAVY EQUIPMENT OPERATOR                  | 1         |
| MAINTENANCE TECHNICAIN I                       | 2         |
| MAINTENANCE TECHNICIAN II                      | 1         |
| MAINTENANCE/MATERIALS SUPERVISOR               | 1         |
| MASTER EVT TECHNICIAN                          | 1         |
| MATERIALS AND SUPPLY COORDINATOR               | 1         |
| Meter Technician I (N)                         | 1         |
| METER TECHNICIAN I (N)                         | 3         |
| OPERATIONS ASSISTANT                           | 1         |
| OPERATIONS MANAGER                             | 1         |
| OPERATIONS SUPPORT SPECIALIST                  | 2         |
| OUTREACH AND COMPLIANCE SUPERVISOR             | 1         |
| PERMIT/DEVELOPMENT REVIEW COORDINATOR          | 1         |
| PREVENTATIVE MAINTENANCE TECHNICIAN            | 2         |
| PROJECT MANAGER                                | 3         |
| PROJECT MANAGER UTILITY LIAISON                | 1         |
| PROJECT/DESIGN ENGINEER                        | 1         |
| RECYCLING COLLECTION TECHNICIAN                | 1         |
| RESIDUALS TECHNICIAN                           | 2         |
| REVENUE SPECIALIST                             | 1         |
| SENIOR ACCOUNTING CLERK                        | 3         |
| SERVICE REPRESENTATIVE I                       | 7         |
| SERVICE REPRESENTATIVE II                      | 1         |
| SERVICE REPRESENTATIVE SUPERVISOR              | 1         |
| SOLID WASTE ENFORCEMENT OFFICER                | 1         |
| SOLID WASTE FACILITY SUPERVISOR                | 1         |
| SOLID WASTE OPERATIONS SUPERVISOR              | 1         |
| SOLID WASTE SERVICE MANAGER                    | 1         |
| STOREROOM SPECIALIST                           | 2         |
| UTILITIES BACKFLOW COORDINATOR                 | 1         |
| UTILITIES BUSINESS MANAGER                     | 1         |

| Job Title  | Utilities |
|--|-----------|
| UTILITIES CHIEF FINANCIAL OFFICER                  | 1         |
| UTILITIES DEVELOPMENT SERVICES SUPERVISOR (PERMIT) | 1         |
| UTILITIES ENGINEERING/DIVISION MANAGER             | 1         |
| UTILITIES MODELER                                  | 1         |
| UTILITIES PLANTS SUPERVISOR                        | 1         |
| UTILITIES SENIOR PROJECT MANAGER                   | 1         |
| UTILITIES WORKER II                                | 1         |
| UTILITY LOCATOR TECHNICIAN (N)                     | 4         |
| WASTEWATER COLLECTIONS FOREMAN                     | 1         |
| WASTEWATER PLANT OPERATOR I                        | 5         |
| WASTEWATER PLANT OPERATOR II                       | 2         |
| WASTEWATER PLANT OPERATOR III                      | 5         |
| WATER DISTRIBUTION FOREMAN                         | 2         |
| WATER DISTRIBUTION SUPERVISOR                      | 1         |
| WATER PLANT OPERATOR III                           | 4         |
| WATER PLANT OPERATOR TRAINEE                       | 2         |
| WATER RESOURCE MANAGER                             | 1         |
| WW COLLECTION SYSTEM WORKER (N)                    | 2         |
| ALLOCATED FTE COUNT                                | 204.1     |

### Utilities

### Solid Waste & Recycling

### Solid Waste & Recycling – Capital

### Solid Waste – Disaster Debris

### Fleet

## Check us Out

[Utilities Area of Operation Website](#)

# Hernando County Utilities

## Mission:

Provide affordable and uninterrupted high-quality water and wastewater services to the residents and businesses within Hernando County.

## What we Do:

Deliver water and wastewater services to over 165,000 residents within the County. We pumped and delivered over 7.7 billion gallons of drinking water in calendar year 2024 averaging over 21 million gallons per day.

## Goals:

- Water & Wastewater Revenue Sufficiency Analysis
- Compliance with Weeki Wachee and Chassahowitzka BMAP
- Update Water and Wastewater Master Plan
- Construct Capital Improvement Program to Meet Regulatory Deadlines
- Fill Staff Vacancies in Operations
- Reduce Back-billing Timeframes for Customers
- Implement New GIS Asset Management Organizational Structure and Processes
- Implement New Billing Software to Assist Customers More Efficiently
- Maintain per Capita Water Use to Comply with State Regulations and Maintain the Minimum Flows and Levels in our Lakes and Springs

## Metrics & Performance:

- Meter Reading:

|                          | FY24          |               | FY25 (YTD) |
|--------------------------|---------------|---------------|------------|
| Turn ons                 | 10,400        | 7,868         |            |
| Requested Turn off       | 2,829         | 1,761         |            |
| Delinquent Turn off      | 1,054         | 2,163         |            |
| High Readings            | 5,054         | 2,059         |            |
| Meter Downloads          | 654           | 262           |            |
| Meter Box Replaced       | 700           | 520           |            |
| Zero consumption         | 2,893         | 2,074         |            |
| Illegal Usage turns offs | 107           | 90            |            |
| <b>Total</b>             | <b>23,691</b> | <b>16,797</b> |            |
|                          |               |               |            |

Reading meters: Up to 3 readers reading 3 days a cycle.

HCUD reads 4 cycles a month. An averaging of 5,836 per reader a day.

- Customer Service:

|                  | FY24                     | FY25 (YTD) |
|------------------|--------------------------|------------|
| Lobby Customers  | 17,669                   | 18,359     |
| New Service      | 12,810                   | 8,760      |
| Termination      | 3,293                    | 3,372      |
| Restart Services | 554                      | 658        |
| Adjustments      | 615                      | 799        |
| Name Change      | 344                      | 367        |
| Payments         | 25,684                   | 18,248     |
| Email Inquiries  | 17,997                   | 19,448     |
| Return Mail      | 5,212                    | 4,761      |
| Work Orders      | 16,937                   | 12,794     |
| Incoming Calls   | No log<br>(Interruption) | 68,449     |
| Calls Answered   | No log<br>(Interruption) | 27,584     |

- Water Resources:

| Year | Per Capita | Regulatory Measure | Water Loss | Regulatory Measure |
|------|------------|--------------------|------------|--------------------|
| 2023 | 136 gpd    | 150 gpd            | 8.59%      | Less than 10%      |
| 2024 | 130 gpd    | 150 gpd            | 9.31%      | Less than 10%      |

- Operations:

**Work Orders:**

|                            | FY24          | FY25 (YTD)    |
|----------------------------|---------------|---------------|
| Backflow                   | 295           | 236           |
| Electrical/Mechanical      | 2,333         | 1,720         |
| FOG/Industrial             | 91            | 99            |
| Maintenance                | 228           | 231           |
| Operations/Admin           | 7             | 5             |
| Wastewater Collection      | 1,416         | 1,273         |
| Wastewater Treatment Plant | 136           | 80            |
| Water Distribution         | 10,906        | 8,531         |
| Water Treatment Plant      | 400           | 419           |
| <b>Total</b>               | <b>15,812</b> | <b>12,594</b> |
|                            |               |               |
| Locates Completed          | 19,698        | 18,057        |

- **Development Review**

**Related to Development Review and FDEP Permitting**

FY 2024 Total Number of Reviews Per Type

|                      |     |  |                                    |     |                   |
|----------------------|-----|--|------------------------------------|-----|-------------------|
| CCR                  | 208 |  | VACATION OF RIGHT OF WAY           | 3   | •                 |
| NON CCR              | 162 |  | USE OF EASEMENT                    | 0   |                   |
| SUBDIVISON           | 163 |  | CO/TCO RE REQUESTS PASSED & FAILED | 181 |                   |
| VACATION OF EASEMENT | 9   |  | DBPR FORM REQUESTS                 | 7   | TOTAL REVIEWS 736 |

**Staff FY 25: 13**

**Related to Development Review and FDEP Permitting**

FY 2025 to date

|                      |     |  |                                    |     |                                     |
|----------------------|-----|--|------------------------------------|-----|-------------------------------------|
| CCR                  | 135 |  | VACATION OF RIGHT OF WAY           | 3   |                                     |
| NON CCR              | 139 |  | USE OF EASEMENT                    | 0   |                                     |
| SUBDIVISON           | 121 |  | CO/TCO RE REQUESTS PASSED & FAILED | 141 |                                     |
| VACATION OF EASEMENT | 10  |  | DBPR FORM REQUESTS                 | 7   | TOTAL REVIEWS 556<br>Up to MAY 2025 |

**FDEP Delegation Permits Issued and Cleared**

**October 2023 – September 2024**

FDEP Water Construction Permits Issued:

20

FDEP Water Construction Permits Received Clearance: 12

**Total: 36**

FDEP Wastewater Construction Permits Issued:

28

FDEP Wastewater Construction Permits Received Clearance: 24

**Total: 48**

**October 2024 – May 2025**

FDEP Water Construction Permits Issued:

10

FDEP Water Construction Permits Received Clearance: 15

**Total: 25**

FDEP Wastewater Construction Permits Issued:

15

FDEP Wastewater Construction Permits Received Clearance: 12

**Total:**

**27**

**Standard Hours:**

Customer Service business hours are 8:00 a.m. – 4:30 p.m.

**Projects & Tasks Completed 24-25:**

**Water Resources:**

- Provided over 400 water conservation rebates to HCUD customers.
- Provided water resources and conservation messaging through two radio stations and Spectrum TV. Spectrum advertising reach over 30,000 impressions for a two-month campaign.
- HCUD social media has need a double digit increase in traffic. 90,049 reaches with 5,845 unique page visits.
- Provides over 700,000 bill inserts to customers with unique and valuable resource protection information.
- Water Restriction Compliance water use data shows a 28% decrease in water use.
- Participants of the Regional Irrigation and Audit project show a 25% decrease in water use.
- Tracking Septic Upgrade Incentive Program 448 of 466 total installations of enhanced OSTDS. Quantifying Total Nitrogen removal from this project for the Weeki Wachee Basin Management Action Plan. This is \$5,012,947.09 FDEP project. Plans for additional Enhanced OSTDS of 132 will open in 2025. Each system tracked and documented for Total Nitrogen (TN) reduction required for the Weeki Wachee Basin Management Action Plan (BMAP).

#### **Engineering and Capital Projects Completed:**

- Lead service line inventory completed as required by EPA
- Keysville Water Main Replacement
- Hill n Dale Water Main Replacement and Fire Service
- Spring Hill WRF Demolition
- Regency Oaks Pump Station Odor Control
- Diaz Court Water Main Replacements
- State Road 50 from US 98 to US 301 Utility Improvements
- Lockhart Subregional Water Treatment Plant

#### **Engineering and Capital Projects Currently Under Design and/or Construction:**

- Elgin Blvd Force Main Improvements
- Northcliffe Force Main Improvements
- Chalmer Lift Station Improvements
- Compenero Water Main Replacements
- US 41 and Ayers Road Force Main and Water Main Improvements
- Telcom Pump Station and Corporate Blvd Force Main Improvements
- Killian Water Treatment Plant Improvements
- Wiscon Water Treatment Plant Wells
- Hermosa Lift Station Improvements
- Hernando Beach Wastewater Resiliency Improvements
- Wiscon and Admin Bldg Site Improvements
- District A Phase 1 Septic to Sewer
- Ridge Manor WRF Expansion
- The Glen WRF Denitrification Project
- The Hut Pump Station and Force Main Improvements

#### **Upcoming Projects of Interest to Citizens:**

District A Phase 1 Septic to Sewer <https://www.engagehernando.com/s2s>  
 Septic Upgrade Incentive Program

#### **Mandates:**

PFAS Rule Compliance  
 Lead Service Line Inventory  
 Basin Management Action Plan Compliance for Springs

#### **Upcoming Needs:**

BMAP Coordinator to Oversee Compliance of New Regulations



**Utilities**

| PRIOR YEAR BUDGET     |                      |                      | RECOMMENDED BUDGET   |                       |                                  |
|-----------------------|----------------------|----------------------|----------------------|-----------------------|----------------------------------|
|                       | FY2024               | FY2025               | FY2026               | Increase   (Decrease) | Percentage Increase   (Decrease) |
| <b>Expenses</b>       |                      |                      |                      |                       |                                  |
| Personnel Services    | \$13,672,999         | \$13,920,682         | \$14,526,176         | \$605,494             | 4%                               |
| Operating Expense     | \$25,048,357         | \$25,859,441         | \$24,338,372         | (\$1,521,069)         | (6%)                             |
| Capital Outlay        | \$86,756,128         | \$163,973,175        | \$87,677,754         | (\$76,295,421)        | (47%)                            |
| Debt Service          | \$5,937,837          | \$5,938,061          | \$5,936,150          | (\$1,911)             | 0%                               |
| Grants & Aid          | \$48,711             | \$50,672             | \$52,730             | \$2,058               | 4%                               |
| Transfers             | \$28,322,822         | \$43,478,055         | \$22,672,363         | (\$20,805,692)        | (48%)                            |
| Non-Operating         | —                    | \$22,857             | \$22,857             | \$0                   | 0%                               |
| Budget Reserves       | \$48,544,956         | \$40,440,413         | \$93,192,193         | \$52,751,780          | 130%                             |
| <b>EXPENSES TOTAL</b> | <b>\$208,331,810</b> | <b>\$293,683,356</b> | <b>\$248,418,595</b> | <b>(\$45,264,761)</b> | <b>(15%)</b>                     |
| <b>Revenues</b>       |                      |                      |                      |                       |                                  |
| Revenues              | \$1,000              | \$1,000              | —                    | (\$1,000)             | (100%)                           |
| Licenses and Permits  | \$10,500             | \$12,500             | \$12,500             | \$0                   | 0%                               |
| Charges for Services  | \$46,188,479         | \$46,591,993         | \$55,952,769         | \$9,360,776           | 20%                              |
| Miscellaneous         | \$400,816            | \$450,476            | \$457,476            | \$7,000               | 2%                               |
| Transfers             | \$27,502,825         | \$42,991,335         | \$20,022,973         | (\$22,968,362)        | (53%)                            |
| Other Sources         | \$134,228,190        | \$203,636,052        | \$171,972,877        | (\$31,663,175)        | (16%)                            |
| <b>REVENUES TOTAL</b> | <b>\$208,331,810</b> | <b>\$293,683,356</b> | <b>\$248,418,595</b> | <b>(\$45,264,761)</b> | <b>(15%)</b>                     |

Capital Outlay and Transfers are reduced due to multi-year CIP projects being encumbered from previous year and rolling forward.

Budget reserves increased to fund upcoming CIP projects.

Charges for services increased due to connection fee charges to fund upcoming CIP projects.

# Our People – FTE Count

## Hernando County Utilities

| Job Title                                      | 4111 |
|--|------|
| <b>Allocated FTE Count</b>                     |      |
| ACCOUNTING CLERK II                            | 1    |
| ACCOUNTING CLERK III                           | 3    |
| ADMINISTRATIVE ASSISTANT III                   | 1    |
| ASSET INFORMATION SPECIALIST                   | 3    |
| ASSET MANAGEMENT SUPERVISOR                    | 1    |
| BACKFLOW TECHNICIAN                            | 1    |
| BILLING COORDINATOR                            | 1    |
| BILLING/COLLECTION SUPERVISOR                  | 1    |
| CAPITAL PROGRAM MANAGER                        | 1    |
| CHIEF WATER/WASTEWATER PLANT OPERATOR          | 1    |
| CLERICAL ASSISTANT II                          | 1    |
| COLLECTION SYSTEM TECHNICIAN II                | 1    |
| COLLECTION TECHNICIAN II                       | 1    |
| COLLECTION/ELECTRICAL MECHANICAL SUPERVISOR    | 1    |
| COLLECTIONS SPECIALIST                         | 1    |
| COLLECTIONS SYSTEM TECHNICIAN I                | 1    |
| COLLECTIONS SYSTEM TECHNICIAN II               | 9    |
| COLLECTIONS SYSTEM WORKER/TECHNICIAN           | 4    |
| COMMERCIAL ACCOUNT SPECIALIST                  | 1    |
| CONSTRUCTION COORDINATOR                       | 4    |
| CUSTOMER CARE SPECIALIST                       | 8    |
| CUSTOMER RELATIONS COORDINATOR                 | 1    |
| CUSTOMER RELATIONS SUPERVISOR                  | 1    |
| DEPUTY COUNTY ADMINISTRATOR                    | 0.2  |
| DEVELOPMENT SERVICES ASSISTANT                 | 1    |
| DIRECTOR OF UTILITIES                          | 0.75 |
| DISTRIBUTION SYSTEM OPERATOR I                 | 5    |
| DISTRIBUTION SYSTEM OPERATOR II                | 5    |
| DISTRIBUTION SYSTEM OPERATOR II (IS FOR I)     | 1    |
| DISTRIBUTION SYSTEM WORKER                     | 5    |
| DISTRIBUTION SYSTEM WORKER -WATER              | 4    |
| ELECTRICAL/MECHANICAL FOREMAN                  | 1    |
| ELECTRICAL/MECHANICAL SPECIALIST               | 1    |
| ELECTRICAL/MECHANICAL SPECIALIST (TRAINEE)     | 1    |
| ELECTRICAL/MECHANICAL SPECIALIST I             | 3    |
| ELECTRICAL/MECHANICAL SPECIALIST II            | 1    |
| FINANCE SPECIALIST                             | 1    |
| FLORIDA FRIENDLY LANDSCAPE (FFL) COORDINATOR   | 1    |
| INDUSTRIAL WASTEWATER PRETREATMENT COORDINATOR | 1    |
| MAINTENANCE TECHNICAIN I                       | 2    |
| MAINTENANCE TECHNICIAN II                      | 1    |
| MAINTENANCE/MATERIALS SUPERVISOR               | 1    |
| MATERIALS AND SUPPLY COORDINATOR               | 1    |
| Meter Technician I (N)                         | 1    |
| METER TECHNICIAN I (N)                         | 3    |
| OPERATIONS ASSISTANT                           | 0.9  |
| OPERATIONS MANAGER                             | 1    |
| OPERATIONS SUPPORT SPECIALIST                  | 2    |
| PERMIT/DEVELOPMENT REVIEW COORDINATOR          | 1    |
| PROJECT MANAGER                                | 3    |
| PROJECT MANAGER UTILITY LIAISON                | 1    |
| PROJECT/DESIGN ENGINEER                        | 1    |

| <b>Job Title</b>                                   | <b>4111</b>   |
|--|---------------|
| RESIDUALS TECHNICIAN                               | 2             |
| REVENUE SPECIALIST                                 | 1             |
| SENIOR ACCOUNTING CLERK                            | 3             |
| SERVICE REPRESENTATIVE I                           | 7             |
| SERVICE REPRESENTATIVE II                          | 1             |
| SERVICE REPRESENTATIVE SUPERVISOR                  | 1             |
| STOREROOM SPECIALIST                               | 2             |
| UTILITIES BACKFLOW COORDINATOR                     | 1             |
| UTILITIES BUSINESS MANAGER                         | 1             |
| UTILITIES CHIEF FINANCIAL OFFICER                  | 0.8           |
| UTILITIES DEVELOPMENT SERVICES SUPERVISOR (PERMIT) | 1             |
| UTILITIES ENGINEERING/DIVISION MANAGER             | 1             |
| UTILITIES MODELER                                  | 1             |
| UTILITIES PLANTS SUPERVISOR                        | 1             |
| UTILITIES SENIOR PROJECT MANAGER                   | 1             |
| UTILITIES WORKER II                                | 1             |
| UTILITY LOCATOR TECHNICIAN (N)                     | 4             |
| WASTEWATER COLLECTIONS FOREMAN                     | 1             |
| WASTEWATER PLANT OPERATOR I                        | 5             |
| WASTEWATER PLANT OPERATOR II                       | 2             |
| WASTEWATER PLANT OPERATOR III                      | 5             |
| WATER DISTRIBUTION FOREMAN                         | 2             |
| WATER DISTRIBUTION SUPERVISOR                      | 1             |
| WATER PLANT OPERATOR III                           | 4             |
| WATER PLANT OPERATOR TRAINEE                       | 2             |
| WATER RESOURCE MANAGER                             | 1             |
| WW COLLECTION SYSTEM WORKER (N)                    | 2             |
| <b>ALLOCATED FTE COUNT</b>                         | <b>153.65</b> |

## Solid Waste & Recycling

### Mission:

To provide disposal of commercial and residential garbage at the County Landfill along with customer service in an efficient manner to the Hernando County citizens that it proudly serves. Ensuring the safety of both its customers and employees, the Solid Waste & Recycling Department is committed to regulatory compliance and ensuring low rates to its customers.



### What we Do:

The Hernando County Northwest Waste Management Facility (NWWMF) is a multi-function solid waste management facility, which includes Class I and construction and demolition (C&D) waste disposal, yard waste mulching, recyclables temporary storage before processing, household hazardous waste storage and processing, and storage of tires, white goods and other bulky waste materials for off-site processing by private firms. There are two Convenience Centers on opposite ends of the County that accept various items from the residents of the County.

### Goals:

1. **Convenience Center Pay**
  - Put out an RFP for Technology
  - Review and get Board approval
  - Put out PSA, signage, and update website a month before start
2. **Completion of Cell 4**
  - Final grade completed
  - Liner installed
  - Electrical completed
  - Access road completed
  - Leachate tanks built and area completed
3. **Concrete and Loading Ramp at West Convenience Center**
  - Metal chute replaced with concrete wall
  - Loading ramp built
  - Remaining floor concrete installed
4. **Successful completion of Compost Grant**
  - Divert 4500 tons of yard waste to the compost program
  - Provide one class per month and distribute 85% of finished compost to end users
  - Perform pre and post soil tests.
5. **Design for a Compost Facility and a Recycling Center**
  - Decide on location of Recycle Center
  - Final decision of Biosolids
  - Design layout & infrastructure
6. **New Rates**
  - Public Hearing
  - BOCC Approval
7. **Renewable Natural Gas**
  - Public Private Partnership to Convert Landfill Gas into Natural Gas
  - Request for Proposal

- Contract Execution and Board Approval
- 8. Leachate Treatment System using Reverse Osmosis**
- Request for Proposal
  - Contract Execution and Board Approval

**Metrics & Performance:**

**Class I Garbage**

|          |                 |
|----------|-----------------|
| FY24     | 174,425.46 tons |
| FY25 YTD | 135,050.25 tons |

**Recycling**

|          |               |
|----------|---------------|
| FY24     | 3,694.66 tons |
| FY25 YTD | 2,378.76 tons |

The Department through equipment installed on the heavy equipment measures the compaction rate of the garbage, which is consistently over 1300 pounds per cubic yard, which in the industry is above the norm.

**Standard Hours:**

Normal business hours:

Main Landfill Monday – Saturday 8:00 am – 4:30 pm

West Convenience Center – Tuesday – Friday 9 am – 5 pm, Saturday 8 am – 4:30 pm

East Convenience Center – Tuesday – Saturday 9 am – 5 pm

**Projects & Tasks Completed 24-25:**

- Title V Permit renewal
- Annual topographic survey
- Annual Rate Efficiency Study
- Class I Permit renewal
- Green House Gas Annual Report
- Request for Proposal Exclusive Franchise Agreement for Curbside Garbage Collection
- Composting program

**Upcoming Projects and Tasks for FY 25-26**

- New 30 Acre garbage cell under construction

**Mandates:**

Small Quantity Generator Program

Recyclable Goal of 75%, unfunded mandate

**Solid Waste**

|                       | PRIOR YEAR BUDGET   |                     | RECOMMENDED BUDGET  |                       |                                  |
|-----------------------|---------------------|---------------------|---------------------|-----------------------|----------------------------------|
|                       | FY2024              | FY2025              | FY2026              | Increase   (Decrease) | Percentage Increase   (Decrease) |
| <b>Expenses</b>       |                     |                     |                     |                       |                                  |
| Personnel Services    | \$3,127,302         | \$3,150,239         | \$3,210,100         | \$59,861              | 2%                               |
| Operating Expense     | \$12,244,843        | \$8,290,574         | \$7,464,464         | (\$826,110)           | (10%)                            |
| Capital Outlay        | \$29,509,146        | \$26,713,645        | \$14,576,099        | (\$12,137,546)        | (45%)                            |
| Debt Service          | —                   | \$1,240,132         | \$1,243,882         | \$3,750               | 0%                               |
| Grants & Aid          | \$12,000            | \$12,000            | \$10,000            | (\$2,000)             | (17%)                            |
| Transfers             | \$3,445,953         | \$3,788,672         | \$3,652,186         | (\$136,486)           | (4%)                             |
| Budget Reserves       | \$17,850,903        | \$29,645,556        | \$38,676,285        | \$9,030,729           | 30%                              |
| <b>EXPENSES TOTAL</b> | <b>\$66,190,147</b> | <b>\$72,840,818</b> | <b>\$68,833,016</b> | <b>(\$4,007,802)</b>  | <b>(5%)</b>                      |
| <b>Revenues</b>       |                     |                     |                     |                       |                                  |
| Licenses and Permits  | \$7,782,542         | \$8,258,593         | \$8,405,158         | \$146,565             | 2%                               |
| Intergovernmental     | \$299,965           | \$32,990            | \$0                 | (\$32,990)            | (100%)                           |
| Charges for Services  | \$4,946,479         | \$5,072,851         | \$5,044,851         | (\$28,000)            | (1%)                             |
| Miscellaneous         | \$494,500           | \$687,535           | \$673,660           | (\$13,875)            | (2%)                             |
| Transfers             | \$1,940,192         | \$2,365,200         | \$3,609,082         | \$1,243,882           | 53%                              |
| Other Sources         | \$50,726,469        | \$56,423,649        | \$51,100,265        | (\$5,323,384)         | (9%)                             |
| <b>REVENUES TOTAL</b> | <b>\$66,190,147</b> | <b>\$72,840,818</b> | <b>\$68,833,016</b> | <b>(\$4,007,802)</b>  | <b>(5%)</b>                      |

Capital Outlay and Transfers are reduced due to multi-year CIP projects being encumbered from previous year and rolling forward.

## Our People – FTE Count

**Solid Waste**

|                                     |              |
|-------------------------------------|--------------|
| <b>Job Title</b>                    | <b>4411</b>  |
| <b>Allocated FTE Count</b>          |              |
| ACCOUNTING CLERK III                | 2            |
| COMPOST/RECYCLE TECH II             | 2            |
| DIRECTOR OF UTILITIES               | 0.15         |
| ENVIRONMENTAL SPECIALIST            | 1            |
| ENVIRONMENTAL TECHNICIAN            | 1            |
| EQUIPMENT AND COMPLIANCE SPECIALIST | 1            |
| FACILITY ATTENDANT I                | 9            |
| FACILITY ATTENDANT II               | 5.9          |
| HEAVY EQUIPMENT OPERATOR            | 6            |
| LEAD FACILITY ATTENDANT             | 1            |
| LEAD HEAVY EQUIPMENT OPERATOR       | 1            |
| OPERATIONS ASSISTANT                | 0.1          |
| OUTREACH AND COMPLIANCE SUPERVISOR  | 1            |
| RECYCLING COLLECTION TECHNICIAN     | 1            |
| SOLID WASTE ENFORCEMENT OFFICER     | 1            |
| SOLID WASTE FACILITY SUPERVISOR     | 1            |
| SOLID WASTE OPERATIONS SUPERVISOR   | 1            |
| SOLID WASTE SERVICE MANAGER         | 1            |
| UTILITIES CHIEF FINANCIAL OFFICER   | 0.2          |
| <b>ALLOCATED FTE COUNT</b>          | <b>36.35</b> |

## Solid Waste and Recycling – Capital

- Transfer funds to the Capital Fund for equipment replacement (not on the Fleet Program)

### Goals

- Continue to transfer funds from the Solid Waste operating fund
- Continue to transfer recyclables to processing facility

#### Solid Waste and Recycling - Capital

| PRIOR YEAR BUDGET     |                    |                    | RECOMMENDED BUDGET |                       |                                  |
|-----------------------|--------------------|--------------------|--------------------|-----------------------|----------------------------------|
|                       | FY2024             | FY2025             | FY2026             | Increase   (Decrease) | Percentage Increase   (Decrease) |
| <b>Expenses</b>       |                    |                    |                    |                       |                                  |
| Operating Expense     | \$150,332          | \$122,985          | \$373,820          | \$250,835             | 204%                             |
| Capital Outlay        | \$6,705,050        | \$2,891,102        | \$1,037,000        | (\$1,854,102)         | (64%)                            |
| Budget Reserves       | \$2,359,076        | \$6,010,003        | \$5,942,644        | (\$67,359)            | (1%)                             |
| <b>EXPENSES TOTAL</b> | <b>\$9,214,458</b> | <b>\$9,024,090</b> | <b>\$7,353,464</b> | <b>(\$1,670,626)</b>  | <b>(19%)</b>                     |
| <b>Revenues</b>       |                    |                    |                    |                       |                                  |
| Miscellaneous         | \$100,000          | \$125,000          | \$125,000          | \$0                   | 0%                               |
| Transfers             | \$500,000          | \$500,000          | \$500,000          | \$0                   | 0%                               |
| Other Sources         | \$8,614,458        | \$8,399,090        | \$6,728,464        | (\$1,670,626)         | (20%)                            |
| <b>REVENUES TOTAL</b> | <b>\$9,214,458</b> | <b>\$9,024,090</b> | <b>\$7,353,464</b> | <b>(\$1,670,626)</b>  | <b>(19%)</b>                     |

The amount of Capital Outlay is dependent on what types of projects are being included in the current fiscal budget; hence, reserves build for a future project and capital outlay decreases until a project is ready. When the project is budgeted to occur, capital outlay is increased and reserves are reduced.

# Solid Waste – Disaster Debris

## Goals

- Transfer \$300,000 per year to reserve monies in case of a disaster in Hernando County
- Transfer and keep around \$2,000,000 available for storm debris/disaster clean up

### Solid Waste - Disaster Debris

| PRIOR YEAR BUDGET     |                    |                    | RECOMMENDED BUDGET |                       | Percentage Increase   (Decrease) |
|-----------------------|--------------------|--------------------|--------------------|-----------------------|----------------------------------|
|                       | FY2024             | FY2025             | FY2026             | Increase   (Decrease) |                                  |
| <b>Expenses</b>       |                    |                    |                    |                       |                                  |
| Operating Expense     | \$250,015          | \$551,515          | \$251,515          | (\$300,000)           | (54%)                            |
| Grants & Aid          | \$12,000           | \$12,000           | \$10,000           | (\$2,000)             | (17%)                            |
| Budget Reserves       | \$1,029,068        | \$1,277,019        | \$1,379,019        | \$102,000             | 8%                               |
| <b>EXPENSES TOTAL</b> | <b>\$1,291,083</b> | <b>\$1,840,534</b> | <b>\$1,640,534</b> | <b>(\$200,000)</b>    | <b>(11%)</b>                     |
| <b>Revenues</b>       |                    |                    |                    |                       |                                  |
| Miscellaneous         | \$10,000           | \$25,000           | \$25,000           | \$0                   | 0%                               |
| Transfers             | \$300,000          | \$300,000          | \$300,000          | \$0                   | 0%                               |
| Other Sources         | \$981,083          | \$1,515,534        | \$1,315,534        | (\$200,000)           | (13%)                            |
| <b>REVENUES TOTAL</b> | <b>\$1,291,083</b> | <b>\$1,840,534</b> | <b>\$1,640,534</b> | <b>(\$200,000)</b>    | <b>(11%)</b>                     |

The amount of Operating Expenses is dependent on storm debris/disaster clean up.



# Area of Operations – Fleet

## Central Fueling | Fleet Replacement Program | Vehicle Maintenance

### Mission:

Fleet Management supports the County departments in their service to the citizens of this county by providing the necessary vehicles and equipment for them to efficiently and accurately do their jobs. This is accomplished in 3 phases: Purchasing, Service and Repair, and Surplus.

Fleet Management is also responsible for providing fuel for the county vehicles and equipment and manages 4 fuel sites across the county.

### What we Do:

Provide Vehicles and Equipment for all County BOCC Departments along with the Repair and Maintenance and Fueling Services

### Goals:

- Re-Evaluate Vendor Parts Contract
- Enhance Communication with the Departments we Serve
- Space Planning, Site selection, and Conceptual Design of New Maintenance Shop to Meet Increasing Demand
- Revise and Update Fleet Standard Operating Procedures
- Improve Functionality of our Existing Fleet Asset Management System through Training
- Perform EV Study for the County

### Metrics & Performance:

Fleet Management measures success in terms of low vehicle downtime, preventative maintenance compliance, competitive pricing and department satisfaction.

Downtime is how long a vehicle is out of service and is measured and compared internally.

Preventative Maintenance compliance is how many vehicle services are performed within a certain window of when they are due.

Competitive pricing is how Fleet's labor rate compares to the vendors and dealerships and ensures the best value for the county.

Comparing Fleet Management nationally through competitions held by National Association of Fleet Administrators (NAFA) and Government Fleet Magazine.

Staff: 9 technicians, 4 support

### Work Orders:

- FY23: 3,445
- FY 24: 2,939
- FY25: 1,877

### Vehicle purchases:

- FY 23: 90 – \$10,326,569.50
- FY24: 82 – \$10,640,406.73
- FY 25: 90 – \$14,197,441.83

### Surplus:

- FY 23: 40 – \$372,754.94
- FY 24: 54 – \$466,598.53
- FY25: 37 – \$201,041.58

### Fuel (gallons):

- FY 23: Unleaded 222,788 Diesel 361,505 \$1,727,489.90
- FY 24: Unleaded 214,685 Diesel 276,635 \$1,403,256.83
- FY 25: Unleaded 163,843 Diesel 216,441 \$1,006,470.69

**Standard Hours:**

Normal hours: 7:00am-3:30pm. 1 Technician is on-call every day from 3:30pm-7:00am.

**Projects & Tasks Completed 24-25:**

- Upgraded fuel management software to improve tracking and billing.
- Upgraded fuel dispensers to a newer, more reliable style.
- Cleaned and re-painted fuel tanks to prolong their life.
- Changed Fleet Management Information Software to a less expensive option.
- Placed #88 in National Association of Fleet Administrators (NAFA) top 100 Fleet competition.
- Streamlined and corrected Preventative Maintenance program to ensure proper services are being done and decreased downtime for an annual service.
- Replaced the lifts in the maintenance shop

**Upcoming Projects and Tasks for FY 25-26**

- New Central Fueling Site to have 24hr access for departments and more fuel reserves
- Re-Evaluate Vendor Parts Contract
- Space Planning, Site selection, and Conceptual Design of New Maintenance Shop to Meet Increasing Demand
- Perform EV Study for the County

**Fleet Combined Department Summary**

|                       | PRIOR YEAR BUDGET   |                     | RECOMMENDED BUDGET  | Increase   (Decrease) | Percentage Increase   (Decrease) |
|-----------------------|---------------------|---------------------|---------------------|-----------------------|----------------------------------|
|                       | FY2024              | FY2025              | FY2026              |                       |                                  |
| <b>Expenses</b>       |                     |                     |                     |                       |                                  |
| Personnel Services    | \$1,252,647         | \$1,344,260         | \$1,453,673         | \$109,413             | 8%                               |
| Operating Expense     | \$5,219,764         | \$7,088,252         | \$7,274,245         | \$185,993             | 3%                               |
| Capital Outlay        | \$16,702,196        | \$24,269,886        | \$11,592,560        | (\$12,677,326)        | (52%)                            |
| Debt Service          | \$1,647,068         | \$1,868,796         | \$2,679,831         | \$811,035             | 43%                              |
| Transfers             | \$236,190           | \$85,644            | \$114,088           | \$28,444              | 33%                              |
| Budget Reserves       | \$1,109,587         | \$1,674,970         | \$2,049,324         | \$374,354             | 22%                              |
| <b>EXPENSES TOTAL</b> | <b>\$26,167,452</b> | <b>\$36,331,808</b> | <b>\$25,163,721</b> | <b>(\$11,168,087)</b> | <b>(31%)</b>                     |
| <b>Revenues</b>       |                     |                     |                     |                       |                                  |
| Charges for Services  | \$10,055,660        | \$16,036,543        | \$15,298,844        | (\$737,699)           | (5%)                             |
| Miscellaneous         | \$146,035           | \$150,000           | \$170,000           | \$20,000              | 13%                              |
| Other Sources         | \$15,965,757        | \$20,145,265        | \$9,694,877         | (\$10,450,388)        | (52%)                            |
| <b>REVENUES TOTAL</b> | <b>\$26,167,452</b> | <b>\$36,331,808</b> | <b>\$25,163,721</b> | <b>(\$11,168,087)</b> | <b>(31%)</b>                     |

The summary above is a consolidation of departments, the summary tables below are for the individual departments.

#### Central Fueling

| PRIOR YEAR BUDGET     |                    |                    | RECOMMENDED BUDGET |                       |                                  |
|-----------------------|--------------------|--------------------|--------------------|-----------------------|----------------------------------|
|                       | FY2024             | FY2025             | FY2026             | Increase   (Decrease) | Percentage Increase   (Decrease) |
| <b>Expenses</b>       |                    |                    |                    |                       |                                  |
| Personnel Services    | \$92,135           | \$99,895           | \$118,852          | \$18,957              | 19%                              |
| Operating Expense     | \$1,439,062        | \$2,450,813        | \$1,917,292        | (\$533,521)           | (22%)                            |
| Capital Outlay        | \$369,610          | \$64,818           | \$0                | (\$64,818)            | (100%)                           |
| Transfers             | \$5,271            | \$1,280            | \$5,695            | \$4,415               | 345%                             |
| Budget Reserves       | \$247,977          | \$104,752          | \$31,475           | (\$73,277)            | (70%)                            |
| <b>EXPENSES TOTAL</b> | <b>\$2,154,055</b> | <b>\$2,721,558</b> | <b>\$2,073,314</b> | <b>(\$648,244)</b>    | <b>(24%)</b>                     |
| <b>Revenues</b>       |                    |                    |                    |                       |                                  |
| Charges for Services  | \$1,512,940        | \$2,473,432        | \$1,840,000        | (\$633,432)           | (26%)                            |
| Other Sources         | \$641,115          | \$248,126          | \$233,314          | (\$14,812)            | (6%)                             |
| <b>REVENUES TOTAL</b> | <b>\$2,154,055</b> | <b>\$2,721,558</b> | <b>\$2,073,314</b> | <b>(\$648,244)</b>    | <b>(24%)</b>                     |

- (Capital Overlay) FY25 were fuel tank improvements that are not needed in FY26
- Revenue decreased due to fuel prices not increasing to the projected amounts per gallon

#### Vehicle Maintenance

| PRIOR YEAR BUDGET     |                    |                    | RECOMMENDED BUDGET |                       |                                  |
|-----------------------|--------------------|--------------------|--------------------|-----------------------|----------------------------------|
|                       | FY2024             | FY2025             | FY2026             | Increase   (Decrease) | Percentage Increase   (Decrease) |
| <b>Expenses</b>       |                    |                    |                    |                       |                                  |
| Personnel Services    | \$1,066,010        | \$1,144,881        | \$1,154,436        | \$9,555               | 1%                               |
| Operating Expense     | \$2,657,399        | \$3,247,636        | \$3,790,260        | \$542,624             | 17%                              |
| Capital Outlay        | –                  | \$260,000          | \$144,430          | (\$115,570)           | (44%)                            |
| Transfers             | \$226,217          | \$83,084           | \$105,672          | \$22,588              | 27%                              |
| Budget Reserves       | \$616,111          | \$763,804          | \$958,113          | \$194,309             | 25%                              |
| <b>EXPENSES TOTAL</b> | <b>\$4,565,737</b> | <b>\$5,499,405</b> | <b>\$6,152,911</b> | <b>\$653,506</b>      | <b>12%</b>                       |
| <b>Revenues</b>       |                    |                    |                    |                       |                                  |
| Charges for Services  | \$4,092,381        | \$4,703,913        | \$5,413,153        | \$709,240             | 15%                              |
| Other Sources         | \$473,356          | \$795,492          | \$739,758          | (\$55,734)            | (7%)                             |
| <b>REVENUES TOTAL</b> | <b>\$4,565,737</b> | <b>\$5,499,405</b> | <b>\$6,152,911</b> | <b>\$653,506</b>      | <b>12%</b>                       |

- (Capital Overlay Decrease) New vehicle lifts were purchased the previous year, significantly lower capital purchases this year
- (Charges Increase) Increase in outside repairs both in quantity and costs.

#### Fleet Replacement

| PRIOR YEAR BUDGET     |                     |                     | RECOMMENDED BUDGET  |                       |                                  |
|-----------------------|---------------------|---------------------|---------------------|-----------------------|----------------------------------|
|                       | FY2024              | FY2025              | FY2026              | Increase   (Decrease) | Percentage Increase   (Decrease) |
| <b>Expenses</b>       |                     |                     |                     |                       |                                  |
| Personnel Services    | \$94,502            | \$99,484            | \$180,385           | \$80,901              | 81%                              |
| Operating Expense     | \$1,123,303         | \$1,389,803         | \$1,566,693         | \$176,890             | 13%                              |
| Capital Outlay        | \$16,332,586        | \$23,945,068        | \$11,448,130        | (\$12,496,938)        | (52%)                            |
| Debt Service          | \$1,647,068         | \$1,868,796         | \$2,679,831         | \$811,035             | 43%                              |
| Transfers             | \$4,702             | \$1,280             | \$2,721             | \$1,441               | 113%                             |
| Budget Reserves       | \$245,499           | \$806,414           | \$1,059,736         | \$253,322             | 31%                              |
| <b>EXPENSES TOTAL</b> | <b>\$19,447,660</b> | <b>\$28,110,845</b> | <b>\$16,937,496</b> | <b>(\$11,173,349)</b> | <b>(40%)</b>                     |
| <b>Revenues</b>       |                     |                     |                     |                       |                                  |
| Charges for Services  | \$4,450,339         | \$8,859,198         | \$8,045,691         | (\$813,507)           | (9%)                             |
| Miscellaneous         | \$146,035           | \$150,000           | \$170,000           | \$20,000              | 13%                              |
| Other Sources         | \$14,851,286        | \$19,101,647        | \$8,721,805         | (\$10,379,842)        | (54%)                            |
| <b>REVENUES TOTAL</b> | <b>\$19,447,660</b> | <b>\$28,110,845</b> | <b>\$16,937,496</b> | <b>(\$11,173,349)</b> | <b>(40%)</b>                     |

- (Capital Overlay) Adjustments made due to vehicle delivery schedule changes.
- (Other Sources) Loan and interest charges vary depending on delivery schedules.

## Our People – FTE Count

#### Fleet Program

| Job Title                           | 5011       | 5071        | 5081       |
|-------------------------------------|------------|-------------|------------|
| <b>Allocated FTE Count</b>          |            |             |            |
| ASSET COORDINATOR                   | 0          | 1           | 0          |
| Asset Coordinator (N) - Vacant      | 0          | 0           | 1          |
| DIRECTOR OF UTILITIES               | 0.033      | 0.033       | 0.033      |
| FINANCE COORDINATOR                 | 0.333      | 0.333       | 0.333      |
| FLEET MAINTENANCE SUPERVISOR        | 0.2        | 0.8         | 0          |
| FLEET MANAGER                       | 0.333      | 0.333       | 0.333      |
| FLEET TECHNICIAN                    | 0          | 1           | 0          |
| FLEET TECHNICIAN II                 | 0          | 5           | 0          |
| MASTER EVT TECHNICIAN               | 0          | 1           | 0          |
| PREVENTATIVE MAINTENANCE TECHNICIAN | 0          | 2           | 0          |
| <b>ALLOCATED FTE COUNT</b>          | <b>0.9</b> | <b>11.5</b> | <b>1.7</b> |