

## Proposal Evaluation Fleet Management Technologies with Related Software Solutions RFP #102924 Page 1 of 4

PRATIVE PURCHASING SOLUTO		AdvantageOne Technology, Inc.,						
GATIVE PURCHASING SOLD		dba Advantage		Air Automotive	AttriX Technologies,		BusPatrol America,	
		Asset Tracking Corp.	Agile Fleet, Inc.	Tracking, Inc.	Inc.	BizFleets, LLC	LLC	BusRight, Inc.
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	37	37	31	35	34	33	37
Ability to Sell and Deliver Service	150	129	119	96	107	106	109	116
Marketing Plan	100	85	85	57	76	72	80	77
Value Added Attributes	100	85	85	62	81	75	75	79
Depth and Breadth of Offered Equipment, Products, or Services	200	149	164	143	155	154	158	149
Pricing	400	309	341	268	285	283	293	249
Total Points	1,000	794	830	656	737	724	746	707
Rank Order		20	4	59	44	46	40	55

			CalAmp Wireless			CompassCom		
		Bytecurve Holdings,	Networks	Chevin Fleet		Software		
		LLC	Corporation	Solutions, LLC	Collective Data	Corporation	Consultadd, Inc.	DG Technologies
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	
Financial Viability and Marketplace Success	50	33	35	39	34	39	28	
Ability to Sell and Deliver Service	150	101	117	115	114	121	93	
Marketing Plan	100	50	78	76	78	79	61	
Value Added Attributes	100	59	78	79	81	82	48	
Depth and Breadth of Offered Equipment, Products, or Services	200	128	155	136	149	154	119	
Pricing	400	245	260	323	328	329	235	
Total Points	1,000	615	723	767	783	803	583	
Rank Order		65	48	34	26	16	66	

					Energy Mission			
					Control, dba FuSE			
		Dynamic Ideas LLC,	Education Logistics,	Emergent Health	Carbon		Flagship Fleet	
		dba AlphaRoute	LLC	Care Solutions, LLC	Technologies	Experteers, LLC	Managment, LLC	Fleet Analytics, LLC
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	33	37	37	31	37	35	35
Ability to Sell and Deliver Service	150	114	119	122	107	122	99	101
Marketing Plan	100	79	84	73	68	85	69	48
Value Added Attributes	100	72	82	78	68	77	65	66
Depth and Breadth of Offered Equipment, Products, or Services	200	146	160	141	125	162	139	144
Pricing	400	295	324	318	253	303	316	250
Total Points	1,000	738	805	768	651	785	723	643
Rank Order		43	13	32	61	25	47	62

— Docusigned by: Scott Doberviner

Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

—DocuSigned by: Carol Jacks

-6EE63AEDED5F46E..

Carol Jackson, Senior Procurement Analyst

-Signed by:

Mari Vielma

\_\_\_\_\_7F7AAC327BE54B6... \_\_\_\_\_ Mari Vielma, Procurement Analyst II ----Signed by:

Mena Crawford

\_\_\_D37D609B50B64E3...

Neva Crawford, Procurement Analyst I

## Proposal Evaluation Fleet Management Technologies with Related Software Solutions RFP #102924 Page 2 of 4

							Global Cloud Fleet,	Global Tracking
				ForeFront Power,	Forward Thinking		Inc., dba SVR	Communications,
		Flipturn, Inc.	Ford	LLC	Systems	Geotab, Inc.	Tracking	LLC
	Possible Points							
Conformance to RFP Requirements	Pass/Fail		Pass		Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50		43		39	43	36	36
Ability to Sell and Deliver Service	150		113		122	125	110	123
Marketing Plan	100		80		81	84	83	80
Value Added Attributes	100		84		80	89	88	84
Depth and Breadth of Offered Equipment, Products, or Services	200		166		160	175	169	161
Pricing	400		338		330	334	344	325
Total Points	1,000		823		812	848	829	808
Rank Order			6		10	1	5	12

					Intangles USA, Inc.,			
		GoFleet			dba Intangles Lab	IVS, Inc., dba	Launch Mobility,	
		Corporation	GPS Insight, LLC	Hauler Hero, Inc.	Corporation	AngelTrax	Inc.	Legion Asset
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	39	40	32	35	40	35	31
Ability to Sell and Deliver Service	150	127	120	113	102	124	109	101
Marketing Plan	100	83	77	72	71	81	83	64
Value Added Attributes	100	86	81	58	76	79	76	72
Depth and Breadth of Offered Equipment, Products, or Services	200	153	158	136	153	149	150	145
Pricing	400	325	316	265	303	325	301	295
Total Points	1,000	813	791	675	739	798	754	708
Rank Order		9	21	57	42	18	37	53

								Olathe Ford Sales,
			Magnum	Motive			Nuclear Promise X,	Inc., dba Olathe
		Lytx, Inc.	Electronics, Inc.	Technologies, Inc.	MoveEV, Inc.	NeoTreks, Inc.	Inc.	Fleet Solutions
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass		Pass		Pass
Financial Viability and Marketplace Success	50	38	35	39		38		38
Ability to Sell and Deliver Service	150	125	116	120		120		119
Marketing Plan	100	77	72	82		69		79
Value Added Attributes	100	85	72	84		69		79
Depth and Breadth of Offered Equipment, Products, or Services	200	158	155	168		138		155
Pricing	400	314	318	316		318		310
Total Points	1,000	797	767	808		750		780
Rank Order		19	33	11		39		28

5D

—DS

MV

−Initial M

Initials:

## Proposal Evaluation Fleet Management Technologies with Related Software Solutions RFP #102924 Page 3 of 4

		One Step GPS	Onward Connected, dba Onward Fleet Solutions	Open TV, dba Kudelski loT	Openlane Technology Corporation	Paladin Drones, Inc.	Parsons Transportation Group, Inc.	PowerFlex Systems, LLC
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass			Pass	
Financial Viability and Marketplace Success	50	37	30	31			36	
Ability to Sell and Deliver Service	150	123	99	99			113	
Marketing Plan	100	79	49	55			56	
Value Added Attributes	100	81	67	65			72	
Depth and Breadth of Offered Equipment, Products, or Services	200	160	149	130			144	
Pricing	400	299	320	245			240	
Total Points	1,000	779	713	625			660	
Rank Order		29	51	64			58	

								RTA, dba RTA: The
				Quetica Consulting	Radio Engineering		Routeware, Inc.,	Fleet Success
		PreCise MRM	ProLogic ITS, LLC	and Engineering	Industries, Inc. (REI)	Route4Me, Inc.	dba Wastech Corp.	Company
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	37	38	31	37	34	35	39
Ability to Sell and Deliver Service	150	114	120	113	114	105	110	118
Marketing Plan	100	78	80	69	75	85	81	81
Value Added Attributes	100	79	81	75	76	74	79	82
Depth and Breadth of Offered Equipment, Products, or Services	200	149	158	99	148	149	155	165
Pricing	400	318	219	268	337	298	319	330
Total Points	1,000	773	696	654	787	744	778	815
Rank Order		31	56	60	22	41	30	8

	ĺ				SHzoom	Smart Planet		
					Technologies Inc.,	Software, dba		
				School Bus	dba UPtime by	FleetPaths Smart		TELUS
		S44 LLC	Samsara, Inc.	Logistics, LLC	Shzoom	Planet Software	TALOSYS, Inc.	Communications
	Possible Points							
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50		44	34	33	33	39	42
Ability to Sell and Deliver Service	150		127	96	109	110	114	123
Marketing Plan	100		81	61	77	70	77	79
Value Added Attributes	100		84	65	68	75	73	86
Depth and Breadth of Offered Equipment, Products, or Services	200		170	130	124	155	168	155
Pricing	400		340	243	309	278	316	336
Total Points	1,000		847	629	719	721	787	820
Rank Order			2	63	50	49	23	7

50

C)

—Initial MV —Initial ∧ /

Initials:

					TT FASTER, LLC dba			
		Transfinder	TRANSFORM	Trapeze Software	FASTER Asset			
		Corporation	DIGITAL, LLC	Group, Inc.	Solutions	Tyler Technologies	USCC Services, LLC	Utilimarc, LLC
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	39	32	40	38	41	43	35
Ability to Sell and Deliver Service	150	116	82	116	117	124	118	107
Marketing Plan	100	72	48	74	77	80	81	72
Value Added Attributes	100	79	59	78	79	83	80	76
Depth and Breadth of Offered Equipment, Products, or Services	200	135	128	149	160	147	167	121
Pricing	400	268	213	294	315	293	315	297
Total Points	1,000	709	562	750	785	767	803	708
Rank Order		52	67	38	24	35	17	54

		Utilitac Equipment and Upfitting	Vecima Networks, Inc., dba Nero Global Tracking	Velocitor Solutions, LLC	Vemoco Telematics, LLC	Verizon Connect NWF, Inc.	Via Transportation, Inc, dba Remix Technologies LLC	Zonar Systems, Inc.
	Possible Points							
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50		40	37	37	44	38	39
Ability to Sell and Deliver Service	150		119	115	115	126	118	116
Marketing Plan	100		78	76	76	79	70	78
Value Added Attributes	100		81	76	79	83	78	80
Depth and Breadth of Offered Equipment, Products, or Services	200		161	158	164	165	124	165
Pricing	400		301	294	333	343	310	326
Total Points	1,000		781	756	803	839	737	804
Rank Order			27	36	15	3	45	14

20

—ps C()

—Initial M\/ —Initial ∧ /⁄

Initials: