



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604
P 352.754.4020 ♦ F 352.754.4199 ♦ W www.HernandoCounty.us

DATE: July 30, 2025

TO: Joseph Goulart, Contracting Agent II

FROM: Scott Harper, Solid Waste Services Manager

SUBJECT: Recommendation for Award Bid No. 25-TF01018/JC
Project Name: Leachate & Gas Collection System Maintenance Services (Rebid)

The attached bid received from Integrated Environmental Technology for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

1. Total Contract Bid Price is: \$679,800.00
2. Reference checks are satisfactory: X ☐ YES ☐ NO
If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder X ☐ YES ☐ NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? ☐ YES X ☐ NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

___Pricing is fair and reasonable, the bidder is qualified and has the ability to perform all requested scope of work items. _____

-
-
6. Provide the funding information: Fund 4411 Dept 07602 Account 5303401

Recommendation Approved By: _____

Department Director/Manager

Date: 8/12/2025

Enclosure

TECHNICAL EVALUATION FOR BID AWARD

ITB# 25-TF01018/JC

Project Name: Leachate & Gas Collection System Maintenance Services (Rebid)

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Procurement will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Procurement Department will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? *yes*

If the bid is considered reasonable/realistic, provide justification for your conclusion. *Have been a contractor with The County before/currently.*

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? *NO*

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

yes

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Procurement.**

TECHNICAL EVALUATION FOR BID AWARD

Page 2

When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance? *yes*

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

Recommend Award

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility, or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

REFERENCE

Reference For (Firm/Company): Integrated Environmental Technology, LLC

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: GFL Environmental Otis Road Landfill

First Name, Last Name: Edward Schmalfeld, II, P.E.

PHONE #: 904-701-5982 Email: edward.schmalfeld@gflenv.com

1. Describe the work contracted to firm/company.

Complete all leachate collections piping and controls systems for five new cells. Installed and maintained the onsite telemetry system. Installed and maintained the LCS Recirculation System. Hydro Jet and Records for Piping Inspection underground. Maintains Trk Loadout Pumps and Controls

2. Was the work completed on time? Yes

3. Were you satisfied with the final results? Yes

IET provides all the services for new work installation in florida and most of the service repairs Along with the Environmental Monitoring with IETLink

4. Did you implement their recommendations? Yes

Most of the work is designed build from their recommenations

5. Did you encounter any problems? NO

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes x No Maybe



Hernando County Use Only

Reference checked by:

Scott Harper

Date:

7/30/2020

REFERENCE

Reference For (Firm/Company): Integrated Environmental Technology, LLC

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Hernando Board of County Commisioners

First Name, Last Name: Scott Harper, 14450 Landfill Road, Brooksville, FL 34614

PHONE #: 352-754-4791

Email: sharper@co.hernando.fl.us

1. Describe the work contracted to firm/company.

Maintain Leachate Systems including Installing Control Panels, Pumps, Level Sensors. Hydro-jet and Camera inspection of the Pipes. Performed NSPS Reading, Maintained Methane Extractions Systems, Sump Pump and Flares. Installed and Maintained the Environmental Telemetry System

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

Yes

5. Did you encounter any problems?

No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes X

No

Maybe



Hernando County Use Only

Reference checked by:

Scott Harper

Date:

7/30/2025

REFERENCE

Reference For (Firm/Company): Integrated Environmental Technology, LLC

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Waste Managment Trail Ridge Landfill

First Name, Last Name: Allen Rhodes, District Manager

PHONE #: 352-266-9789 Email: arhodes1@wm.com

1. Describe the work contracted to firm/company. Landfill daily operational maintenance services, Evaporator and Two Flares, Leachate Storage Tanks, Truck Loadout Systems, Lift Stations, Leachate Side-slope Risers Stations, Landfill Gas Extraction Systems, and Electrical distribution systems with ten staff onsite fulltime and emergency trouble calls replacing failed components to upgrading control panels, pumps, and blowers depending on the equipment's age and its remaining service life. In-house specialty equipment, such as high-pressure jet cleaning equipment and explosion-proof camera inspection equipment.
2. Was the work completed on time? YES
3. Were you satisfied with the final results? YES
4. Did you implement their recommendations? YES
5. Did you encounter any problems? NO
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>
7. Would you contract with this company again?

Yes X No Maybe

ARH

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Reference checked by: ARhodes WM

Date: 7/28/2025

Scott D. Harper