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HERNANDO COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARD/COMMITTEE APPLICATION

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Please type or print clearly

Name of Board/Committee Affordable Housing Advisory Committee

Check one: ☒ Full Member Position
☐ Alternate Member Position

Name Whitney D Dinu

(Your name must be listed as it appears on your voter registration card)

THE FOLLOWING INFORMATION IS REQUIRED FOR COUNTY RECORDS AND BECOMES PUBLIC RECORD UPON SUBMITTING THIS APPLICATION. IF YOU BELIEVE THAT YOU QUALIFY FOR AN EXEMPTION TO THE RELEASE OF THIS INFORMATION, PURSUANT TO F.S. 119.07, PLEASE STATE THE BASIS OF YOUR EXEMPTION. YOUR FAILURE TO ANSWER FULLY AND TRUTHFULLY ALL QUESTIONS COULD RESULT IN YOUR APPLICATION BEING DENIED OR YOUR SUBSEQUENT REMOVAL FROM ANY BOARD/COMMITTEE IF APPOINTED.

Address 260 Sunset Dr.

City Brooksville

Zip 34601

Telephone 352-650-2952

(home) 727-536-4755 Ext. 238

(business)

E-mail address whitney.dinu@gmail.com

Are you a resident of Hernando County? Yes

Voter Registration Number 117011026

Education BS, Marketing - University of Florida 2008

(Please include any certificates, awards, diplomas, degrees, professional license numbers, etc.)

Employment History Resume Attached

(Attach a resume if available)

Licenses or Certificates Held

Have you ever previously applied for a position on any County Board/Committee? No

If yes, please state the Board(s)/Committee(s) you applied for, when you applied, and whether you were appointed.

Have you ever been convicted, plead guilty or no contest, or entered into PTI for a felony or 1st/ 2nd degree misdemeanor? No

Answering yes does not automatically disqualify you for consideration.

If yes, what charges?

Are you currently involved as a defendant in a criminal case? No

If yes, what charges?

Have you ever been named as a defendant in a civil action suit? No

If yes, when and describe action.

Please state your reasons for applying to this Board/Committee I would love to be considered to join the AHAC due to my role as Executive Director of Habitat for Humanity Tampa Bay Gulfside. We provide affordable housing with 0% interest mortgages and no down payment required, serving 30-80% AML.

Please list three character references of persons NOT related to, NOT an employer, NOT an employee of you or your company, and whom you have known at least one (1) year. Please include addresses and phone numbers.

1. Andrea Wilcome - 352-403-8493, 9872 Domingo Dr, Brooksville, FL, 34601
2. Sarah Flanagan - 980-621-3759, 106 Westerly Rd, New Bern, NC 28560
3. Blake Bell - 601-573-6642, 5366 Southern Valley Loop, Brooksville, FL 34601

I hereby request consideration as a committee/board appointee. It is my intention to familiarize myself to the duties and responsibilities of the office to which I may be appointed, and to fulfill the appointment to the best of my ability, exercising good judgement, fairness, impartiality, and faithful attendance. By my signature below, I hereby authorize Hernando County to check my references and my background, including, without limitation, obtaining a criminal history check. I also agree to file a Financial Disclosure form as required by State law, if applicable, and abide by provisions of the State Sunshine Law.

I hereby swear and affirm, under Penalty of Perjury, that the above information is true and correct.

Applicant s signature Whitney Dinu Digitally signed by Whitney Dinu
Date: 2025.04.11 16:23:22 -04'00'

(Please direct all inquiries to the County Administrator s Office at 754-4002.)

Completed applications may be submitted to the County Administrator's office, 15470 Flight Path Drive, Brooksville, Florida 34604, or faxed to 352-754-4025 Attention: Jessica Wright.



Hernando County Background Consent / Release Form

As a volunteer applicant, I understand and acknowledge that an investigative report may be compiled on me. This report may include information regarding any criminal records, and from various public and private sources including law enforcement agencies at the Federal, State or County level, courts record repositories, sexual offender registries and any other source required to verify information that I have voluntarily provided.

PERSONAL INFORMATION

Legal Name: Whitney Daniel Dinu

Date of Birth: 12/06/1986

Other Names Used: Whitney Lea Daniel

(Legal Name) First M.I. Last

Dates Used (from/to): 1986-2014

Home Phone #: _____

Cell Phone #: 352.650.2952

E-mail Address: whitney.dinu@gmail.com

Are you 18 years of age or older? ☒ Yes ☐ No

GEOGRAPHIC INFORMATION

Current Address: 260 Sunset Dr.

City, State, Zip : Brooksville, FL 34601

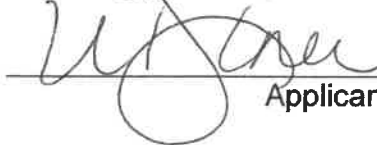
Time at this address: 1 Years 5 Month

Previous Address: 5003 W Neptune Way

City, State, Zip : Tampa, FL 33609

Time at this address 5 Years 5 Month

By signing below, you hereby authorize, empower and release from all liability, without reservation, any agency contacted by Hernando County to furnish the above-mentioned information. You further authorize ongoing procurement of the above-mentioned information at any time during your relationship with Hernando County. You agree that a fax or photocopy of this authorization is to be considered and accepted with the same authority as the original.


Applicant's Signature

4/23/2025
Date

WHITNEY DINU

whitney.dinu@gmail.com

352.650.2952

SUMMARY

- 15 years of Sales and Operational leadership with expertise in executing strategy for people operations, community engagement, and relationship management.
- Specialties include employee development, career coaching, performance management, process improvement, data analysis, internal talent acquisition and employee engagement.
- Passion for delivering exceptional service while fostering the career development of internal employees.

EDUCATION

- University of Florida – Warrington College of Business, Gainesville, FL
Bachelor of Science in Business Administration, Marketing, May 2008
Activities: Kappa Kappa Gamma Fraternity

EXPERIENCE

Habitat for Humanity Tampa Bay Gulfside, Brooksville, FL

August 2024 – Present

Executive Director – Hernando

- In partnership with the CEO, Executive Vice President, and Board of Directors, identifies and executes growth opportunities to further the Habitat for Humanity mission in Hernando County and surrounding areas.
- Provides strategic leadership to define goals, plans, and policies and establishes and maintains relationships with community leaders, partners, and stakeholders.
- Supports and supervises the homeownership program department, including homeowner program recruitment, homeowner candidate education, and mortgage origination.
- Works with other executive team leaders to create systems, structures, processes, goals, and initiatives to help them achieve various objectives.
- Along with CEO and Development Team, develops strategic partnerships with specific donors, organizations, and companies concerning engagement in the Habitat for Humanity program.
- Leads Hernando County staff to include Director of Construction, Sr. Field Supervisor, Homeowner Recruitment Manager, and Program Manager.

Apex Service Partners, Tampa, FL

February 2022 – August 2024

Talent Manager – Executive Search

- Reporting directly to the Chief People Officer, led all executive recruitment for \$2 billion PE-backed organization.
- Exceeded annual hiring goals by 22.5% year-over-year with 140 total executive hires despite organizational Reduction in Force and other business impacts.
- Achieved retention rate of 85% for all hires made.
- Built internal executive search process that enabled organization to hire 50+ Market Area Presidents, VP of Operations/Sales, and General Managers annually.
- Established nationwide talent pipelines through cultivating relationships with the top 10 MBA programs, veteran transition organizations, and diversity-focused talent pools.
- Created forecasts, monthly reporting, and recruiting plans for executive search to support rapid expansion through M&A, organic growth, and greenfielding efforts.
- Collaborated with Talent Development for continuous improvement to Leadership Development Program and executive onboarding.
- Developed talent pipeline to support forecasted needs 60 days preacquisition, reducing time-to-fill to >45 days.
- Coached and influenced hiring managers to increase close ratios to greater than 90%.
- Partnered with VP of Talent and Regional Talent leaders to develop “Employer of Choice” brand.

Kforce, Inc., Tampa, FL Healthcare Vertical

September 2009 – February 2022

Managing Director, Technology and Finance & Accounting Delivery (March 2020 – February 2022)

Strategic Account Executive (April 2018 – February 2020)

Delivery Director, Technology and Finance & Accounting Delivery (January 2017 – March 2018)

Manager, National Recruiting Center (January 2015 – December 2016)

Response Manager, National Recruiting Center (January 2013 – December 2014)

- Managed and directed recruiting delivery for Kforce's enterprise Healthcare clients, generating annual revenue of ~\$35 million.
- Oversaw and managed performance of a team of up to 30 associates, including Delivery Directors, Business Development, Market Managers, Recruiters, and other staff supporting specialized skillsets within Information Technology, Finance & Accounting, and Business Operations nationwide.
- Functioned as the single point of contact for internal stakeholders, client partners, and Managed Service Provider (MSP) client representatives for delivery prioritization, client and internal compliance, and operations.
- Engaged hiring managers and MSP client representatives to ensure quality of delivery efforts, appropriately prioritize client requisitions, and support consultant onboarding and on-assignment activities.
- Worked closely with internal and client leadership to evaluate and recommend processes to improve organizational efficiency and provide operational excellence in the delivery of staffing services.
- Assembled performance metrics, identified trends, and analyzed operational data; prepared forecasts and projections for client demand and resource planning.
- Directed the activities of recruiting teams and developed and provided ongoing training aimed at continuous improvement in candidate identification and qualification, as well as streamlining the onboarding of candidates.
- Responsible for resource capacity planning and forecasting, hiring, training, and career development of associates.
- Provided ongoing performance feedback to each team member, both through bi-weekly 1:1 meetings and formal performance evaluation processes. Drove performance accountability for all team members.

Lead Talent Qualification Specialist (October 2011 – December 2012)

- Led, mentored, and trained delivery associates in Boolean sourcing strategies, job order dissection, and candidate qualification recruiting strategies while meeting or exceeding individual Key Performance Indicators (KPIs).
- Assigned workflow and job order alignment to delivery associates based upon client priorities.
- Tracked, analyzed, and interpreted KPIs to monitor team performance and to support high volume of prospect identification.
- Attended client qualification calls to gather additional insight on client requirements, as well as provided market information in relation to candidate inventory, pricing, and potential challenges.
- Responded to and communicated with MSP client representatives to resolve delivery issues, gather client information, and appropriately align client requirements.

Sr. Talent Qualification Specialist (March 2011 – September 2011)

Talent Qualification Specialist (September 2009 – February 2011)

- Specialized in finding Information Technology and Business Professional talent for a portfolio of the largest and most forward-thinking Healthcare clients nationwide.
- Analyzed client requirements against candidate qualifications and performed full lifecycle recruiting, including candidate sourcing, screening, packaging for submittal, and onboarding.
- Qualified candidates by averaging 40-60 outbound calls daily; conducted phone interviews; and obtained work history, education, training, job skills, and salary requirements.
- Collaborated with Account Managers, clients, and prospective candidates to find the best solution for client staff augmentation needs. Prioritized job orders to ensure coverage on all assigned requisitions.
- Identified and placed high-level consultants, including Project Managers, Business/Systems Analysts, Application Analysts, EDI/Interface Analysts, Network Engineers, QA/Test Analysts, Application Engineers (.NET/Java), and Trainers/Instructional Designers.

SERVPRO of Alachua County West, Gainesville, FL

February 2008 – August 2009

Marketing Representative

- Marketed SERVPRO's fire, water, and mold mitigation services to an assigned territory through in-person route selling and cold calling.
- Conducted onsite client visits to gain new business and maintain established relationships.
- Coordinated marketing events, trade shows, and insurance agent Continuing Education (CE) classes in addition to developing innovative marketing materials and strategies.
- Functioned as liaison to local trade associations and the Gainesville Chamber of Commerce.

HONORS AND AWARDS

- Kforce National Recruiting Center MVP, Earned Performers' Incentive Program (PIP) Trip
- Kforce Employee of the Year x2