



PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604
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DATE: August 15, 2024
TO: Joseph Goulart, Purchasing Agent II
FROM: Charles "Allen" Turner, Project Manager *AT*

SUBJECT: Recommendation for Award Bid No 24-CG00730/JG
Project Name: Killian Water Treatment Plant Upgrade

The attached bid(s) received from Ferreira Construction Co., Inc. for the above referenced project/solicitation is submitted as recommendation for award.

Items 1 through 6 below have been completed.

See attached for technical evaluation and reference checks. Total Contract Bid Price for this award is:
\$6,196,439.00

1. Reference checks are satisfactory: ☒ YES ☐ NO
If no, provide an explanation using the space provided below and/or attached to this form.
2. Recommend award as responsive and responsible bidder: ☒ YES ☐ NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
3. Request Next Bidder? ☐ YES ☒ NO
4. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope:

Please see the attached Engineer's letter of recommendation from McKim and Creed.

5. Provide the funding information: Fund 4121 Dept 33590 Account 5676510
Fund 4121 Dept 07201 Account 5676510

6. Please also provide the Dept and Account names for the funding information above to make entry to Legistar more streamlined:

HCUD Renewal and Replacement **Fund 4121**, SLFRF Killian WP Upgrade **Dept 33590**, CIP-Killian WP & Tran Ln **Account 5676510** in the amount of \$5,738,524.00

HCUD Renewal and Replacement **Fund 4121**, HCUD Renewal and Replacement **Dept 07201**, CIP-Killian WP & Tran Ln **Account 5676510** in the amount of \$457,915.00

Recommendation Approved By: *[Signature]* Date: 8/15/24
Department Director/Manager

Enclosure(s)

REFERENCE CHECK

BID #: 23-CG00484/JG

BID TITLE: Killian Water Treatment Plant Upgrade

RESPONDENT: Albert Valdivia - Clark Construction

REFERENCE (Company or Person): San Ysidro Port Land Entry

PHONE #: 619-980-1858

PERSON YOU SPOKE TO: Albert Valdivia

1. Describe the work contracted by your firm/company.

In agreement with description for FCC Job Number 258.

2. Was the work completed on time?

yes

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

Some changes, mostly Owner directed with fair pricing

5. Did you encounter any problems?

no

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>4</u>
Reliability	<u>5</u>

As a side note, Clark has used this firm on several projects with success. Apparently they are from New Jersey and branching south. good management.

7. Would you contract with this company again?

Yes X No Maybe

Reference checked by: D.Achinelli

Date: 8-1-24

REFERENCE CHECK

BID #: 23-CG00484/JG

BID TITLE: Killian Water Treatment Plant Upgrade

RESPONDENT: Austin Johnson - Clayco Construction

REFERENCE (Company or Person): Prologis- Land Owner - (Amazon)

PHONE #: 312-989-2223

PERSON YOU SPOKE TO: Austin Johnson

1. Describe the work contracted by your firm/company.

Oversaw the construction of the new Amazon facility as outlined in the description

2. Was the work completed on time?

They had substantial completion in 5/23 however Amazon held off opening the facility

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

Yes

5. Did you encounter any problems?

Design bust in the storm causing the contract to increase to 10M

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes X No Maybe

Reference checked by: D.Achinelli

Date: 8-2-24

REFERENCE CHECK

BID #: 23-CG00484/JG

BID TITLE: Killian Water Treatment Plant Upgrade

RESPONDENT: Laurie Lauston - Trubuco Canyon Water District

REFERENCE (Company or Person): Trubuco Canyon Water District

PHONE #: 949-858-0277

PERSON YOU SPOKE TO: Laurie Lauston

1. Describe the work contracted by your firm/company.

Ferreira does on call repairs for pipe/lift stations ongoing. They also have done Bell Canyon 1.9M and a 6M FEMA pipeline. Very good contractor

2. Was the work completed on time?

yes

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

Most changes were done TM not to exceed and came in 50 percent lower

5. Did you encounter any problems?

Usual unforeseens etc. Very pro active, good at problem solving in the field.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes X No Maybe

Reference checked by: D.Achinelli

Date: 8-1-24



ENGINEERS

SURVEYORS

PLANNERS

August 13, 2024

M&C 01155-0020(54)

Mr. Allen Turner
Project Manager, Engineering
Hernando County Utilities Department
15365 Cortez Boulevard
Brooksville, FL 34613

RE: Killian Water Treatment Plant Upgrade
ITB No. 24-C00730/JG
Bid Evaluation and Recommendation for Lowest Bidder (Ferreira
Construction Co., Inc.)

Dear Mr. Turner:

This letter summarizes our bid evaluation of the construction contract apparent low bidder, Ferreira Construction Co., Inc., received for the **Killian Water Treatment Plant Upgrade ITB No. 24-C00730/JG**, advertised on April 10, 2024.

A review of the certified Hernando County Evaluation Tabulation shows that five (5) bids were submitted, and were opened on Monday, July 1, 2024 at 10:00 AM. The bids ranged from \$6,196,439.00 to \$7,833,700.00, with Ferreira Construction Co. Inc. being the apparent low bidder with a bid of \$6,196,439.00. The Engineer's Estimate for the project was \$6,755,900.00.

The bid documents required the Contractor to submit documentation for a minimum of two (2) projects of similar size and complexity within the past seven (7) years. McKim & Creed attempted to contact the references and documented the reference information (see attached) for references contacted using a Reference Check Form provided by Hernando County. Based on references for County and other projects, Ferreira Construction Co., Inc. has demonstrated a satisfactory record of performance. Please see below for supporting information:

1. The scores for the reference projects ranged from 4.0 to 5.0, with an average score of 4.9 out of 5.0 on three (3) references for similar projects. Of note, reference contacts mentioned good management, fair pricing, and positive success with other projects they completed with Ferreira Construction Co., Inc.

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2. The reference projects included pump stations, ground storage tanks, pH adjustment, water quality treatment, and cartridge filters. These project components demonstrate experience with projects with similar size and complexity.
3. Except for delays beyond the control of Ferreira Construction Co. Inc., the projects completed were on time. Projects at substantial completion were noted as on schedule.

Based on the information provided by Ferreira Construction Co. Inc. and from contacting project references, Ferreira Construction Co. Inc. has demonstrated a satisfactory record of performance and is capable of completing the work included in this Contract satisfactorily and within the required schedule. McKim & Creed recommends that the County award the *Killian Water Treatment Plant Upgrade to Ferreira Construction Co. Inc. in the amount of \$6,196,439.00.*

Please feel free to contact me if you have any questions or need any additional information.

Sincerely,
McKIM & CREED, INC.



Sr. Project Manager

cc: Project File w/enclosures