




UTILITIES DEPARTMENT

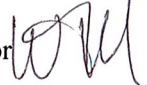
WATER & WASTEWATER OPERATIONS

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Memorandum

To: Georgia Lim, Purchasing Department

Thru: Ricky Leach, Operations Manager 

From: W. Josh Martin, Water Distribution Supervisor 

Date: February 10, 2023

Subject: Term Contract / Sole Source – Radio Read Meters & Associated Equipment

Hernando County Utilities Department submitted a request via OpenGov today for a new Term Contract / Sole Source titled Radio Read Meters & Associated Equipment. The current contract (17-TS0053/DK) expires on or around April 10, 2023. In the documents attached to that request, the manufacturer Neptune Technology Group supplied a sole source letter informing us that Ferguson Waterworks, Inc. is the sole authorized Neptune Distributor with a resell supply agreement in the State of Florida.

We have used Neptune water meters for many years and have received this similar sole source letter with previous contracts. Additionally, the new contract should have the same scope and specifications as the previous contract (17-TS0053/DK). Ferguson Waterworks also provided the new price listing for all contract items.

If you have any questions or concerns, please let me know.