



## PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE • BROOKSVILLE, FLORIDA 34604  
P 352.754.4020 • F 352.754.4199 • W www.HernandoCounty.us

**DATE:** October 15, 2024

**TO:** Julie Crull, Purchasing Agent II

**FROM:** Kelly Trout, HCFR Finance Manager

**SUBJECT:** Recommendation for Award Bid No 24-T00821/JC  
Project Name: MOWING/LANDSCAPING SERVICES FOR HERNANDO COUNTY FIRE  
RESCUE

The attached bid(s) received from LAWN SPA LLC for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 5 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is: \$29,400

1. Reference checks are satisfactory: ☒ YES ☐ NO  
If no, provide an explanation using the space provided below and/or attached to this form.
2. Recommend award as responsive and responsible bidder ☒ YES ☐ NO  
If no, provide a detailed explanation using the space provided below and/or attached to this form.
3. Request Next Bidder? ☐ YES ☒ NO
4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions, and scope.

The bid appears to be fair and reasonable and this vendor was the lowest price bid. Reference checks are favorable for the vendor and therefore the department is recommending LAWN SPA LLC to be awarded this bid.

5. Provide the funding information

Fund 1661 Dept 02261 Account 5303413 Contract Srv-Mowing \$14,700  
Fund 1691 Dept 02491 Account 5303413 Contract Srv-Mowing \$14,700

Please include the name of the account.

Recommendation Approved By: Kelly Trout

Date: 10/15/24

## REFERENCE

Reference For (Firm/Company):

American Red Cross

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company  
Name

American Red Cross

First Name, Last Name: Claudine Choate

PHONE #

863-746-5813

Email: claudine.choate@redcross.org

1. Describe the work contracted to firm/company. Property Management Lawn Care Service
2. Was the work completed on time? YES
3. Were you satisfied with the final results? YES
4. Did you implement their recommendations? YES
5. Did you encounter any problems? NO
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism

5

Qualification

S

5

Final Product

5

Cooperation

5

Reliability

5

7. Would you contract with this company again?

Yes

X

No

Maybe

Hernando County Use Only

Reference checked by:

*Barbara Cantalosa*

Date:

*10/15/24*

## REFERENCE

Reference For (Firm/Company): Sam's Beach Bar

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Sam's Beach Bar

First Name, Last Name: Sara De La Osa

PHONE #: 813-727-3035

Email: samsbeachbar1981@gmail.com

1. Describe the work contracted to firm/company. Property Management/ Landscaping
2. Was the work completed on time? YES
3. Were you satisfied with the final results? YES
4. Did you implement their recommendations? YES
5. Did you encounter any problems? NO
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 4

Final Product 5

Cooperation 4

Reliability 5

7. Would you contract with this company again?

Yes ☒ X

No ☐

Maybe ☐

Checked - Barbara Carter / B. Carter 10/15/24



Reference For (Firm/Company): Lawn Spa

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: NA

First Name, Last Name: Ben Arcara

PHONE #: 630-338-6379

Email: barcara@comcast.net

1. Describe the work contracted to firm/company.

Lawn mowing and tree and shrub trimming

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

Yes

5. Did you encounter any problems?

No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes ✓

No       

Maybe       

18/15/24

Checked: Barbara Carter / ANSAW