



Legislation Text

File #: 12238, **Version:** 1

TITLE

Amendment No. 1 to Contract With Robert A. Buckner and Associates, Inc., for Realtor/Marketing Agent Services (Contract No. RFP 22-R00060/TPR)

BRIEF OVERVIEW

On June 14, 2022, the Board of County Commissioners approved Contract No. 22-R00060/TPR to Robert A. Buckner and Associates, Inc., for Realtor/Marketing Agent Services for twelve (12) months with renewal option of two (2) twelve (12) month terms.

The approved contract is for Realtor/Marketing Agent Services for the sale of surplus County property and the purchase of real property on behalf of the County.

Amendment One (1) is asking for a renewal of the contract through June 12, 2024.

In addition to a requested name change from Robert A. Buckner and Associates to Buckner Real Estate, Inc., the amendment is also asking for a price increase in agent commissions.

For properties listed at or reduced to \$20,000 or less, the requested commission increase is:

- From 6% to 8% if co-brokered or another agent is involved in.
- From 5% to 7% if sold exclusively by Robert Buckner or Charles Buckner.

Except for items noted in the requested amendment, all other terms and conditions shall remain the same.

FINANCIAL IMPACT

This is a revenue-generating contract for the County.

LEGAL NOTE

The Board has the authority to take the recommended action pursuant to Part II, Chapter 2, Article V of the Hernando County Code of Ordinances.

RECOMMENDATION

It is recommended that the Board approve and authorize the Chairman's signature on the attached Amendment No. One (1) with Robert A. Buckner and Associates, Inc., for Realtor/Marketing Agent Services and authorize the Chief Procurement Officer to renew the contract with the requested commission increase including all listed amendment items.