DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DR ◆ BROOKSVILLE, FLORIDA 34604

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DATE: 02/02/2023

TO: Alisa Pike, Procurement Coordinator

FROM: Nicholas J. Babino, Contract and Training Coordinator

SUBJECT: Recommendation for Award, Bid No. 23-T00027,
Project Name Asphalt Concrete (Hot Mix)

The attached Bid received from Superior Asphalt (PRIMARY) and Asphalt Paving Systems (SECONDARY) for the above referenced project/solicitation are submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager on or by 5:00 PM on February 7, 2022.

1. Total Contract Bid Price is: $131,200.00 FOR SUPERIOR ASPHALT (PRIMARY) and
   $130,400.00 FOR ASPHALT PAVING SYSTEMS (SECONDARY)
2. Reference checks are satisfactory: X YES ☐ NO
   If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder X YES ☐ NO
   If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? ☐ YES X NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.
   Please See Attached Justification.
6. Provide the funding information: Fund 1017 Dept 03232 Account 5305301
   and Fund Description (Example: General Fund, Contracted Services) Materials - Road
   Required to check: _____General Fund _____Grant Funded _____MSBU ✓ Gas Tax _____ Enterprise

Recommendation Approved By: _____ Date: 2/2/23
Department Director/Manager

Enclosure

Award Justification

We would like to award both Asphalt Paving Systems and Superior Asphalt a contract. However, we would award Superior Asphalt as a primary vendor, and Asphalt Paving Systems as a secondary. There is an $800.00 difference between their bids. Superior Asphalt is 12 minutes from our office, whereas Asphalt Paving Systems is 40 mins. Moving forward with Superior Asphalt, there would be substantial cost savings and increased production, all things equal.

Nicholas J. Babino

TECHNICAL EVALUATION FOR BID AWARD
Superior Asphalt
ITB# 23-T00027
Asphalt Concrete (Hot Mix)

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? **YES**

   If the bid is considered reasonable/realistic, provide justification for your conclusion. **Due to inflation the cost of Hot Mix has increased, and they are the lowest and closest vendor.**

   If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

B. Was an independent County estimate developed prior to soliciting for the procurement? **YES, it was provided in the intake document.**

   If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?
   - **YES**

   If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance? **YES**

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact, and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form. **I recommend Superior Asphalt as the Primary awardee of this contract.**

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

SUPERIOR ASPHALT, INC.

PROJECT REFERENCES

PROJECT NO. 1

JOB NAME: FDOT E1T45 CORTEZ ROAD

JOB AMOUNT: $482,000

CONTRACTOR: WRIGHT CONSTRUCTION / FDOT

PROJECT MANAGER: CHRIS RAWL -- (239) 478-7890

PROJECT COMPLETION: 2022

PROJECT NO. 2

JOB NAME: CITY OF SARASOTA RESURFACING

JOB AMOUNT: $1,498,100

CONTRACTOR: CITY OF SARASOTA

PROJECT MANAGER: MIKE DELROSSI (941) 894-2460

PROJECT COMPLETION: 2022

PROJECT NO. 3

JOB NAME: EAST WITHLACOOCHEE TRAIL

JOB AMOUNT: $493,574

CONTRACTOR: CITRUS COUNTY

PROJECT MANAGER: CHARLES LEAZOTT -- (352) 527-5269

PROJECT COMPLETION: 2022

REFERENCE CHECK

BID #: 23-T00027 BID TITLE: Asphalt Concrete (Hot Mix) Re-BID

RESPONDENT: Superior Asphalt

REFERENCE (Company or Person): CITRUS COUNTY

PHONE #: (352) 527-5269 PERSON YOU SPOKE TO: CHARLES LEAZOTT

1. Describe the work contracted by your firm/company.

TWO MILLING AND RESURFACING PROJECTS.

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

YES

4. Did you implement their recommendations?

CAUGHT A FEW ERRORS AND THE COUNTY IMPLEMENTED THEM.

5. Did you encounter any problems?

NO ISSUES

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	5
Qualifications	5
Final Product	5
Cooperation	5
Reliability	5

7. Would you contract with this company again?

Yes X No _____ Maybe _____

Reference checked by: Nicholas Babino Date: 02/1/23

REFERENCE CHECK

BID #: 23-T00027 BID TITLE: Asphalt Concrete (Hot Mix) Re-BID

RESPONDENT: Superior Asphalt

REFERENCE (Company or Person): WRIGHT CONSTRUCTION

PHONE #: (239) 478-7890 PERSON YOU SPOKE TO: CHRIS RAWL

1. Describe the work contracted by your firm/company.

   A Roundabout Project; (DOT Project).

2. Was the work completed on time?

   Yeah.

3. Were you satisfied with the final results?

   Yes

4. Did you implement their recommendations?

   NO.

5. Did you encounter any problems?

   No issues

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

   Professionalism 5

   Qualifications 5

   Final Product 5

   Cooperation 5

   Reliability 5

7. Would you contract with this company again?

   Yes ✓ No _____ Maybe _____

Reference checked by: Nicholas J. Babino Date: 2/2/23

REFERENCE CHECK

BID #: 23-T00027 BID TITLE: Asphalt Concrete (Hot Mix) Re-BID

RESPONDENT: Superior Asphalt

REFERENCE (Company or Person): CITY OF SARASOTA

PHONE #: (941) 894-2460 PERSON YOU SPOKE TO: MIKE DELROSSI

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

Tried calling twice, was not able to leave voicemail. -NJB.

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

   Professionalism _____

   Qualifications _____

   Final Product _____

   Cooperation _____

   Reliability _____

7. Would you contract with this company again?

   Yes _____ No _____ Maybe _____

Reference checked by: Nicholas J. Babino Date: 2/2/23

TECHNICAL EVALUATION FOR BID AWARD
Asphalt Paving Systems
ITB# 22-T00113/TPR
Asphalt Concrete (Hot Mix)

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? **YES**

   If the bid is considered reasonable/realistic, provide justification for your conclusion. **Due to inflation the cost of Hot Mix has increased, and they are lowest bid.**

   If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

B. Was an independent County estimate developed prior to soliciting for the procurement? **YES, it was provided in the intake document.**

   If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?
   - **YES**

   If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance? **YES based on their past performance with our department and their references.**

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact, and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form. **I recommend Asphalt Paving systems as a secondary awardee of this contract.**

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

REFERENCE CHECK

BID #: **23-T00027** BID TITLE: **ASPHALT CONCRETE (HOT MIX) RE-BID**

RESPONDENT: ASPHALT PAVING SYSTEMS

REFERENCE (Company or Person): CITY OF DADE CITY Tina Mauriello

PHONE #: (352) 523-5050 EXT: 420 PERSON YOU SPOKE TO: [illegible]

1. Describe the work contracted by your firm/company.

   Supply materials & Road repairs

2. Was the work completed on time?

   Yes

3. Were you satisfied with the final results?

   Definitely

4. Did you implement their recommendations?

   yes

5. Did you encounter any problems?

   NO

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

   Professionalism 5

   Qualifications 5

   Final Product 5

   Cooperation 5

   Reliability 5

7. Would you contract with this company again?

   Yes ✓ No _____ Maybe _____

Reference checked by: Nicholas J. Babino Date: 2/2/23

REFERENCE CHECK

BID #: **23-T00027** BID TITLE: **ASPHALT CONCRETE (HOT MIX) RE-BID**

RESPONDENT: ASPHALT PAVING SYSTEMS

REFERENCE (Company or Person): PASCO COUNTY PURCHASING

PHONE #: (727) 847- 8194 PERSON YOU SPOKE TO: _____

1. Describe the work contracted by your firm/company.

2. Was the work completed on time?

3. Were you satisfied with the final results?

4. Did you implement their recommendations?

5. Did you encounter any problems?

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

   Professionalism _____

   Qualifications _____

   Final Product _____

   Cooperation _____

   Reliability _____

7. Would you contract with this company again?

   Yes _____ No _____ Maybe _____

Reference checked by: _____ Date: _____

REFERENCE CHECK

BID #: **23-T00027** BID TITLE: **ASPHALT CONCRETE (HOT MIX) RE-BID**

RESPONDENT: ASPHALT PAVING SYSTEMS

REFERENCE (Company or Person): CITY OF ZEPHYRHILLS

PHONE #: (813) 780-0000 PERSON YOU SPOKE TO: Shane LeBlanc

1. Describe the work contracted by your firm/company.

   Chip Seal, Mill, and overlay

2. Was the work completed on time?

   Yes

3. Were you satisfied with the final results?

   Yes

4. Did you implement their recommendations?

   Yes

5. Did you encounter any problems?

   No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

   Professionalism 5

   Qualifications 5

   Final Product 5

   Cooperation 5

   Reliability 5

7. Would you contract with this company again?

   Yes ✓ No _____ Maybe _____

Reference checked by: Nicholas J. Babino Date: 2/6/23