



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE BROOKSVILLE, FLORIDA 34604
P 352.754.4020 F 352.754.4199 W www.HernandoCounty.us

DATE: July 9, 2025

TO: Joseph Goulart, Contracting Agent II

FROM: Andrew Johns

SUBJECT: Recommendation for Award Bid No. 25-CG00987/JG
Project Name: Taxiway D Rehabilitation and A1 Reconstruction

The attached bid received from Superior Asphalt, Inc for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy 140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

1. Total Contract Bid Price is: \$497,001.00
2. Reference checks are satisfactory: ☒ YES ☐ NO
If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder ☒ YES ☐ NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? ☐ YES ☒ NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

Bid was less than Engineer's estimate, Bidder's previous experience similar to project requirements and has previously performed work at other Airports thus familiar with an Airport's unique construction requirements.

6. Provide the funding information: Fund 4311 Dept 34304 Account 5666537...

Recommendation Approved By: _____

Date: 7/9/25

Airport Manager

Enclosure

REFERENCE

Reference For (Firm/Company): Superior Asphalt, Inc _____

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Marion County BDCC

First Name, Last Name: Gerard Hickman

PHONE #: 352-671-8686 Email: Gerard.Hickman@MarionFL.org

1. Describe the work contracted to firm/company.

Resurfacing, storm water Improvements, Embankment, Striping

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

Yes, on several occasions their VE proved to be the best course of action.

5. Did you encounter any problems?

Yes but we worked together for a solution.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes ✓

No

Maybe

Hernando County Use Only

Reference checked by: Andrew Johns

Andrew Johns, Senior Project Manager

Date: 7/3/21

REFERENCE

Reference For (Firm/Company): Superior Asphalt, Inc

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Citrus County BOCC - Technical Services Division

First Name, Charles Last Name: Leazott

PHONE #: (352) 527-5269 Email: charles.leazott@citrusbocc.com

1. Describe the work contracted to firm/company.
Milling, Asphalt Paving, Full Depth Reclamation, Shoulder Grading, Sodding, Pavement Markings, minor concrete work. All completed as part of Citrus County BOCC Projects.
2. Was the work completed on time?
Yes, all work has been completed on time. Certain Projects required scope changes and/or quantity increases resulting in the request for time extensions that were granted.
3. Were you satisfied with the final results?
Always. The work has been completed in a Professional manner.
4. Did you implement their recommendations?
N/A
5. Did you encounter any problems?
No significant problems were encountered. Any issues were addressed in a timely manner to the satisfaction of my Inspectors.
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes ☒ No ☐ Maybe ☐

Hernando County Use Only

Reference checked by: Andrew Johns

Date: 7/3/25

Andrew Johns, Senior Project Manager

REFERENCE

Reference For (Firm/Company): Superior Asphalt, Inc _____

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Spectrum Underground, Inc.

First Name, Last Name: Harlan Sunquist, Jr.

PHONE #: 941-342-6708 Email: hsunquistjr@spectrumunderground.com

1. Describe the work contracted to firm/company.
Superior Asphalt, Inc. has a long history of work completed for our firm, with three projects recently completed.
2. Was the work completed on time?
Superior has never failed to complete a project on time for our firm, and routinely assists our schedule by accelerating job performance.
3. Were you satisfied with the final results?
Superior has an excellent process of quality control and a long history of promptly and efficiently addressing any issues with their work.
4. Did you implement their recommendations?
Superior's staff are seasoned professionals and have brought expertise to bear to enhance our projects and avoid significant issues.
5. Did you encounter any problems?
Our firm has never had an issue of concern with Superior Asphalt, Inc.
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes X No Maybe

Hernando County Use Only

Reference checked by: Andrew Johns

Date: 7/3/25

Andrew Johns' Senior Project manager

TECHNICAL EVALUATION FOR BID AWARD

Project ID: 25-CG00987/JG

Taxiway D/A1 Rehabilitation

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

Yes.

If the bid is considered reasonable/realistic, provide justification for your conclusion.

Bid is well within engineer's estimate

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement?

Airport's contracted engineer, MDG, provide estimate

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

Yes.

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance?

Yes.

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

Brooksville-Tampa Bay Regional Airport staff recommends Superior Asphalt for this project.

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.