	Hernando County Fleet Management Standard Operating Procedure		
Department:	Fleet Management	SOP Number:	3
Initiated by:	Fleet Administration	Effective Date:	12/6/2024
Approved:		Revision Date:	12/6/2024
Subject:	Replacement Plan		Pages 3
Location:	Z:/Fleet/Fleet SOPs		

Purpose

The Hernando County Board of County Commissioners maintains a substantial fleet of vehicles and equipment (assets). This policy establishes a centralized procurement and replacement system through lifecycle planning, ensuring cost-effectiveness and reliability for equipment over \$10,000.

Procedure

Fleet Management owns and manages all county vehicles and equipment exceeding \$10,000. This policy covers certain responsibilities including procurement, surplus management, and replacements. Departments may request assistance for equipment under \$10,000 with Fleet Manager approval.

Vehicle and Equipment Replacement Process

1. Annual Review & Budgeting

- December–January: Identify vehicles/equipment for replacement.
- March-May: Submit procurement report to Office of Management & Budget (OMB).
- September: BOCC approval of procurements.
- October-November: Requalify procurement plan and request any necessary adjustments.

2. Financing & Borrowing

Fleet, Finance, and OMB determine financing needs.

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- Borrowing requests must be submitted to Financial Services
 Director at a reasonable time before delivery.
- $_{\circ}$ $\,$ IRS regulations require funds to be received before payment.

Replacement Criteria

Replacement is based on age, mileage/hours, and repair costs. Meeting two of the three criteria typically qualifies an asset for replacement:

• Light Vehicles (up to 1-ton):

7 years, 100,000 miles.

Heavy Trucks:

10 years, 200,000 miles.

• Fire Rescue Vehicles:

o Engines: 15 years, 150,000 miles.

o Ambulances: 7 years, 125,000 miles.

o Aerials: 15 years, 125,000 miles.

• Equipment:

Light/medium: 7 years, 6,000 hours.

Heavy: 10 years, 10,000 hours.

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Tractor attachments: 7 years.

Procurement & Purchase

- State, Sheriff's, or cooperative contracts are preferred.
- If unavailable, Fleet and OMB facilitate competitive bidding.
- Purchases over \$10,000 follow the **Vehicle Replacement Program**, funded through lease payments or secured loans.

One-Time Payment Option

- Departments may pay in full upfront, avoiding interest charges.
- Upon surplus sale, proceeds return to the department.

Leasing & Early Pay-Off

- Departments must obtain Fleet Manager approval for leasing or renting assets that would normally fall under the replacement policy.
- Early lease payoff requires continued interest payment on existing loans.

Standard Equipment

- Back-up alarm
- Four corner strobe lights
- Rubber floor mats
- Window tint
- Bed liner

Surplus & Disposal

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- Fleet Management oversees surplus sales.
- County markings must be removed before auction.
- Surplus proceeds go to the Fleet Replacement Fund, unless under the One-Time Payment Option or if purchased with a grant
- Some vehicles may be reassigned for internal county use with Fleet Manager approval.