



# Hernando County

## Legislation Details (With Text)

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Title: Award of Sole Source Purchase From Stryker Sales Corporation for Life Pak Defibrillators for

Hernando County Fire and Emergency Services (Amount: \$189,632.10)

Sponsors:

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**Attachments:** 1. Single Source Stryker Sales Corporation

Date	Ver.	Action By	Action	Result
11/29/2022	1	Board of County Commissioners	adopted	Pass

### TITLE

Award of Sole Source Purchase From Stryker Sales Corporation for Life Pak Defibrillators for Hernando County Fire and Emergency Services (Amount: \$189,632.10)

#### **BRIEF OVERVIEW**

Hernando County Fires and Emergency Services (HCFES) is requesting authorization to purchase five (5) replacement LP 15 Life Pak Defibrillators and accessories.

HCFES currently uses Stryker defibrillators in the field. The department is requesting this purchase to continue to use matching equipment. Field personnel may change stations frequently and it is important there be all matching equipment for familiarity during an emergency. There is also efficiency in using one vendor for repairs and maintenance.

Stryker Sales Corporation is the sole-source provider of the LP 15 Life Pak Defibrillator. This fact is verified by the formal letter from Stryker.

The Procurement Department posted "Notice of Intended Single Source Purchase" of subject project on October 27, 2022, with the last date for market challenges on November 16, 2022. As of November 16, 2022, the Procurement Department received no challenges from any sources.

HCFES is requesting authorization to purchase (per related quotation from Stryker Sales Corporation as follows:

- Five (5) LIFEPAK 15 V4 Monitor/Defibrillators at \$32,893.13 each.
- Five (5) Ship Kit-QUIK-COMBO Therapy Cables at \$0.00 each.
- Five (5) LP15 REDI-CHARGE Adapter Trays at \$200.51 each.
- Twenty (20) LP15 Lithium-Ion Batteries 5.7 amp hrs. at \$433.33 each.

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- Five (5) LP15 AC Power Adapters at \$1,506.51 each.
- Five (5) Five (5) AC Power Cords at \$73.70 each.
- Five (5) Masimo RC Patient Cables EMS, 4 ft. at \$239.44 each.
- Five (5) Masimo M-LNCSCI, Adult Reusable SpO2 only Sensors at \$273.43 each.
- Five (5) Masimo Rainbow DCI Adult Reusable SpO2, Sp CO, SpMet Sensors, 3 ft. at \$581.39 each.
- Five (5) LIFEPAK 15 Basic Carry Cases at \$295.61 each.
- Five (5) LIFEPAK 15 Carry Case Top Pouches at \$53.41 each.
- Five (5) LIFEPAK 15 Carry Case Back Pouches at \$75.97 each.

Total Purchase Amount: \$189,632.10.

These products will match existing defibrillator equipment currently being used by HCFES in the field.

## FINANCIAL IMPACT

Funding in the amount of \$189,632.10 is available in accounts: 1691-02491-5606401 Capital Outlay - Equipment \$5,000 or More and 1691-02491-5305201 Operating Expenses - Operating Supplies.

#### LEGAL NOTE

In accordance with Part II, Chapter 2, Article V of the Hernando County Code of Ordinances, as well as Chapter 125, Florida Statutes.

Sole/Single Source Notice of Intent was posted on October 27, 2022, per the Purchasing and Contracts Policies and Procedures No. 070A, Paragraph IV. Sub-Paragraph 4.

## RECOMMENDATION

It is recommended the Board approve the single source purchase from Stryker Sales Corporation for defibrillators and associated accessories per detail of this agenda item in the total purchase amount of \$189,632.10 and authorize the Chief Procurement Officer (CPO) to approve change orders as become necessary and required with proposed documentation and available within the department budget.

This is a single purchase and not a term contract.