



INVESTMENT SUMMARY

Tyler Software	\$ 377,681
Services	\$ 249,280
Third-Party Products	\$ 35,815
Travel	\$ 59,385
Total One-Time Cost	\$ 722,161
Annual Recurring Fees/SaaS	\$ 46,000
Tyler Software Maintenance	\$ 84,878



Quoted By: Craig Campbell
 Quote Expiration: 6/17/23
 Quote Name: Hernando County Sheriff CAD

Sales Quotation For:
 Hernando County Sheriff's Office
 18900 Cortez Blvd
 Brooksville FL 34601-3027
 Phone: +1 (352) 754-6830

Tyler Software

Description	License	Discount	License Total	Year One Maintenance
Enterprise Public Safety				
Computer Aided Dispatch				
Enterprise CAD Fire/EMS Single & Multi-Jurisdictional	\$ 57,500	\$ 14,375	\$ 43,125	\$ 9,056
BOLOs	\$ 8,800	\$ 2,200	\$ 6,600	\$ 1,386
CAD Auto Routing	\$ 8,800	\$ 2,200	\$ 6,600	\$ 1,386
CAD AVL	\$ 8,800	\$ 2,200	\$ 6,600	\$ 1,386
Service Vehicle Rotation (Wrecker, Ambulance)	\$ 8,800	\$ 2,200	\$ 6,600	\$ 1,386
Unit Management	\$ 12,000	\$ 3,000	\$ 9,000	\$ 1,890
Web CAD Monitor	\$ 24,000	\$ 6,000	\$ 18,000	\$ 3,780
CAD Paging Interface	\$ 8,800	\$ 2,200	\$ 6,600	\$ 1,386
E-911 Interface	\$ 8,800	\$ 2,200	\$ 6,600	\$ 1,386
NG911 Interface (text to 911)	\$ 12,000	\$ 3,000	\$ 9,000	\$ 1,890
CAD NCIC Interface	\$ 17,600	\$ 4,400	\$ 13,200	\$ 2,772
ASAP Interface	\$ 12,000	\$ 3,000	\$ 9,000	\$ 1,890
Pre-Arrival Questionnaire Interface	\$ 8,800	\$ 2,200	\$ 6,600	\$ 1,386
Encoder Interface	\$ 8,800	\$ 2,200	\$ 6,600	\$ 1,386
CAD CFS (xml) Export Interface	\$ 17,600	\$ 4,400	\$ 13,200	\$ 2,772
Radio Location Interface (supports Harris)	\$ 24,000	\$ 6,000	\$ 18,000	\$ 3,780
CAD Data Mart / Includes 5-6 users	\$ 9,600	\$ 2,400	\$ 7,200	\$ 1,512

	Total	\$ 256,700	\$ 64,175	\$ 192,525	\$ 40,430
Mobile					
Enterprise Law Enforcement Mobile Server Software		\$ 72,000	\$ 18,000	\$ 54,000	\$ 11,340
Fire Dispatch/Messaging [50]		\$ 20,000	\$ 5,000	\$ 15,000	\$ 3,150
Law Enforcement Mobile Site License		\$ 143,000	\$ 35,750	\$ 107,250	\$ 22,523
-Enterprise Law Enforcement Field Mobile					
-LE Dispatch/Messaging/State/NCIC					
-Drivers License Mag Stripe Reader/Barcode Reader Interface					
-Mugshot Image Download					
-LE In-Car Mapping / AVL					
-LE In-Car Routing					
Enterprise Fire Field Mobile with Advanced Mapping [25]		\$ 11,875	\$ 2,969	\$ 8,906	\$ 1,870
	Total	\$ 246,875	\$ 61,719	\$ 185,156	\$ 38,883
Other Software					
Workstation License		\$ 0	\$ 0	\$ 0	\$ 0
	Total	\$ 0	\$ 0	\$ 0	\$ 0
	<i>Sub-Total</i>	\$ 503,575		\$ 377,681	\$ 79,313
	<i>Less Discount</i>	\$ 125,894			\$ 79,313
	TOTAL	\$ 377,681		\$ 377,681	\$ 0

Annual / SaaS

Description	Fee	Discount	Annual
Enterprise Public Safety			
Hosting			
Mobility Hosting Annual Fee	\$ 3,000	\$ 0	\$ 3,000
Recurring Costs			
Data Archive	\$ 4,000	\$ 0	\$ 4,000
Law Enforcement Records Management System			
Public Safety Analytics (Performance Dashboard, Citizen Connect, Explorer, Analytics)	\$ 52,000	\$ 13,000	\$ 39,000
Enforcement Mobile			

Hosting Fee				
Hosting Fee			\$ 0	\$ 0

TOTAL **\$ 46,000**

Services

Description	Quantity	Unit Price	Discount	Total	Maintenance
Enterprise Public Safety					
Project Management	1	\$ 58,560	\$ 0	\$ 58,560	\$ 0
High Availability System Assurance and Software Installation	1	\$ 20,880	\$ 0	\$ 20,880	\$ 0
Mobility Implementation	1	\$ 2,320	\$ 0	\$ 2,320	\$ 0
GIS Implementation	1	\$ 22,620	\$ 0	\$ 22,620	\$ 0
Decision Support Software Service	1	\$ 4,350	\$ 0	\$ 4,350	\$ 0
NCIC Installation	1	\$ 14,500	\$ 0	\$ 14,500	\$ 0
Combined or Fire/EMS CAD Configuration (up to 2 PSAPs)	1	\$ 13,050	\$ 0	\$ 13,050	\$ 0
CAD Training (10 users ea.)	3	\$ 4,350	\$ 0	\$ 13,050	\$ 0
CAD Go-Live Support	1	\$ 13,050	\$ 0	\$ 13,050	\$ 0
Web CAD Monitor Installation	1	\$ 1,160	\$ 0	\$ 1,160	\$ 0
CAD Paging Interface Installation	1	\$ 1,160	\$ 0	\$ 1,160	\$ 0
E-911 Interface Installation	1	\$ 1,160	\$ 0	\$ 1,160	\$ 0
NG911 Interface Installation	1	\$ 580	\$ 0	\$ 580	\$ 0
ASAP Interface Installation	1	\$ 5,800	\$ 0	\$ 5,800	\$ 0
Pre-Arrival Questionnaire Interface Installation	1	\$ 1,160	\$ 0	\$ 1,160	\$ 0
Encoder Interface Installation	1	\$ 3,480	\$ 0	\$ 3,480	\$ 0
CAD Export Interface Installation Fee	1	\$ 2,320	\$ 0	\$ 2,320	\$ 0
Radio Location Interface Installation Fee	1	\$ 1,160	\$ 0	\$ 1,160	\$ 0
Law Enforcement and Fire Mobile Messaging Configuration	1	\$ 4,350	\$ 0	\$ 4,350	\$ 0
Law Enforcement and Fire Mobile Messaging Training (includes 10 trainers ea.)	1	\$ 8,700	\$ 0	\$ 8,700	\$ 0
Law Enforcement and Fire Mobile Messaging Training (group of 10 additional trainers ea.)	1	\$ 2,320	\$ 0	\$ 2,320	\$ 0
Law Enforcement and Fire Mobile Messaging Go-Live	1	\$ 13,050	\$ 0	\$ 13,050	\$ 0
Public Safety Analytics Installation & Remote Training	1	\$ 4,500	\$ 0	\$ 4,500	\$ 0
Conversions				\$ 36,000	\$ 0

TOTAL

\$ 249,280

\$ 0

Third-Party Hardware, Software and Services

Description	Quantity	Unit Price	Total	Unit Maintenance	Year One Maintenance
Enterprise Public Safety					
Embedded Third Party Software	1	\$ 26,500	\$ 26,500	\$ 5,565	\$ 5,565
Geo-File Maintenance Software (ArcGIS for Desktop Standard) / per Workstation	1	\$ 6,000	\$ 6,000	\$ 0	\$ 0
Red Hat Enterprise Linux Server (3-year subscription)	1	\$ 2,700	\$ 2,700	\$ 0	\$ 0
Lantronix UDS-1100	3	\$ 205	\$ 615	\$ 0	\$ 0
			<i>Sub-total</i>		
					\$ 5,565
			<i>Less Discount</i>		<i>\$ 5,565</i>
			TOTAL		\$ 0

Summary

One Time Fees

Recurring Fees

Total Tyler Software	\$ 377,681	\$ 79,313
Total Annual	\$ 0	\$ 46,000
Total Tyler Services	\$ 249,280	\$ 0
Total Third-Party Hardware, Software, Services	\$ 35,815	\$ 5,565
Estimated Travel Expenses	\$ 59,385	\$ 0
Summary Total	\$ 722,161	\$ 130,878

Detailed Breakdown of Conversions (Included in Summary Total)

Description	Quantity	Unit Price	Discount	Total
Enterprise Public Safety				
Conversion				
Data Archive Single Source: CAD and LERMS (up to 10 modules; includes Location Alert import into Enterprise CAD, Active Warrants, and On-Hand Property imports into Enterprise LERMS)	1	\$ 36,000	\$ 0	\$ 36,000
TOTAL				\$ 36,000

Optional Tyler Software

Description	License	Discount	License Total	Year One Maintenance
Enterprise Public Safety				
Computer Aided Dispatch				
PulsePoint Interface	\$ 1,500	\$ 375	\$ 1,125	\$ 236
Total		\$ 1,500	\$ 375	\$ 1,125
Law Enforcement Records Management System				
Enterprise Law Enforcement Records	\$ 131,200	\$ 32,800	\$ 98,400	\$ 20,664
Briefing Notes	\$ 3,000	\$ 750	\$ 2,250	\$ 473
Crash	\$ 4,000	\$ 1,000	\$ 3,000	\$ 630
Equipment and Inventory	\$ 4,000	\$ 1,000	\$ 3,000	\$ 630
Gangs	\$ 4,000	\$ 1,000	\$ 3,000	\$ 630
Narcotics	\$ 4,000	\$ 1,000	\$ 3,000	\$ 630
Pawn Shops	\$ 3,000	\$ 750	\$ 2,250	\$ 473
Content Manager	\$ 18,000	\$ 4,500	\$ 13,500	\$ 2,835
LINX Interface	\$ 14,400	\$ 3,600	\$ 10,800	\$ 2,268
NCIC Interface	\$ 33,600	\$ 8,400	\$ 25,200	\$ 5,292
Law Enforcement Records Management Data Mart / Includes 10+ users	\$ 16,000	\$ 4,000	\$ 12,000	\$ 2,520
Total		\$ 235,200	\$ 58,800	\$ 176,400
Mobile				
Field Reporting Site License	\$ 143,000	\$ 35,750	\$ 107,250	\$ 22,523

- LE Field Reporting
- LE Accident Reporting (requires Crash module in RMS)
- Field Investigation Field Reporting
- MCT Ticket Writer (requires Ticket Writer interface in RMS)
- Stop Data Reporting (requires Stop Data in RMS)

	Total	\$ 143,000	\$ 35,750	\$ 107,250	\$ 22,523
Data Collect Mobile					
Data Collect Mobile [260]		\$ 52,000	\$ 13,000	\$ 39,000	\$ 8,190
	Total	\$ 52,000	\$ 13,000	\$ 39,000	\$ 8,190
Enforcement Mobile					
License					
Interface: Crash reports to FLHSMV		\$ 3,250	\$ 650	\$ 2,600	\$ 683
Enforcement Mobile Site License		\$ 140,400	\$ 28,080	\$ 112,320	\$ 29,484
	Total	\$ 143,650	\$ 28,730	\$ 114,920	\$ 30,167
Interface					
Interface: Locally Created (Not a CMS Vendor) Court Case Mgmt System		\$ 3,250	\$ 650	\$ 2,600	\$ 683
	Total	\$ 3,250	\$ 650	\$ 2,600	\$ 683
	<i>Sub-Total</i>	\$ 578,600		\$ 441,295	\$ 98,844
	<i>Less Discount</i>	<i>\$ 137,305</i>			<i>\$ 98,844</i>
	TOTAL	\$ 441,295		\$ 441,295	\$ 0

Optional Tyler Annual / SaaS

Description	Fee	Discount	Annual
Enterprise Public Safety			
Hosting			
Mobility Hosting Annual Fee	\$ 1,500	\$ 0	\$ 1,500
Subscription Fees			
Link Analysis	\$ 8,500	\$ 0	\$ 8,500
Enforcement Mobile			

Hosting Fee			
Hosting Fee	\$ 10,284	\$ 0	\$ 10,284
Subscription License Fees			
Crash Report Software (w/Drawing Tool) (Site License)	\$ 39,000	\$ 7,800	\$ 31,200
TOTAL			\$ 51,484

Unless a Workstation License is included, Enterprise Public Safety CAD includes 10 licenses.

Unless a Workstation License is included, Enterprise Public Safety Law Enforcement Records includes 30 licenses.

Personal Computers must meet the minimum hardware requirements for Enterprise Public Safety products. Microsoft Windows 7 64-bit with Extended Security Updates and Windows 10 64-bit is required for all client machines. Windows Server 2012/2012 R2/2016/2019 and SQL Server 2012 SP4/2014 SP2/2016 SP2/2017/2019 are required for the Application and Database Server(s).

Enterprise Public Safety product requires Microsoft Windows Server 2012/2012 R2/2016/2019 and SQL Server 2012 SP4/2014 SP2/2016 SP2/2017/2019, including required User or Device Client Access Licenses (CALs) for applicable Microsoft products. Servers must meet minimum hardware requirements provided by Tyler. The supported Microsoft operating system and SQL versions are specific to Tyler's release versions. Enterprise Public Safety product requires Microsoft Excel or Windows Search 4.0 for document searching functionality; Microsoft Word is required on the application server for report formatting.

Tyler recommends a 100 Mbps/1 Gbps Ethernet network for the local area network. Wide area network requirements vary based on system configuration, Tyler will provide further consultation for this environment.

Does not include servers, workstations, or any required third-party hardware or software unless specified in this Investment Summary. Client is responsible for any third-party support.

Licensed Software, and third-party software embedded therein, if any, will be delivered in a machine readable form to Client via an agreed upon network connection. Any taxes or fees imposed are the responsibility of the purchaser and will be remitted when imposed.

Tyler's GIS implementation services are to assist the Client in preparing the required GIS data for use with the Licensed Enterprise Public Safety Software. Depending upon the Licensed Software the Client at a minimum will be required to provide an accurate street centerline layer and the appropriate polygon layers needed for Unit Recommendations and Run Cards in an industry standard Esri file format (Personal Geodatabase, File Geodatabase, Shape Files). Client is responsible for having clearly defined boundaries for Police Beats, EMS Districts and Fire Quadrants. If necessary, Tyler will assist Client in creating the necessary polygon layers (Police Beats, EMS Districts and Fire Quadrants) for Unit Recommendations and Run Cards. Tyler is not responsible for the accuracy of or any ongoing maintenance of the GIS data used within the Licensed Enterprise Public Safety Software.

Client is responsible for any ongoing annual maintenance on third-party products and is advised to contact the third-party vendor to ensure understanding of and compliance with all maintenance requirements.

All Tyler Clients are required to use Esri's ArcGIS Suite to maintain GIS data. All maintenance, training and ongoing support of this product will be contracted with and conducted by Esri. Maintenance for Esri's ArcGIS suite of products that are used for maintaining Client's GIS data will be contracted by Client separately with Esri.

When Custom interface is included, Custom interface will be operational with existing third-party software. Any subsequent changes to third-party applications may require additional services.

When State/NCIC is included, Client is responsible for obtaining the necessary State approval and any non-Tyler hardware and software. Includes state-specific standard forms developed by Tyler. Additional forms can be provided for an additional fee.

The amount of converted data entering the new system can drastically impact storage utilization. Additional drive space may be required on the production and test SQL and file storage servers to accommodate the converted data based on the quantity of source data. During the conversion process, additional drive space on the production and test SQL servers will also be required temporarily. Does not apply to Data Archive
Travel expenses will be billed as incurred according to Tyler's standard business travel policy.

Text to 911 is currently supported with INdigital.

Configuration and end user training for Decision Support Software to occur after Client has been live for 3 months or longer on an application. Classes are limited to 10 trainees maximum; service and travel costs will be incurred for additional classes. Decision Support Software Implementation is limited to 3 agencies per fee.

Enterprise Virtual Message Switch (VMS) requires Red Hat Enterprise Linux Operating System Ver. 7 with an active Red Hat Standard Subscription Support Agreement. Virtual machine specifications must meet minimum requirements provided by Tyler. Supported Tyler Public Safety releases include 10.2 SP13 (or higher), 2017.1 (or higher). If the client has selected a cloud hosted deployment Tyler has the ability to deploy the Virtual Message Switch (VMS) in the AWS GovCloud environment or on-premises. The location of the VMS is dependent on State requirements. If the State will not allow the VMS to be hosted in the AWS environment then the VMS will be deployed on the Client's existing secure State approved network on virtualized infrastructure provided by the client.

An unlimited Law Enforcement Mobile Site License is included for the agencies listed on this proposal. Additional training, services, third-party software and hardware may be required depending on modules and units deployed.

Enterprise Law Enforcement Field Mobile client software supports Apple iOS version 11.0 (or higher) and Android version 8.0 (or higher). Supported Android devices include Galaxy S8 or newer, Note 9 or newer, Galaxy Tab S4 or newer and two watches running Tizen 4.0 or newer the Gear S3 and Galaxy Watch.

AVL requires third-party GPS hardware.

Enterprise Fire Field Mobile client software supports Apple iOS version 11.0 (or higher) and Android version 8.0 (or higher). Supported Android devices include Galaxy S8 or newer, Note 9 or newer, Galaxy Tab S4 or newer and two watches running Tizen 4.0 or newer the Gear S3 and Galaxy Watch.

SceneDoc Android users are recommended to use the following hardware (minimum OS version 7): Google Pixel, Kyocera Duraforce Pro, Samsung S7 and above, Note 7 and above, Sonim XP8, HTC Nexus 9 and above, and Samsung Galaxy Tab S3 and above. SceneDoc iOS users are expected to use any iOS device that has OS version 11 or above. The following printers are supported by SceneDoc's Android and iOS mobile applications: Brother PocketJet 763MFI (8 inch), Brother RuggedJet 4230 B (4 inch), Brother RuggedJet 4030 Ai (4 inch), and Zebra ZQ520 (4 inch). The following web browsers are recommended when using SceneDoc's web console: Firefox, Chrome, Internet Explorer (IE) 11 and the latest version of Microsoft Edge. Please note older versions of IE are NOT supported including using compatibility modes in IE.

An unlimited Law Enforcement Field Reporting Site License is included for the agencies listed on this proposal. Additional training, services, third-party software and hardware may be required depending on modules and units deployed.

Custom interface will be operational with existing third-party software. Any subsequent changes to third party applications may require additional services.

Setup & configuration of eCitation and eCrash with diagramming tool site license (not to exceed 260 devices).

Includes integration with Tyler Public Safety Mobile CAD (and Shieldforce if applicable).

Includes integration with Tyler Public Safety RMS

Includes interface to Court CMS

Includes configuration for Windows, Android, and iOS.

Includes Citations, Warnings, and local ordinance violations.

Includes Criminal Trespass Warnings and standard Tow form.

Includes setup of client supplied printers.

Comprehensive Public Safety Software Solution

Single/Multi-Jurisdictional Dispatch Software

CAD Mapping	Dispatch Questionnaire	Rip-N-Run Printing	Service Vehicle Rotation	E-911	ePCR
Call Entry	Fire Equipment Search	Run Cards/Response Plans	Unit Management	NG911	Fire Records
Call Control Panel	GIS/Geo-File Verification	Rapid SOS	Web CAD Monitor	CAD NCIC	Out-of-Band AVL
Unit Recommendations	Hazard and Location Alerts			Pictometry	Telestaff
Unit Status/Control Panel	Hazmat Search	<i>Additional Modules</i>	<i>Available Interfaces</i>	ASAP	PulsePoint
Call Stacking	Hydrant Inventory	BOLOS	Alarm	Pre-Arrival Questionnaire	Twitter
CAD Messaging	Note Pads	CAD Auto Routing	CAD to CAD	Encoder	PEMA Knowledge Center
Call Scheduling	Proximity Dispatch	CAD AVL	CAD Paging	CAD CFS Export	Radio Location

Records Management Software for Single/Multi-Jurisdictional Law Enforcement

Arrests	Impounded Vehicles	Training	Equipment and Inventory	<i>Available Interfaces</i>	MIDEx
Buildings	Incidents	Wants and Warrant	Gangs	Livescan	LACRIS
Businesses	Investigations		Hazardous Materials	Ticket Writer	NCIC
Case Management	Order of Protection	<i>Additional Modules</i>	Narcotics	Citizen Reporting	
Case Processing	Personnel	Alarms	Pawn Shops	COPLINK	
Citations	Property and Evidence	Bookings	Permits (Guns)	Accurint Crime Analysis	
Dynamic Reporting	Records Request	Briefing Notes	Scheduling	LINX	
Field Interviews	Registered Offenders	Crash	Content Manager	Evidence	
IBR/Clery Reporting	Standard Reporting	Stop Data	Use of Force	SECTOR	

Records Management for Fire Departments

Activity Reporting and Scheduling	Hazardous Materials	Personnel/Education	NFIRS/NEMIS 5.0 Reporting	Fire Permits
Investigations	Hydrant Inventory and Inspections	Pre-Plans	<i>Additional Modules</i>	Inventory
Business Registry	Incident Tracking	Station Activity Log	Data Analysis/Management	LOSAP Tracking and Reporting
		BLS/ALS	Equipment Tracking	Vehicle Tracking and Maintenance

Corrections Management Software

Tyler Corrections	NorthPoint Classification	Biometric Identification	<i>Available Interfaces</i>	TDEX
eSignatures	Mobility – Inmate Tracking	Biometric Hyperplance	Livescan	Jail Manager Integration
Mugshots	Jail Data Export		VINE	Toolkit
				Enterprise Custom Reports

Mobile Computing

Dispatch/Messaging/State/NCIC	DL Swipe Mugshot Download	In-Car Routing	LE Field Reporting	Ticket Writer
Fire Dispatch/Messaging	In-Car Mapping/AVL	Stop Data	LE Accident Field Reporting	
		Use of Force	Field Investigations	

Mobility Software

Law Enforcement Field Mobile	Fire Field Mobile	Data Collect Mobile
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Analytics

Data Marts	Public Safety Analytics	Agency Intelligence
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