



UTILITIES DEPARTMENT

WATER ♦ WASTEWATER ♦ RECLAIMED WATER ♦ ENGINEERING ♦ CUSTOMER SERVICE

15365 CORTEZ BOULEVARD ♦ BROOKSVILLE, FLORIDA 34613
P 352.754.4037 ♦ F 352.754.4485 ♦ W www.HernandoCounty.us

DATE: June 2, 2025
TO: Procurement Department – Cathy Tefft, CPPB, NIGP-CPP
FROM: Hernando County Utilities Department – Brad Smith, Capital Program Manager
SUBJECT: Recommendation for Award Invitation to Bid # 25-C00948/CT
Project Name: Hernando County Utilities Department (or HCUD) Admin and Wiscon Facilities Improvements

The attached bid(s) received from GOODWIN BROS. CONSTRUCTION, INC. for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 5 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is:
\$4,638,914.27 (BASE BID) + \$325,000.00 (ALLOWANCE) = \$4,963,914.27 (TOTAL CONTRACT AMOUNT)

1. Reference checks are satisfactory: ☒ YES ☐ NO
If no, provide an explanation using the space provided below and/or attached to this form.
2. Recommend award as responsive and responsible bidder ☒ YES ☐ NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
3. Request Next Bidder? ☐ YES ☒ NO
4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

___ HCUD and Stantec have determined that the bid pricing information provided by Goodwin Bros Construction INC is consistent with current market pricing considering current market volume and contract requirements imposed by Hernando County. Both HCUD and Stantec recommends Goodwin Bros Construction INC. be selected as the lowest, responsive, responsible bidder for the project.

5. Provide the funding information: Fund 4144 Dept 07244 Account 5626301

Current account balance is \$3,702,983.00 and a Budget amendment will be issued for the difference of \$1,260,931.27

Recommendation Approved By:  Date: 6-2-2025

Department Director/Manager

Enclosure(s)

References

Department technical evaluation

TECHNICAL EVALUATION FOR BID AWARD

Invitation to Bid # 25-C00948/CT Hernando County Utilities Department (or HCUD) Admin and Wiscon Facilities Improvements

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Procurement will ensure that all documents required by the solicitation are contained for evaluation.** This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Procurement Department will not be submitted to you for evaluation. Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? **Yes**

If the bid is considered reasonable/realistic, provide justification for your conclusion. **The bid from Goodwin Bros Construction was the only bid received. The bid was under the Engineers estimate however a bid analysis was conducted by the EOR. Also follow up questions were submitted through Procurement to the bidder and answers reviewed by both the County and EOR. The department through procurement entered into negotiations with the bidder. Throughout this process each line item was reviewed and most were lowered or adjusted based on the negotiations.**

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? **Yes**

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid. **The estimate included all aspects needed to complete the project. It was used to see how near the vendor's bid was related to the estimated total cost of the project.**

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation? **Yes**

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Procurement.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

- D. Does the bidder have a satisfactory record of performance? **Yes. Three references provided feedback on the contractor indicating that the company performed quality work and they were satisfied with the results. Goodwin Bros Construction received average to high ratings on all five of the criteria from each reference. In addition, the three references stated that they would contract with Goodwin Bros Construction again, which implies that the company does satisfactory work and maintained a good relationship during the job.**

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

- E. Provide your overall recommendation on the Recommendation for Award Form. **I would recommend Goodwin Bros Construction as the contractor based on the positive references, their experience in projects of similar nature, and their willingness to review and adjust the bid.**

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility, or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

REFERENCE CHECK QUESTIONNAIRE

BID #: 25-C00948/CT

BID TITLE: Hernando County Utilities Department (or HCUD) Admin and Wiscon Facilities Improvements

RESPONDENT: GOODWIN BROS. CONSTRUCTION, INC.

REFERENCE (Company or Person): Oak Hill LLC (Burt Bennett)

PHONE & EMAIL: 352-796-9423 bbennett@Coastal-engineering.com

PERSON YOU SPOKE TO: Jeremy Burgess

Project Name: Waterford 1A2

Project Location: Spring Hill FL

Contract Project Manager: Tom Charlow

Site Superintendent: Daniel Goodwin

Contract Amount: \$2,500,000.00

Date Project Commenced: 3/15/2018

Date of Substantial Completion: 5/25/2022

Date of Final Completion: 7/12/2022

Description of Work Performed: Constructed Drainage, Roads and Concrete work (Subdivision)

1. Describe the work contracted by your firm/company.

Design Engineer / Engineer of Record

2. Was the work completed on-time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

Yes

5. Did you encounter any problems?

No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>
Qualifications	<u>4.5</u>
Final Product	<u>4</u>
Cooperation	<u>4.5</u>
Reliability	<u>4</u>

7. Would you contract with this company again?

Yes

✓

No

Maybe

Reference Checked By:

Brad Smith

Date:

6.6.2025

Print Name & Title:

BRAD SMITH
CAPITAL PROGRAM
MANAGER

REFERENCE CHECK QUESTIONNAIRE

BID #: 25-C00948/CT

BID TITLE: **Hernando County Utilities Department (or HCUD) Admin and Wiscon Facilities Improvements**

RESPONDENT: GOODWIN BROS. CONSTRUCTION, INC.

REFERENCE (Company or Person): Oak Hill LLC (Burt Bennett)

PHONE & EMAIL: 352-796-9423 bbennett@Coastal-engineering.com

PERSON YOU SPOKE TO: Jeremy Burgess

Project Name: Waterford 1A1

Project Location: Spring Hill FL

Contract Project Manager: Tom Charlow

Site Superintendent: Daniel Goodwin

Contract Amount: \$2,500,000.00

Date Project Commenced: 3/15/2018

Date of Substantial Completion: 5/25/2022

Date of Final Completion: 7/12/2022

Description of Work Performed: Constructed Drainage, Roads and Concrete work (Subdivision)

1. Describe the work contracted by your firm/company.

Design Engineer / Engineer of Record

2. Was the work completed on-time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

Yes

5. Did you encounter any problems?

No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>
Qualifications	<u>4.5</u>
Final Product	<u>4</u>
Cooperation	<u>4.5</u>
Reliability	<u>4</u>

7. Would you contract with this company again?

Yes

✓

No

Maybe

Reference Checked By: Brad Smith

Date: 6-6-2025

Print Name & Title: BRAD SMITH
CAPITAL PROGRAM
MANAGER

REFERENCE CHECK QUESTIONNAIRE

BID #: 25-C00948/CT

BID TITLE: Hernando County Utilities Department (or HCUD) Admin and Wiscon Facilities Improvements

RESPONDENT: GOODWIN BROS. CONSTRUCTION, INC.

REFERENCE (Company or Person): Hernando County DPW (Scott Nelson)

PHONE #: 352-754-4062 scottn@co.hernando.fl.us

PERSON YOU SPOKE TO: Self

Project Name: Canary and Mandrake MSBU

Project Location: Spring Hill FL

Contract Project Manager: Tom Charlow

Site Superintendent: Daniel Goodwin

Contract Amount: \$211,002.20

Date Project Commenced: 11/13/2021

Date of Substantial Completion: 1-9-2022

Date of Final Completion: 12/25/2022

Description of Work Performed: Limerock road reconstruction, stabilization, asphalt paving.

1. Describe the work contracted by your firm/company.

Construction of existing L/R road: Subgrade, Limerock Base, Asph. Paving,

2. Was the work completed on-time?

YES

3. Were you satisfied with the final results?

YES

4. Did you implement their recommendations?

YES

5. Did you encounter any problems?

YES and were resolved with success

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>
Qualifications	<u>4</u>
Final Product	<u>4</u>
Cooperation	<u>4</u>
Reliability	<u>4</u>

7. Would you contract with this company again?

Yes ☒

No ☐

Maybe ☐

Reference Checked By: [Signature]

Print Name & Title: Scott E Nelson
Project Manager

Date: 5-30-25

Brad Smith 6.6.2025
BRAD SMITH
CAPITAL PROGRAM
MANAGER