



**SEMINOLE COUNTY  
PUBLIC SCHOOLS**

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November 17, 2022

Sent Via Email: [daniel@allfloridafire.com](mailto:daniel@allfloridafire.com)

Daniel Beauchense  
All Florida Fire Equipment  
3200 62<sup>nd</sup> Avenue N.  
St. Petersburg, FL 33702

SUBJECT: Bid Award - # 22230015B-AS – Fire Extinguishing Systems Inspections & Servicing

Dear Mr. Beauchense

Congratulations, we are pleased to notify you that the School Board at its meeting of November 15, 2022, confirmed the recommendation of the Evaluation Committee and awarded the above-mentioned bid to your company as outlined on the attached tabulation sheet. The term of the agreement is from November 15, 2022, to November 14, 2025, with a one (1) two-year renewal contingent upon agreement by all parties and approval of the Director of Purchasing and Distribution Services. Purchase orders will be issued under the terms of the bid for individual products and/or services as needed during the term of this agreement.

Pursuant to the general terms and conditions section regarding Contractor's Employee's Background Check, your employees and contractors must be cleared prior to commencement of work. The District has created a Steps to become a Vendor/Contractor/Sub-Contractor packet (attached) that includes the Vendor Application and instructions for the fingerprinting process. If you are a new Vendor it is important that you complete the Vendor Application Form as soon as possible, so you can be added to the District's financial system. This information can also be found on the Purchasing Department website at the following link:

<https://www.scps.k12.fl.us/district/departments/purchasing/vendor-info/>

The Steps to become a Vendor/Contractor/Sub-Contractor can be downloaded from the following link:

<https://www.scps.k12.fl.us/core/fileparse.php/1410/urlt/Fingerprinting-Procedures-for-New-Vendors-Contractors-and-Sub-Contractors.pdf>

You are also required to maintain insurance as specified in the agreement. **Please forward a current certificate of insurance prior to commencement of work to [riskmgmt@scps.k12.fl.us](mailto:riskmgmt@scps.k12.fl.us).**

We look forward to doing business together. Alfonso Segura, Procurement Agent II will be your point of contact and can be reached at 407.320.0240 or email [seguraaz@scps.k12.fl.us](mailto:seguraaz@scps.k12.fl.us)

Sincerely,

Gregory Long  
Director, Purchasing & Distribution Services

Attachments:

Board Recommendation, Tabulation, and  
Steps to become a Vendor/Contractor/Sub-Contractor packet



**ACTION ITEM** -- **BID AWARD: 22230015B-AS - FIRE EXTINGUISHING SYSTEMS INSPECTIONS AND SERVICING**

**1. Superintendent's Recommendation:**

That the School Board of Seminole County approve the recommendation of the evaluation committee to award Invitation to Bid #22230015B-AS for Fire Extinguishing Systems Inspections and Servicing to All Florida Fire Equipment.

**2. Background/Analysis:**

This Invitation to Bid is for a three-year price agreement, with an optional two-year extension, to provide fire extinguishing systems inspections and servicing throughout the District. This includes all fire extinguishers at facilities throughout the district, as well as the hood extinguishing systems located in our commercial kitchens. Three responses were received for this solicitation. The evaluation committee examined these responses and recommends award to the lowest responsive and responsible proposer, All Florida Fire Equipment.

**Term:** November 15, 2022 through November 14, 2025 with an optional two-year extension

**Evaluation Committee:** Chris Breese, Kim Dove, Alfonso Segura

**Supplier:** All Florida Fire Equipment, St. Petersburg, Florida

**Reference:** FAC 6A-1.012(9)

**Cost Center Contact:** Director of Facilities Services, Kim Dove, 407-320-7495

**Posted:** October 24, 2022 - Notice of Intent to Award

**3. Fiscal Impact:**

General Fund - 150,000/year estimated

**4. Prepared by:**

Gregory Long, Director of Purchasing & Distribution

**5. Board Meeting Date 11/15/2022**

**ATTACHMENTS:**

- NOI+Award Summary-Tab - 22230015B-AS (PDF)

<b>RESULT:</b>	<b>APPROVED BY CONSENT VOTE [UNANIMOUS]</b>
<b>MOVER:</b>	Karen Almond, Board Member
<b>SECONDER:</b>	Tina Calderone, Board Member
<b>AYES:</b>	Pennock, Sanchez, Almond, Calderone, Kraus