



Thursday, May 11, 2023

Brenda Peshel

Hernando County Board of County  
1525 East Jefferson  
Brooksville, FL 34601

Dear Brenda Peshel:

Thank you for allowing AngelTrax to customize a proposal to suit your mobile surveillance needs. We pride ourselves on our workmanship and the expertise put forth into our research, development and manufacturing process. At AngelTrax, we believe that surveillance, service and reliability matter.

Please see a summary of proposed AngelTrax equipment attached. Contact me at my cellular number or email below for answers to any questions you may have, or if you need immediate assistance and I am not available, please contact our AngelTrax corporate office at 1.800.673.1788.

Our business depends solely upon our loyal partners. Through you and companies like yours, we earn the satisfaction of producing and supporting some of the finest mobile surveillance equipment on the market today. AngelTrax is committed to ensuring that your experience with our products and our people exceeds your expectations. Once again, thank you for your consideration.

Best Regards,

A handwritten signature in black ink, appearing to read "HELY", written in a cursive style.

Heather Ely  
Florida Sales Executive

heather.ely@angeltrax.com  
334.648.1896  
334.692.4606 (F)



Search "AngelTrax" on [www.gsaadvantage.gov](http://www.gsaadvantage.gov)  
to see our products available for  
direct purchase, without the bidding process.



ISSUE DATE.: 05/11/2023  
 EXPIRY DATE.: 08/09/2023





PREPARED FOR:

PREPARED BY:  
**Heather Ely**



Florida Sales Executive  
 119 South Woodburn Drive  
 Dothan, AL 36305  
 Cell: 334.648.1896  
 Corporate Office: 1.800.673.1788  
 heather.ely@angeltrax.com

BILLING DETAILS	SHIPPING DETAILS
Hernando County Board of County Commissioners Brenda Peshel  1525 East Jefferson Brooksville, FL 34601 USA  352-754-4057 bpeshel@co.hernando.fl.us	Hernando County Board of County Commissioners Brenda Peshel  1525 East Jefferson Brooksville, FL 34601 USA  352-754-4057 bpeshel@co.hernando.fl.us

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
AngelTrax VULCANV12 Mobile Digital Video Recording System (System Contents and Product Descriptions Listed Below)	18	\$3,023.57	\$54,424.26
 <p><b>VULCANV12</b>                      Vulcan Series 12-Channel HD/IP Mobile Digital Video Recorder                      • 12 Channels with 8 Channels D1, WD1, 720P, or up to 1080P + 4 Channels IP up to 1080P                      • 1TB Platter Hard Drive                      • 64GB SD Card for Redundant Recording                      • Built-in Wi-Fi Module                      • Built-in G-Force Sensor                      • Vandal-Resistant Locking Front Cover                      • Panic Button                      • H.264 Compression</p>	1		
 <p><b>MSD128GB</b>                      128GB microSD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives, and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p><b>SI6GM</b>                      Sierra 4G Wireless Cellular Modem - New Generation</p>	1		
 <p><b>VULPBH</b>                      Vulcan Series Panic Button Housing                      PC color</p>	1		

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
	1		
<p><b>DMB100-V12</b> L-Shaped Vertical Mounting Bracket for Vulcan V12 MDVR</p>			
	2		
<p><b>HD2500V</b> (2) Vulcan Series 2500 HD Low Profile Camera- driver to door, at rear door • 2.5mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 3 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared</p>			
	4		
<p><b>HD3600V</b> (4) Vulcan Series 3600 HD Low Profile Camera- front to rear, mid to rear, ext. curbside and streetside front to rear • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 3 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared • For use in school bus SAV applications as overview camera when equipped with YELHS1 yellow housing</p>			
	1		
<p><b>HD3600WS</b> Vulcan Series 3600 HD Windshield Camera • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • 1080P HD • 2.13 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Starlight CMOS Sensor for Exceptional Sensitivity to Starlight • Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately)</p>			
	1		
<p><b>HD4CBL</b> 13.12 ft. HD Camera Cable</p>			
	2		
<p><b>HD9CBL</b> (2) 29.53 ft. HD Camera Cable</p>			
	4		
<p><b>HD12CBL</b> (4) 39.37 ft. HD Camera Cable</p>			

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>ADJBRWS</b> Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View</p>	1		
 <p><b>TRIMDANT</b> Tri-Mode Roof-Mounted Antenna • Wi-Fi, Cellular and Passive GPS Antenna • Roof-Mounted</p>	1		
 <p><b>V12SECKEY</b> Security Key USB 3.0 for Vulcan V12 MDVR</p>	1	\$0.00	\$0.00
<p><b>PRO8CMSLCFEE-1</b> Pro 8 Central Management System Annual Licensing Fee • Annual License Fee Per Year (1-25 Vehicles) • 1 YEAR CONTRACT</p>	1	\$1,000.00	\$1,000.00
<p><b>HOSTEDSERVER250-1</b> Hosted Server - 1-25 vehicles with 250GB storage space per server Remote storage of audio, video and data secured on a hosted server at the AngelTrax Data Center in Dothan, AL, and managed by AngelTrax, not a third party cloud service</p> <p>Remote storage protection with the following security features:</p> <ul style="list-style-type: none"> <li>• 256-bit encryption</li> <li>• ISP line with a minimum of 1GB</li> <li>• Redundancy on all equipment, including firewalls, switches and servers</li> <li>• Triple redundancy on all storage, including on site and off site backups</li> <li>• Server facility secured with two-factor authentication for restricted access by only authorized personnel of storage provider</li> <li>• Data segregation to restrict each client's audio, video and data from being accessed by any other client</li> <li>• Requires AngelTrax recording system and PRO8CMS in addition to Wi-Fi or cellular to communicate to the hosted server</li> <li>• \$84 Annual Fee Per Vehicle</li> <li>• 1 Year Contract</li> </ul>	18	\$84.00	\$1,512.00
<p><b>Live View</b> Live View • Stream Live Video From Your Fleet • Remote System Setup • Create Custom Reports • Annual Charge per Vehicle • 1 Year Contract</p>	18	\$90.00	\$1,620.00
<p><b>MotoTrax-LT</b> MotoTrax Online Surveillance Management Software • Track Your Entire Fleet • Remote System Setup • Create Custom Reports • Annual Charge per Vehicle • 1 Year Contract</p>	18	\$90.00	\$1,620.00

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
<p><b>/DATAPLAN1</b>  AngelTrax Monthly 2GB Data ONLY Plan  • Annual Charge per Vehicle  • 1 YEAR CONTRACT  If usage exceeds 2GB during the monthly billing cycle, customer is responsible for the overage amount and will be invoiced for \$0.08 per MB for data exceeding 2GB.  • To include SIM card</p>	18	\$360.00	\$6,480.00
<p><b>CONTLABOR-Wireless</b>  Contract Labor for Configuration of Wireless Components</p> <ul style="list-style-type: none"> <li>• Configuration of AngelTrax wireless components purchased for use with Vulcan Series MDVR/HCNVR systems</li> <li>• NOTE: Wireless components must be configured by a Certified AngelTrax IT Professional.</li> <li>• Price is per system.</li> <li>• Price is determined by type of wireless service (cellular or Wi-Fi) and software/tracking system purchased.</li> <li>• This quote does not include charges for the removal of any existing camera systems or equipment.</li> <li>• *If quote is for multiple systems, pricing is based upon the configuration of (# of systems) AngelTrax Wireless Components at the same time and location.</li> </ul> <p>Cellular</p> <ul style="list-style-type: none"> <li>• Contact cellular carrier to activate service to Vulcan component(s).</li> <li>• Program unit to connect to PRO8CMS or MotoTrax.</li> <li>• Set up each unit's ID and assigned vehicle number to be recognized in PRO8CMS or MotoTrax.</li> <li>• Program unit to connect with customer's server or AngelTrax server.</li> </ul> <p>Wi-Fi</p> <ul style="list-style-type: none"> <li>• Contact customer's IT department for customer's Wi-Fi login at vehicle parking facility.</li> <li>• Program unit to connect to PRO8CMS or MotoTrax per customer's requirements: scheduled downloads or downloads upon connection to customer's Wi-Fi access point.</li> <li>• Set up each unit's ID and assigned vehicle number to be recognized in PRO8CMS or MotoTrax.</li> </ul>	18	\$150.00	\$2,700.00
<p><b>CONT3RD</b>  Installation not included. Installation to be performed by Dealer or End User as specified by Dealer.</p>	18	\$0.00	\$0.00
<p><b>STATE-MN - Sourcewell</b>  Sourcewell - 18571  Contract Number: 020221-IVS  Fleet Management Technologies with Related Software Solutions  Award: 3/27/21-3/26/25  Renewal 1 of 1 - 3/27/25-3/25/26</p>	1	\$0.00	\$0.00
<p><b>SHIPPING/HANDLING</b>  Shipping and Handling Charges - 18 boxes  * Optional items are not included in the calculation.*</p>	1	\$0.00	\$0.00

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
<b>TOTAL</b>			<b>\$69,356.26</b>

QUOTED PRODUCTS - OPTIONAL ITEMS		NOTE: OPTIONAL ITEMS BELOW ARE NOT INCLUDED IN TOTAL PRICING ABOVE.	
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE

Signed and endorsed by: \_\_\_\_\_

Printed Name \_\_\_\_\_

**CORPORATE & FREIGHT POLICIES**

*The information in this document is to be held confidential by the receiving party. Disclosure of this information is permitted only to persons with the need to know the information for the intended purpose of this document, for the sole and exclusive benefit of the disclosing party. Specifications and prices are subject to change without notice. Please allow three to four weeks for delivery on special order items. Net 30 days from date of invoice to approved accounts. A handling fee is charged for customers who request third party billing freight. Items will be shipped UPS or FedEx, ground delivery, unless otherwise requested. No returns will be accepted after 30 days from invoice date. A 15% restocking fee will be added to all returned items. All items returned will be subject to inspection by IVS, Inc. Items deemed used or "B" goods will be returned to customer freight collect.*

*This price quote is good for 90 days or for the agreed upon contract date; after which, products and pricing are subject to change.*

*The customer will be responsible for all applicable taxes.*

*Warranty Notice: Technical support, warranty parts and services are contingent on your account being current and up to date.*

*License Notice: All AngeITrax and VizuCop software is used by license agreement only and is not for sale.*

**TITLE & OWNERSHIP POLICY**

*Title ownership of any item described in the quote or invoice does not pass to purchaser until such time as the invoice is paid in full. Seller has no duty to provide back office software support, warranty support or any monitoring for any item described in the unpaid invoice. Seller has the right to immediate possession of all items not paid for. Purchaser agrees to deliver to seller each item described in the invoice upon demand of seller at purchaser's expense. Delivery of the product described in the invoice shall not in any way terminate purchaser's obligation to pay for products ordered by purchaser and delivered to purchaser by seller. By accepting the product described on the invoice, buyer agrees that, should civil litigation arise due to non-payment, buyer expressly consents to jurisdiction in the State of Alabama and venue in Houston County, Alabama.*

**BID TERMS & CONDITIONS**

*In this quote is for a bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.*

**CAUTION: IF INSTALLATION IS DELAYED DUE TO VEHICLES NOT AVAILABLE ACCORDING TO INSTALLATION DEPLOYMENT PROFILE, THE CUSTOMER WILL BE CHARGED FOR AN ADDITIONAL SITE VISIT TO INSTALL REMAINING EQUIPMENT.**